

Post-TGE sustenance campaign

December, 2024

Results

- ◆ **Campaign Budget**
\$25000
- ◆ **Campaign Duration**
3 Weeks (Feb 4 - Feb 25), 2025
- ◆ **Deliverables**
30 Tweets
- ◆ **Total Likes**
3527
- ◆ **Total Impressions**
300740
- ◆ **Total Retweets**
777
- ◆ **Total Comments**
741

Results

- ◆ **Total YouTube Views**
325,800
- ◆ **Total YouTube Likes**
20,404
- ◆ **Total Watch Time:**
2,877 hours
- ◆ **Total Referrals**
10,683 (213% of promised 5,000 target)
- ◆ **CAC**
6\$ (Sticky users who played the game for more than 1 day)
- ◆ **Presale Performance**
500 SOL raised in 48 hours, with soft cap of 222 SOL reached in under 3 hours

What is Router?

- ◆ Router Protocol is like a bridge between different blockchains, helping them communicate and share information safely - similar to how a router connects different devices to the internet.
- ◆ It uses a special system called L1 Router Chain that acts like a traffic controller, making sure all messages and transactions between different blockchains happen securely and efficiently.



The USP Of Router - Nitro Swaps

- ◆ A Super-Fast Crypto Swapper Router Nitro enables instant swapping of any crypto token across different blockchain networks. It works like a high-speed digital currency exchange, making cross-chain trades quick and simple.
- ◆ Connects 35+ Different Blockchains Router Nitro bridges together more than 35 blockchain networks, including popular ones and newer chains like Sui, Bitcoin, and Tron. It acts as a universal connector in the crypto world.
- ◆ Cost-Efficient Trading Router Nitro finds the most cost-effective paths for token swaps. The system automatically selects routes with the lowest fees, making cross-chain trading more affordable for everyone.

The Challenge

\$ROUTE finally dropped on Hyper Liquid and honestly? It should've been the perfect storm. We're talking about the absolute chad of cross-chain swaps getting listed for perps on arguably the most based DEX of this cycle. On paper, this is the kind of setup that usually has CT foaming at the mouth.

But here's the real alpha - having god-tier tech isn't enough in this market. \$ROUTE's team are absolute wizards when it comes to the backend, building some of the smoothest chain-hopping tech we've seen. But in crypto, you're running two products: your protocol AND your token. While they've been cooking up pristine infrastructure, they've been sleeping on token narrative.

The irony? Their tech is literally moving faster than their token price.

- ◆ **For comparison:** LayerZero: 5x token price since launch deBridge: 3.2x since launch \$ROUTE: Still trading at 0.8x from launch
- ◆ **Bottom line:** The protocol itself is pushing 9-figures in weekly volume but the token's price action looks like a stablecoin.

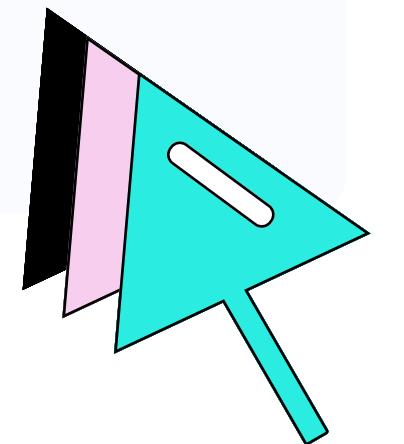
Strategy

◆ **The influencer strategy was pure big brain energy:**

- Targeted KOLs with 450+ tweet scores who were actively trading AI narratives
- Connected dots between AI agent infrastructure needs and ROUTE's tech
- Created FOMO by showing how AI trading bots using ROUTE were outperforming others

◆ **The existing exchange presence (KuCoin, Gate, MEXC, Bitget) meant we weren't selling hopium - traders could instantly verify and ape in. This created a beautiful flywheel:**

- AI narrative drives attention.
- Instant trading availability drives volume.
- Volume attracts more AI trading bot integrations.
- More integrations strengthen the narrative.



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Speed of Execution

The entire campaign went live in **under 5 hours**.

We received payment from Router on **Jan 6 at 11:06 pm UTC** and by **4:23 AM UTC**, the campaign was live.

SOLSCAN \$210.64 +8.83% Avg Fee: 0.000027

Analytics Defi NFTs Leaderboard Blockchain Resources Sign in

Transaction Details

Solscan - Get your ad in the spotlight! Book your slot today!

Overview SOL Balance Change Token Balance Change

② Signature oVt9HjTfVQEGjADSA5g7YsaKigQ2VkRpmocijWwn3QZwibfA9esfHHwGZTQg9fT5pGjCdWw47EF1ew2z51Bnqqz

② Block & Timestamp 312230236 10 days ago January 06, 2025 11:06:18 +UTC

② Result SUCCESS | Finalized (MAX Confirmations)

② Signer APyMCPYjQ9RdEBn8cs4ifyBXjxAS5JtM3wYpWMJjsY5

Gate.io

② Transaction Actions Legacy Mode View Token Account

Tx Maps

Interact with instruction Transfer on Token Program

Transfer from Gate.io to HFA6sk...YW3nHv for 35,248.28 \$35,233.89 USDT

← Post

@wals_eth OP

Hyperliquid is just getting started and investing in the HL ecosystem's fundamental projects is key.

Just snagged the \$ROUTE ticker on \$HYPE after some epic bidding wars! 🔥

There's a ton of excitement around @routerprotocol:

Starting TODAY, flex your gains with GIGACHAD cross-chain single-step deposits via Router Nitro! 🔥

⚡ Seamlessly connect across 35+ chains, including:
◆ Sui (Future vibes? 🚀)
◆ Solana (Blue-chip grind 💪)

The market is choosing the correct \$ROUTE, green candles are REAL, chart is up-only 🚀

💚 Bull markets are all about green candles and shiny portfolios, make the best of it! 🎉

Don't sleep on this HL \$ROUTE alpha 🚀

11:23 AM · Jan 6, 2025 · 1,802 Views

6 12 82

Communication Strategy

Apart from the HyperLiquid's listing, we successfully positioned \$ROUTE as the invisible infrastructure that AI agents need but nobody was talking about.

While everyone was aping into AI tokens with zero utility, we crafted a narrative showing how AI trading agents are basically crippled without cross-chain infrastructure.

- ◆ AI agents need cross-chain mobility like humans need oxygen
- ◆ Every major AI trading bot was struggling with cross-chain execution
- ◆ ROUTE's 400ms swap time literally meant AI agents could arbitrage faster than human traders

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Farmercist

430

Total Likes

47300

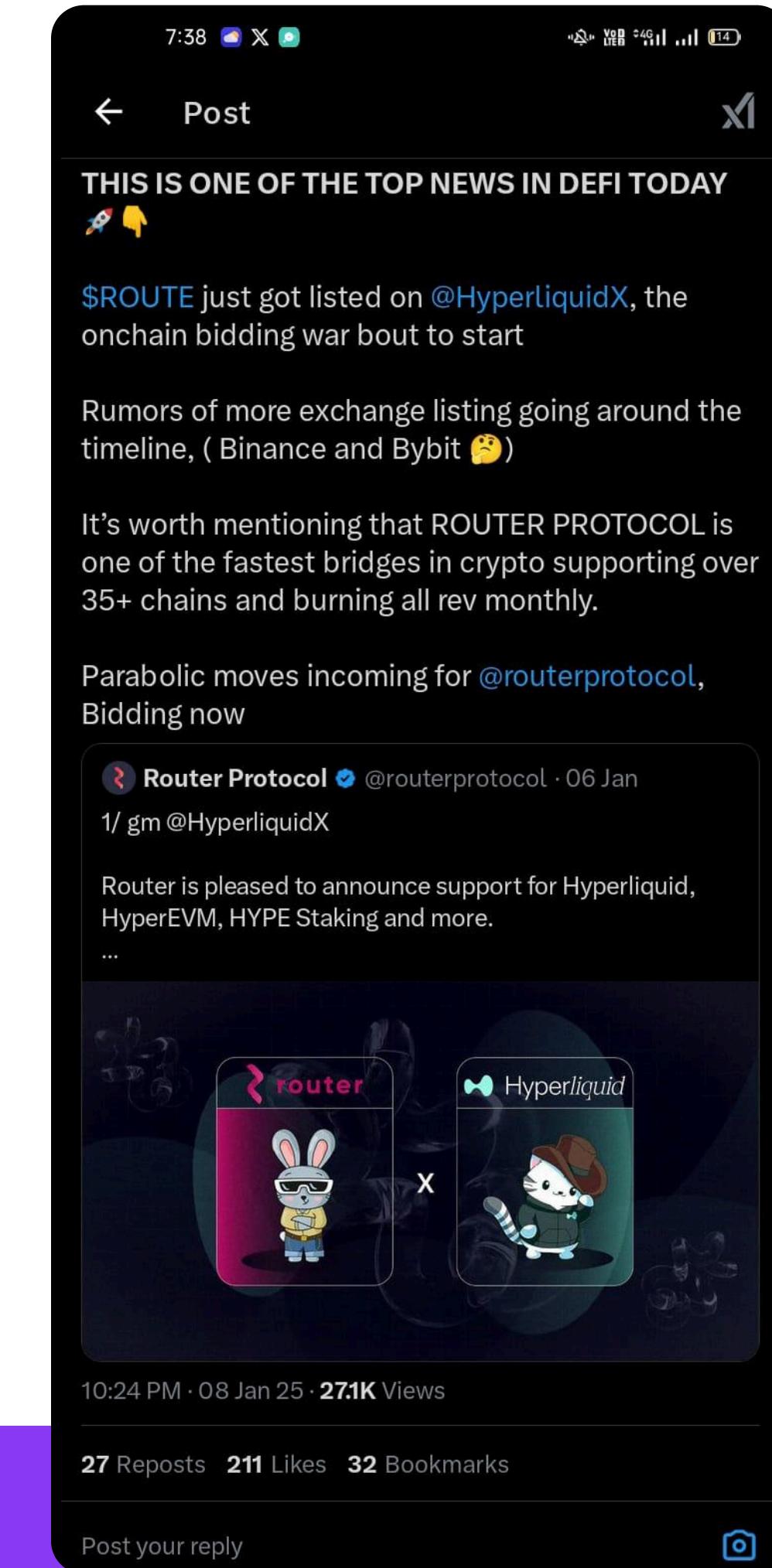
Total Impressions

66

Total Retweets

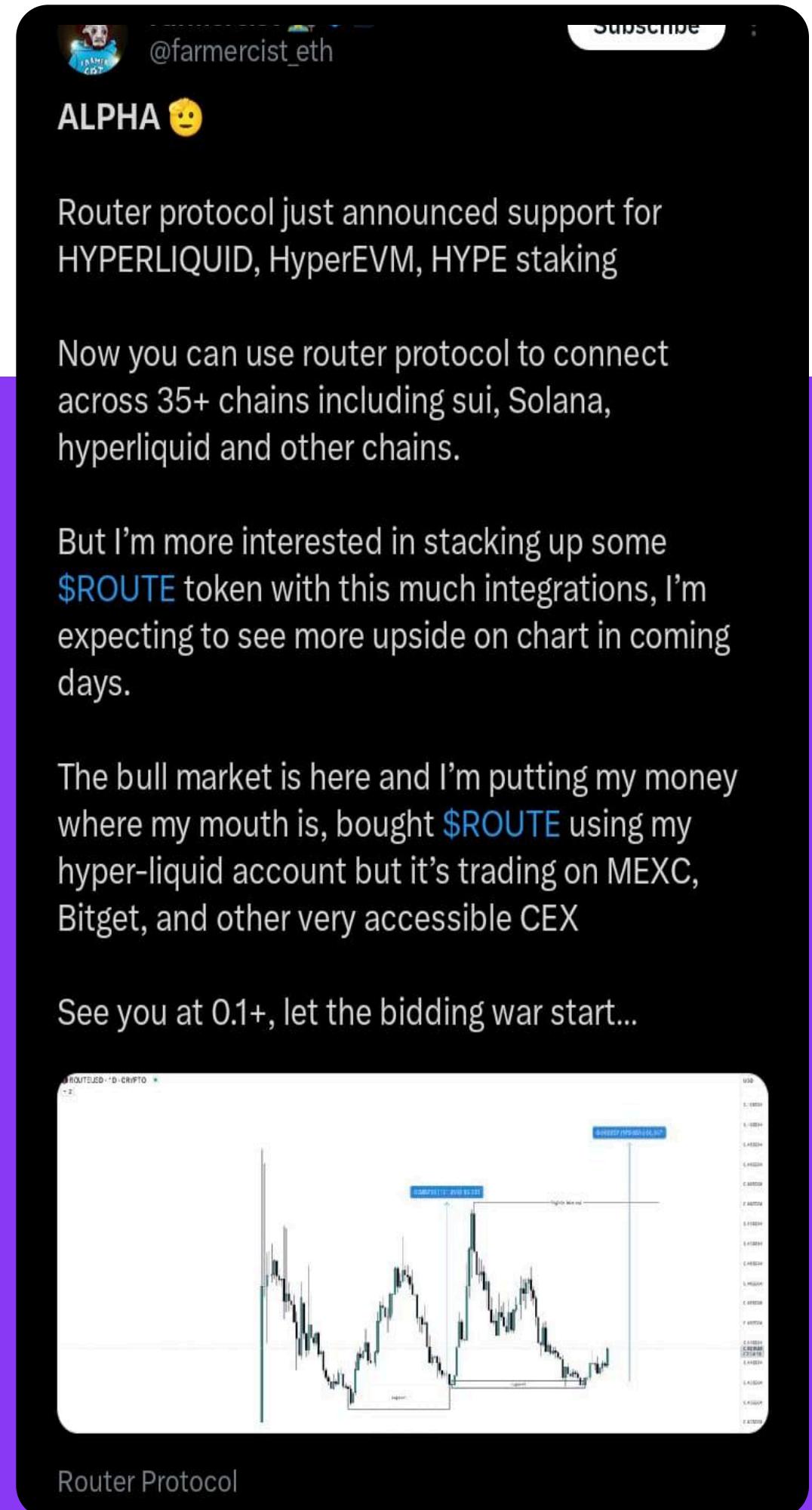
100

Total Comments



Why this KOL outperformed In terms of impression share?

- ◆ Combined technical news with personal investment narrative
- ◆ Used "ALPHA" tag strategically
- ◆ Shared specific trading venue information (MEXC, Bitget)
- ◆ Price target gives actionable insight
- ◆ Balance between technical details and market speculation



2. Crypto Gems

573

Total Likes

39200

Total Impressions

176

Total Retweets

114

Total Comments



22,828

Impressions ⓘ
22,828

Engagements ⓘ
748

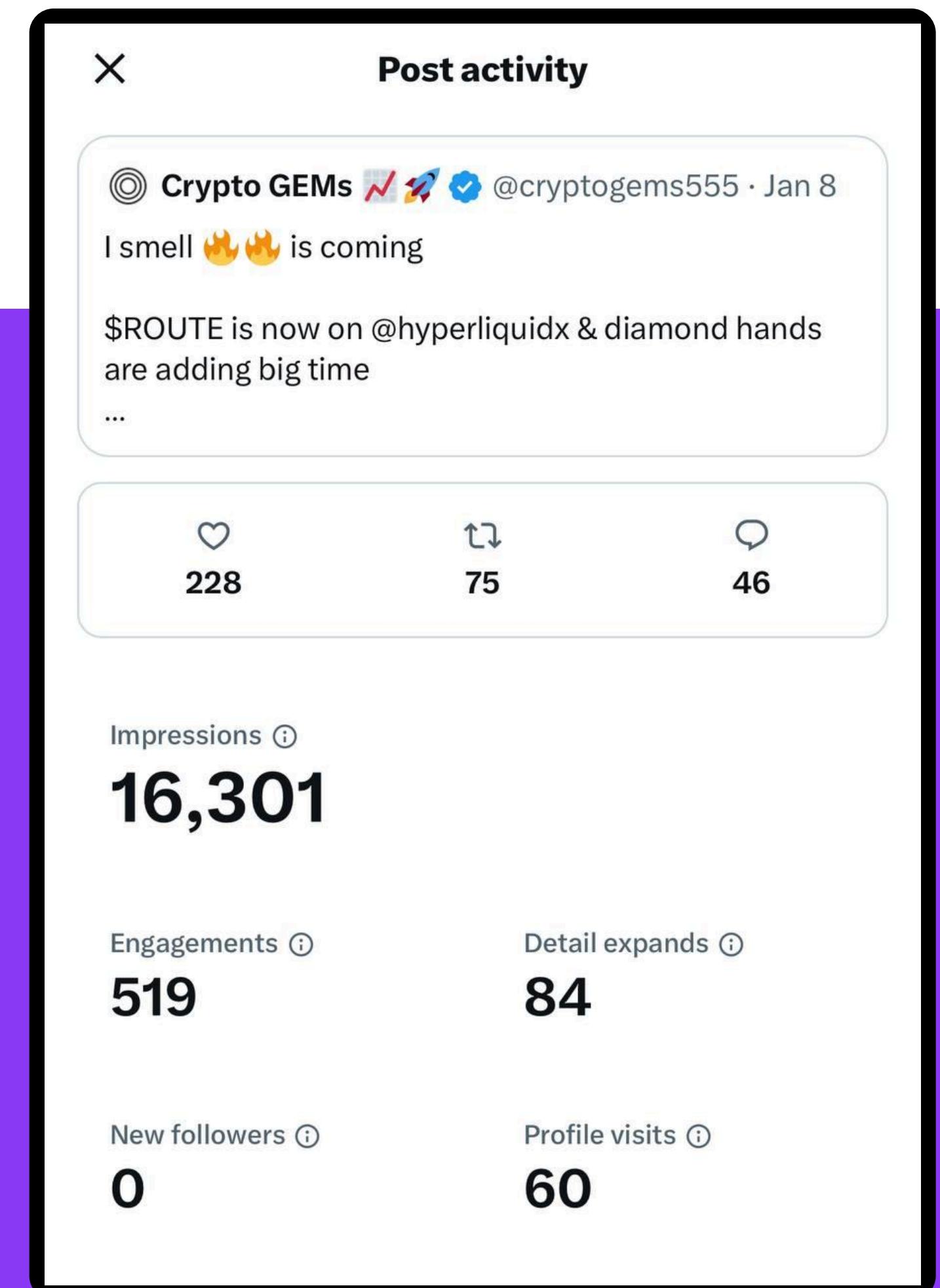
Detail expands ⓘ
66

New followers ⓘ
2

Profile visits ⓘ
35

Why this KOL outperformed In terms of impression share?

- ◆ Energetic tone with strategic emoji use
- ◆ "GIGACHAD" terminology resonates with crypto audience
- ◆ Breaking down complex features into digestible points
- ◆ Created urgency ("God candles coming")
- ◆ Clear focus on immediate opportunity



3. Moustache

135

Total Likes

31200

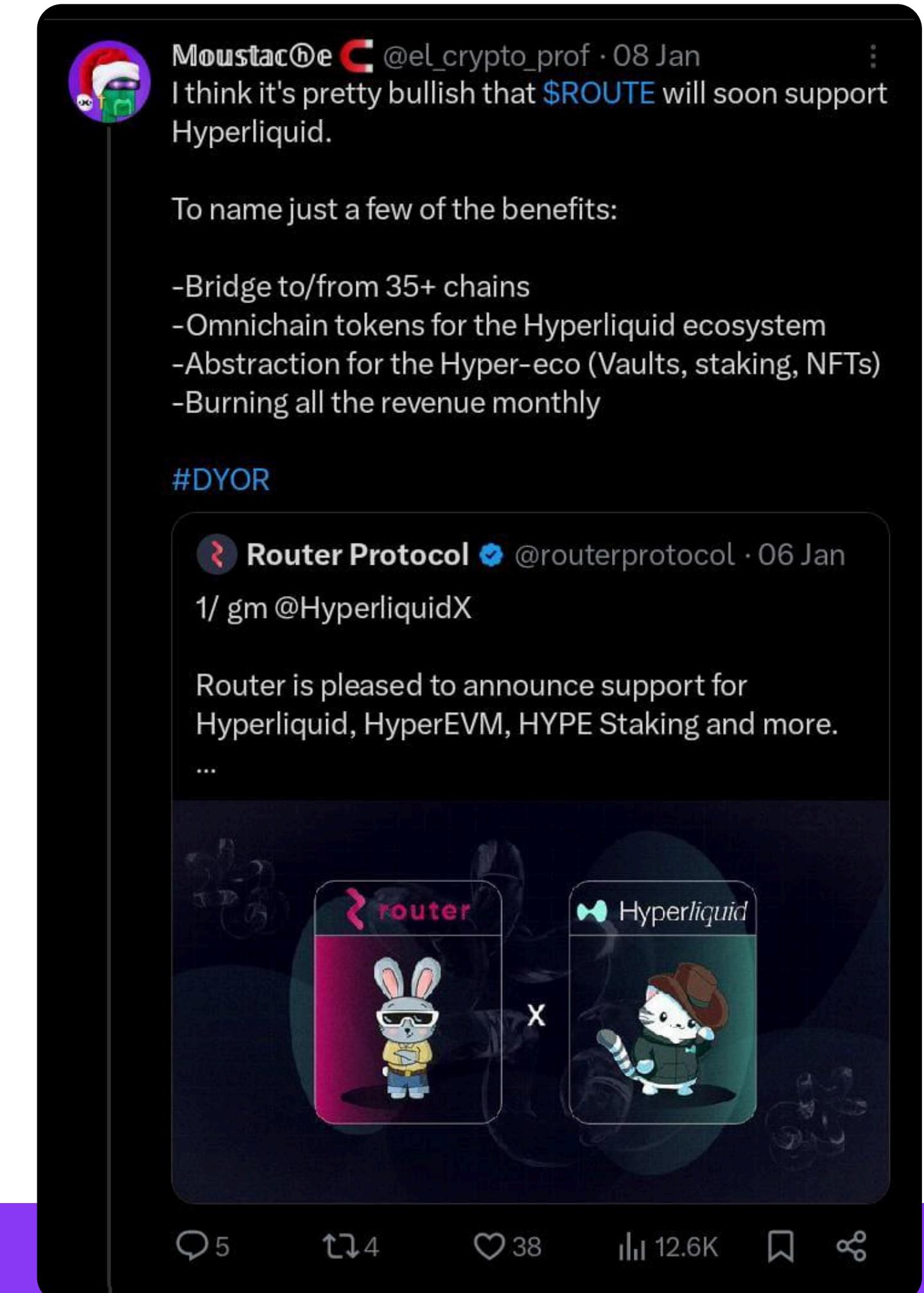
Total Impressions

14

Total Retweets

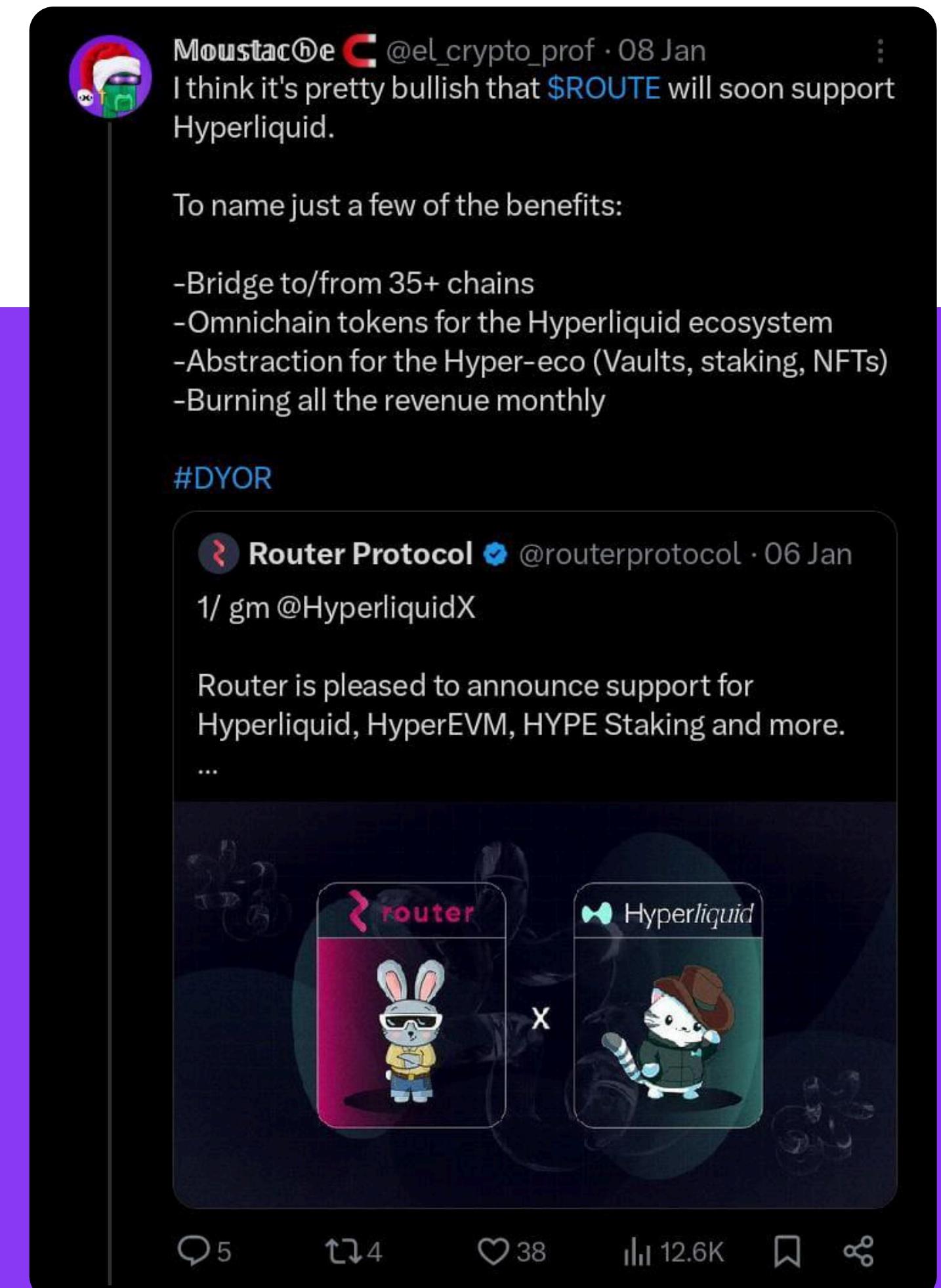
22

Total Comments



Why this KOL could not perform

- ◆ Despite best efforts, this KOL did not personalise and just copied our sample tweet
- ◆ The result sometimes you have to trade quality for speed and inturn be satisfied with below average results



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4. Headboy

357

Total Likes

30900

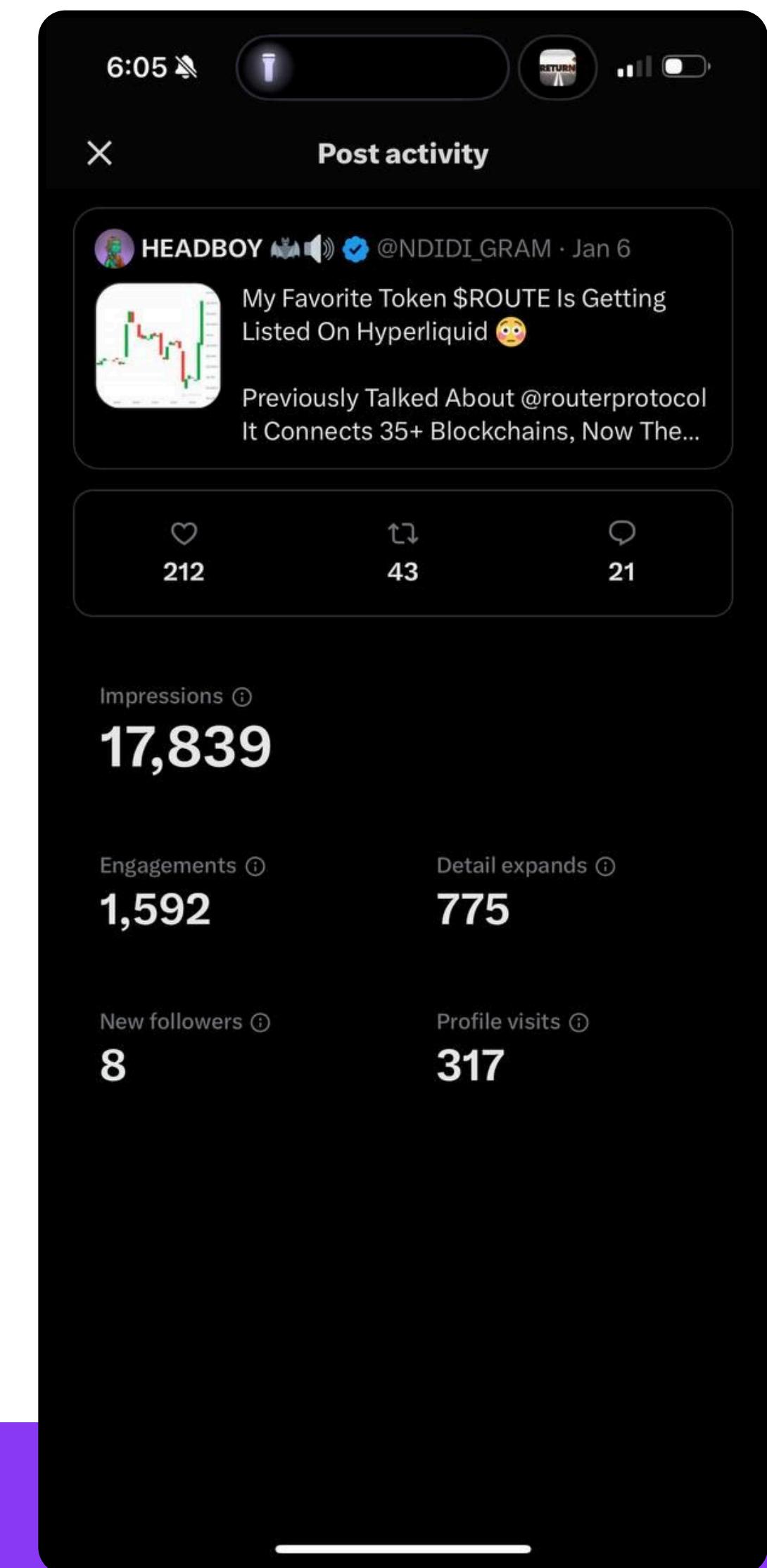
Total Impressions

68

Total Retweets

31

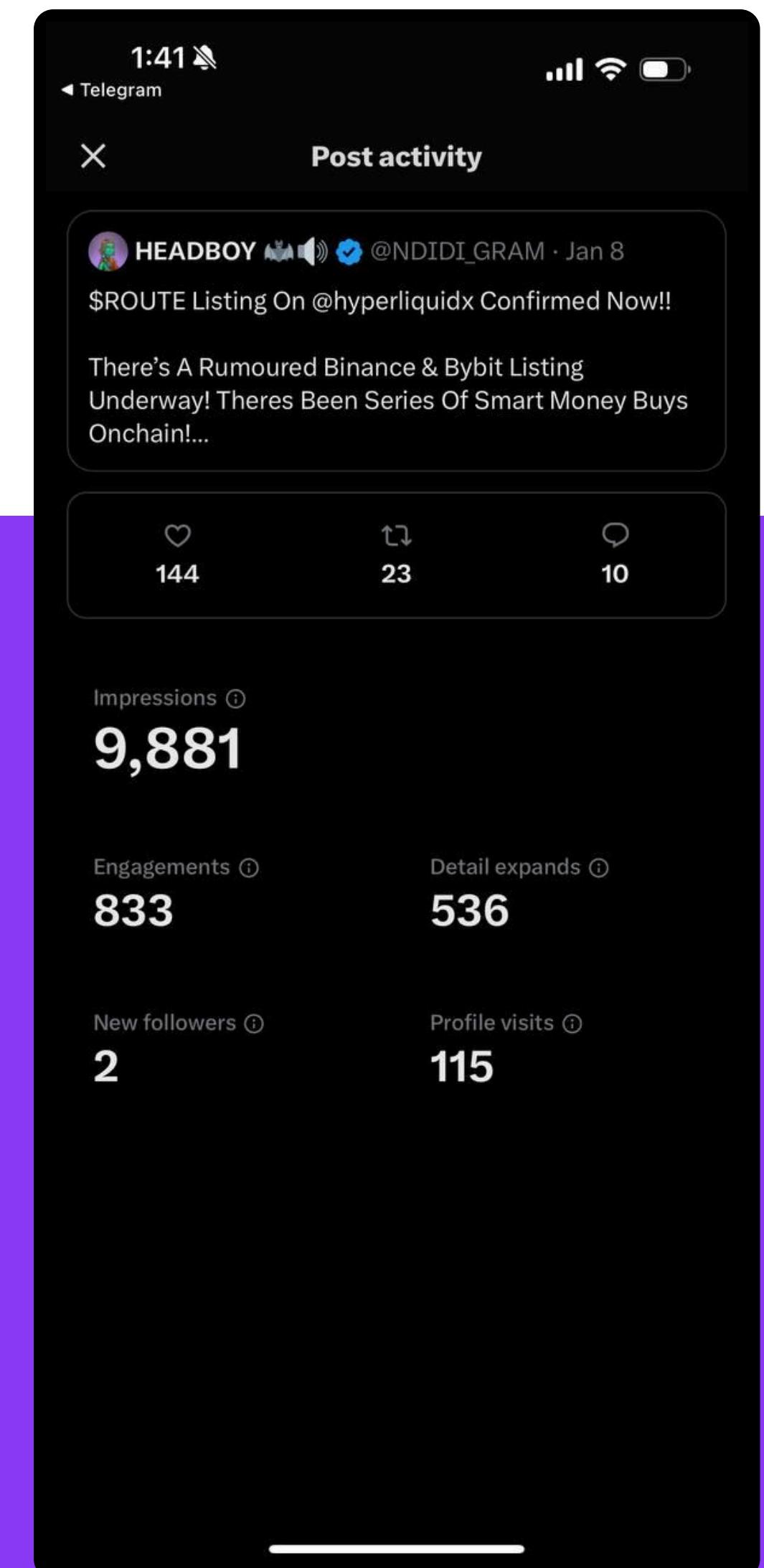
Total Comments



Why this KOL outperformed In terms of discoverability and engagements?

Success Elements:

- ◆ Personal endorsement angle
- ◆ Clear comparative advantage presentation
- ◆ Focus on undervaluation narrative
- ◆ Strategic integration of multiple benefits
- ◆ Practical trading advice with rewards angle



5. CyrilXBT

250

Total Likes

29900

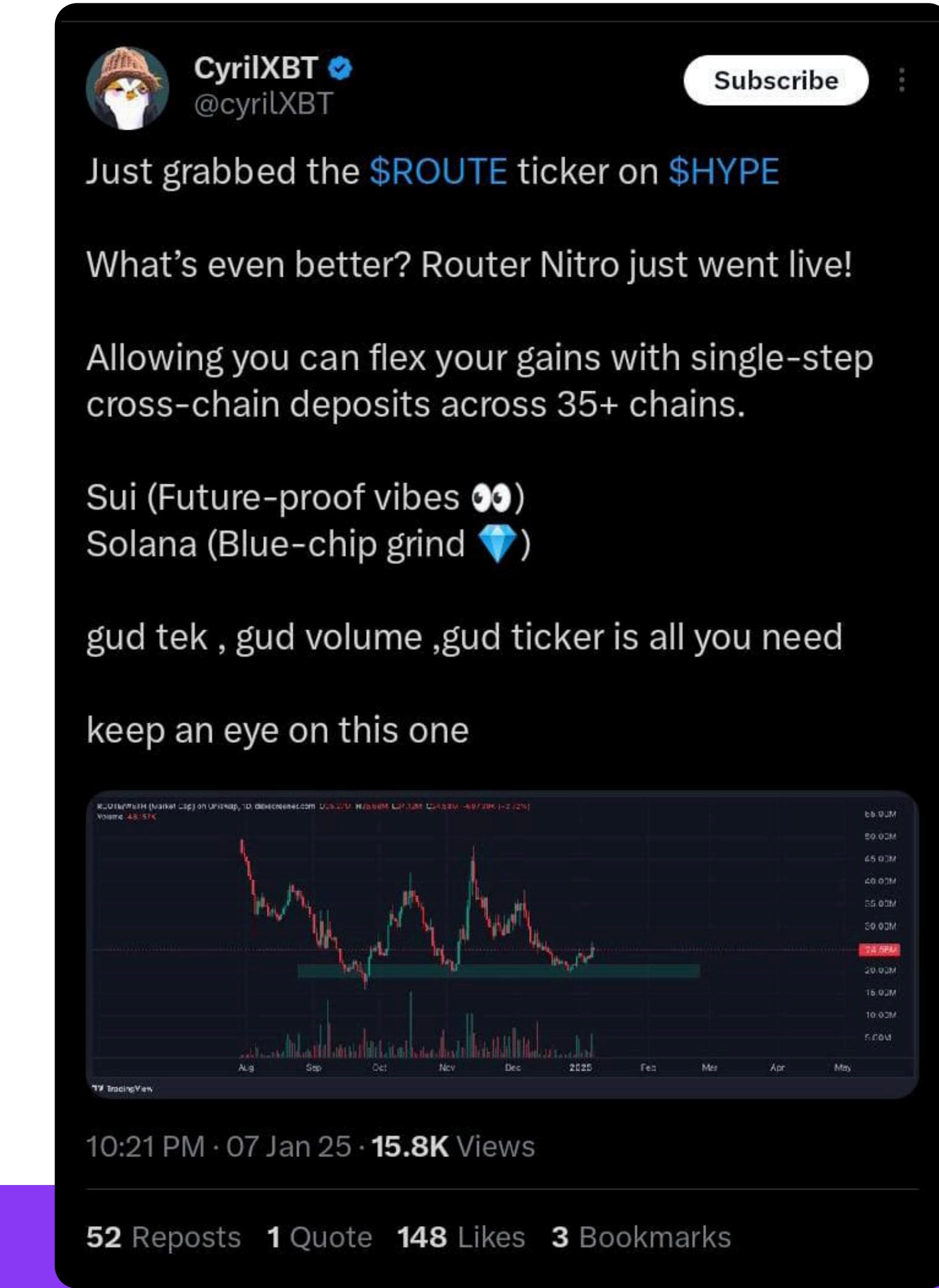
Total Impressions

82

Total Retweets

24

Total Comments



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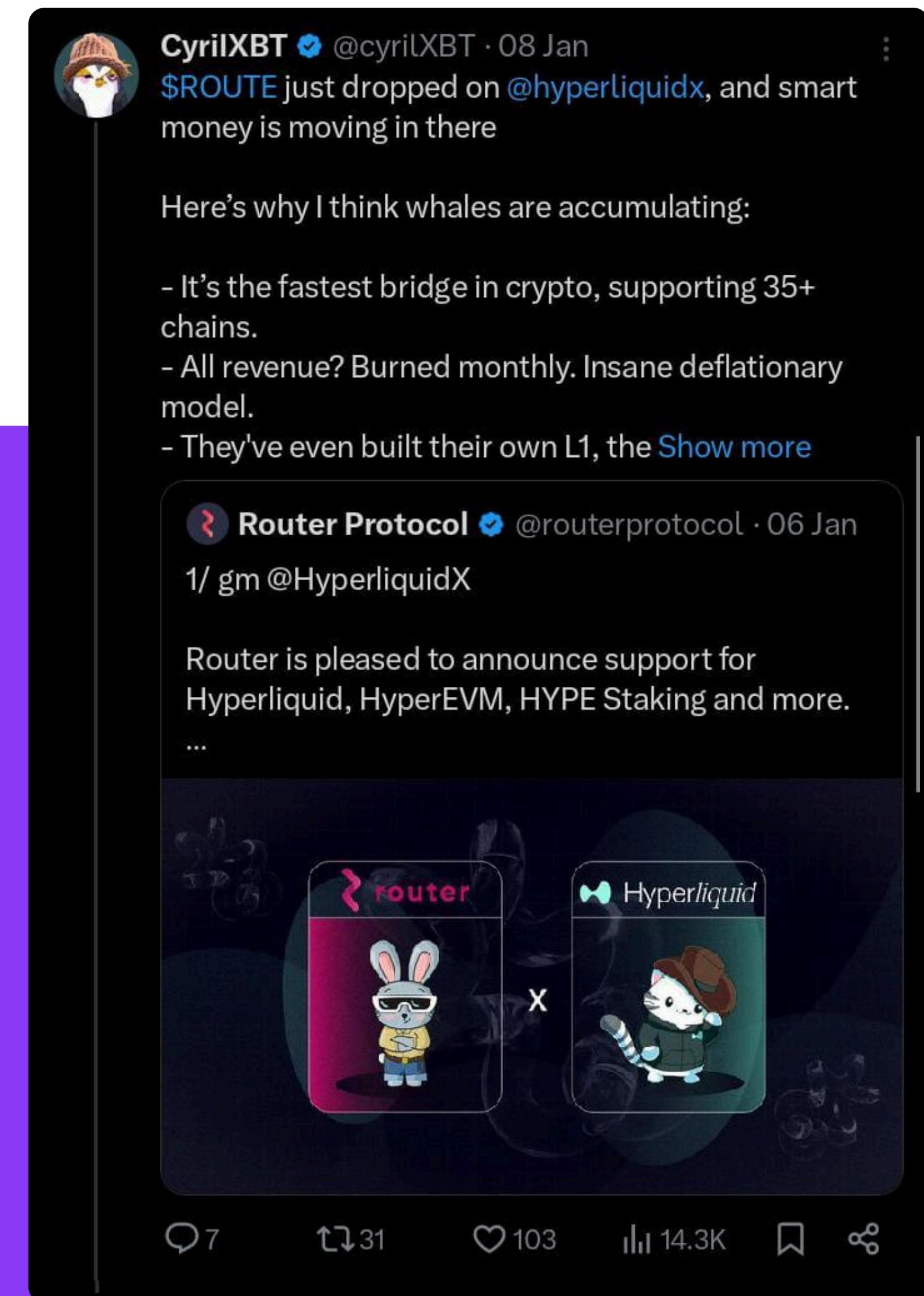
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Why this KOL could not perform

Cyril is not known for giving technical charts, the account is not a trader.

The account is more like a degenerate

Sometimes, we require a free hand in content strategy and sometimes need to be naturally aligned to the KOL not force fit



6. Tobi

310

Total Likes

27000

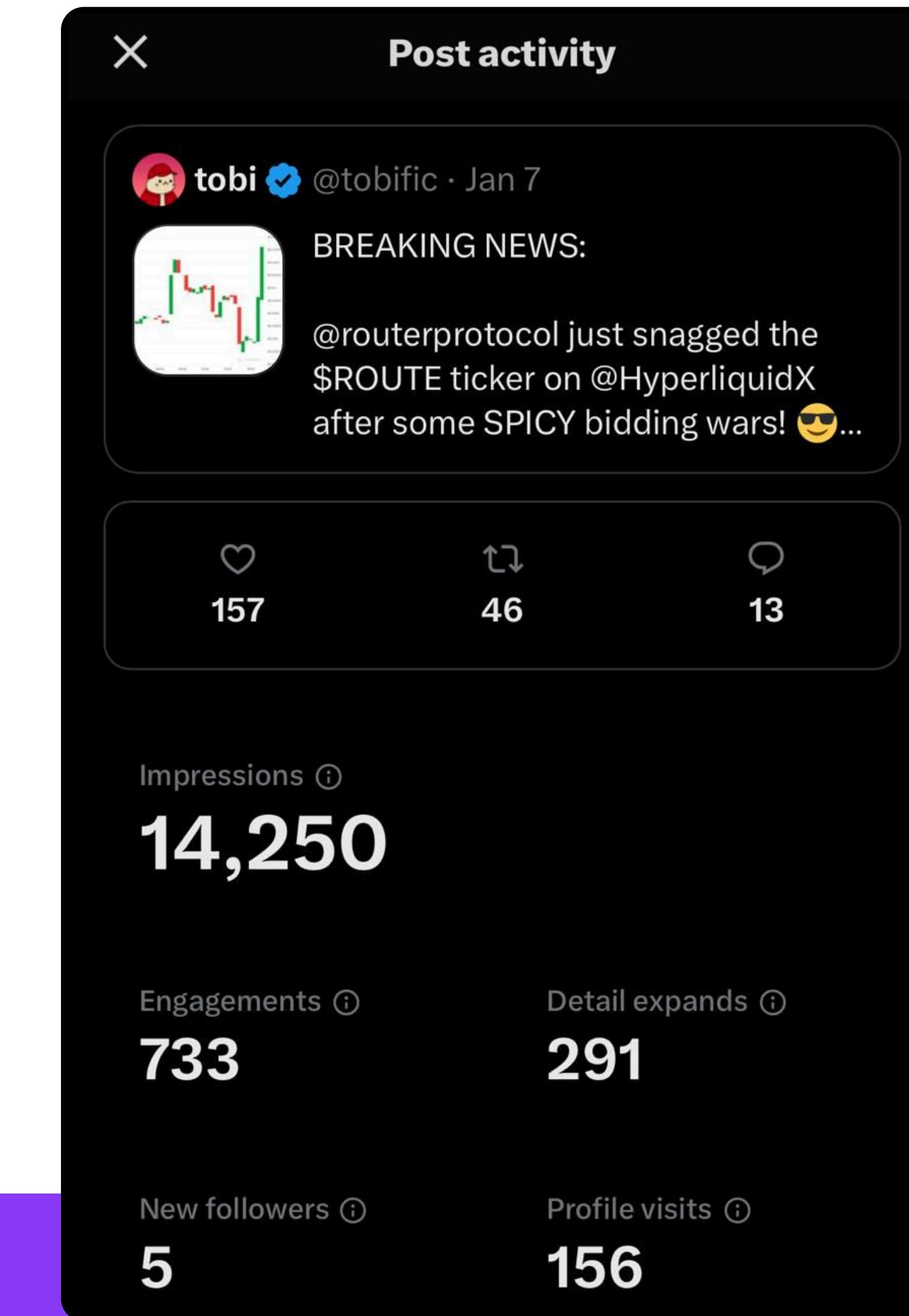
Total Impressions

81

Total Retweets

28

Total Comments

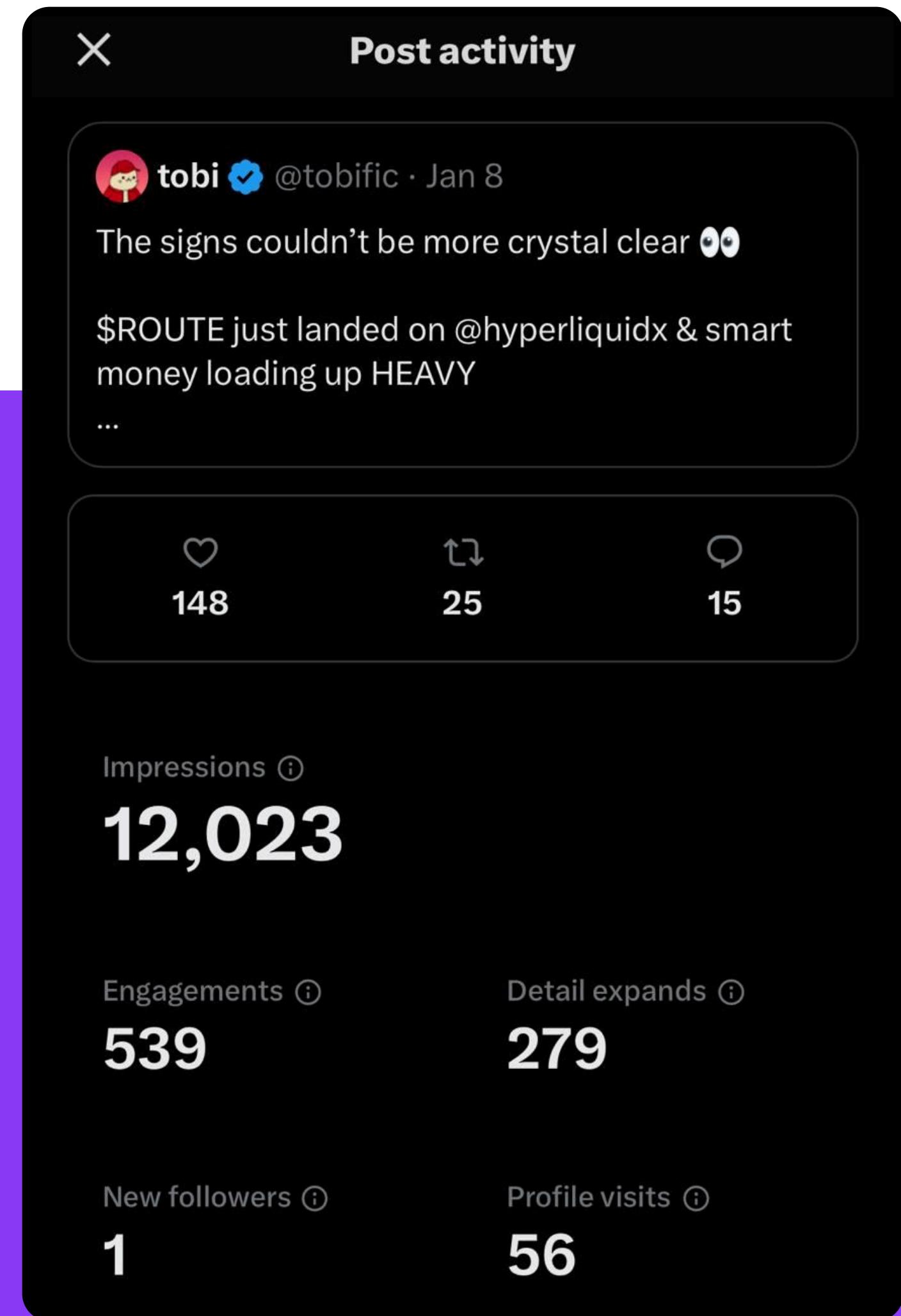


Our Nano KOL strategy

Delivering wonders

Success Elements:

- ◆ "BREAKING NEWS" hook
- ◆ FOMO-inducing language
- ◆ Multi-chain advantage emphasis
- ◆ Clear future catalysts mention
- ◆ Engaging call-to-action



7. Thanos

334

Total Likes

25900

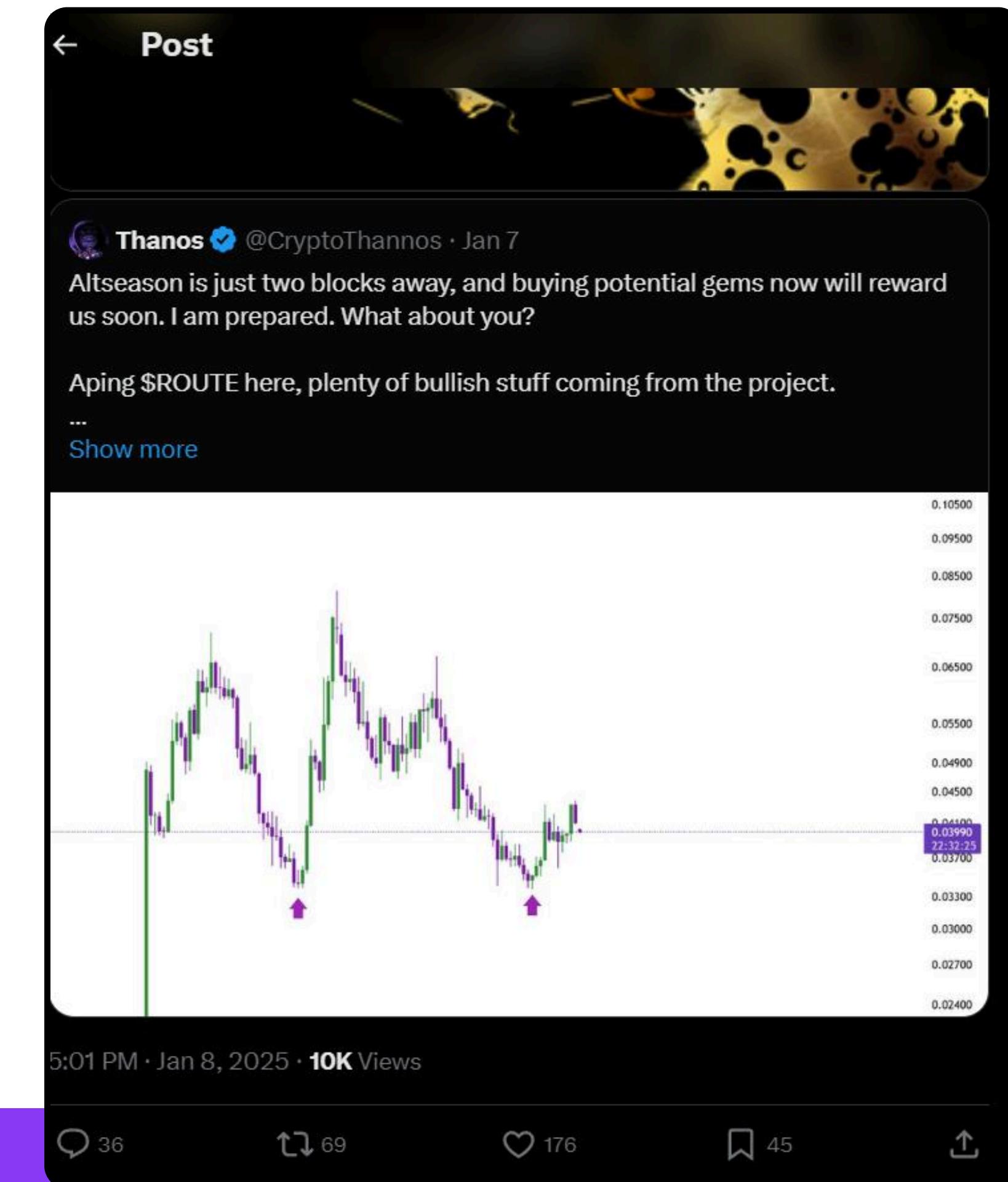
Total Impressions

140

Total Retweets

85

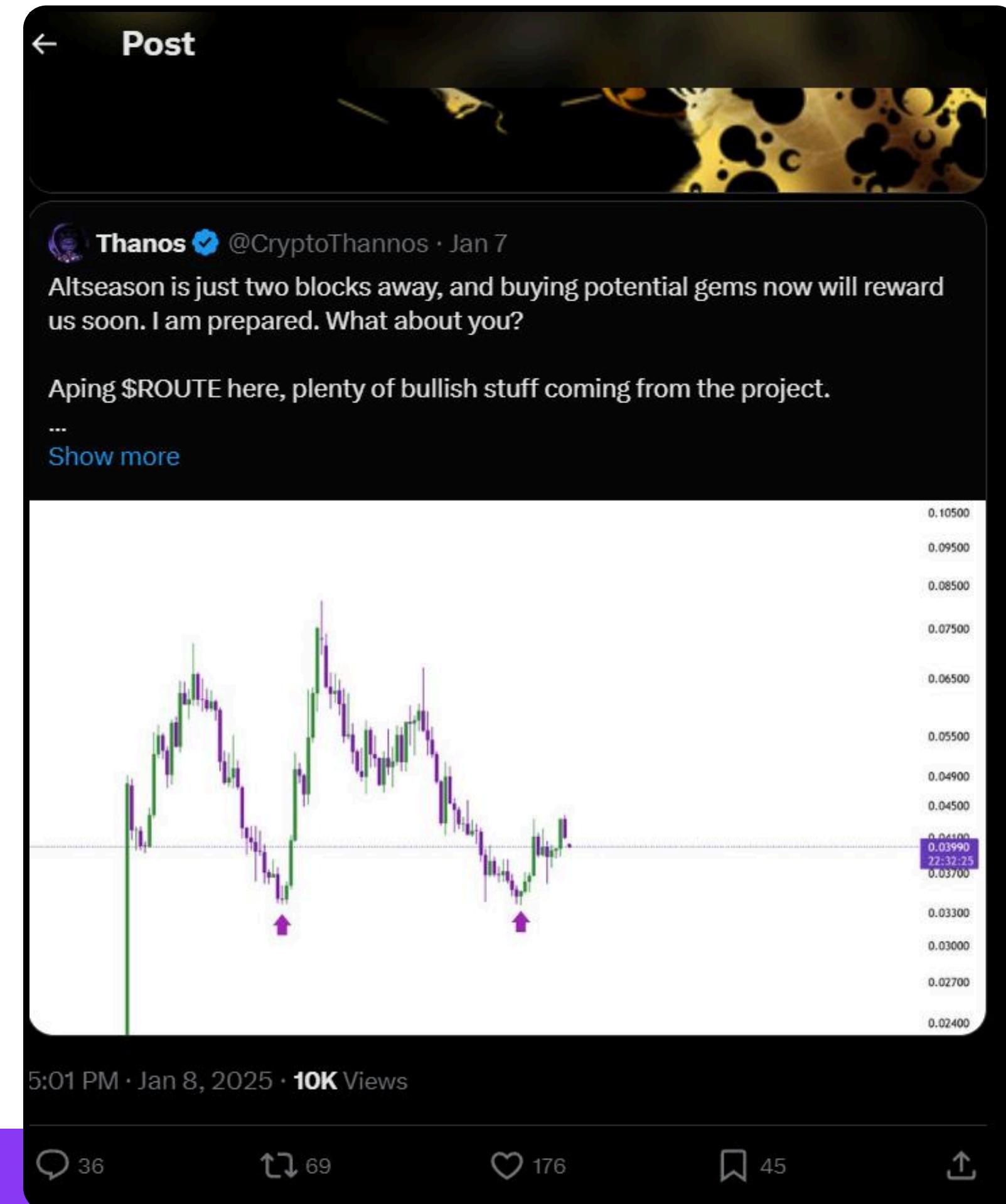
Total Comments



7. Thanos

Delivering bang for buck

- ◆ Market timing narrative
- ◆ Technical analysis inclusion
- ◆ Token burn emphasis
- ◆ Community engagement (@mentions)
- ◆ Clear problem-solution format



8. Dami-Def

293

Total Likes

23600

Total Impressions

56

Total Retweets

16

Total Comments

The screenshot shows a 'Post Analysis' interface for a tweet. The top section displays engagement statistics: 23,600 impressions, 293 likes, 56 retweets, and 16 comments. Below this, the tweet content is shown:

Snagged the \$ROUTE ticker on \$HYPE breakout coming soon
But here's the real alpha:
Cross-chain single-step deposits are live on Router Nitro!
Connect seamlessly across 35+ chains like:
- Sui (Future-proof vibes)
- Solana (Blue-chip grind)
Don't sleep on this. Let's go!

(Not <https://t.co/sKPatWmRDI>)

At the bottom, there are 'Overview' and 'Audience' tabs.

8. Dami-Def

Our Learnings:

- ◆ Could have added more unique insights
- ◆ Should have Included a personal perspective



9. Axel Bitblaze

218

Total Likes

19000

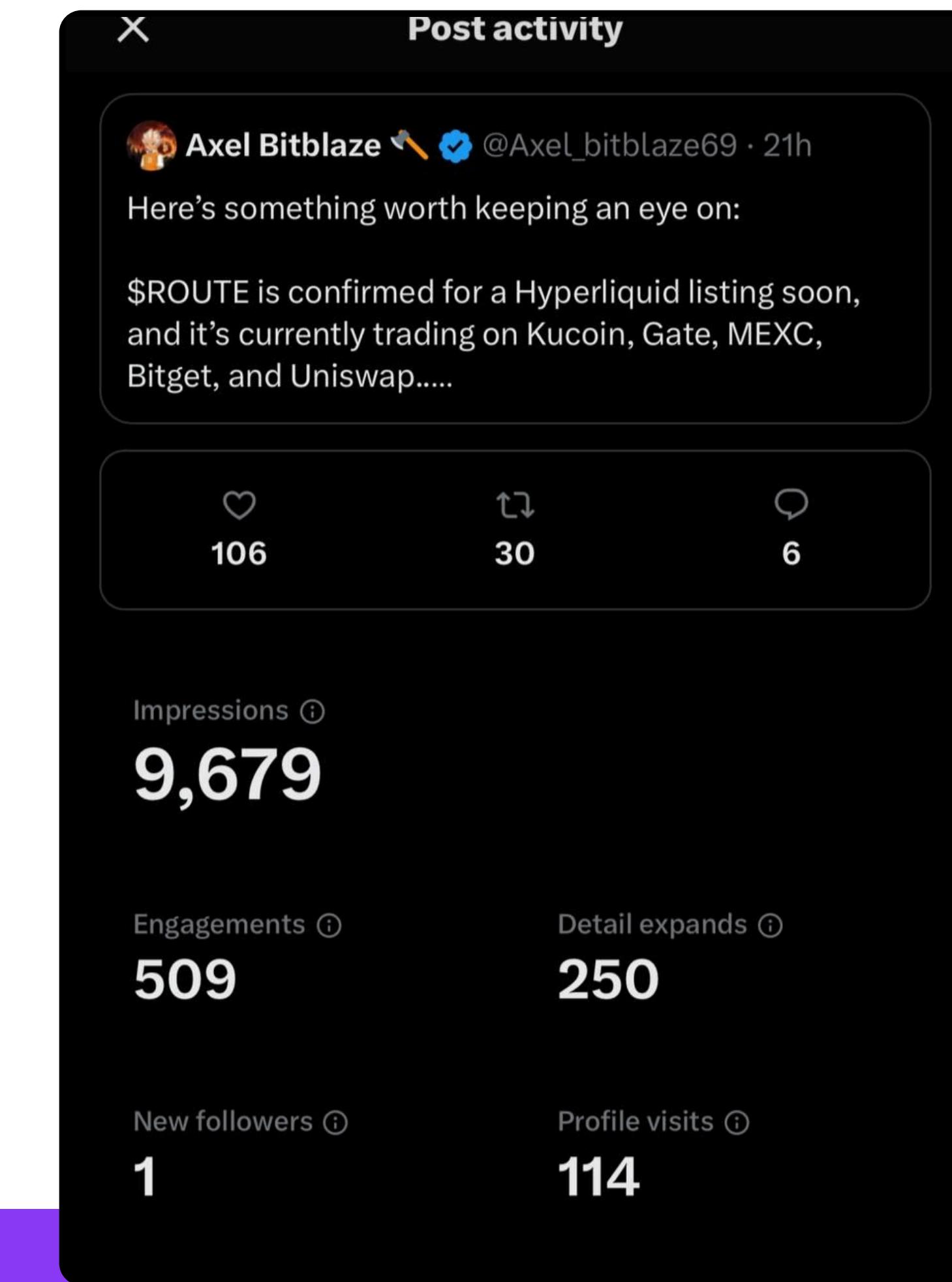
Total Impressions

44

Total Retweets

14

Total Comments



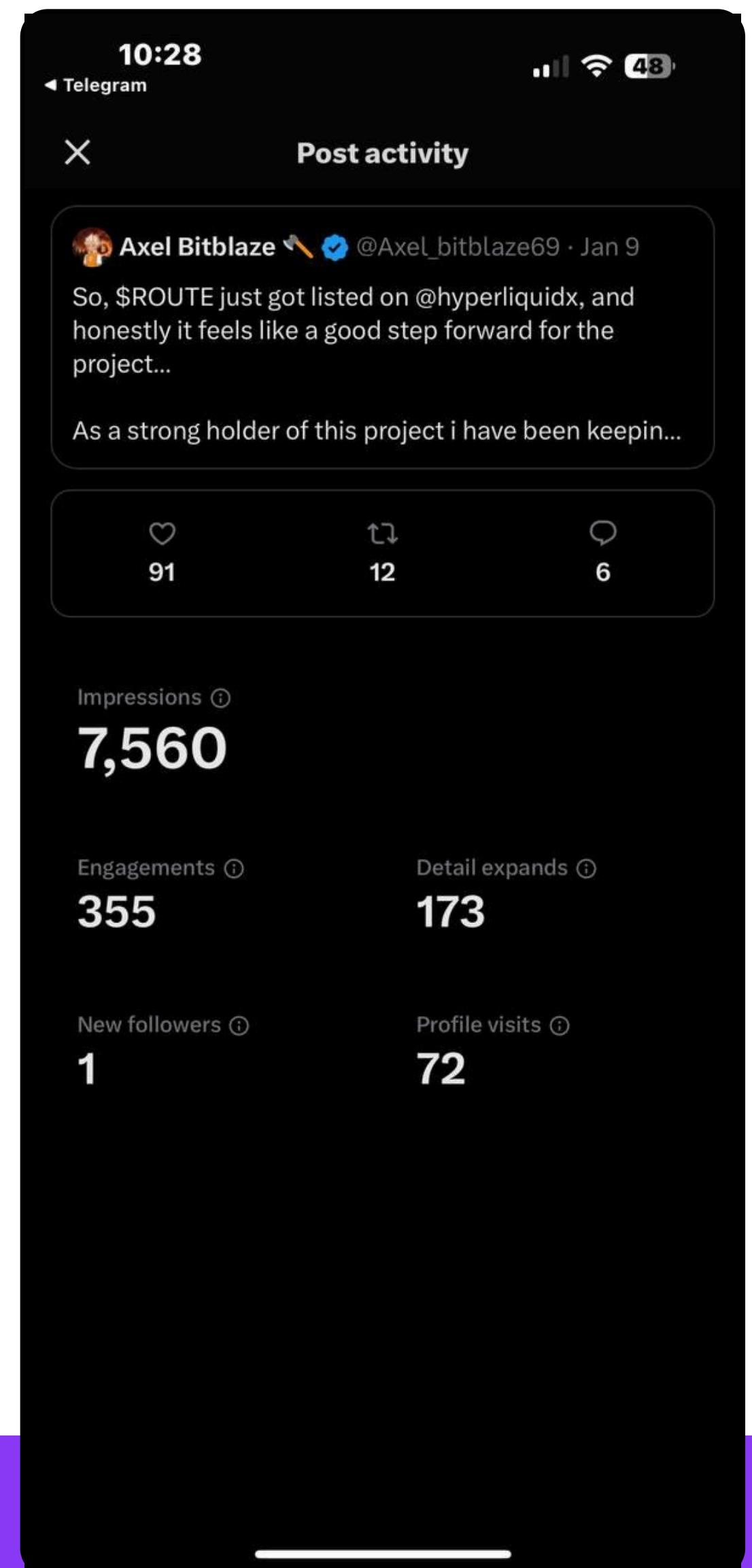
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9. Axel Bitblaze

Success Elements:

- ◆ Detailed analysis format
- ◆ Clear numbered points
- ◆ Long-term perspective
- ◆ Balanced view of opportunities
- ◆ Professional tone



10. NFT Perks

304

Total Likes

14500

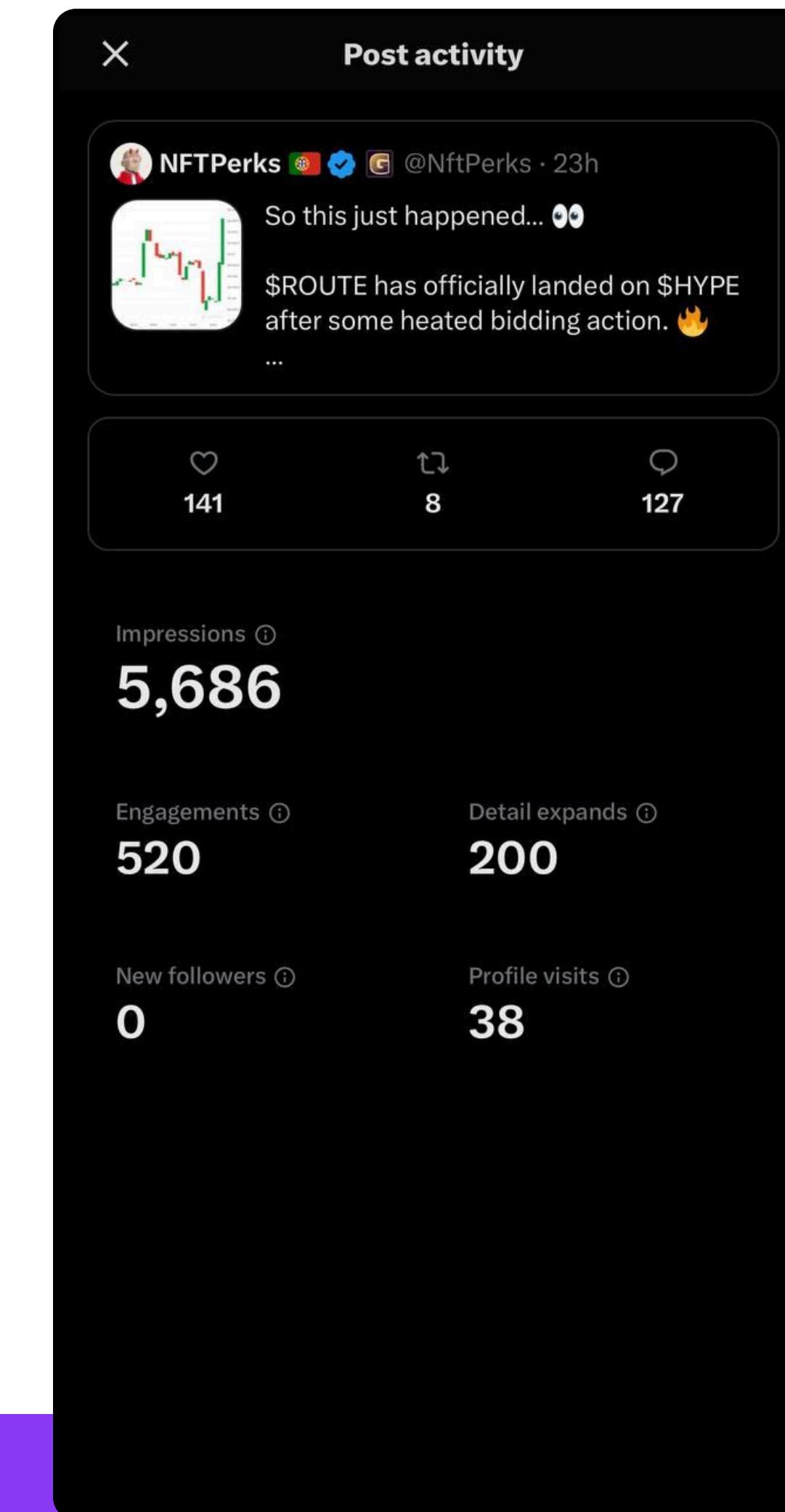
Total Impressions

22

Total Retweets

277

Total Comments



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10. NFT Perks

Our learnings

- ◆ KOL's from a specific genre like NFTs would not perform for other projects



Post activity



NFTPerks @NftPerks · Jan 8

Alright, let's connect the dots real quick...

\$ROUTE just hit @hyperliquidx, and guess what? The big players are loading up.

...



161



13



132

Impressions ⓘ

2,679

Engagements ⓘ

525

Detail expands ⓘ

172

New followers ⓘ

0

Profile visits ⓘ

40

11. DeFi Warhol

237

Total Likes

9940

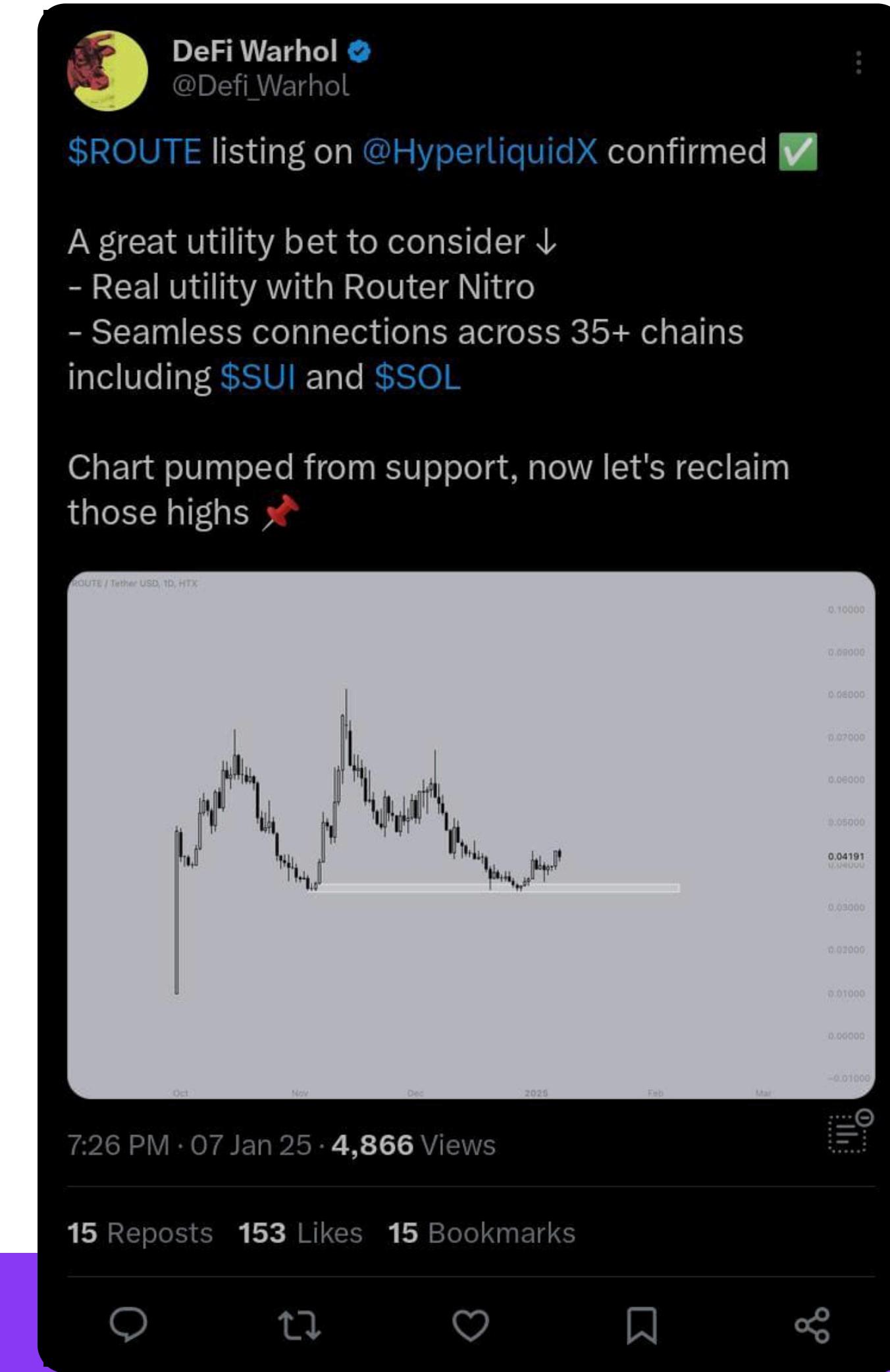
Total Impressions

15

Total Retweets

20

Total Comments



11. DeFi Warhol

How to Improve

- ◆ Add stronger news hook
- ◆ Include specific price targets
- ◆ Create more urgency
- ◆ Add personal trading narrative
- ◆ Use more engaging visuals

DeFi Warhol @Defi_Warhol · Jan 8
DEAL DONE
\$ROUTE is officially listed on @HyperliquidX!
Why should you consider it for your portfolio?...

83 16 9

Impressions ⓘ	Engagements ⓘ	Detail expands ⓘ
5,001	207	81
New followers ⓘ	Profile visits ⓘ	
0	19	

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12. Walls

Our Nano KOL strategy allowed the project to save upto **10K dollars**.

86

Total Likes

2300

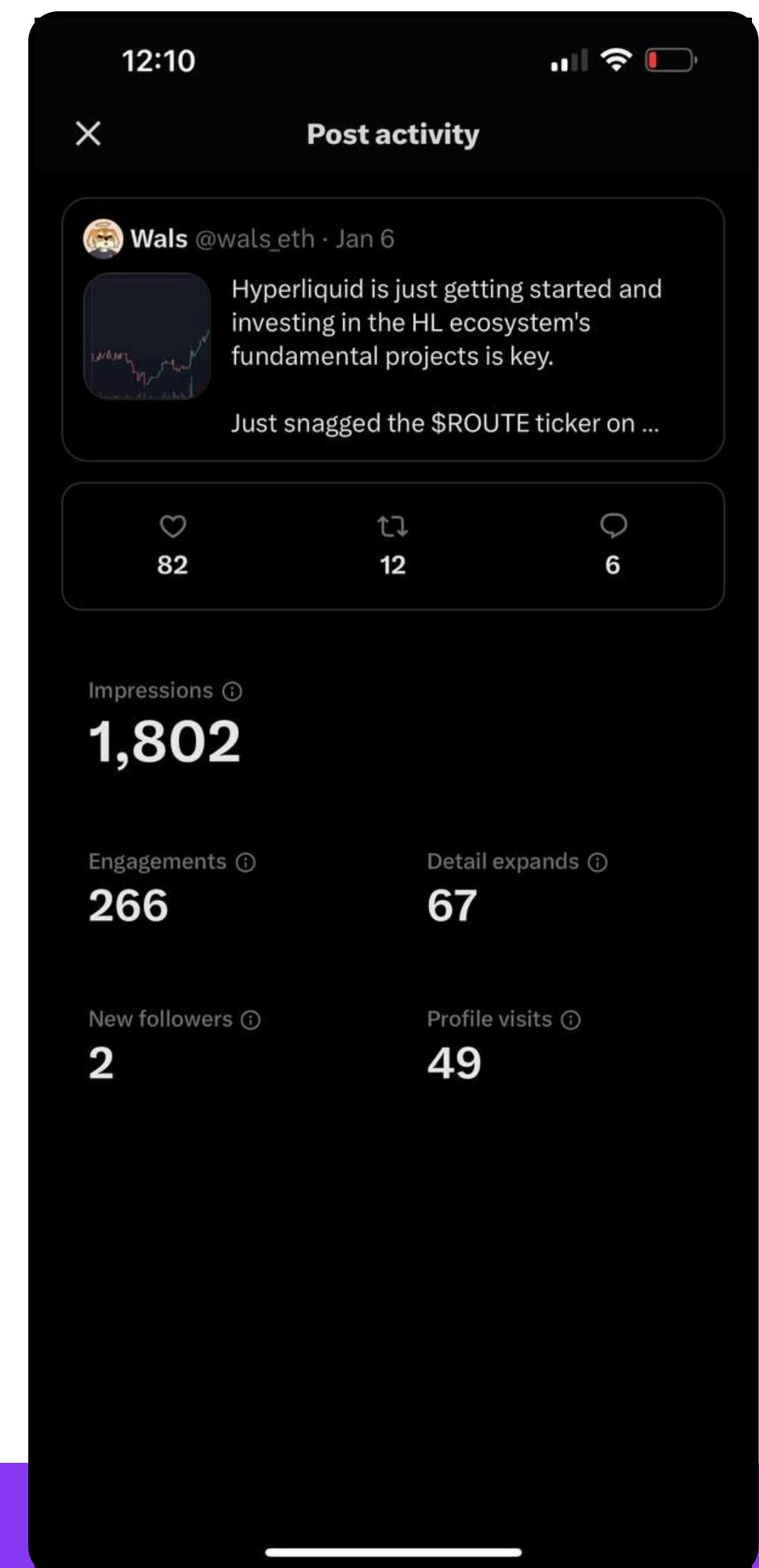
Total Impressions

13

Total Retweets

10

Total Comments



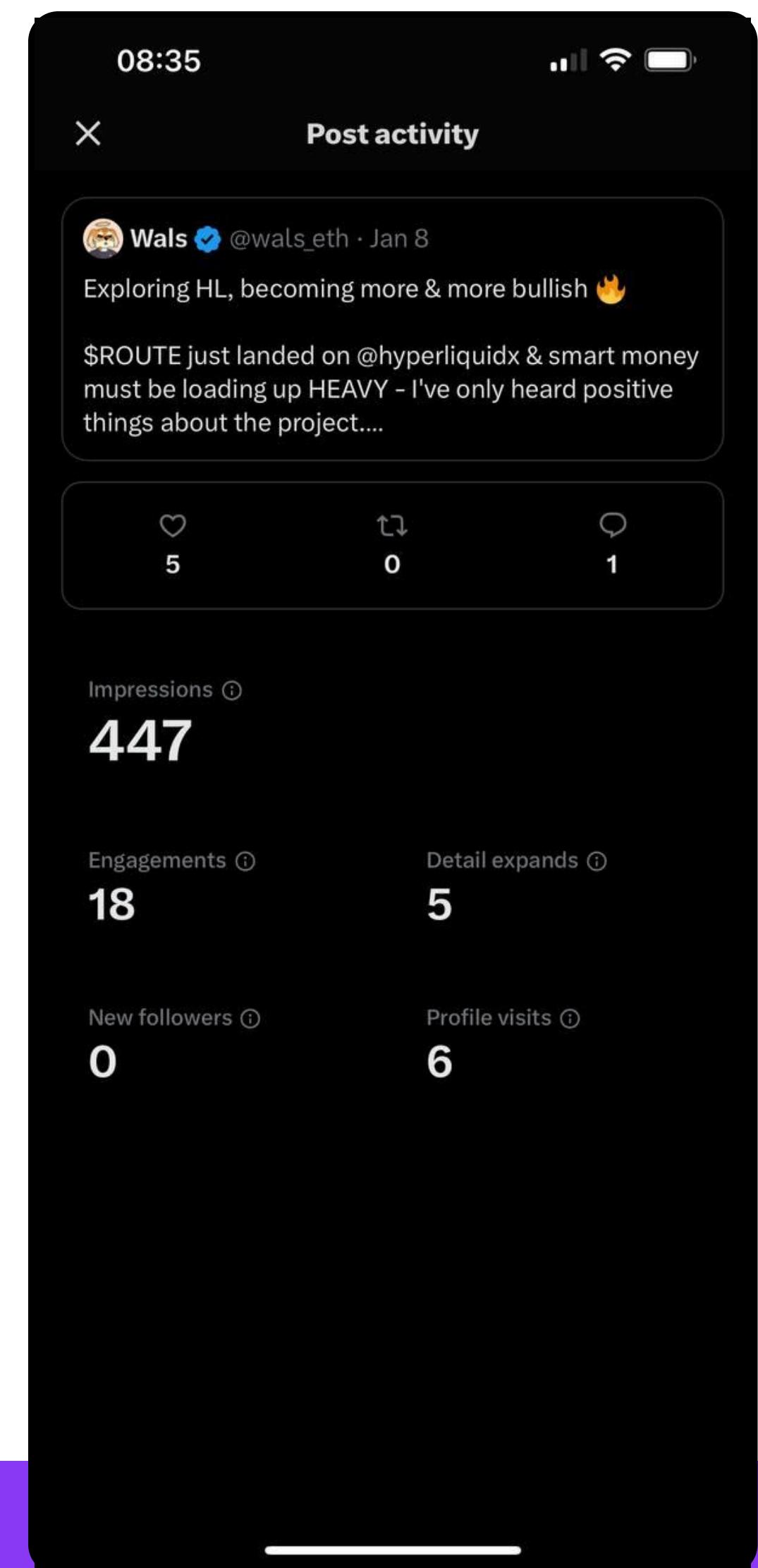
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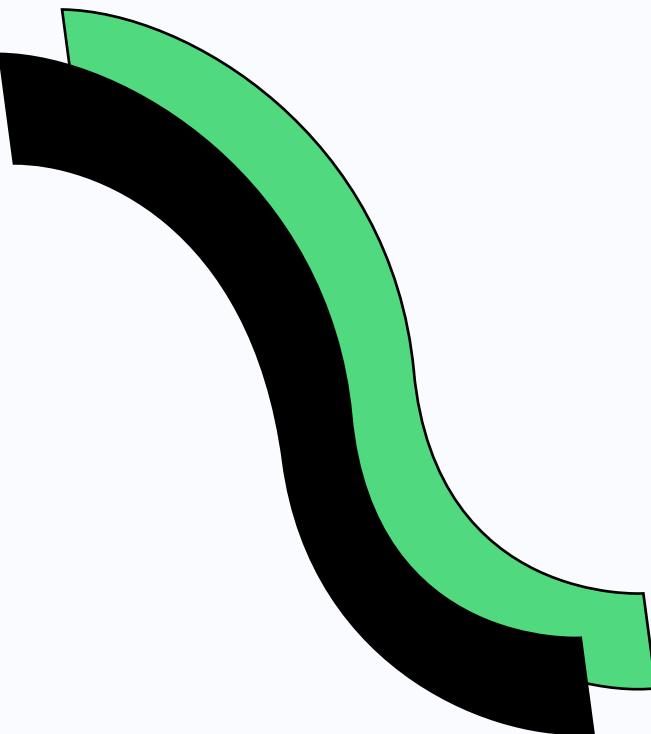
12. Walls

How to Improve

- ◆ Significantly shorten content
- ◆ Focus on one strong narrative
- ◆ Add clear price targets
- ◆ Create immediate call-to-action
- ◆ Use more engaging formatting



Reviews



“Their execution speed was actually insane fr fr. These guys had their finger on the X pulse 24/7 - absolute chads when it comes to crypto Twitter. We literally just kicked back while they handled everything - from picking based KOLs to crafting 200 IQ campaign strats and crunching those juicy metrics.

Ampli5 team delivered MASSIVE for Router Protocol, no cap!

Anshul Dhir
Marketing advisor