

Launch of Nitro by Router

December, 2024

Introduction

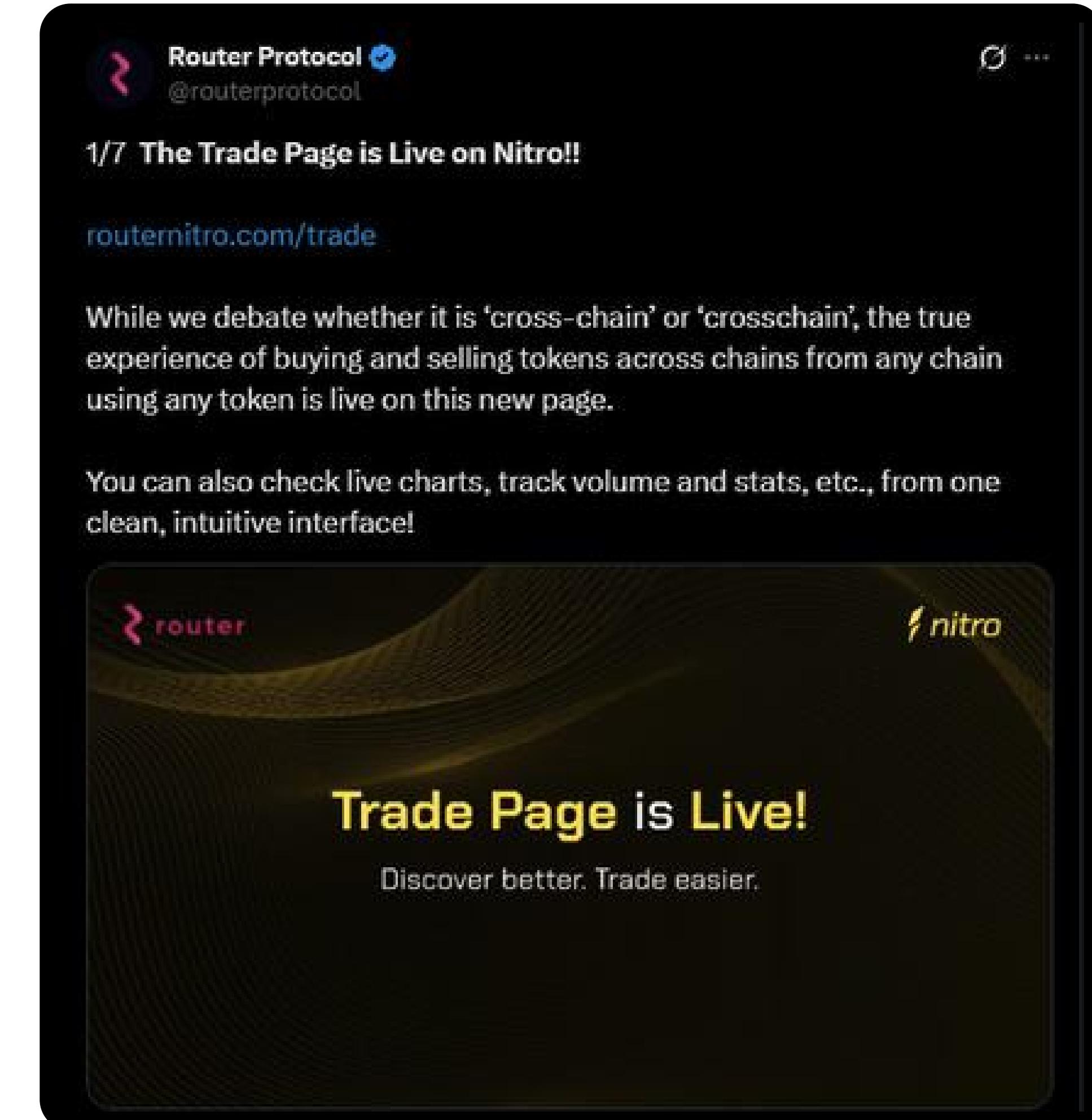
Router Protocol enables secure, fast cross-chain communication using its L1 Router Chain.

Its key product, Router Nitro, supports instant swaps across 35+ blockchains with optimized speed and cost.

Despite major exchange listings, the \$ROUTE token underperformed post-TGE.

Strong backend tech, but lacking token narrative.

Ampli5 was brought in to run a fast, high-impact post-TGE product upgrade campaign for nitro



Campaign Details

◆ Campaign Goals

- Reignite attention on \$ROUTE post-TGE
- Educate traders on Router Nitro's advantages
- Link AI agent narrative with Router's infrastructure
- Execute effectively within a \$25,000 budget

◆ Execution

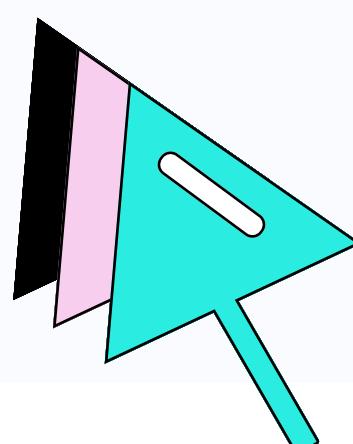
- 50 tweets from 50+ selected yapper with 100+ Kaito yaps
- Campaign live within 5 hours of payment
- Built FOMO around AI bots using Router tech



Campaign Details

Outcomes

- Total Impressions: 300,740
- Total Likes: 3,527
- Total Retweets: 777
- Total Comments: 741
- Executed in <5 hours after payment



Key Learnings

- Top KOLs used urgency, alpha, and personal insights
- Underperformance linked to lack of personalization
- Nano KOL strategy saved thousands of \$\$ and improved authenticity
- AI + Router speed (400ms swaps) was a powerful narrative
- Many users were already familiar with other products like Infinex, so Ampli5 strategically built a community around Router to differentiate.
- The community was given product usage quests, where they actively compared Router with other bridging protocols turning users into both testers and promoters.

Competitive Analysis

◆ Comparison with Zealy & Galxe

Ampli5 outperformed generic platforms by using narrative-driven, real-time execution.

Ampli5 outperformed zealy and galxe by curating quests for people to use router rather than just following them on X and discord.

◆ Cost effectiveness

- Achieved results on a \$25K budget
- Nano KOLs saved ~\$\$K in spend

◆ User friendly strategy

- Clean CT-focused tweets
- Clear CTAs and actionable trading narratives

Conclusion & Next Steps

◆ Summary

Router had world-class infrastructure, but lacked a strong token narrative. Ampli5 crafted a smart narrative linking Router to AI agents, and executed fast.

◆ Next steps

- Continue with high-performing KOLs
- Extend the narrative with new catalysts and visual content
- Use real-time social signals to drive future momentum

◆ Call to action

If your protocol has great tech but weak narrative reach, Ampli5 delivers execution speed and smart CT alignment to get you noticed.

