

Performance Appraisal

PAGE 1

| NAME | SHOPS # | HIRE DATE |
|--------------------------------|-----------|---|
| | | |
| 5 = Significantly Above Target | (SAT) "A" | Performance almost always above expectations. |
| 4 = Above Target | (AT) "B" | Performance frequently above expectations. |
| 3 = On Target | (OT) "C" | Performance consistently meets expectations. |
| 2 = Below Target | (BT) "D" | Performance frequently below expectations. |
| 1 = Significantly Below Target | (SBT) "F" | Performance almost always below expectations. |

Customers - Leadership Behaviors and Processes

| • QUANTITATIVE MEASURES | PERFORMANCE | |
|------------------------------------|-------------|-------------|
| CUSTOMER COMPLAINT | | |
| MONTHLY EVALUATION | | |
| SPEED / LINE COMMUNICATIONS | | |
| OVER ROLL CLINGINESS OF RESTAURANT | | TOTAL SCORE |

CUSTOMER COMPLAINT

MONTHLY EVALUATION

SPEED / LINE COMMUNICATIONS

OVER ROLL CLINGINESS OF RESTAURANT

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People - Leadership Behaviors and Processes

| • QUANTITATIVE MEASURES | PERFORMANCE | |
|-------------------------|-------------|-------------|
| TRAINING | | |
| FOOD SAFETY / TEMP LOG | | |
| LABOR LAW COMPLIANCE | | |
| NEW HIRE / TURNOVER | | |
| | | TOTAL SCORE |

TRAINING

FOOD SAFETY / TEMP LOG

LABOR LAW COMPLIANCE

NEW HIRE / TURNOVER

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Sales / Profits - Leadership Behaviors and Processes

| • QUANTITATIVE MEASURES | PERFORMANCE | |
|-------------------------|-------------|-------------|
| SALES GROWTH | | |
| FOOD COST | | |
| LABOR / SCHEDULING | | |
| CASH | | TOTAL SCORE |

SALES GROWTH

FOOD COST

LABOR / SCHEDULING

CASH

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Sales / Profits - Leadership Behaviors and Processes

| | | | |
|--|--------------------|--------------------|--|
| • QUANTITATIVE MEASURES STORE ORIGATION WEEKLY PAPERWORK OVER ROLL COMMUNICATION | PERFORMANCE | | |
| | | | |
| | | | |
| | | | |
| | | TOTAL SCORE | |
| STORE ORIGATION | | | |
| | | | |
| WEEKLY PAPERWORK | | | |
| | | | |
| OVER ROLL COMMUNICATION | | | |
| | | | |
| | | TOTAL SCORE | |

MANGER SIGN _____ DATE _____

OWNER SIGN _____ DATE _____