## Face.ai

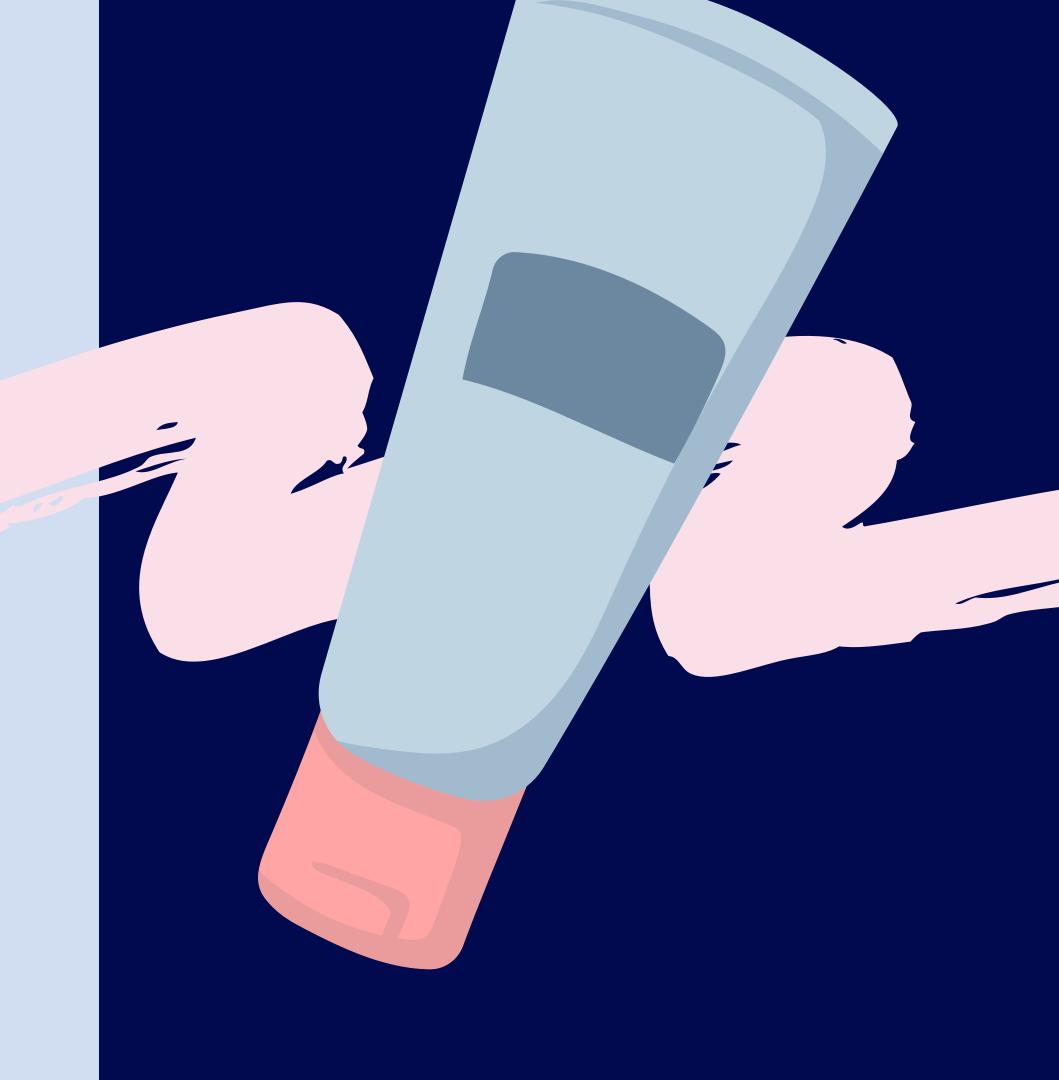
### problem

UNAWARENESS

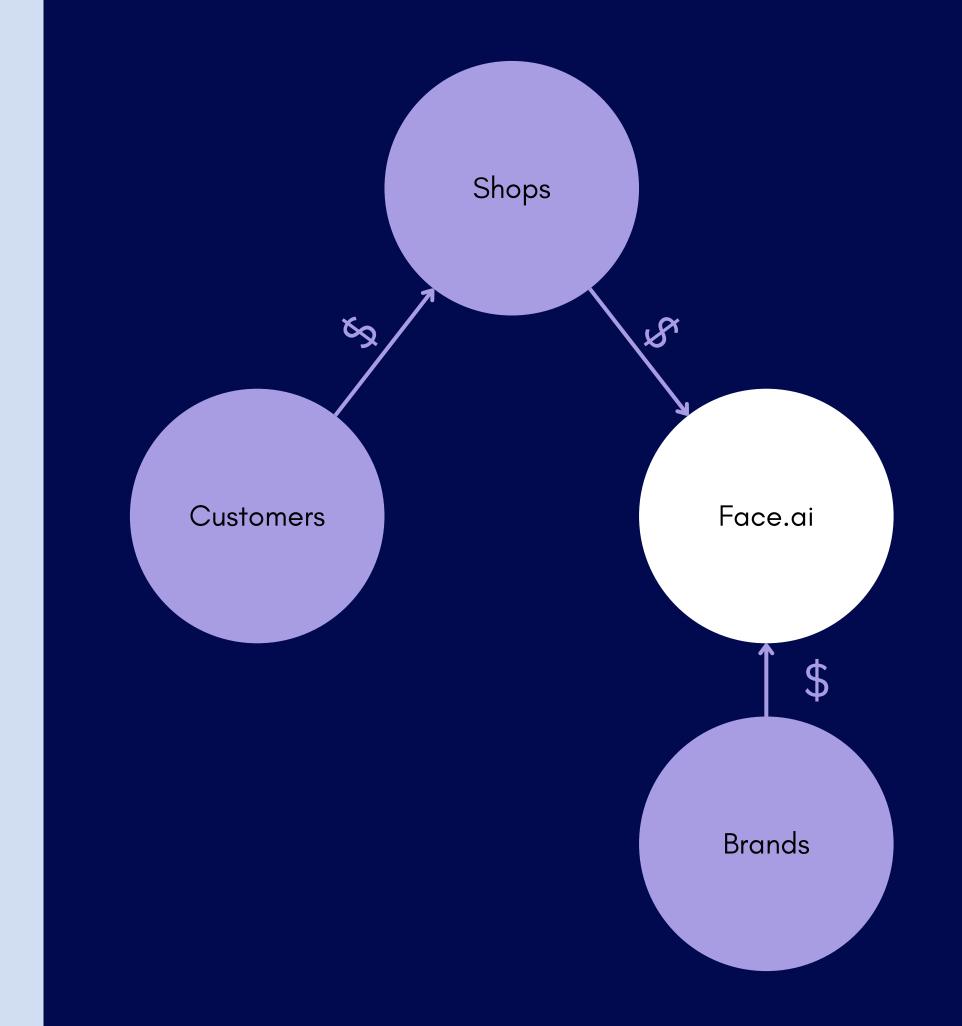
INEFFECIENCY

## product

- Al face scanner
- Recommender system
- Chat-bot
- Skin care cosmetics
- Undertone



## Business Model



# BIRTH of Service product

Step 1

Step 2 Shops

**Traction** 

Step 3 Maintain

# the market

#### 200 Million

Total Available Market (TAM)

#### 800k

Serviceable
Obtainable
Market (SOM)

#### 40 M

Serviceable Available Market (SAM)

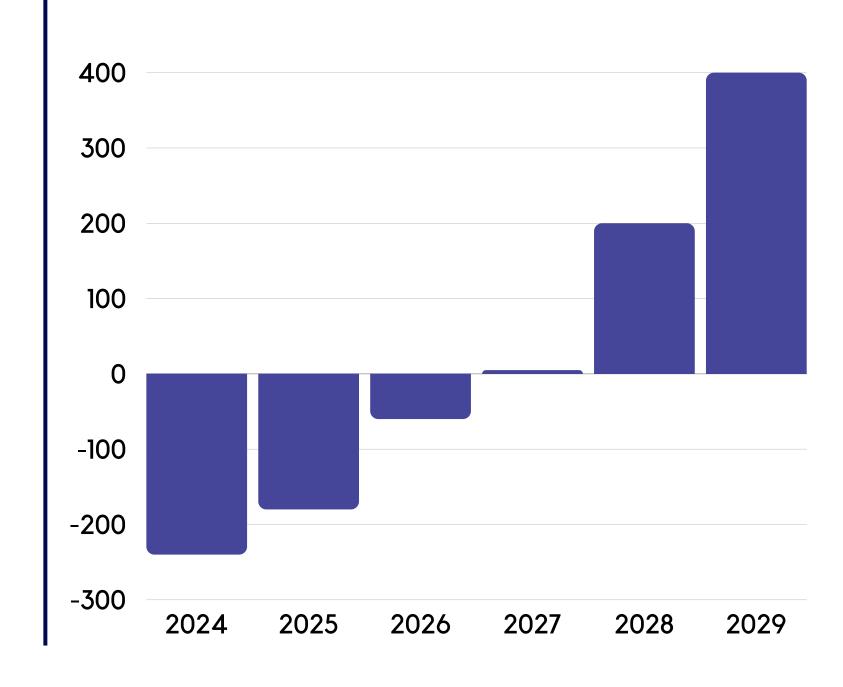
# +9.196

Men's personal care market from 2022 to 2030

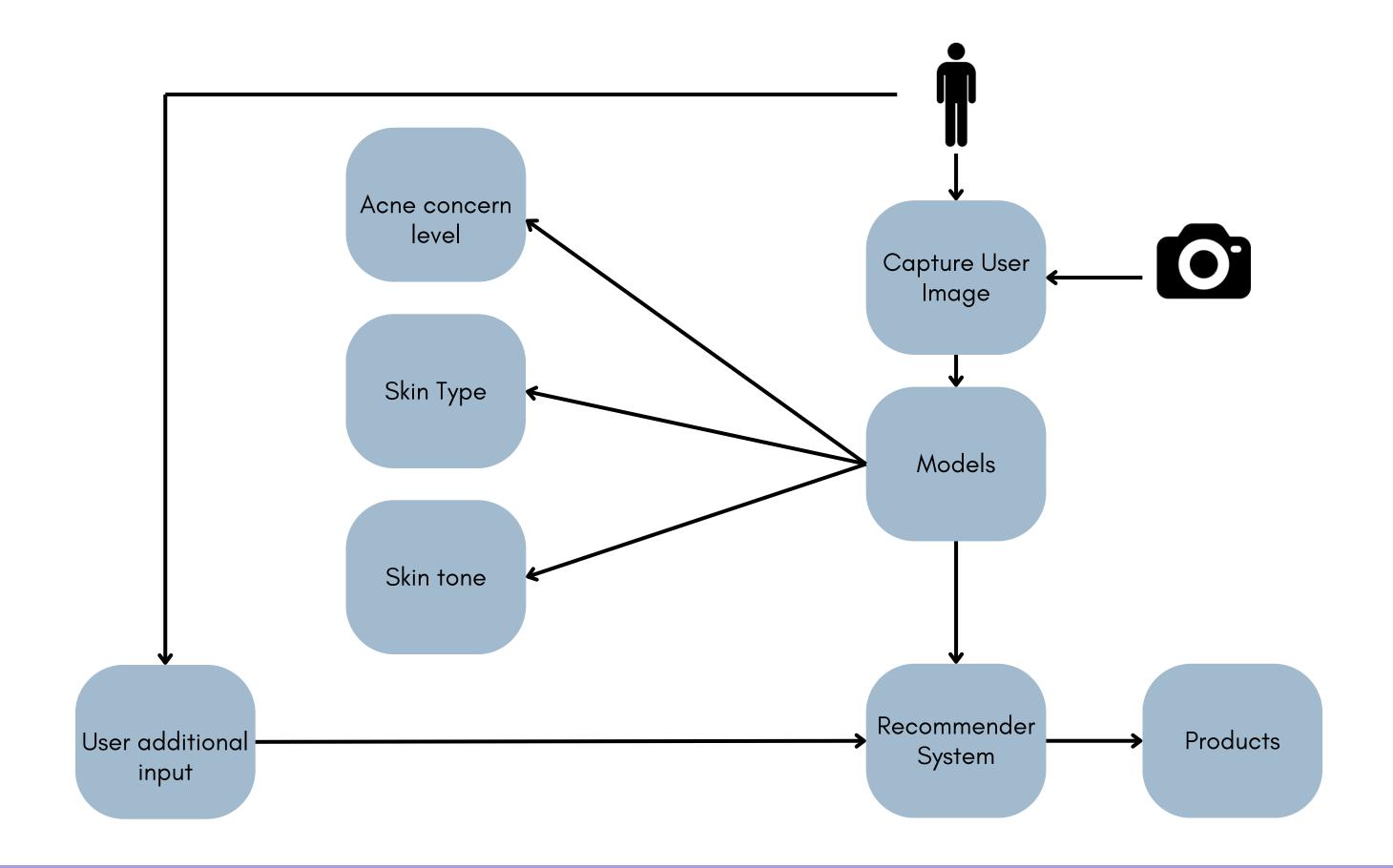
(vitality-pro.com)

### entering the market

#### Cash Flow Projection



# Proof of Concept

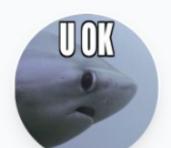




	precision	recall	f1-score	support	
	E 0.50	1.00	0.67	1	
	F 0.00	0.00	0.00	1	
	1.00	1.00	1.00	2	
accuracy			0.75	4	
macro ave	g 0.50	0.67	0.56	4	
weighted avg 0.62		0.75	0.67	4	
Accuracy: 0.75					

Image: images/images\_black\_white.jpeg, True Label: CF, Result: {'basename': 'images\_black\_white', 'extension': '.jpeg', 'image\_type': 'bw', 'faces':
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81.07, 'face\_id': 1}], 'report\_images': {1: None}}

Search Chats...



Hoooly Hack ~

Settings

Team\_17\_Holy\_...

Yea, Sure!

09 March

4:47:01 PM



4:47:01 PM



It seems like you're dealing with a high level of acne on oily skin and have a medium skin tone. Here some advice and recommendations: Start with a gentle, oil-free cleanser that is specifically designed for oily and acne-prone skin. Look for ingredients like salicylic acid and benzoyl peroxide, which can help to control oil and combat breakouts. Use a toner after cleansing. It can help to remove excess oil from your skin. Avoid toners with alcohol as it can dry out your skin and lead to more oil production. Use a broad-spectrum sunscreen with SPF 30 or higher every day. Look for sunscreens labeled as 'oil-free' or 'non-comedogenic'.

4:47:01 PM







### Thank you!

### Appendix

2 software 2 ai/ml 3 marketing 1 law

2500/month a person = 240000

1st year:

50 shops: 5000 \* 12 = 60000 (100 euros/ month) => net = -180

2rd year:

150 shops: 15000 \* 12 = 180000 => net = -60

3th year:

200 shops: 20000 \* 12 + 50000 = 245000 => net = +5

4th year:

200 shops: 20000 \* 12 + 200000 = 440000 => net = =200