

Hunter Smith

Fort Myers, FL 33919

Mdunited28@gmail.com | +1 (301) 351-5763

Professional Summary

Dedicated Mathematics major at Florida Gulf Coast University with a background in Mechanical Engineering. Adapted to academic changes during COVID-19 by shifting from engineering to mathematics to maintain steady progress toward graduation. Experienced in technical tools like SolidWorks, AutoCAD, and MATLAB, and certified in Six Sigma Green Belt. Strong leadership and operational management experience from retail management, with skills easily transferrable to construction project management. Practical hands-on experience in residential construction through volunteer work with Habitat for Humanity.

Education

Florida Gulf Coast University — B.S. in Mathematics

March 2022 – Present

Virginia Tech — Mechanical Engineering Major

August 2019 – March 2022

- Transitioned to Mathematics during COVID due to limited access to hands-on engineering labs and classes

Florida Tech — Engineering Major

August 2018 – March 2019

Northern High School — Engineering Pathway

August 2014 – June 2018

Certifications

- Six Sigma Green Belt – Certified

Skills

- Microsoft Office Suite (Excel, Word, PowerPoint)
- AutoCAD, SolidWorks, Autodesk Inventor, Creo
- MATLAB, C++, CAD
- Six Sigma Green Belt – Process improvement and quality management
- Leadership, budgeting, scheduling, and operations management
- Fluent in English; Basic knowledge of French and American Sign Language

Work Experience

T-Mobile – Naples, FL

Retail Store Manager

May 2022 – Present

- Promoted to manager within 18 months due to strong leadership and sales performance
- Manage all store operations including inventory control, scheduling, budgeting, returns, and profit/loss reports
- Supervise staff, lead performance meetings, and enforce compliance standards
- Elevated store performance to top 700 nationally and #1 in district within a month of becoming manager

Credit MRI – Fort Myers, FL

Head Sales Representative

September 2021 – April 2022

- Promoted from onboarding to top sales representative within weeks
- Achieved daily goals with cold leads and new campaigns, regularly signing up 10–15 clients daily

Smith's Power Washing LLC – Dunkirk, MD

Owner

March 2020 – November 2020

- Founded and operated a seasonal business generating nearly \$30,000 in revenue
- Handled all business functions including customer relations, marketing, and finance

STB Enterprises – Blacksburg, VA

Engineering Assistant

September 2019 – March 2020

- Assisted with repairs and analysis on jet ski powertrains
- Applied concepts in thermodynamics and hydrodynamics for diagnostics and technical reporting

MJ Valet – Washington, DC

Head Valet

February 2019 – September 2019

- Supervised valet staff and managed daily financial and damage reports
- Provided customer service and monitored employee performance

Capital Tristate – District Heights, MD

Warehouse Associate

June 2018 – July 2018

- Managed and organized inventory using Cubiscan and warehouse management tools

G & H Summer Services – Dunkirk, MD

Landscaper

June 2018 – July 2018

- Provided home maintenance services and assisted in small-scale construction projects

Volunteer Experience

Habitat for Humanity

Volunteer Construction Assistant

Dates Ongoing/Seasonal

- Helped assemble residential structures in a controlled warehouse environment
- Gained practical construction experience in teamwork-driven settings