



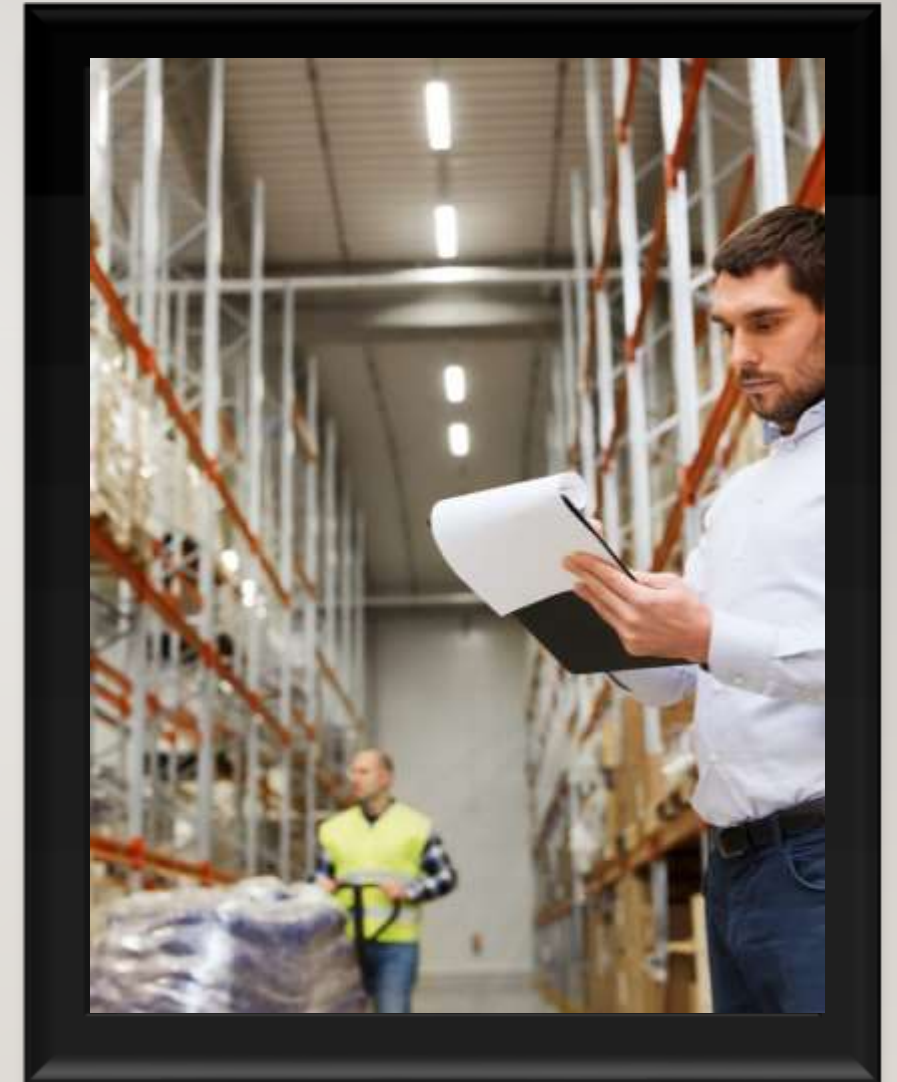
WAREHOUSE REORGANIZATION

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OUTLINES

- Introduction
- Overview of the current activity
- Challenges
- Solution and Benefits
- Implementation
- Conclusion
- Q&A



Introduction



- ❑ A trading and distribution company specializing in food products.
- ❑ Currently contracting with 2 distribution companies.
- ❑ Planning to expand to 5 distributors.



**current
activity**

Purchase Procedure

- All purchases of goods shall be conducted on a monthly basis.
- Payments for purchases are made in cash.
- Transactions are carried out exclusively with the suppliers contracted and approved by the company.
- All purchase records must be documented and verified by the accounting and procurement departments.

**current
activity**

Goods Receiving Process

- Goods are transported by the supplier's transport vehicles to the company's warehouse.
- The goods are delivered to the main entrance of the warehouse.
- The warehouse keeper receives the goods and verifies them against the purchase order.
- After verification, the warehouse workers move the goods inside the warehouse.

Sales

**current
activity**

- Sales representatives submit a goods loading request to the accountant.
- Upon review and approval, the request is forwarded to the warehouse keeper.
- The warehouse keeper prepares the requested goods and hands them over to the sales representative according to the approved request.
- The goods are loaded into the company's delivery vehicles.
- Distribution to wholesale and retail customers is done in the areas designated for each representative.

CURRENT OPERATIONAL CHALLENGES

**Difficulty in accurate inventory
tracking**

**Weak integration between Sales,
Inventory, and Accounting.**

**Delayed decision-making due to
slow data access**

Inefficient customer service





Solution

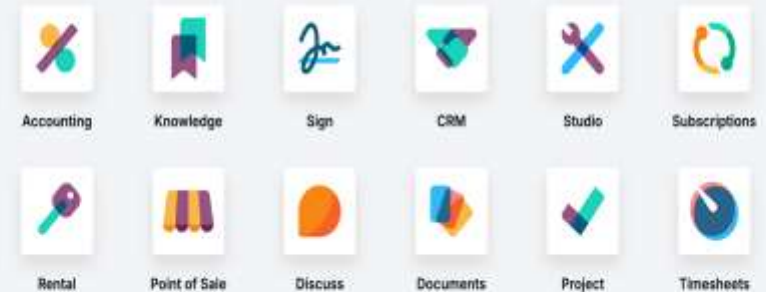
To address these challenges and improve operational efficiency, it is recommended to consider implementing an integrated Odoo ERP system.



Why Odoo ERP?

- **All-in-one modular ERP system.**
- **Scalable and customizable for business growth.**
- **Real-time data reporting and dashboards.**
- **Integration between Sales, Inventory, Accounting, CRM, and Customer Service.**
- **Cost-effective compared to other ERP solutions.**

*All your business on **one platform.***
Simple, efficient, yet affordable!



Expected Benefits

- **Accurate inventory and order tracking.**
- **Faster, data-driven decision-making.**
- **Improved customer service.**
- **Real-time performance monitoring.**
- **Seamless integration between business departments.**
- **Better financial control and reporting.**



IMPLEMENTATION ROADMAP

Phase 1

Assessment: We began by assessing our current processes and identifying specific requirements.

Phase 2

Customization: We customized Odoo modules to fit our business model.

IMPLEMENTATION ROADMAP

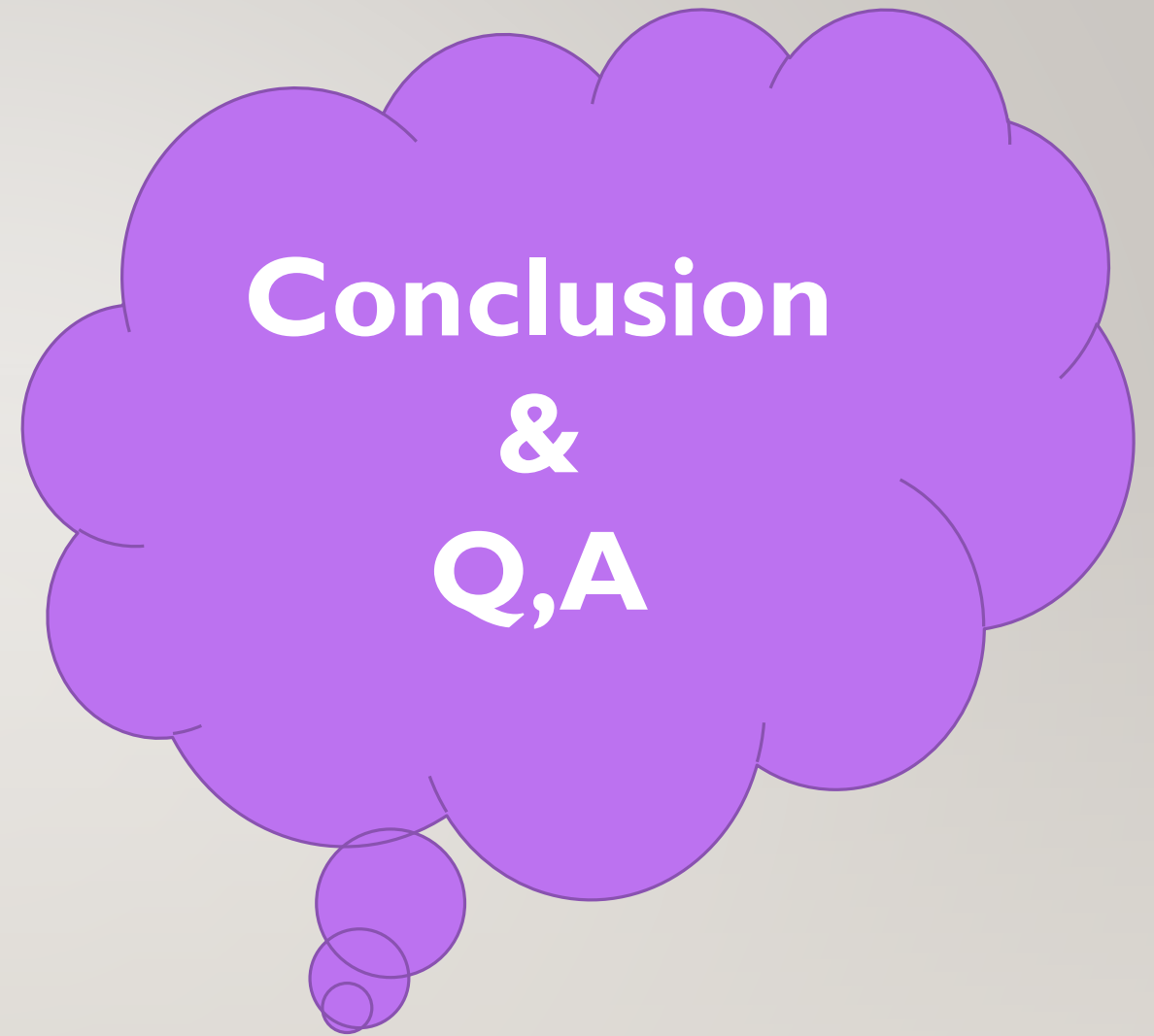
Phase 3

Data Migration: We carefully migrated existing data to ensure a smooth transition

Training and Support: Comprehensive training sessions were conducted for our staff to ensure they are comfortable using the new system.

Phase 4

Go live: Finally, we launched the system, with ongoing support to address any issues.



A 3D paper speech bubble with a white body and a blue shadow, set against a solid blue background. The bubble has a pointed tail at the bottom. The text 'THANK YOU!' is printed in a bold, blue, sans-serif font on the front of the bubble.

THANK YOU!