notebook (4)

August 9, 2024

0.1 1. Google Play Store apps and reviews

Mobile apps are everywhere. They are easy to create and can be lucrative. Because of these two factors, more and more apps are being developed. In this notebook, we will do a comprehensive analysis of the Android app market by comparing over ten thousand apps in Google Play across different categories. We'll look for insights in the data to devise strategies to drive growth and retention.

Let's take a look at the data, which consists of two files:

apps.csv: contains all the details of the applications on Google Play. There are 13 features that describe a given app.

user_reviews.csv: contains 100 reviews for each app, most helpful first. The text in each review has been pre-processed and attributed with three new features: Sentiment (Positive, Negative or Neutral), Sentiment Polarity and Sentiment Subjectivity.

```
[196]: # Read in dataset
import pandas as pd
apps_with_duplicates = pd.read_csv('datasets/apps.csv')

# Drop duplicates from apps_with_duplicates
apps = apps_with_duplicates.drop_duplicates()

# Print the total number of apps
print('Total number of apps in the dataset = ', apps.count())

# Have a look at a random sample of 5 rows
print(apps.head(5))
```

```
Total number of apps in the dataset = Unnamed: 0
                                                            9659
                   9659
App
Category
                   9659
Rating
                   8196
Reviews
                   9659
Size
                   8432
Installs
                   9659
Type
                   9659
Price
                   9659
                   9659
Content Rating
```

```
Genres
                  9659
Last Updated
                  9659
Current Ver
                  9651
Android Ver
                  9657
dtype: int64
   Unnamed: 0
                             Android Ver
0
                            4.0.3 and up
1
            1
                            4.0.3 and up
2
            2
                            4.0.3 and up
3
            3
                              4.2 and up
            4
                              4.4 and up
[5 rows x 14 columns]
```

```
[197]: \%\nose
       correct_apps_with_duplicates = pd.read_csv('datasets/apps.csv')
       def test_pandas_loaded():
           assert ('pd' in globals()), "pandas is not imported and aliased as u
        ⇔specified in the instructions."
       def test_apps_with_duplicates_loaded():
             correct_apps_with_duplicates = pd.read_csv('datasets/apps.csv')
           assert (correct_apps_with_duplicates.equals(apps_with_duplicates)), "The__
        ⇒data was not correctly read into apps_with_duplicates."
       def test_duplicates_dropped():
             correct_apps_with_duplicates = pd.read_csv('datasets/apps.csv')
           correct_apps = correct_apps_with_duplicates.drop_duplicates()
           assert (correct_apps.equals(apps)), "The duplicates were not correctly__
        →dropped from apps_with_duplicates."
       def test_total_apps():
           correct_total_apps = len(correct_apps_with_duplicates.drop_duplicates())
           assert (correct_total_apps == len(apps)), "The total number of apps is_
        ⇒incorrect. It should equal 9659."
```

[197]: 4/4 tests passed

0.2 2. Data cleaning

Data cleaning is one of the most essential subtask any data science project. Although it can be a very tedious process, it's worth should never be undermined.

By looking at a random sample of the dataset rows (from the above task), we observe that

some entries in the columns like Installs and Price have a few special characters (+ , < /code >)duetothewaythenumbershavebeen represented. This prevents the columns from being purely numeric, making it differently and some supposed by the special characters of the special ch

It is also always a good practice to print a summary of your dataframe after completing data cleaning. We will use the info() method to acheive this.

```
[198]: # List of characters to remove
    chars_to_remove = ['+', ',', '$']
    # List of column names to clean
    cols_to_clean = ['Installs', 'Price']

# Loop for each column in cols_to_clean
for col in cols_to_clean:
    # Loop for each char in chars_to_remove
    for char in chars_to_remove:
        # Replace the character with an empty string
        apps[col] = apps[col].apply(lambda x: x.replace(char,''))

# Print a summary of the apps dataframe
print(apps.info())
```

```
<class 'pandas.core.frame.DataFrame'>
Int64Index: 9659 entries, 0 to 9658
Data columns (total 14 columns):
Unnamed: 0
                  9659 non-null int64
                  9659 non-null object
App
                  9659 non-null object
Category
Rating
                  8196 non-null float64
                  9659 non-null int64
Reviews
Size
                  8432 non-null float64
Installs
                  9659 non-null object
                  9659 non-null object
Type
Price
                  9659 non-null object
                  9659 non-null object
Content Rating
                  9659 non-null object
Genres
Last Updated
                  9659 non-null object
                  9651 non-null object
Current Ver
Android Ver
                  9657 non-null object
dtypes: float64(2), int64(2), object(10)
memory usage: 1.1+ MB
None
```

```
[199]: %%nose import numpy as np
```

```
def test_installs_plus():
    installs = apps['Installs'].values
    plus_removed_correctly = all('+' not in val for val in installs)
    assert plus_removed_correctly, \
    'Some of the "+" characters still remain in the Installs column.'

def test_installs_comma():
    installs = apps['Installs'].values
    comma_removed_correctly = all(',' not in val for val in installs)
    assert comma_removed_correctly, \
    'Some of the "," characters still remain in the Installs column.'

def test_price_dollar():
    prices = apps['Price'].values
    dollar_removed_correctly = all('$' not in val for val in prices)
    assert dollar_removed_correctly, \
    'Some of the "$" characters still remain in the Price column.'
```

[199]: 3/3 tests passed

0.3 3. Correcting data types

From the previous task we noticed that Installs and Price were categorized as object data type (and not int or float) as we would like. This is because these two columns originally had mixed input types: digits and special characters. To know more about Pandas data types, read this.

The four features that we will be working with most frequently henceforth are Installs, Size, Rating and Price. While Size and Rating are both float (i.e. purely numerical data types), we still need to work on Installs and Price to make them numeric.

```
[200]: import numpy as np

# Convert Installs to float data type
apps['Installs'] = apps['Installs'].astype('float')

# Convert Price to float data type
apps['Price'] = apps['Price'].astype('float')

# Checking dtypes of the apps dataframe
print(apps.info())
```

```
<class 'pandas.core.frame.DataFrame'>
Int64Index: 9659 entries, 0 to 9658
Data columns (total 14 columns):
Unnamed: 0 9659 non-null int64
App 9659 non-null object
Category 9659 non-null object
```

```
8196 non-null float64
      Rating
      Reviews
                         9659 non-null int64
      Size
                         8432 non-null float64
      Installs
                         9659 non-null float64
                         9659 non-null object
      Type
      Price
                         9659 non-null float64
      Content Rating
                         9659 non-null object
      Genres
                         9659 non-null object
      Last Updated
                         9659 non-null object
      Current Ver
                         9651 non-null object
      Android Ver
                         9657 non-null object
      dtypes: float64(4), int64(2), object(8)
      memory usage: 1.1+ MB
      None
[201]: \%\nose
       import numpy as np
```

```
def test_installs_numeric():
    assert isinstance(apps['Installs'][0], np.float64), \
    'The Installs column is not of numeric data type (float).'

def test_price_numeric():
    assert isinstance(apps['Price'][0], np.float64), \
```

'The Price column is not of numeric data type (float).'

[201]: 2/2 tests passed

0.4 4. Exploring app categories

With more than 1 billion active users in 190 countries around the world, Google Play continues to be an important distribution platform to build a global audience. For businesses to get their apps in front of users, it's important to make them more quickly and easily discoverable on Google Play. To improve the overall search experience, Google has introduced the concept of grouping apps into categories.

This brings us to the following questions:

Which category has the highest share of (active) apps in the market?

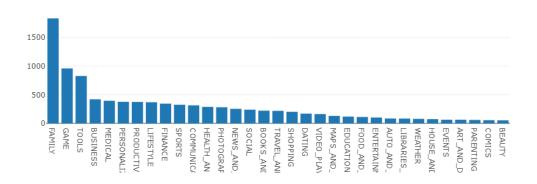
Is any specific category dominating the market?

Which categories have the fewest number of apps?

We will see that there are 33 unique app categories present in our dataset. Family and Game apps have the highest market prevalence. Interestingly, Tools, Business and Medical apps are also at the top.

```
[202]: import plotly
       plotly.offline.init_notebook_mode(connected=True)
       import plotly.graph_objs as go
       # Print the total number of unique categories
       num_categories = len(apps['Category'].unique())
       print('Number of categories = ', num_categories)
       # Count the number of apps in each 'Category'.
       num_apps_in_category = apps['Category'].value_counts()
       # Sort num_apps_in_category in descending order based on the count of apps in_
        →each category
       sorted_num_apps_in_category = num_apps_in_category.sort_values(ascending=False)
       data = [go.Bar(
              x = num_apps_in_category.index, # index = category name
               y = num_apps_in_category.values, # value = count
       )]
       plotly.offline.iplot(data)
```

Number of categories = 33



```
def test_num_categories():
    assert num_categories == 33, "The number of app categories is incorrect. It
    should equal 33."

def test_num_apps_in_category():
    correct_sorted_num_apps_in_category = apps['Category'].value_counts().
    sort_values(ascending=False)
    assert (correct_sorted_num_apps_in_category == sorted_num_apps_in_category).
    all(), "sorted_num_apps_in_category is not what we expected. Please inspect_
    the hint."
```

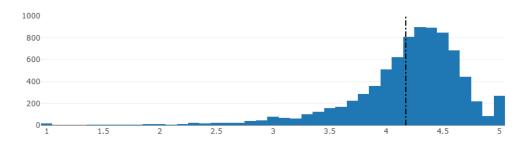
[204]: 2/2 tests passed

0.5 5. Distribution of app ratings

After having witnessed the market share for each category of apps, let's see how all these apps perform on an average. App ratings (on a scale of 1 to 5) impact the discoverability, conversion of apps as well as the company's overall brand image. Ratings are a key performance indicator of an app.

From our research, we found that the average volume of ratings across all app categories is 4.17. The histogram plot is skewed to the left indicating that the majority of the apps are highly rated with only a few exceptions in the low-rated apps.

```
[205]: # Average rating of apps
       avg_app_rating = apps['Rating'].mean()
       print('Average app rating = ', avg_app_rating)
       # Distribution of apps according to their ratings
       data = [go.Histogram(
               x = apps['Rating']
       )]
       # Vertical dashed line to indicate the average app rating
       layout = {'shapes': [{
                     'type' :'line',
                     'x0': avg_app_rating,
                     'y0': 0,
                     'x1': avg_app_rating,
                     'y1': 1000,
                     'line': { 'dash': 'dashdot'}
                 }]
                 }
       plotly.offline.iplot({'data': data, 'layout': layout})
```



```
[206]: %%nose

def test_app_avg_rating():
    assert round(avg_app_rating, 5) == 4.17324, \
    "The average app rating rounded to five digits should be 4.17324."

# def test_x_histogram():
    correct_x_histogram = apps['Rating']
    assert correct_x_histogram.all() == data[0]['x'].all(), \
    "x should equal Rating column'
```

[206]: 1/1 tests passed

0.6 6. Size and price of an app

Let's now examine app size and app price. For size, if the mobile app is too large, it may be difficult and/or expensive for users to download. Lengthy download times could turn users off before they even experience your mobile app. Plus, each user's device has a finite amount of disk space. For price, some users expect their apps to be free or inexpensive. These problems compound if the developing world is part of your target market; especially due to internet speeds, earning power and exchange rates.

How can we effectively come up with strategies to size and price our app?

Does the size of an app affect its rating?

Do users really care about system-heavy apps or do they prefer light-weighted apps?

Does the price of an app affect its rating?

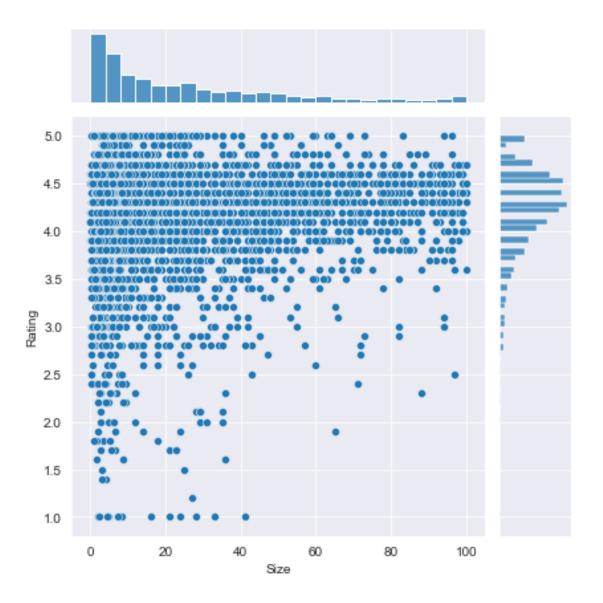
Do users always prefer free apps over paid apps?

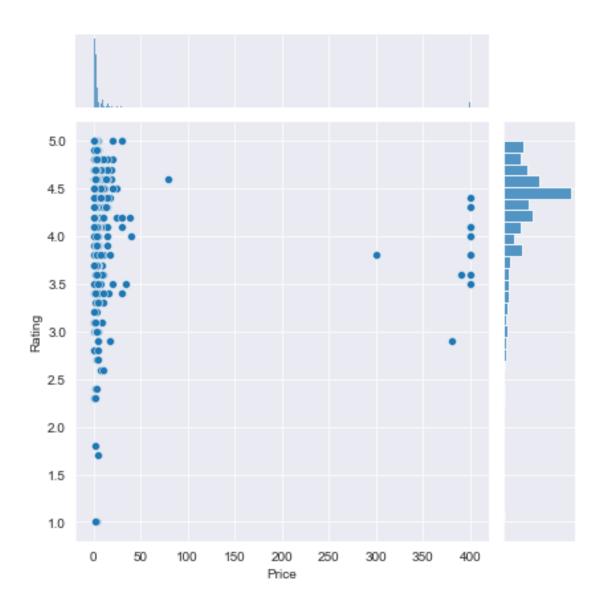
We find that the majority of top rated apps (rating over 4) range from 2 MB to 20 MB. We also find that the vast majority of apps price themselves under \$10.

```
[207]: %matplotlib inline
      import seaborn as sns
      sns.set_style("darkgrid")
      import warnings
      warnings.filterwarnings("ignore")
      # Select rows where both 'Rating' and 'Size' values are present (ie. the twou
        ⇔values are not null)
      apps_with_size_and_rating_present = apps[(~apps['Rating'].isnull()) &__
       # Subset for categories with at least 250 apps
      large_categories = apps_with_size_and_rating_present.groupby(['Category']).
        \hookrightarrowfilter(lambda x: len(x) >= 250)
      # Plot size vs. rating
      plt1 = sns.jointplot(x = large_categories['Size'], y =__
        ⇔large_categories['Rating'])
      # Select apps whose 'Type' is 'Paid'
      paid_apps =__
        →apps_with_size_and_rating_present[apps_with_size_and_rating_present['Type']_

¬== 'Paid']

      # Plot price vs. rating
      plt2 = sns.jointplot(x = paid_apps['Price'], y = paid_apps['Rating'])
```





```
global correct_apps_with_size_and_rating_present
   correct_large_categories = correct_apps_with_size_and_rating_present.
 ⇒groupby(['Category']).filter(lambda x: len(x) >= 250)
   assert correct large categories.equals(large categories), \
    "The large_categories DataFrame is not what we expected. Please review the
 ⇒instructions and check the hint if necessary."
def test_size_vs_rating():
   global correct_apps_with_size_and_rating_present
   correct_large_categories = correct_apps_with_size_and_rating_present.
 ⇒groupby('Category').filter(lambda x: len(x) >= 250)
     correct large categories = ___
 -correct_large_categories[correct_large_categories['Size'].notnull()]
     correct_large_categories =_
 Gorrect_large_categories[correct_large_categories['Rating'].notnull()]
   assert plt1.x.tolist() == large_categories['Size'].values.tolist() and plt1.
 ay.tolist() == large_categories['Rating'].values.tolist(), \
    ⇔instructions and check the hint if necessary."
def test paid apps():
   global correct_apps_with_size_and_rating_present
   correct_paid_apps =_
 -correct_apps_with_size_and_rating_present[correct_apps_with_size_and_rating_present['Type']
 →== 'Paid']
   assert correct_paid_apps.equals(paid_apps), \
   "The paid_apps DataFrame is not what we expected. Please review the
 ⇔instructions and check the hint if necessary."
def test_price_vs_rating():
   global correct_apps_with_size_and_rating_present
   correct_paid_apps =_
 correct_apps_with_size_and_rating_present[correct_apps_with_size_and_rating_present['Type']
 →== 'Paid']
     correct_paid_apps = correct_paid_apps[correct_paid_apps['Price'].
      correct_paid_apps = correct_paid_apps[correct_paid_apps['Rating'].
 →notnull()]
   assert plt2.x.tolist() == correct_paid_apps['Price'].values.tolist() and_u
 aplt2.y.tolist() == correct_paid_apps['Rating'].values.tolist(), \
    "The price vs. rating jointplot is not what we expected. Please review the \Box
 ⇒instructions and check the hint if necessary."
```

[208]: 5/5 tests passed

0.7 7. Relation between app category and app price

<class 'pandas.core.frame.DataFrame'>

So now comes the hard part. How are companies and developers supposed to make ends meet? What monetization strategies can companies use to maximize profit? The costs of apps are largely based on features, complexity, and platform.

There are many factors to consider when selecting the right pricing strategy for your mobile app. It is important to consider the willingness of your customer to pay for your app. A wrong price could break the deal before the download even happens. Potential customers could be turned off by what they perceive to be a shocking cost, or they might delete an app they've downloaded after receiving too many ads or simply not getting their money's worth.

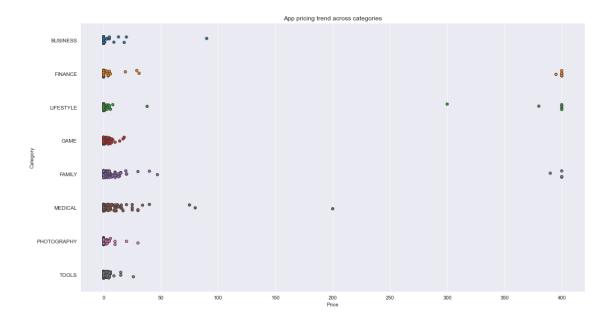
Different categories demand different price ranges. Some apps that are simple and used daily, like the calculator app, should probably be kept free. However, it would make sense to charge for a highly-specialized medical app that diagnoses diabetic patients. Below, we see that Medical and Family apps are the most expensive. Some medical apps extend even up to \$80! All game apps are reasonably priced below \$20.

```
[209]: apps.info()
```

```
Int64Index: 9659 entries, 0 to 9658
      Data columns (total 14 columns):
      Unnamed: 0
                        9659 non-null int64
                        9659 non-null object
      App
                        9659 non-null object
      Category
                        8196 non-null float64
      Rating
                        9659 non-null int64
      Reviews
      Size
                        8432 non-null float64
                        9659 non-null float64
      Installs
                        9659 non-null object
      Type
                        9659 non-null float64
      Price
                        9659 non-null object
      Content Rating
      Genres
                        9659 non-null object
      Last Updated
                        9659 non-null object
      Current Ver
                        9651 non-null object
      Android Ver
                        9657 non-null object
      dtypes: float64(4), int64(2), object(8)
      memory usage: 1.4+ MB
[210]: import matplotlib.pyplot as plt
       fig, ax = plt.subplots()
       fig.set_size_inches(15, 8)
       # Select a few popular app categories
       popular app cats = apps[apps.Category.isin(['GAME', 'FAMILY', 'PHOTOGRAPHY',
```

'MEDICAL', 'TOOLS', 'FINANCE', 'LIFESTYLE', 'BUSINESS'])]

[210]:		Category	Арр	Price
	3327	FAMILY	most expensive app (H)	399.99
	3465	LIFESTYLE	I'm rich	399.99
	3469	LIFESTYLE	I'm Rich - Trump Edition	400.00
	4396	LIFESTYLE	I am rich	399.99
	4398	FAMILY	I am Rich Plus	399.99
	4399	LIFESTYLE	I am rich VIP	299.99
	4400	FINANCE	I Am Rich Premium	399.99
	4401	LIFESTYLE	I am extremely Rich	379.99
	4402	FINANCE	I am Rich!	399.99
	4403	FINANCE	<pre>I am rich(premium)</pre>	399.99
	4406	FAMILY	I Am Rich Pro	399.99
	4408	FINANCE	I am rich (Most expensive app)	399.99
	4410	FAMILY	I Am Rich	389.99
	4413	FINANCE	I am Rich	399.99
	4417	FINANCE	I AM RICH PRO PLUS	399.99
	8763	FINANCE	Eu Sou Rico	394.99
	8780	LIFESTYLE	I'm Rich/Eu sou Rico/ / 399	.99



```
[211]: %%nose

last_output = _

def test_apps_above_200():
    assert len(apps_above_200) == 17, "There should be 17 apps priced above 200__
in apps_above_200."
```

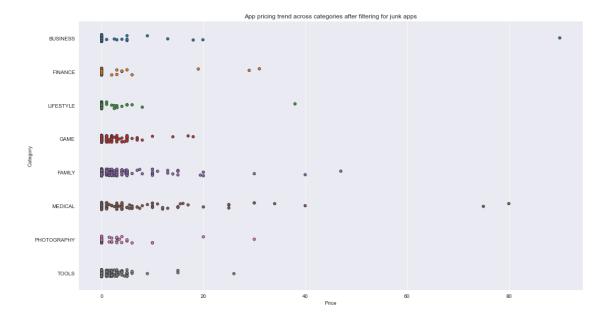
[211]: 1/1 tests passed

0.8 8. Filter out "junk" apps

It looks like a bunch of the really expensive apps are "junk" apps. That is, apps that don't really have a purpose. Some app developer may create an app called I Am Rich Premium or most expensive app (H) just for a joke or to test their app development skills. Some developers even do this with malicious intent and try to make money by hoping people accidentally click purchase on their app in the store.

Let's filter out these junk apps and re-do our visualization.

[213]: Text(0.5, 1.0, 'App pricing trend across categories after filtering for junk apps')



```
def test_apps_under_100():
    correct_apps_under_100 = popular_app_cats[popular_app_cats['Price'] < 100]
    assert correct_apps_under_100.equals(apps_under_100), \
    "The apps_under_100 DataFrame is not what we expected. Please review the_
    instructions and check the hint if necessary."</pre>
```

[214]: 1/1 tests passed

0.9 9. Popularity of paid apps vs free apps

For apps in the Play Store today, there are five types of pricing strategies: free, freemium, paid, paymium, and subscription. Let's focus on free and paid apps only. Some characteristics of free apps are:

Free to download.

Main source of income often comes from advertisements.

Often created by companies that have other products and the app serves as an extension of those products.

Can serve as a tool for customer retention, communication, and customer service.

Some characteristics of paid apps are:

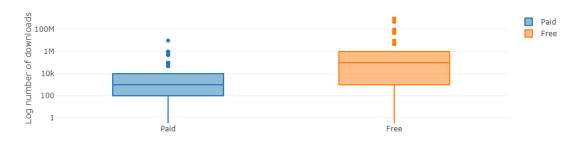
Users are asked to pay once for the app to download and use it.

The user can't really get a feel for the app before buying it.

Are paid apps installed as much as free apps? It turns out that paid apps have a relatively lower number of installs than free apps, though the difference is not as stark as I would have expected!

```
[215]: trace0 = go.Box(
           # Data for paid apps
           y = apps[apps['Type'] == 'Paid']['Installs'],
           name = 'Paid'
       trace1 = go.Box(
           # Data for free apps
           y = apps[apps['Type'] == 'Free']['Installs'],
           name = 'Free'
       layout = go.Layout(
           title = "Number of downloads of paid apps vs. free apps",
           yaxis = dict(title = "Log number of downloads",
                       type = 'log',
                       autorange = True)
       )
       # Add traceO and trace1 to a list for plotting
       data = [trace0, trace1]
       plotly.offline.iplot({'data': data, 'layout': layout})
```

Number of downloads of paid apps vs. free apps



```
[216]: %%nose

def test_trace0_y():
    correct_y = apps['Installs'][apps['Type'] == 'Paid']
    assert all(trace0['y'] == correct_y.values), \
```

```
"The y data for traceO appears incorrect. Please review the instructions and check the hint if necessary."

def test_trace1_y():
    correct_y_1 = apps['Installs'][apps['Type'] == 'Free']
    correct_y_2 = apps['Installs'][apps['Price'] == 0]
    try:
        check_1 = all(trace1['y'] == correct_y_1.values)
    except:
        check_1 = False
    try:
        check_2 = all(trace1['y'] == correct_y_2.values)
    except:
        check_2 = False

assert check_1 or check_2, \

"The y data for trace1 appears incorrect. Please review the instructions...
and check the hint if necessary."
```

[216]: 2/2 tests passed

0.10 10. Sentiment analysis of user reviews

Mining user review data to determine how people feel about your product, brand, or service can be done using a technique called sentiment analysis. User reviews for apps can be analyzed to identify if the mood is positive, negative or neutral about that app. For example, positive words in an app review might include words such as 'amazing', 'friendly', 'good', 'great', and 'love'. Negative words might be words like 'malware', 'hate', 'problem', 'refund', and 'incompetent'.

By plotting sentiment polarity scores of user reviews for paid and free apps, we observe that free apps receive a lot of harsh comments, as indicated by the outliers on the negative y-axis. Reviews for paid apps appear never to be extremely negative. This may indicate something about app quality, i.e., paid apps being of higher quality than free apps on average. The median polarity score for paid apps is a little higher than free apps, thereby syncing with our previous observation.

In this notebook, we analyzed over ten thousand apps from the Google Play Store. We can use our findings to inform our decisions should we ever wish to create an app ourselves.

```
[217]: # Load user_reviews.csv
reviews_df = pd.read_csv('datasets/user_reviews.csv')

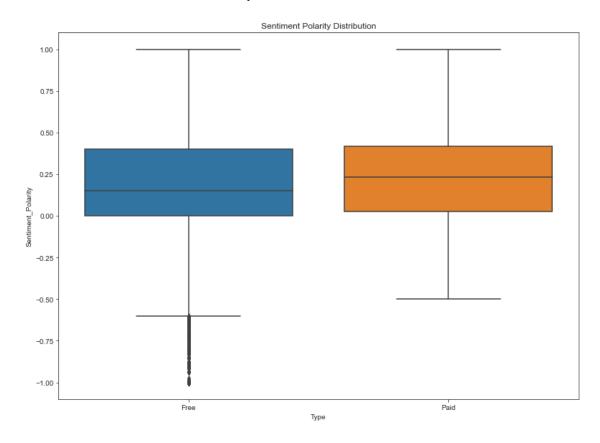
# Join the two dataframes
merged_df = pd.merge(apps,reviews_df)

# Drop NA values from Sentiment and Review columns
merged_df = merged_df.dropna(subset = ['Sentiment', 'Review'])
```

```
sns.set_style('ticks')
fig, ax = plt.subplots()
fig.set_size_inches(11, 8)

# User review sentiment polarity for paid vs. free apps
ax = sns.boxplot(x = 'Type', y = 'Sentiment_Polarity', data = merged_df)
ax.set_title('Sentiment Polarity Distribution')
```

[217]: Text(0.5, 1.0, 'Sentiment Polarity Distribution')



```
def test_user_reviews_loaded():
    correct_user_reviews = pd.read_csv('datasets/user_reviews.csv')
    assert (correct_user_reviews.equals(reviews_df)), "The user_reviews.csv_u
    file was not correctly loaded. Please review the instructions and inspect_u
    the hint if necessary."

def test_user_reviews_merged():
    user_reviews = pd.read_csv('datasets/user_reviews.csv')
    correct_merged = pd.merge(apps, user_reviews, on = "App")
```

```
correct_merged = correct_merged.dropna(subset=['Sentiment', 'Review'])
   assert (correct_merged.equals(merged_df)), "The merging of user_reviews and_
   apps is incorrect. Please review the instructions and inspect the hint if_
   necessary."

def test_project_reset():
   user_reviews = pd.read_csv('datasets/user_reviews.csv')
   assert ('Translated_Reviews' not in user_reviews.columns), "There is an_
   update in the project and some column names have been changed. Please choose_
   the \"Reset Project\" option to fetch the updated copy of the project."
```

[218]: 3/3 tests passed