Hakimu R. Jackson

Web Developer



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Profile

An energetic motivated problem solver with the ability to positively contribute to the success of any organization. Motivated and driven, with the aptitude to successfully employ new concepts, ideas and technologies. Well organized, creative and resourceful with a strong sales background. Able to thrive in a team environment, excel in relationship building and servicing clients.

Web Skills	Programming/Ruby Skills	Other Skills
* HTML* CSS* JavaScript* jQuery* Bootstrap	* Ruby * Ruby on Rails * Sinatra * TDD * OOP * Regexes	DatabasesGit/GithubAgile methods

Professional Experience

Portland Code School, Portland, Oregon

June 2013-Present

Junior Web Developer

Enrolled in an immersive 12 week program focused on attaining the essential skills needed for web development. Learning many aspects of programming including TDD, OOP and refactoring. Constructing web applications using the Ruby on Rails and Sinatra frameworks.

Chambers Communications, Vancouver, Washington October 2003-May 2013 *Account Executive*

Responsible for the regional sales of a broadcast company with television stations in Bend, Eugene and Medford, Oregon. Initiated advertising sales for a new cable television entity in Portland through cold calling and cultivating established relationships.

Millennium Sales and Marketing, Portland, Oregon

1997-2003

Sales Manager

Responsible for selling television advertising time to advertising agencies on behalf of TV station clients. Provide account service for advertising agency media buyers. Utilize quantitative and qualitative data to merchandise and position television station clients. Responsible for generating billing and forecasting reports for Directors of Sales and upper management.

NovaLogic Inc., Calabasas, California

1995-1996

Marketing Intern

Worked closely with Product Marketing Managers. Instrumental in compiling information regarding competitive products. Involved in day-to-day marketing duties as well as special marketing projects.

Education

California State University, Northridge B.S., Business-Administration- Marketing

1992-1996