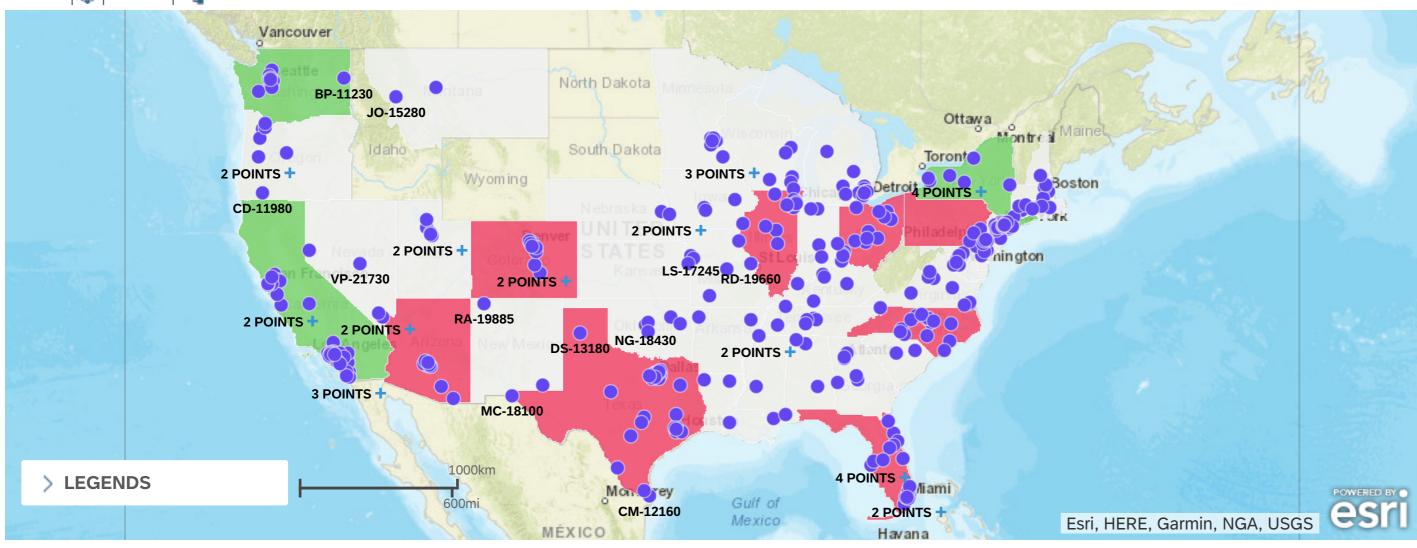


# **Super Store Products Trends**







# SampleSuperstore1 Data 2

Profit for Actual

|             | Account          | Sales     | Discount | Profit    |  |
|-------------|------------------|-----------|----------|-----------|--|
| Customer ID | omer ID Category |           |          |           |  |
|             | Furniture        | 78,648.50 | 33.34    | -360.84   |  |
|             | Office Supplies  | 62,830.64 | 99.60    | 7,635.27  |  |
| > Consumer  | Technology       | 72,792.51 | 23.30    | 11,336.47 |  |
|             | Furniture        | 37,869.89 | 19.32    | 1,829.90  |  |
|             |                  | 00 504 40 | F0 00    | C 4 CE 44 |  |



# **Conditional Formatting**

## Profit per Category, State for Actual



### Profit per Order Date for Actual

Forecast Loading... | Explorer Available

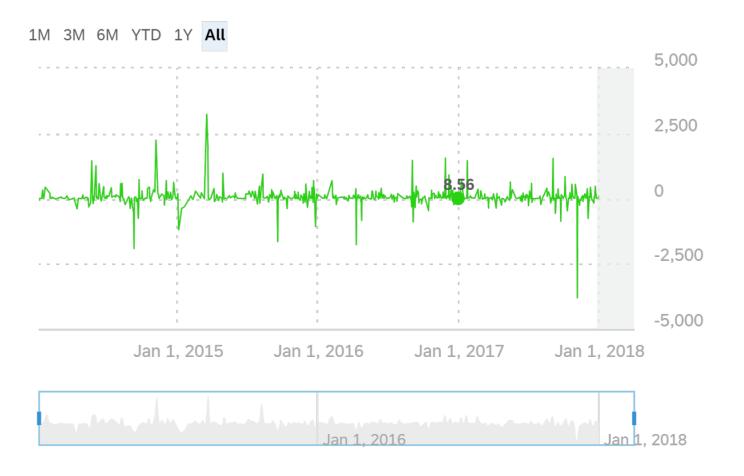


## Profit per Order Date for Actual(Automatic Forecast)

♣ | Forecast Loading...



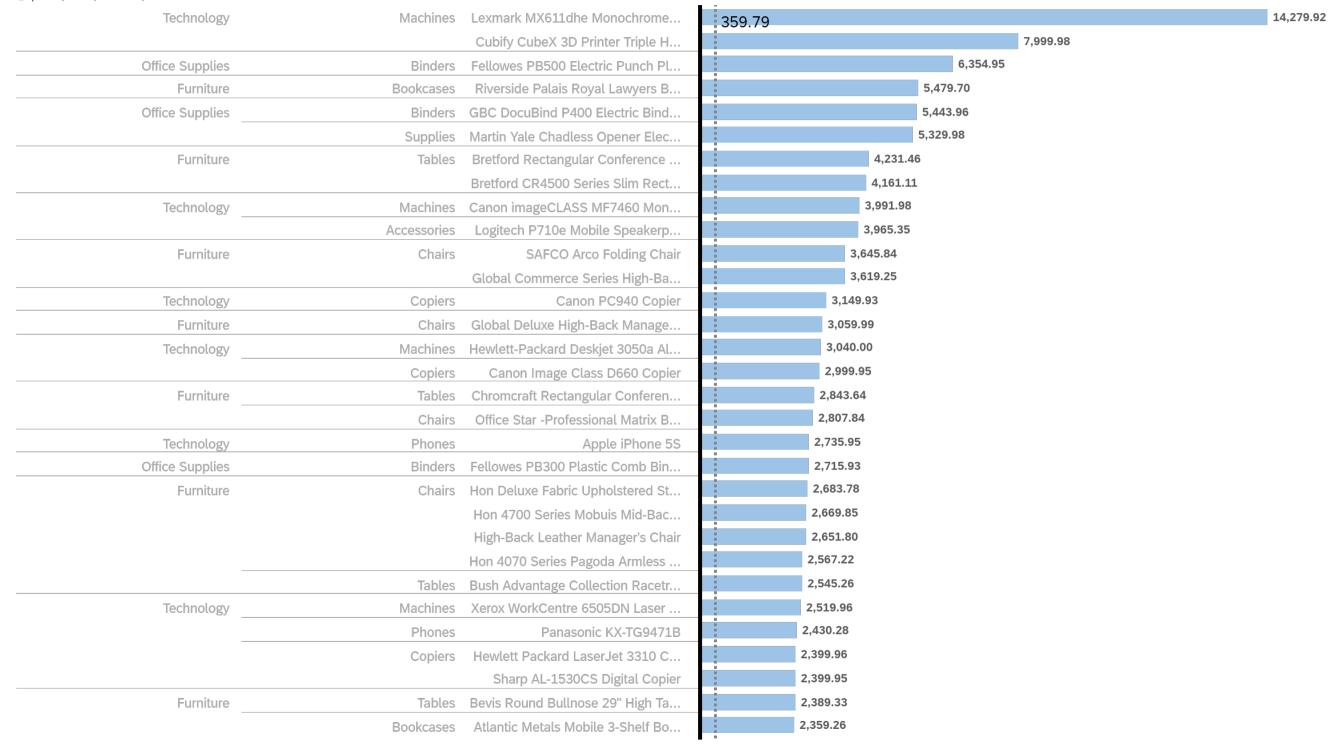
# Profit per Order Date for Actual(Triple Exponential Smoothing | Forecast Loading...



# Best Items to Focus on

# Sales per Category, Product ID and others for Actual

#### Top N (AUTO)





# **Appendix**

#### SuperStore Story

https://higher-education.us10.sapanalytics.cloud/sap/fpa/ui/tenants/81639/bo/story/6E840B837DEA0F00B1E6FE38A7620A3C

| e Filter   |  |                         |
|--|--|-------------------------|
| Model  | Dimension  | Value                   |
| SampleSuperstore1 Data 2   | Category - Product ID                              | (All)                   |
|  | 1  |                         |
| CustomerLocation (Profit) & CustomerLocation                             |  |                         |
| Model  | Dimension  | Value                   |
| SampleSuperstore1 Data 2   | CustomerLocation<br>(Profit) &<br>CustomerLocation | Polygon filter          |
| SampleSuperstore1 Data 2(Layer : Layer 1 Profit)                         | Category   | Actual                  |
| SampleSuperstore1 Data<br>2(Layer : Layer 2 Customer<br>Actual Location) | Category   | Actual                  |
| ampleSuperstore1 Data 2  |  | •                       |
| Model  | Dimension  | Value                   |
| SampleSuperstore1 Data 2   | Category   | public.Actual (Actual)  |
| SampleSuperstore1 Data 2   | Account  | Sales, Discount, Profit |
| Profit for Actual  |  |                         |
| Model  | Dimension  | Value                   |
| SampleSuperstore1 Data 2   | Category   | Actual                  |
|  |  |                         |

|  | ı | Regression | /Bullet | Profit | Prediction |
|--|---|------------|---------|--------|------------|
|--|---|------------|---------|--------|------------|

| ١ | Profit pe | er Category | , State for | r Actual |
|---|-----------|-------------|-------------|----------|
|---|-----------|-------------|-------------|----------|

| Į | Model                    | Dimension | value   |
|---|--------------------------|-----------|---|
|   | SampleSuperstore1 Data 2 | Category  | Actual  |
|   | SampleSuperstore1 Data 2 |           | Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Georgia, Illinois, Florida, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, New York, Ohio, North Carolina, Oklahoma, Oregon, Rhode Island, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, Washington, Wisconsin, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico |
| ĺ | SampleSuperstore1 Data 2 | Profit    | Ranking: Top 5  |

Profit per Order Date for Actual

| Model                    | Dimension | Value  |
|--------------------------|-----------|--------|
| SampleSuperstore1 Data 2 | Category  | Actual |

#### Profit per Order Date for Actual(Automatic Forecast)

|                            |          | Value<br>Actual |
|----------------------------|----------|-----------------|
| Campic Capcistore i Data 2 | Outogory | , totaai        |

#### Profit per Order Date for Actual(Triple Exponential Smoothing

| Model                    | Dimension | Value |
|--------------------------|-----------|-------|
| SampleSuperstore1 Data 2 | Category  | Actua |

#### Sales Per Category

| Page | Filte |
|------|-------|
|------|-------|

| Model                    | Dimension  | Value                      |
|--------------------------|------------|----------------------------|
| SampleSuperstore1 Data 2 | Order Date | Jan 4, 2014 - Dec 30, 2017 |

#### Sales per Category, Product ID and others for Actual

| Model                    | Dimension          | Value          |
|--------------------------|--------------------|----------------|
| SampleSuperstore1 Data 2 | Category           | Actual         |
| SampleSuperstore1 Data 2 | Cross Calculations | Measure Values |