

## **Management Information Report**

### Dear BSP Participant,

Please be informed that the information contained in this report may be used to guide your individual commercial decisions. The contents of the report should not be discussed with other Airlines or Agents other than the Agent whose sales have triggered the report.

The primary purpose of these reports is used for Agency Risk Management by IATA field offices working closely with the regional hubs to support local engagement on potential risk to industry funds. These reports allow IATA to identify Agents in each BSP with significant deviations in their sales amounts. These reports are to provide more visibility on the Agent's financial situation and allow Airlines and IATA to react faster with this additional information, therefore proactively safeguarding BSP Airlines' funds.

For enquiries please consult our Frequently Asked Questions (FAQ) section in Customer Portal. For further information, please contact our Customer Support team at <a href="https://www.iata.org/customer">www.iata.org/customer</a>

#### **Reporting Criteria**

All amounts in this Report have been converted to USD using the IATA 5 day exchange rate.

### Agents appearing in this report:

Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above that have 100 % or more sales variation (i.e. average daily sales for the reporting period have more than doubled as compared to the average daily sales for the past year).

Note: The sales of Head Offices and of Branch locations within the same country have been consolidated under the Head Office code.

Note: For the initial launch, when there is one or more Branches located in other countries that have sales as part of the Agent group, the Agent group will be excluded from the Report. IATA will advise immediately when these Agents become available.

### **Report Period**

The report period starts on the first day of sales to be remitted (first day after the previous remittance date) and finishes two days before the Report is generated.

### **Countries not included in the Management Information Report**

Israel is not included in the Management Information Reports due to the legal restrictions imposed by government regulators.

The following countries: Brazil, China, Germany, Kosovo, Netherlands, Russia, Serbia, South Korea and Venezuela are not included in the current report. IATA will advise as soon as reports for the BSPs in these countries become available.

### **Financial Securities**

Please be advised that group Financial Securities (defined as covering a number of Agents and having a maximum amount which can be claimed per default and per market per year) include the following financial security types: Default Insurance Programme, TAANZ, CWA Mutual Fund and Industry Trust Fund (Hong Kong). Please note that the coverage of group Financial Securities does not equal the aggregated amount at risk of the Agents under the Financial Security.

Financial securities with an unlimited coverage have not been disclosed and will not show a percentage utilization of Financial Security. In the Report, the percentage of Financial Security and the Financial Security amount will appear as an asterisk.

March 16, 2015 Page 1 of 2



# **Management Information Report**

#### **Definitions**

- ~ Head Office: Agent IATA code ~ Legal Name: Agent Legal Name
- ~ Type: Agent Location Type (HO-Head Office, AO-Administrative Office)
- ~ Frq: Remittance Frequency (W-Weekly, T-Twice a Week, S-Super Weekly, F-Fortnightly, D-Every 10 days, M-Monthly)
- ~ Sales to be remitted: Total Reported Sales (NET) in the report period that are not yet due for remittance.
- ~ %Financial Security Utilized: It is the percentage of Financial Security used compared to sales to be remitted.
- ~ Daily Cash Avg.: The ratio between Daily Net Cash Sales (cumulated) until the date of this report AND the number of days in the reported period.
- ~ Avg. Daily Sales Variation: The Daily Cash Average in the current period as compared to the Average Daily Cash sales in the last 12 months.

March 16, 2015 Page 2 of 2



# **Management Information Report**

### List of BSP Countries for which Agents meet the filtering criteria

~ Argentina (AR)
~ Canada (CA)
~ Denmark (DK)
~ France (FR)
~ United Kingdom (GB)
~ Greece (GR)
~ Indonesia (ID)
~ Jordan (JO)
~ Mexico (MX)
~ Philippines (PH)
~ Pakistan (PK)
~ Saudi Arabia (SA)
~ Singapore (SG)
~ Thailand (TH)

March 16, 2015 Page 1 of 1



No Agents in the BSP Country United Arab Emirates (AE) meet the filtering criteria

March 16, 2015 Page 1 of 141



No Agents in the BSP Country Albania (AL) meet the filtering criteria

March 16, 2015 Page 2 of 141



### Management Information Report (USD)

**BSP Argentina (AR)** 

Reporting criteria : Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Period: 03-Mar-2015 - 15-Mar-2015

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
55502624	DESPEGAR.COM.AR S.A.	НО	W	2,054,002.25	Insurance Bond	65.35%	158,000.17	172.15%

March 16, 2015 Page 3 of 141

Period: 03-Mar-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount



March 16, 2015 Page 4 of 141



No Agents in the BSP Country Austria (AT) meet the filtering criteria

March 16, 2015 Page 5 of 141



No Agents in the BSP Country Australia (AU) meet the filtering criteria

March 16, 2015 Page 6 of 141



No Agents in the BSP Country Azerbaijan (AZ) meet the filtering criteria

March 16, 2015 Page 7 of 141



No Agents in the BSP Country Bosnia and Herzegovina (BA) meet the filtering criteria

March 16, 2015 Page 8 of 141



No Agents in the BSP Country Bangladesh (BD) meet the filtering criteria

March 16, 2015 Page 9 of 141



No Agents in the BSP Country Belgium (BE) meet the filtering criteria

March 16, 2015 Page 10 of 141



No Agents in the BSP Country Burkina Faso (BF) meet the filtering criteria

March 16, 2015 Page 11 of 141



No Agents in the BSP Country Bulgaria (BG) meet the filtering criteria

March 16, 2015 Page 12 of 141



No Agents in the BSP Country Bahrain (BH) meet the filtering criteria

March 16, 2015 Page 13 of 141



No Agents in the BSP Country Benin (BJ) meet the filtering criteria

March 16, 2015 Page 14 of 141



No Agents in the BSP Country Bermuda (BM) meet the filtering criteria

March 16, 2015 Page 15 of 141



No Agents in the BSP Country Bolivia, Plurinational State of (BO) meet the filtering criteria

March 16, 2015 Page 16 of 141



No Agents in the BSP Country Bahamas (BS) meet the filtering criteria

March 16, 2015 Page 17 of 141



No Agents in the BSP Country Botswana (BW) meet the filtering criteria

March 16, 2015 Page 18 of 141



No Agents in the BSP Country Belize (BZ) meet the filtering criteria

March 16, 2015 Page 19 of 141



# Management Information Report (USD)

**BSP Canada (CA)** 

Period: 03-Mar-2015 - 15-Mar-2015

Reporting criteria : Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
67500716	SKYROUTE TRAVEL SERVICES INC.	НО	W	999,351.69		N/A	76,873.21	127.10%

March 16, 2015 Page 20 of 141

Period: 03-Mar-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount



March 16, 2015 Page 21 of 141



No Agents in the BSP Country Congo (CG) meet the filtering criteria

March 16, 2015 Page 22 of 141



No Agents in the BSP Country Switzerland (CH) meet the filtering criteria

March 16, 2015 Page 23 of 141



No Agents in the BSP Country Côte d'Ivoire (CI) meet the filtering criteria

March 16, 2015 Page 24 of 141



No Agents in the BSP Country Chile (CL) meet the filtering criteria

March 16, 2015 Page 25 of 141



No Agents in the BSP Country Cameroon (CM) meet the filtering criteria

March 16, 2015 Page 26 of 141



No Agents in the BSP Country Colombia (CO) meet the filtering criteria

March 16, 2015 Page 27 of 141





No Agents in the BSP Country Costa Rica (CR) meet the filtering criteria

March 16, 2015 Page 28 of 141



No Agents in the BSP Country Cyprus (CY) meet the filtering criteria

March 16, 2015 Page 29 of 141



No Agents in the BSP Country Czech Republic (CZ) meet the filtering criteria

March 16, 2015 Page 30 of 141



## Management Information Report (USD)

**BSP Denmark (DK)** 

Period: 25-Feb-2015 - 14-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
17293964	VEJLE REJSER APS	НО	W	953,878.95	Bank Guarantee	78.44%	52,993.28	114.19%

March 16, 2015 Page 31 of 141

Period: 25-Feb-2015 - 14-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount



March 16, 2015 Page 32 of 141



No Agents in the BSP Country Dominican Republic (DO) meet the filtering criteria

March 16, 2015 Page 33 of 141



No Agents in the BSP Country Ecuador (EC) meet the filtering criteria

March 16, 2015 Page 34 of 141



No Agents in the BSP Country Estonia (EE) meet the filtering criteria

March 16, 2015 Page 35 of 141



No Agents in the BSP Country Egypt (EG) meet the filtering criteria

March 16, 2015 Page 36 of 141



No Agents in the BSP Country Spain (ES) meet the filtering criteria

March 16, 2015 Page 37 of 141



No Agents in the BSP Country Ethiopia (ET) meet the filtering criteria

March 16, 2015 Page 38 of 141



No Agents in the BSP Country Finland (FI) meet the filtering criteria

March 16, 2015 Page 39 of 141



No Agents in the BSP Country Fiji (FJ) meet the filtering criteria

March 16, 2015 Page 40 of 141



No Agents in the BSP Country Micronesia, Federated States of (FM) meet the filtering criteria

March 16, 2015 Page 41 of 141



# Management Information Report (USD)

**BSP France (FR)** 

Period: 02-Feb-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
20205765	TRAVEL PLANET NORD DE FRANCE SARL	НО	W	2,286,655.74		N/A	54,444.18	185.88%

March 16, 2015 Page 42 of 141

Period: 02-Feb-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount



March 16, 2015 Page 43 of 141



No Agents in the BSP Country Gabon (GA) meet the filtering criteria

March 16, 2015 Page 44 of 141

## Management Information Report (USD)

**BSP United Kingdom (GB)** 

Period: 02-Feb-2015 - 15-Mar-2015

Reporting criteria : Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
91209311	HAYS TRANSPORT LTD	НО	W	3,499,767.95		N/A	83,327.81	201.74%
91238862	NST TRAVEL GROUP LIMITED	НО	W	2,463,143.60		N/A	94,736.29	151.15%
91274956	EQUITY INSPIRING LEARNING LIMITED	НО	W	1,678,193.61	Bank Guarantee	152.26%	129,091.82	559.47%
91284712	BANKS SADLER LTD	НО	W	2,148,690.17		N/A	52,407.08	150.69%

March 16, 2015 Page 45 of 141

### Management Information Report (USD)

**BSP United Kingdom (GB)** 

Period: 02-Feb-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation









BSP GB - Agent 91284712  Historic Month to Dates Sales (USD)  Cumulated Sales (USD)  1,000,000  1,000,000  1,000,000  1,000,000						
Historic Month to Dates Sales (USD)	Cumulated Sales (USD)					
1,000,000						
500,000	1,000,000					
0 1804 2014 2014 2014 2014 2014 2015	252 261 5 251 5 251 5 26					

March 16, 2015 Page 46 of 141



No Agents in the BSP Country Georgia (GE) meet the filtering criteria

March 16, 2015 Page 47 of 141



No Agents in the BSP Country Ghana (GH) meet the filtering criteria

March 16, 2015 Page 48 of 141



## Management Information Report (USD)

**BSP Greece (GR)** 

Period: 17-Feb-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
27213465	AIRTICKETS TOURISTIKES YPIRESIES A.E.	НО	F	9,887,704.32		N/A	366,211.27	103.30%

March 16, 2015 Page 49 of 141

Period: 17-Feb-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount



March 16, 2015 Page 50 of 141



No Agents in the BSP Country Guatemala (GT) meet the filtering criteria

March 16, 2015 Page 51 of 141



No Agents in the BSP Country Guam (GU) meet the filtering criteria

March 16, 2015 Page 52 of 141



No Agents in the BSP Country Hong Kong (HK) meet the filtering criteria

March 16, 2015 Page 53 of 141



No Agents in the BSP Country Honduras (HN) meet the filtering criteria

March 16, 2015 Page 54 of 141



No Agents in the BSP Country Croatia (HR) meet the filtering criteria

March 16, 2015 Page 55 of 141



No Agents in the BSP Country Haiti (HT) meet the filtering criteria

March 16, 2015 Page 56 of 141



No Agents in the BSP Country Hungary (HU) meet the filtering criteria

March 16, 2015 Page 57 of 141



# Management Information Report (USD)

**BSP Indonesia (ID)** 

Period: 24-Feb-2015 - 13-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
15310956	PT ALIA INDAH WISATA	НО	F	3,061,290.75	DIP	153.06%	170,071.71	100.49%

March 16, 2015 Page 58 of 141

Period: 24-Feb-2015 - 13-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount



March 16, 2015 Page 59 of 141



No Agents in the BSP Country Ireland (IE) meet the filtering criteria

March 16, 2015 Page 60 of 141



No Agents in the BSP Country India (IN) meet the filtering criteria

March 16, 2015 Page 61 of 141



No Agents in the BSP Country Iceland (IS) meet the filtering criteria

March 16, 2015 Page 62 of 141



No Agents in the BSP Country Italy (IT) meet the filtering criteria

March 16, 2015 Page 63 of 141



No Agents in the BSP Country Jamaica (JM) meet the filtering criteria

March 16, 2015 Page 64 of 141



# Management Information Report (USD)

**BSP Jordan (JO)** 

Period: 17-Feb-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
40200101	TUTENKH AMON TOURISM COMPANY	НО	W	1,437,248.54	Bank Guarantee	127.38%	53,231.43	140.31%

March 16, 2015 Page 65 of 141

Period: 17-Feb-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount



March 16, 2015 Page 66 of 141



No Agents in the BSP Country Japan (JP) meet the filtering criteria

March 16, 2015 Page 67 of 141



No Agents in the BSP Country Kenya (KE) meet the filtering criteria

March 16, 2015 Page 68 of 141



No Agents in the BSP Country Cambodia (KH) meet the filtering criteria

March 16, 2015 Page 69 of 141



No Agents in the BSP Country Kuwait (KW) meet the filtering criteria

March 16, 2015 Page 70 of 141



No Agents in the BSP Country Cayman Islands (KY) meet the filtering criteria

March 16, 2015 Page 71 of 141



No Agents in the BSP Country Kazakhstan (KZ) meet the filtering criteria

March 16, 2015 Page 72 of 141



No Agents in the BSP Country Lebanon (LB) meet the filtering criteria

March 16, 2015 Page 73 of 141



No Agents in the BSP Country Sri Lanka (LK) meet the filtering criteria

March 16, 2015 Page 74 of 141



No Agents in the BSP Country Lithuania (LT) meet the filtering criteria

March 16, 2015 Page 75 of 141



No Agents in the BSP Country Latvia (LV) meet the filtering criteria

March 16, 2015 Page 76 of 141



No Agents in the BSP Country Morocco (MA) meet the filtering criteria

March 16, 2015 Page 77 of 141



No Agents in the BSP Country Macedonia, the former Yugoslav Republic of (MK) meet the filtering criteria

March 16, 2015 Page 78 of 141



No Agents in the BSP Country Mali (ML) meet the filtering criteria

March 16, 2015 Page 79 of 141



No Agents in the BSP Country Mongolia (MN) meet the filtering criteria

March 16, 2015 Page 80 of 141



No Agents in the BSP Country Macao (MO) meet the filtering criteria

March 16, 2015 Page 81 of 141



No Agents in the BSP Country Mauritania (MR) meet the filtering criteria

March 16, 2015 Page 82 of 141



No Agents in the BSP Country Malta (MT) meet the filtering criteria

March 16, 2015 Page 83 of 141



No Agents in the BSP Country Mauritius (MU) meet the filtering criteria

March 16, 2015 Page 84 of 141



No Agents in the BSP Country Malawi (MW) meet the filtering criteria

March 16, 2015 Page 85 of 141



## Management Information Report (USD)

**BSP Mexico (MX)** 

Period: 02-Mar-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
86502861	EXCEL TOURS S.A.DE C.V.	НО	W	523,286.47		N/A	37,377.61	126.09%

March 16, 2015 Page 86 of 141

Period: 02-Mar-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount



March 16, 2015 Page 87 of 141



No Agents in the BSP Country Malaysia (MY) meet the filtering criteria

March 16, 2015 Page 88 of 141



No Agents in the BSP Country Mozambique (MZ) meet the filtering criteria

March 16, 2015 Page 89 of 141

**BSP New Caledonia (NC)** 



Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

No Agents in the BSP Country New Caledonia (NC) meet the filtering criteria

March 16, 2015 Page 90 of 141



No Agents in the BSP Country Niger (NE) meet the filtering criteria

March 16, 2015 Page 91 of 141



No Agents in the BSP Country Nigeria (NG) meet the filtering criteria

March 16, 2015 Page 92 of 141



No Agents in the BSP Country Nicaragua (NI) meet the filtering criteria

March 16, 2015 Page 93 of 141



No Agents in the BSP Country Norway (NO) meet the filtering criteria

March 16, 2015 Page 94 of 141



No Agents in the BSP Country Nepal (NP) meet the filtering criteria

March 16, 2015 Page 95 of 141



No Agents in the BSP Country New Zealand (NZ) meet the filtering criteria

March 16, 2015 Page 96 of 141



No Agents in the BSP Country Oman (OM) meet the filtering criteria

March 16, 2015 Page 97 of 141



No Agents in the BSP Country Panama (PA) meet the filtering criteria

March 16, 2015 Page 98 of 141



No Agents in the BSP Country Peru (PE) meet the filtering criteria

March 16, 2015 Page 99 of 141



No Agents in the BSP Country French Polynesia (PF) meet the filtering criteria

March 16, 2015 Page 100 of 141



No Agents in the BSP Country Papua New Guinea (PG) meet the filtering criteria

March 16, 2015 Page 101 of 141



## Management Information Report (USD)

**BSP Philippines (PH)** 

Period: 17-Feb-2015 - 13-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
28300252	EXECUTIVE RESOURCES INC.	НО	W	946,369.79	DIP	37.85%	37,854.79	121.89%
28300381	PIONEER TOURS CORPORATION	НО	W	925,983.80	DIP	37.04%	37,039.35	104.59%
28303564	SPECTRUM TRAVEL AND TOURS, INC	НО	W	1,606,145.84	DIP	64.25%	64,245.83	169.81%

March 16, 2015 Page 102 of 141

Financial Security Amount







March 16, 2015 Page 103 of 141



## Management Information Report (USD)

**BSP Pakistan (PK)** 

Period: 17-Feb-2015 - 13-Mar-2015

Reporting criteria : Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
27303054	BUKHARI TRAVEL SERVICES (PVT) LTD	НО	W	968,156.00	Insurance Bond	205.25%	38,726.24	122.28%
27304351	MAX INTERNATIONAL TRAVELS PVT LTD	НО	W	975,870.35	Insurance Bond	175.76%	39,034.81	124.65%

March 16, 2015 Page 104 of 141

Period: 17-Feb-2015 - 13-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount







No Agents in the BSP Country Poland (PL) meet the filtering criteria

March 16, 2015 Page 106 of 141



No Agents in the BSP Country Portugal (PT) meet the filtering criteria

March 16, 2015 Page 107 of 141



No Agents in the BSP Country Paraguay (PY) meet the filtering criteria

March 16, 2015 Page 108 of 141



No Agents in the BSP Country Qatar (QA) meet the filtering criteria

March 16, 2015 Page 109 of 141



No Agents in the BSP Country Romania (RO) meet the filtering criteria

March 16, 2015 Page 110 of 141



No Agents in the BSP Country Rwanda (RW) meet the filtering criteria

March 16, 2015 Page 111 of 141



## Management Information Report (USD)

**BSP Saudi Arabia (SA)** 

Period: 25-Feb-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
71204792	SANDROSS TRAVEL & TOUR AGENCY	НО	W	741,447.99	Bank Guarantee	278.12%	39,023.58	106.25%
71212164	ALRAJHI TRAVELS & TOURISM	НО	W	1,879,617.14	Bank Guarantee	155.19%	98,927.22	134.89%

March 16, 2015 Page 112 of 141

Period: 25-Feb-2015 - 15-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount





March 16, 2015 Page 113 of 141



No Agents in the BSP Country Sweden (SE) meet the filtering criteria

March 16, 2015 Page 114 of 141



## Management Information Report (USD)

**BSP Singapore (SG)** 

Period: 02-Mar-2015 - 13-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Head Office	Legal Name	Type	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
32307623	EXPEDIA SINGAPORE PTE LTD	НО	W	2,376,552.05	*	*	198,046.00	114.64%

March 16, 2015 Page 115 of 141

Period: 02-Mar-2015 - 13-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount





No Agents in the BSP Country Slovenia (SI) meet the filtering criteria

March 16, 2015 Page 117 of 141



No Agents in the BSP Country Slovakia (SK) meet the filtering criteria

March 16, 2015 Page 118 of 141



No Agents in the BSP Country Senegal (SN) meet the filtering criteria

March 16, 2015 Page 119 of 141



No Agents in the BSP Country El Salvador (SV) meet the filtering criteria

March 16, 2015 Page 120 of 141



No Agents in the BSP Country Syrian Arab Republic (SY) meet the filtering criteria

March 16, 2015 Page 121 of 141



No Agents in the BSP Country Turks and Caicos Islands (TC) meet the filtering criteria

March 16, 2015 Page 122 of 141



No Agents in the BSP Country Chad (TD) meet the filtering criteria

March 16, 2015 Page 123 of 141



No Agents in the BSP Country Togo (TG) meet the filtering criteria

March 16, 2015 Page 124 of 141



## Management Information Report (USD)

**BSP Thailand (TH)** 

Reporting criteria : Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Period: 02-Mar-2015 - 13-Mar-2015

Head Office	Legal Name	Туре	Frq.	Sales to be Remitted	Financial Security Type	%Financial Security Utilized	Daily Cash Avg	Average Daily Sales Variation
35308431	EXPEDIA (THAILAND) LIMITED	НО	W	1,382,034.99	*	*	115,169.58	105.61%

March 16, 2015 Page 125 of 141

Period: 02-Mar-2015 - 13-Mar-2015

Reporting criteria: Agents with an average monthly sales for the last 12 months of 500,000.00 USD and above; that have 100 % or more sales variation

Financial Security Amount



March 16, 2015 Page 126 of 141



No Agents in the BSP Country Tunisia (TN) meet the filtering criteria

March 16, 2015 Page 127 of 141



No Agents in the BSP Country Tonga (TO) meet the filtering criteria

March 16, 2015 Page 128 of 141



No Agents in the BSP Country Turkey (TR) meet the filtering criteria

March 16, 2015 Page 129 of 141



No Agents in the BSP Country Trinidad and Tobago (TT) meet the filtering criteria

March 16, 2015 Page 130 of 141



No Agents in the BSP Country Taiwan, Province of China (TW) meet the filtering criteria

March 16, 2015 Page 131 of 141



No Agents in the BSP Country Tanzania, United Republic of (TZ) meet the filtering criteria

March 16, 2015 Page 132 of 141



No Agents in the BSP Country Ukraine (UA) meet the filtering criteria

March 16, 2015 Page 133 of 141



No Agents in the BSP Country Uganda (UG) meet the filtering criteria

March 16, 2015 Page 134 of 141



No Agents in the BSP Country Uruguay (UY) meet the filtering criteria

March 16, 2015 Page 135 of 141



No Agents in the BSP Country Viet Nam (VN) meet the filtering criteria

March 16, 2015 Page 136 of 141



No Agents in the BSP Country Samoa (WS) meet the filtering criteria

March 16, 2015 Page 137 of 141



No Agents in the BSP Country Yemen (YE) meet the filtering criteria

March 16, 2015 Page 138 of 141



No Agents in the BSP Country South Africa (ZA) meet the filtering criteria

March 16, 2015 Page 139 of 141



No Agents in the BSP Country Zambia (ZM) meet the filtering criteria

March 16, 2015 Page 140 of 141



No Agents in the BSP Country Zimbabwe (ZW) meet the filtering criteria

March 16, 2015 Page 141 of 141