MARCH TECHMEETING

Home Service Network

March 6, 2025

MEETING CONTENTS

February's Winner

3 NPS %

4 HASS %

5 TV service fee & Home appliance rate

6 NDF Input code

7 When it's NDF, do not call TCC

2 Awards by Branch



Congratulations !!! February's Winners

This month's winners are Dale and Taras! Congratulations on achieving outstanding NPS scores.

Each \$ 1000.00 DALE JUNG & TARAS PANKIVSKYI

AWARD BY BRANCH

Congraiulaitions!!!
February's Winner Branch is
PA (GET \$2000.00!)

HSN will be awarding bonuses to each branch based on their NPS performance, And the branch with the highest score will receive \$2000.00

Branch	JAN 2025		FEB 2025		
Branch	Survey	NPS	Survey	NPS	
FLO	78	47.4	89	68.5	
MDB	145	55.9	144	63.2	
NJB	125	62.4	125	65.6	
NYL	81	33.3	39	33.3	
NYR	61	52.5	57	59.6	
PAP	141	65.2	147	78.2	
SBB	79	60.8	1	0.0	
Total	710	55.6	602	65.8	



WE NEED TO INCRESE THE NPS

Focus on improving NPS to enhance overall performance and efficiency.

The NPS target score is 65.

However, our scores were 59.58 in Dec 2025, 55.7 in Jan 2025, and 67.59 in Feb 2025.

We appreciate your efforts in February, which exceeded the target.

However consistent effort is essential I to maintain and build on this progress.

Thank you for your continued cooperation!

You will receive a short survey from Samsung.

We kindly ask to give the very first question a favorably high score for the technician who serviced your unit today. (See sample to the right)

Please support the technician by giving a score 10.



Servic	e Tech	nician:			

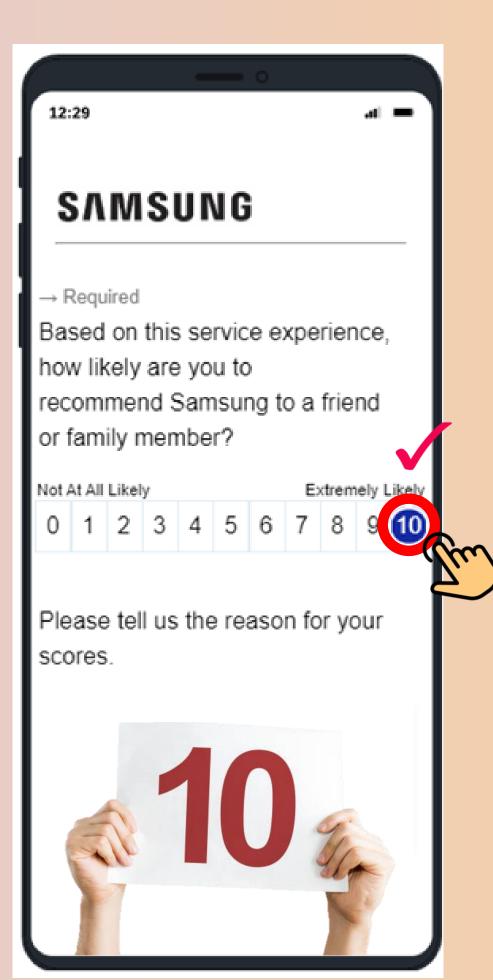
"If you have any feedback regarding Samsung products or scheduling, please leave it in the comment section instead of the survey."

For any Inquiries, please contact us

Home Service Network (201-672-9501) or call at

Samsung (1-800-SAMSUNG)







WE NEED TO INCRESE THE HASS %

Focus on improving Hass % to enhance overall performance and efficiency.

Based on the 3-month(Dec2024 – JAN2025) average analysis, the result is **74.41%**, significant below Samsung's target of 84%. Efforts to enhance performance are encouraged.

Television Service Fees & Home Appliance Rate

> TV / Monitor (HE) Service Fees

Size	Regular(Trip+Labor)	Panel(Trip+Labor)
Up to 49"	\$ 190.00 (T120+L70)	\$ 215.00 (T120+L95)
50-65" *	\$ 210.00 (T120+L90)	\$ 250.00 (T120+L130)
66-79" *	\$ 260.00 (T120+L140)	\$ 295.00 (T120+L175)
80" & up*	\$ 380.00 (T120+L220)	\$ 620.00 (T120+L500)

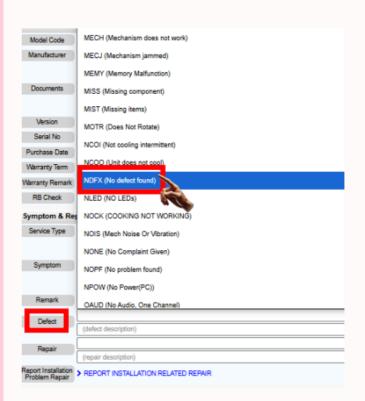
<Tax rate per region>

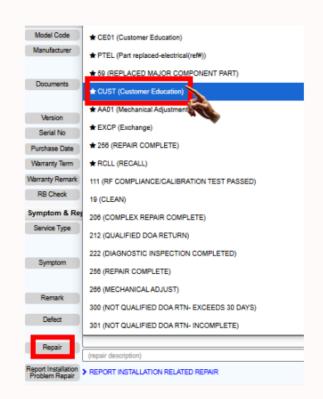
Region	Rate	etc
MA	6.25%	Parts only
CT	6.35%	-
NJ	6.625%	-
PA	6.00%	-
VT/MD/VA	6.00%	Parts only
NYC	8.625%	_
NYR	8.00%	-
FLO	6.00%	
RI	7.00%	

> Home appliance(HA) Service Fees

HA			
HOME APPLIANCE FLAT LABOR RATE:		\$120 Initial Trip / Diagnostic + \$95 Labor => \$215	
MAJOR DRUM FLAT RATE:	\$380 (120+160)	ONLY APPLICABLE FOR WASHERS [INCLUDES EXTRA MAN, > 2 HRS] / FLEX WASHER	
OTHER APPLICABLE EXTENSIVE LABOR RATE:	\$320 (2 HRS LABOR MIN: \$120+200)	ICE BUILD-UP : TECHS PLEASE ADVISE CX TO MELT ICE PRIOR ARRIVAL	
		DISHWASHER: SUMP REPLACEMENT	
		GAS OVEN: GAS / SAFETY VALVE	
		REFRIGERATOR: LEFT DOOR [ALONE IS 1 HR] + ADD 'L DOORS	
SSR RATE:		\$350 Labor (Non-refundable, even if unrepairable)	
	\$1320 (350+970)	\$970 Parts (If the compressor is covered under warranty, \$160 will be refunded if unused.	
		Used/broken parts are non-refundable.)	

NDF Input code (Mobile version)







We **MUST** input Proper **Defect code** and **Repair code** for **NDF** (**No Defect Found**) situation. From now on All NDF situation tickets Must input **Defect code** as **NDFX**(**No defected found**), and **Repair code** as **CUST** (**Customer education**)

Please refer picture above.

NDF INPUT CODE

Per Samsung request,
We must use proper input
Defect and Repair codes
for NDF tickets. From now
on, all NDF tickets and
inspection tickets must be
input Defect code as
NDFX, Repair code as
CUST to leave the ticket
under Auto complete

When it's NDF, Do NOT call TCC

When it is an NDF case, we do not call TCC. So, We need more accurate and detailed information on the ticket.

The information needed is listed below:

- As many pictures as possible(Liability form, Before & after service, HASS data, Serial number, error code and etc...)
- Symptom notation on the ticket
- Education process details on the ticket
- CX satisfaction on the ticket

If the provided information is insufficient, the technician may need to make multiple visits until all required details are included in the ticket.

Please contact Triage team or Local manager, if have any question.

	*TCC Not Needed			
Category	Туре	Description	Action	
NDF (No Defect Found)	Not Cleaning Issue	Water marks, stains by poor maintenance or mis-use	Refer to STG	
	Odor	Bad smell by poor maintenance or mis- use	Refer to user manual	
	Demo Mode	Disables cooling or heating function	Refer to STG	
	Weak heating	Caused by improper cycle, load, eco option, or vent clog	Refer to STG	
	Weak cooling	dirty condenser coils, insufficient cabinet space, or too many doors open	Refer to STG	
	Unbalance issue	Unit not leveled or improper cycle, load usage	Refer to STG	
	Improper Drain installation	Clogged garbage disposal, improper high loop, kinked or clogged drain hose		
	Customer Outlet Issue	Incorrect wiring, faulty breaker		
Installation	Water Supply Issue	Kinked or clogged line, or supply not turned on	Refer Installation / service manual	
	Customer Vent Issue	Incorrect duct (not straight, too many bends), kinked or clogged vent		
	Customer Gas line Issue	Kinked or clogged line, supply not turned on, or gas switch off		
	Part Inquiry	Part research, availability, compatibility, cost, and location	Contact GPCA	
	Product Inquiry	Product specifications, features, bulletins, and updates	Refer user/service/training manual	
Admin	Warranty	Commercial, part, and product coverage inquiries	Contact GSPN Support 800-849-2198	
	Service Type Inquiry	Demo (DM) /Store stock (SR) repair coverage inquiries		
	Policy inquiry	Not serviceable position, need an extra man		
SAW	Panel Evaluation	Panel Certified technicians	Replace panel if required except symptoms of blurred lines, dead pixels, dots in screen and no image with sound	
	Physical Damage	Tickets with PD SAW added already	Refer to call center ticket information for physical damage SAW approval	
	Multiple Parts Request (MPR)	MPR Techs requesting approval	Techs and Accounts with MPR approval do not need TS confirmation	
	Assembly / Disassembly	When tech asks how to remove or install a part	Review service manual or STG	
Troubleshooting	Service Bulletin	When tech is not aware of a specific symptom	Review service bulletin/tips or STG	
	Not ready to troubleshoot	Not with unit or unit/tech is not ready to troubleshoot	Should be with the unit (onsite) before calling Tech Support	
	Documentation only	Contact TCC after repair to notate what tech has done	Use HASS OQC to confirm unit functionality	
HASS/STG	Application Usage	How to use or function inquiries	Refer to eLearning guides	
	Password reset	Password reset for locked account	Contact <u>CSDProductSupport@sea.samsung.com</u> or call 800-749-9421	
	Account creation request	New account creation	Contact CSDProductSupport@sea.samsung.com or call 800-749-9421	

Home Service Network

THANKYOU!

Feel free to send in any questions to Triage team