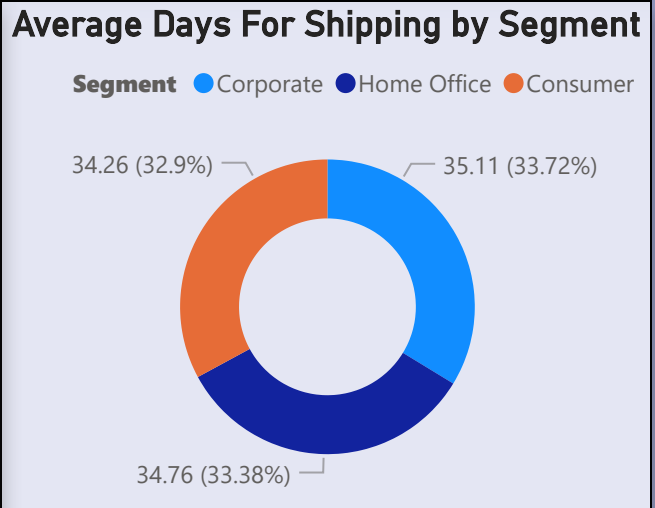
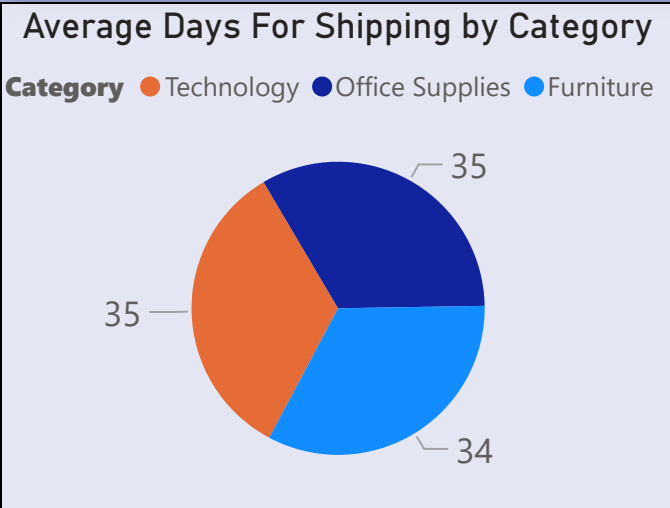
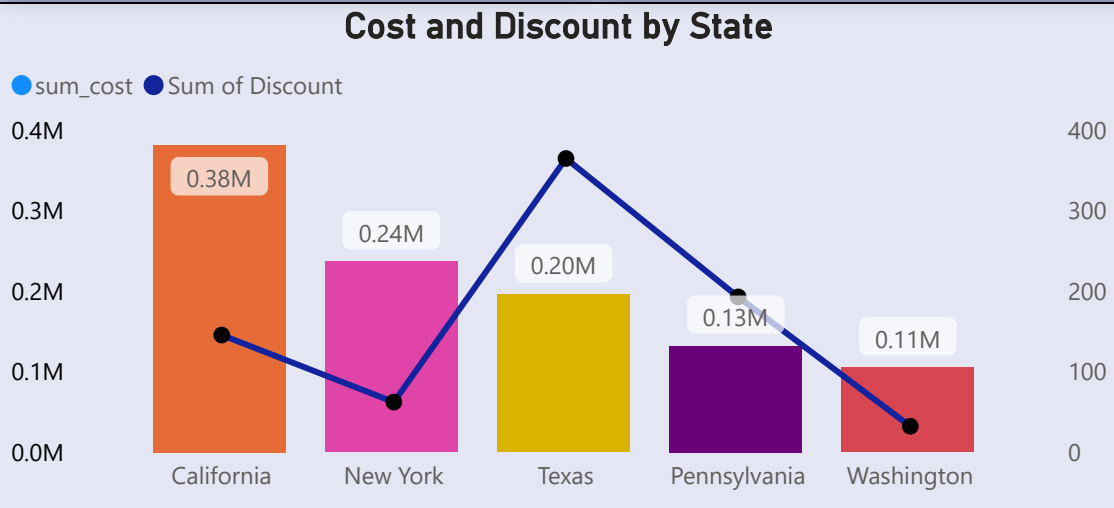
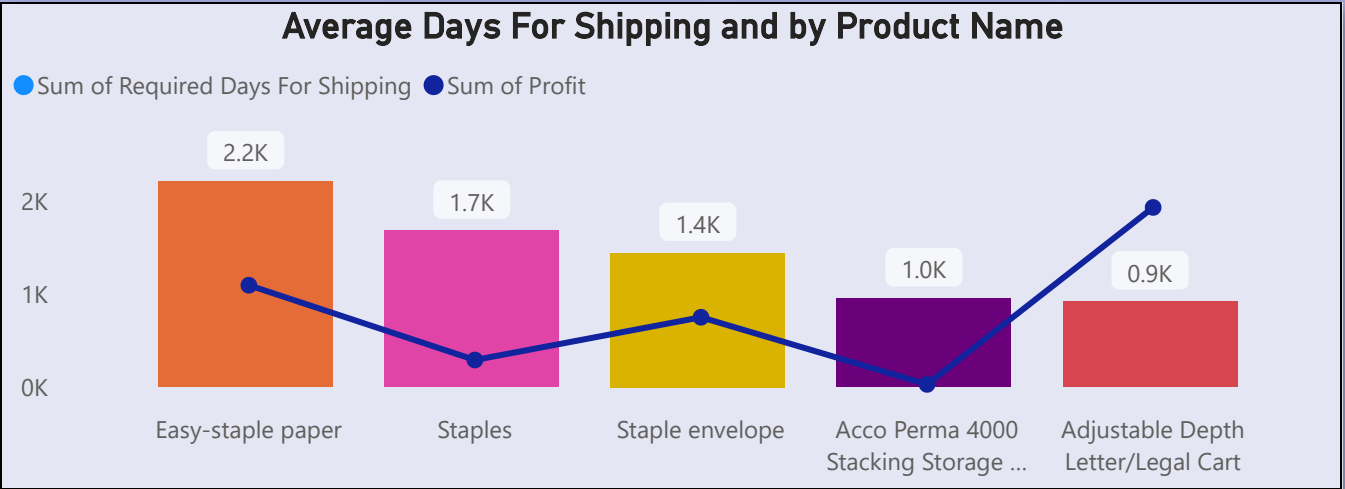
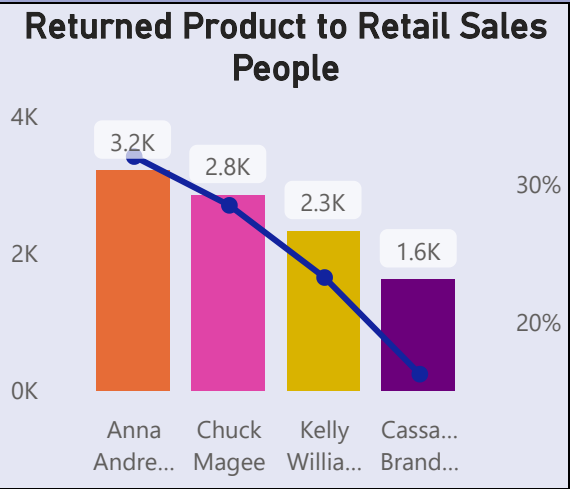


RETAIL SUPPLY CHAIN & SALES ANALYSIS

Consumer	Corporate	Home Office	2014	2015	2016	2017
----------	-----------	-------------	------	------	------	------

Total Customer	Overall Sales	Total Quantity	Average Cost	Overall Profit	Total Products	Avg Days Required for Shipping
9994	2.30M	38K	201.20	286.40...	1862	35



RETAIL SUPPLY CHAIN & SALES ANALYSIS

First Class

Same Day

Second ...

Standard...

2014

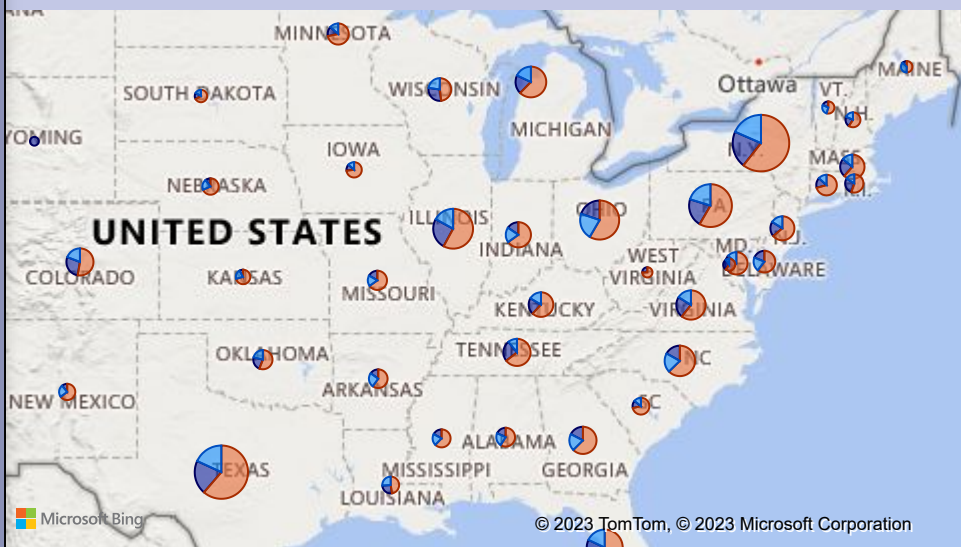
2015

2016

2017

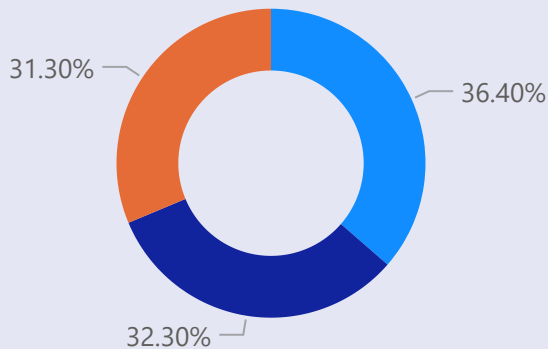
Customer Name	Sum of Sales	Cost	Sum of Quantity	Sum of Profit
Sean Miller	22.64K	24,449.56	6	-1.81K
Tamara Chand	17.50K	9,099.97	5	8.40K
Raymond Buch	14.00K	7,279.98	4	6.72K
Tom Ashbrook	11.20K	7,279.98	4	3.92K
Hunter Lopez	10.50K	5,459.98	3	5.04K
Adrian Barton	9.89K	4,946.37	13	4.95K
Sanjit Chand	9.45K	4,819.47	5	4.63K
Sanjit Engle	8.75K	5,949.97	5	2.80K
Christopher Conant	8.40K	7,279.98	4	1.12K
Ken Lonsdale	8.19K	7,860.14	5	0.33K
Christopher Conant	2.80K	1,854.97	5	0.94K
Total	153.81K		634	41.14K

State wise Category Sold

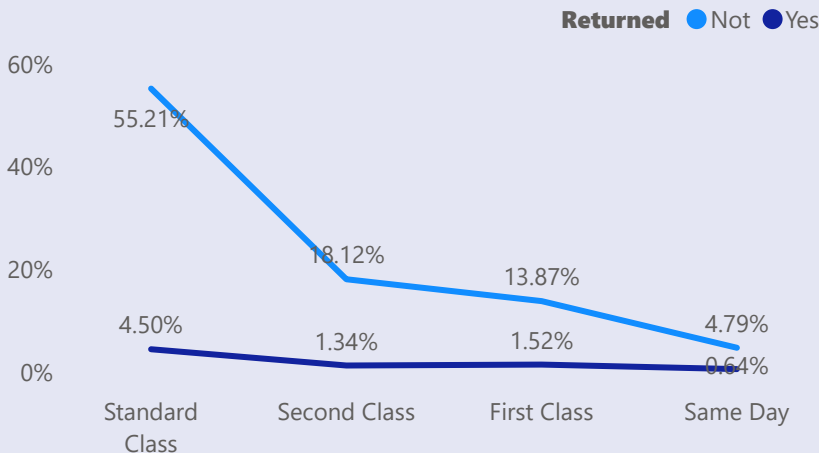


Sales by Category

Category: Technology (light blue), Furniture (blue), Office Supplies (orange)



Correlation of Ship Mode and Returned



Category	Sum of Quantity	Sum of Sales	Sum of Profit
Office Supplies	22906	7,19,047.03	1,22,490.80
Furniture	8028	7,41,999.80	18,451.27
Technology	6939	8,36,154.03	1,45,454.95
Total	37873	22,97,200.86	2,86,397.02

Ship Mode	Sum of Quantity	Sum of Sales	Sum of Profit
Standard Class	22797	13,58,215.74	1,64,088.79
Second Class	7423	4,59,193.57	57,446.64
First Class	5693	3,51,428.42	48,969.84
Same Day	1960	1,28,363.13	15,891.76
Total	37873	22,97,200.86	2,86,397.02