

### Things to look for:

- 1). General exterior condition
  - How recently was the house washed or painted?
- 2). Attention to porch/entryway
  - What is the condition of the steps, railing, and porch floor?
- 3). Landscaping
  - Are the bushes, flowers and lawn well-maintained?
  - Does it seem like the owner is neglecting to do landscaping?
- 4). Roof, gutters and downspouts
  - Is the roof warped?
  - Are the gutters clean and well taken care of?
- 5). Windows
  - Are the windows, curtains and screen in good condition?
- 6). Extra personal touches
  - Are there porch lights, house numbers or thoughtful, seasonally-appropriate decorations?
  - Is this person trying to display effort and pride?

### OTHER BIG QUESTIONS:

- Would you be excited to live next door?
- If you wanted this kind of housing, would you be excited to see *THIS HOME* for sale?

Does this house show signs of good health?

Pick your best thought match:

1	YES, DEFINITELY	<ul style="list-style-type: none"> <li>- "This house is in great shape; it's very stable"</li> <li>- <i>"I am impressed by this house. They would have no problem finding a buyer for this house soon."</i></li> </ul>
2	THIS HOUSE IS HEALTHY	<ul style="list-style-type: none"> <li>- "This house is in good shape"</li> <li>- <i>"It might just need a few small changes or updates to fill in the details (landscaping, porch)."</i></li> </ul>
3	NOT SURE, IN-BETWEEN	<ul style="list-style-type: none"> <li>- "This house is in the middle, in-between."</li> <li>- <i>"I can't tell if someone is actively investing in this house... I don't see red flags but I also don't see obvious recent effort."</i></li> </ul>
4	THIS HOUSE IS BEING IGNORED, STARTING TO LOOK UNHEALTHY	<ul style="list-style-type: none"> <li>- "This house is slipping."</li> <li>- <i>"This house is starting to experience some neglect. I see at least 1-2 red flags of distress here."</i></li> </ul>
5	THIS HOUSE DEFINITELY LOOKS UNHEALTHY	<ul style="list-style-type: none"> <li>- "This house is clearly unhealthy."</li> <li>- <i>"I see a few red flags here... no one has invested in this house for a while."</i></li> </ul>