

**FILTERS**

region All  
sub\_zone All  
FY 2021

**P & L****for Markets**

All values are in USD

| Market         | Net Sales | COGS   | Gross Margin GM % |        |
|----------------|-----------|--------|-------------------|--------|
| Australia      | 21.0M     | 14.1M  | 6.9M              | 32.92% |
| Austria        | 2.8M      | 2.0M   | 0.9M              | 30.11% |
| Bangladesh     | 7.0M      | 4.5M   | 2.4M              | 34.54% |
| Canada         | 35.1M     | 21.7M  | 13.4M             | 38.21% |
| China          | 22.9M     | 13.5M  | 9.4M              | 41.07% |
| France         | 25.9M     | 14.7M  | 11.2M             | 43.24% |
| Germany        | 12.0M     | 8.9M   | 3.1M              | 26.18% |
| India          | 161.3M    | 109.7M | 51.6M             | 32.00% |
| Indonesia      | 18.4M     | 11.3M  | 7.1M              | 38.41% |
| Italy          | 11.7M     | 8.2M   | 3.5M              | 30.13% |
| Japan          | 7.9M      | 4.2M   | 3.7M              | 46.52% |
| Netherlands    | 8.0M      | 4.6M   | 3.4M              | 42.03% |
| Newzealand     | 11.4M     | 5.9M   | 5.5M              | 48.23% |
| Norway         | 13.7M     | 9.6M   | 4.0M              | 29.48% |
| Pakistan       | 5.7M      | 3.6M   | 2.0M              | 36.18% |
| Philippines    | 31.9M     | 19.4M  | 12.5M             | 39.09% |
| Poland         | 5.2M      | 3.0M   | 2.2M              | 42.56% |
| Portugal       | 11.8M     | 6.8M   | 5.0M              | 42.13% |
| South Korea    | 49.0M     | 31.4M  | 17.6M             | 35.92% |
| Spain          | 12.6M     | 8.4M   | 4.2M              | 33.13% |
| Sweden         | 1.8M      | 1.1M   | 0.7M              | 40.22% |
| United Kingdom | 34.2M     | 18.7M  | 15.4M             | 45.13% |
| USA            | 87.8M     | 55.3M  | 32.5M             | 36.99% |