



LOAN DEBT PREDICTOR

FAB 4

Business owners tend to take loans in order to clear their previous debts or for expansion of their business.

These loans often lead them to get stuck in a vicious cycle of loan debts.

Our model predicts how safe or risky it is for you to take this much amount of loan.



Business Idea



»» **01 Understanding the Business Plan**
To inform the business owners about the safety or risk involved in taking a loan for their business.

»» **02 Benefits for the Business Owner**

- Revenue Depletion Prevention
- Healthy Loan Cycle
- Knowledge of Loan amount safely taken
- Rule out future bankruptcy

»» **03 Model Features**

- Our model takes in several monetary and non-monetary factors.
- By using our loan predictor formula, the model outputs the risk factor involved.

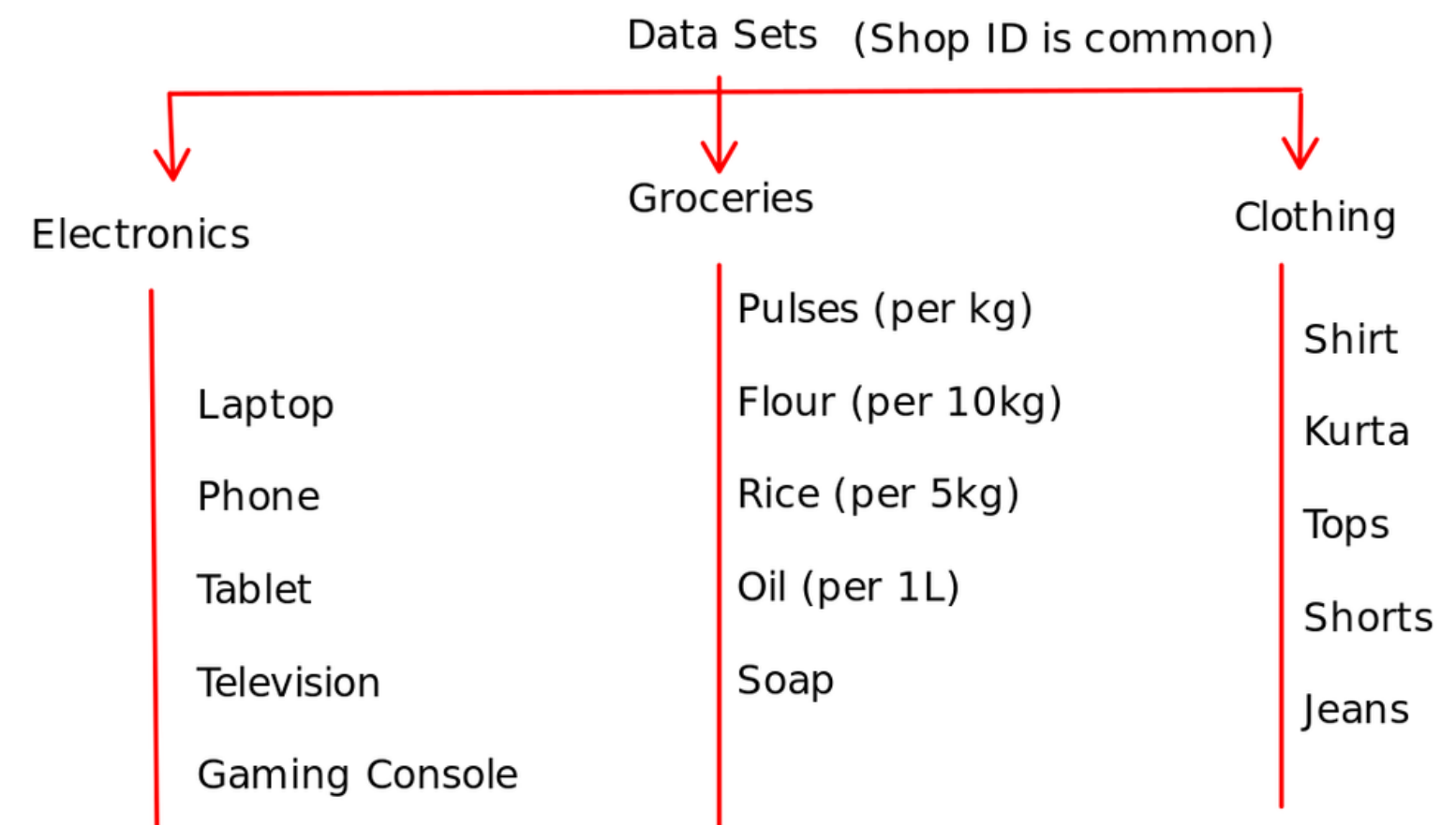
»» **04 Factors affecting Loan Risk Factor**

- Current ongoing debts of the business.
- CIBIL Score
- Profit % of previous fiscal year
- Loan Amount
- Non-monetary factors



DATASET GENERATION PLAN

- We have taken 3 industries:- Electronics, Groceries and Clothing.
- We have generated 1000 entries for each industry.
- For each industry, we have taken 5 different commodities.
- For total annual revenue, the formula used is:-
$$\text{SUM}(\text{PRICE OF COMMODITY} * \text{UNITS SOLD IN A DAY} <\text{FOR ALL COMMODITIES}> * 365 \text{ DAYS IN A YEAR.})$$



Each Dataset would be of 1000 entries covering the prices of all the commodities.



FACTORS OF OUR LOAN DEBT PREDICTOR MODEL

- Total Revenue of the business
- Profit % of last fiscal year
- Ongoing previous debts still to repay
- CIBIL Score
- Loan Amount
- Loan Interest Rate
- Simple/Compound Interest
- Time to repay the loan
- Competition in the market
- Sustainability
- Management effectiveness

LOAN COST FUNCTION FORMULA

- Using all the factors used in our model, we created a formula in order to output the risk in taking the loan, taking inflation into count.
- The formula calculates external costs, loan interest cost, net revenue of the business, the residue left after time to repay, simple/compound interest, etc.
- By using these factors we conclude that:-
 - a. High Profit (2)
 - b. Low Profit (1)
 - c. Low Risk (-1)
 - d. High Risk (-2)



```
def loan_cost_prediction(revenue, profit_percentage_last_year, simple_interest,
interest_rate, amount_of_loan, time_to_repay, past_debt_to_repay, sustainability,
competition_scale, management_effectivity, startup, cibil_score, inflation=4):

    # balance the decrease in amount of money
    interest_rate -= inflation

    # subtract from the net revenue
    external_cost = (pow(10, len(str(amount_of_loan))-2))*( 5*(1-sustainability) +
3*(1-management_effectivity) + 2*(startup) + 10*(900 - cibil_score)/100 +
3*(competition_scale))

    loan_interest_cost = amount_of_loan * (1+interest_rate*time_to_repay) if
simple_interest else amount_of_loan * (pow((1 + interest_rate/100), time_to_repay))

    # the net profit conceded over the period of time
    net_revenue = revenue*profit_percentage_last_year*time_to_repay/100

    # print(external_cost, loan_interest_cost, net_revenue)

    residue_left_after_time = net_revenue - external_cost - loan_interest_cost -
past_debt_to_repay

    # print(residue_left_after_time)

    if residue_left_after_time <= 0:
        if abs(residue_left_after_time) >
0.5*net_revenue*profit_percentage_last_year/100:
            return -2 # High Loss
        else:
            return -1 # small loss
    else:
        if (residue_left_after_time) < 0.5*net_revenue*profit_percentage_last_year/100:
            return 1 # small profit
        else:
            return 2 # high profit
```

WIDGET FOR USERS

Revenue:

Profit% last year:

Interest rate in %

Amount of Loan

Time to repay

Simple interest or not ☒ 1 ☐ 0

Past debt to repay

Sustainability

Competition Scale

Managment Effectivately ☒ 1 ☐ 0

Whether a startup or not ☒ 1 ☐ 0

Cibil Score

Check Risk Factor

Good Vibe! You can surely take loan

Revenue:

Profit% last year:

Interest rate in %

Amount of Loan

Time to repay

Simple interest or not ☒ 1 ☐ 0

Past debt to repay

Sustainability

Competition Scale

Managment Effectivately ☐ 1 ☒ 0

Whether a startup or not ☒ 1 ☐ 0

Cibil Score

Check Risk Factor

High Loss Risk, Please avoid taking new loans. High possibility to fall in debt trap !

No Risk is involved for this user, so loan should be taken as high profits are attainable

High Risk is involved for this user, so loan shouldn't be taken



THANK YOU

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Daksh Gupta
Hriday Agarwal
Vivek Kumar Tiwari

