

JUSTIN C. LI

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EDUCATION

CORNELL SC JOHNSON COLLEGE OF BUSINESS

DYSON SCHOOL OF APPLIED ECONOMICS AND MANAGEMENT

Bachelor of Science in Applied Economics and Management (AEM) and Statistics

Rawlings Cornell Presidential Research Scholar (Merit-based scholarship awarded for research excellence)

Ithaca, NY

Anticipated Graduation: May 2027

GPA: 4.04

RELEVANT EXPERIENCE

THE ANDERSONS (NASDAQ: ANDE)

Physical Agriculture Commodity Trading Intern

Toledo, OH

May 2025 – August 2025

- Leveraged AI and Python to create spread and margin dashboards, bid scrapers, and futures-based stat arbitrage tools
- Sourced 50,000 bushels of grain and entered 10+ contracts, contributing to asset profits by acquiring new customers
- Proposed revenue-generating trade ideas (physical and financial) through fundamental analysis on proprietary data

CAYUGA LAKE CAPITAL

Search Fund Analyst

Remote

January 2025 – May 2025

- Evaluated financials and assisted in due diligence for the minority acquisition of an HVAC and plumbing business
- Cut monthly expenses by \$20,000 using AI automation for outreach calls, social media, and scheduling appointments
- Streamlined industry and company analysis by building and training a CustomGPT with publications and podcasts

ALUMINAIRY

Battery Business Development Intern

Oak Ridge, TN

May 2024 – August 2024

- Assisted in securing \$5,000 of funding from the U.S. Department of Defense and start-up incubator Cleantech Spark
- Reduced estimated cost of production by 50% by changing battery design to focus on marine and eVTOL drones
- Crafted detailed investor presentations and strategies on product development, market launch, and competitive forces

CORNELL UNIVERSITY DYSON SCHOOL OF BUSINESS

Ithaca, NY

Energy Finance Research Assistant

September 2023 – Present

- Analyzed 150+ variables to create a linear regression model for predicting solar panel development across NY state
- Investigated the economic benefits, novel trends, and hidden flaws of the modern liquid hydrogen production boom
- Compared trends in household energy demand and regional power prices during COVID-19 to assess energy equity

LEADERSHIP

CORNELL EQUITY RESEARCH

Director of Research and Energy Markets Lead

Ithaca, NY

February 2024 – Present

- Covering Nextracker (NXT) and Generac (GNRC) while leading the energy group for CER's yearly publication
- Reported market trends in oil, natural gas, and renewable energies to analyze effects on overall industry performance
- Applied various DCF models, industry-specific multiples, and comparable company valuations for energy companies

DIVERSITY ON THE STREET (DOTS)

Ithaca, NY

Energy Sector Lead

September 2023 – December 2024

- Taught basic financial analysis skills including financial accounting, ratios, research, and valuation to 15+ members
- Mentored new members with crafting stock pitches, professional development, networking, and resume workshops
- Selected as 1 out of 6 teams to pitch Albemarle Inc. (ALB) to Bank of America analysts for review and feedback

LANGUAGES, SKILLS, & INTERESTS

- Languages: English, Mandarin Chinese (Fluent)
- Skills: Microsoft Office Suite, Python, SQL, and ArcGIS
- Interests: Energy and Power, Books, Chess, Pickleball, Video Games, Art History, and Texas BBQ