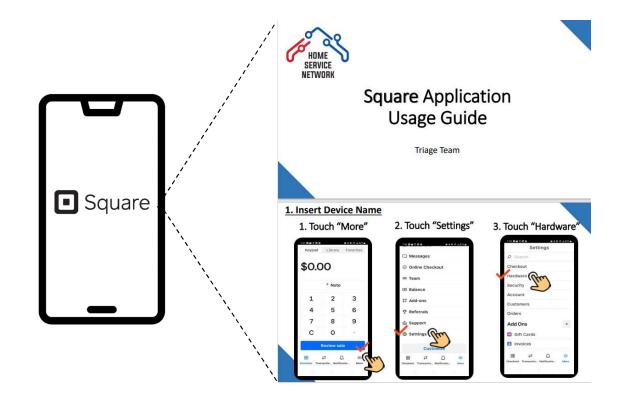
2023 SUMMER READINESS

Triage team

Safety MUST come first.

Be sure to wear PPE.

- Q Sequence
 - Square application
 - Incentive notice
 - DSAT
 - Part use & return
 - Recall
 - Pickup service
 - Installation related issue



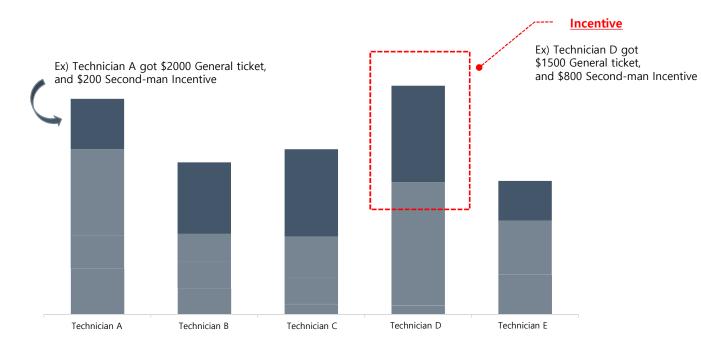
Importance of using the "Square" application!

Please calculate the tax rate and charge appropriately through the "Square" application. Guidance is already distributed. A video guide will be updated soon.

The usage guide includes the following contents...

- Insert full name under
 Device Name.
- Insert ticket number every time on Note section
- Initialize taxsettings >>



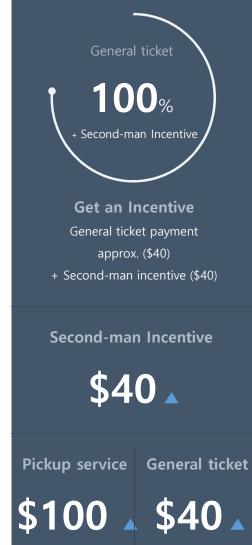


Second-man Incentive \$40

You can get a second-man incentive !!

If you do second-man work, you can have an incentive of \$40 !!!

** We can use app to utilize Second-man



Summer Retaining Incentive 5150,000

Bi-Weekly Award	80 tix & up	50 tix & up	40 tix & un der
11days & up	A Grade	B Grade	C Grade
	\$600	\$400	\$200
10days	C Grade	D Grade	E Grade
	\$400	\$200	\$100
Less than 10 days	F Grade	F Grade	F Grade
	\$0	\$0	\$0

An individual tech can earn up to \$4,000 during the su mmer (\$600 x 7 paying periods) plus Weekend bonus.

Here is how HSN will pay out,

- All techs are required to work at least one day of a weekend within one pa yout period (bi-weekly).
- From 5/22/2023 to 8/25/2023, 7 bi-weekly incentives will be accumulated.
- Up to \$600 per tech per payout period will be accumulated, up to \$6,000 f or the summer.
- The incentive will be paid out in Mid of Sept. 2023.

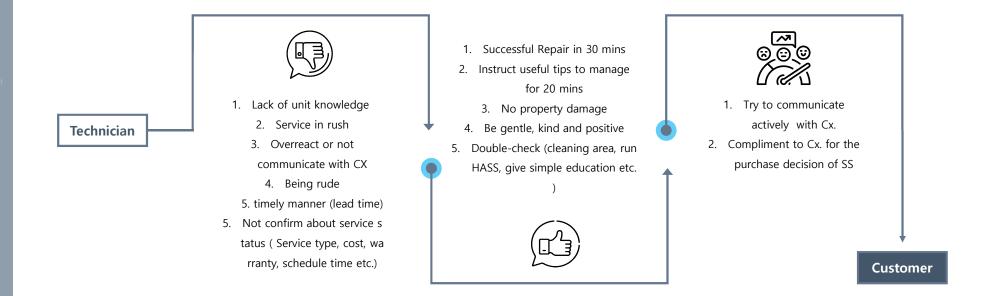
Qualifications,

- · No more than 2 weekdays absent during the summer
- Between 3-5 weekdays absent, 50% of the accumulated incentive will be p aid.
- In More than 5 days, all accumulated amounts will be canceled out.
- HASS 80% or higher, DSAT 10% and up per payout period.

*** Summer Incentive ***

Summer Incentive will be distributed refer to the picture. Please be aware!





The guidance for technicians on "How to deal with Cx" will be distributed soon...



• <u>USED PART</u> : <u>PART# + INVOICE# (unique ID#)</u> +

QUANTITY before complete ticket

- UNUSED PART: Deleted immediately from the ER.
- RA PART : Update DEFECT REASON on chatroom.
- PENDING TICKET :

NEED NEW PART? Update on the chatroom > PO & RS No longer needed? **DELETE USED PART ASAP!!!**

• **OOW TICKET** : Update ticket# amount and pay mothod that Tech received from CX



PART USE & RETURN

- Check your own parts before signing of the list. Especially, exterior parts like (Panel, Door, etc.)
- If you sign the list, part department, Will not be responsible for any parts missin, lost and damages.



- DAMAGED return part (Wet / Broken / Torn / Bent / etc.)
- LOST PARTS

Please return the parts as you pick-up it (if you took 10 parts, you MUST return10 parts as they are.) There are parts that need to be returned to Samsung, so please return well.

WILL BE STRICTILY MANAGED (PENALTY)

****** Please try to do best to use all given parts *******



Samsung Ticket



HSN TAG OTHER TAG

AFTER USED PART AND PUT "USED" MARK ON PLEASE DO NOT MARK ON SAMSUNG LABEL!!

*** OW (Out warranty) TICKET ***

If CX wants to keep the old part you can give to CX.

BUT PLEASE CUT THE SS LABEL, BRING IT BACK and

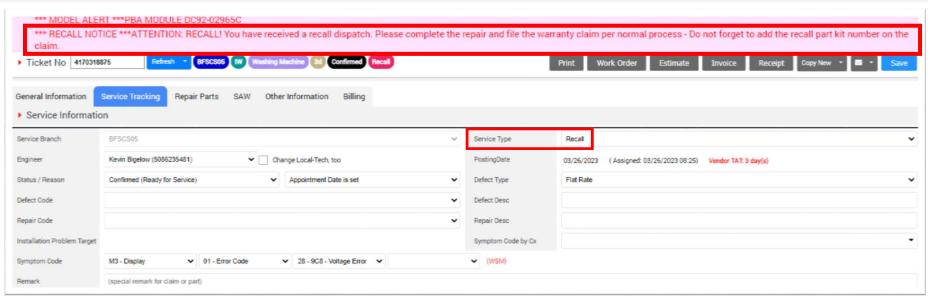
MUST notate on the ticket.

SO WE CAN CLAIM TO SAMSUNG.

YOU CAN PUT ON HSN TAG, OTHER TAG, BOX



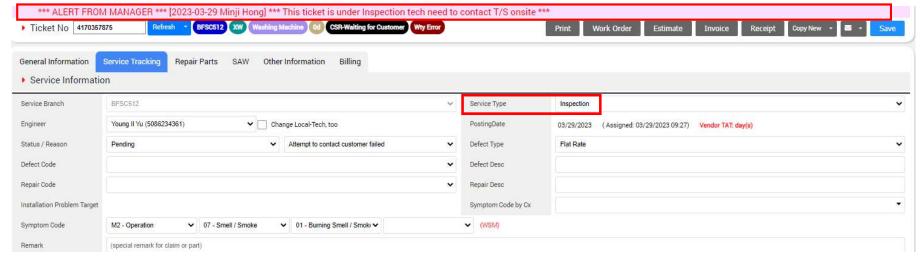
Q Recall



***** If service type is a recall, Only Recall part could be added*****



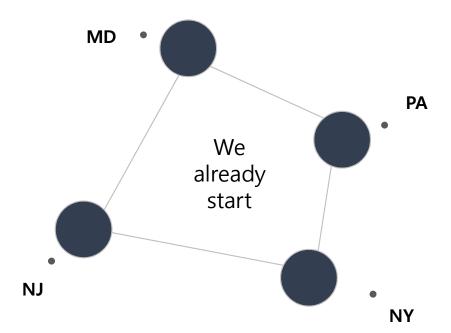






** If tickets under service type Inspection, Please contact T/S onsite, Do not replaced any parts under Inspection tickets **





- Physical damage and NDF do not pick up
- Do not pick up under 55"

NJ, NY, MD, PA branches are already started pickup service. And Rochester area also started pickup service. Albany, Virginia (VAF, VAR) Branches will begin pickup service soon !!!



See below for the STG flow:

00



Q Installation related issue

Electronics ticket in STG, where the following conditions are met:

dishwasher drain hose causing drain errors.

Stock) within 3 months of the production month.



Please be advised that we have an updated function in STG that helps to capture Installation related issues. This updated process is required when completing a Home Appliance or Home

1) The In Home repair of an HA or TV product that has a functional issue suspected to have

2) The In Home repair of an HA or TV product that has cosmetic damage suspected to have

3) Unit is within 1 month of purchase date, or if purchase date is not known (Example: Store

been caused by installation or delivery. This includes broken or missing parts.

If the above conditions above are met, when you process the ticket in STG you will be asked to

select a box to indicate whether or not the failure was a result of an installation or delivery error.

been caused by improper installation. An example would be incorrect routing of a



Please provide detail to describe why you believe this is an installation issue

How to handle the repair:

If the technician is unsure if issue was the result of installation or delivery mishaps, then please use the back button in STG to exit the screen.

You will encounter three repair scenarios. Follow the normal ticket management process for each:

- 1. Functional issues related to delivery or installation not covered by warranty. Customer needs to contact their place of purchase or 1800SAMSUNG.
- 2. Cosmetic damage related to delivery or installation not covered by warranty. Customer needs to contact their place of purchase or 1800SAMSUNG.
- 3. If unit is not repairable, contact Technical Support as per normal process. Again, inform the customer this is not covered by warranty. They need to contact their place of purchase or 1800SAMSUNG.

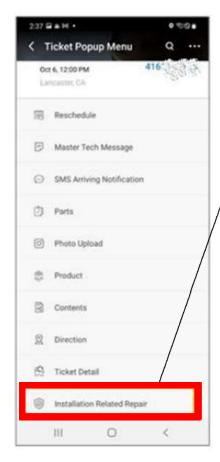
Collecting this information about installation related issues will be very valuable to us. It will enable us to identify the root cause for these issues and make improvements to our product.

We thank you in advance for your cooperation with this request.

Sincerely.

Samsung Field Service





Installation Related Repair

Now, Samsung presented the 'Installation Related Repair' feature on every ticket. Please click on every ticket and find out that ticket relates to Installation Related Repair.

If not related to installation, will pop up 'This ticket is not the target of installationrelated repair'

if this banner pop up, you don't have to participate in it.

We as HSN always appreciate your cooperation and effort.

Thank you

- INDEX

 ☐ 3C Analysis

 ☐ SWOT Analys
- **IMC**
- **■** Budget

- Penalty will apply if tickets update after 10 pm. (Per ticket)
- Create HSN training home page Web
 https://homeservicenetwork.github.io/edu/
 (Password will be replaced bi-weekly)
- REDO tickets MUST contact T/S onsite. (HSN POLICY)
- If tickets are under service-type INSPECTION, Please contact T/S onsite, Do not replace any parts under Inspection tickets.
- Please try to do your best to use all given parts.

