

Hakimu R. Jackson

Web Developer

503.330.4401 | hakimuj@gmail.com | hakimujackson.com | github.com/hjack

Professional Summary

- Passionate and driven junior web developer with knowledge of Ruby and the Ruby on Rails framework.
- An energetic, motivated thinker with the ability to positively contribute to the growth of any organization.
- Successful sales track record, capable of relationship building and skilled at servicing clients.

Technical Skills

Software Development: Ruby, Ruby on Rails, Sinatra
Web Development: HTML, CSS, JavaScript, jQuery
Other Skills: Git, Github, SQLite, DataMapper, TDD, Agile, Pair Programming

Professional Experience

Portland Code School- Portland, Oregon

06/13 - 08/13

Junior Web Developer

- Completed an immersive 12 week program focused on building the essential skills needed for web development.
- **The Awesome Hoodie Project**
hoodies.hatsnpants.com
Created a commerce website selling hooded sweatshirts designed to benefit several non-profit and community organizations with a shared focus on educating the technical community in Portland. The website utilizes the Sinatra web framework, JavaScript, jQuery and a data model using DataMapper and SQLite. The site also implemented payment processing through PayPal's API.
- **Exercism**
github.com/kytrinyx/exercism.io
Contributed to an open source education based web application that supports learning through programming challenges with crowd-sourced code reviews. Involved in helping to set up the development environment, identify and implement strategies necessary to convert a programming exercise from Ruby to Javascript and collaborate with the website administrator.
- **Scoreboard**
github.com/hjack/scoreboard
Developed an ongoing personal project for keeping track of sports statistics. The web application is built with Rails and also features JavaScript, jQuery and ActiveRecord.

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Chambers Communications- Vancouver, Washington

10/03-05/13

Account Executive

- Responsible for the regional sales of a broadcast company with television stations in Bend, Eugene and Medford, Oregon.
- Initiated advertising sales for a new cable television entity in Portland through cold calling and cultivating established relationships.
- Instrumental in developing an innovative sales promotion for a regional advertiser that resulted in the client allocating a large portion of their advertising budget to my television stations and new cable television entity.

Millennium Sales and Marketing- Portland, Oregon

03/97-10/03

Sales Manager

- Responsible for selling television advertising time to advertising agencies on behalf of TV station clients.
- Provide account service for advertising agency media buyers.
- Utilize quantitative and qualitative data to merchandise and position television station clients.
- Generated billing and forecasting reports for Directors of Sales and upper management.

Awards

- Received Account Executive of the Quarter 2Q'02 from KTVA & KTBV/Anchorage, Alaska for overall sales performance.
- Recognized as Account Executive of the Month numerous times from KEZI/Eugene for exceeding sales goals.

Education

09/92 - 06/96

California State University, Northridge
B.S., Business Administration, Marketing

Tech Community Involvement

PDX.rb, Hack+Help, Newbie Rubie
Code Scouts
Portland Python User Group
Portland JavaScript Admirers