### **DIRECTING:**

SUBMITTED BY: HRIDYANSHI JAIN

TCA2257010

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SUBMITTED TO: MOHD. SALEEM SIR

# AGENDA

INTRODUCTION

IMPORTANCE OF DIRECTING

BASIC PRINCIPLE OF EFFECTIVE DIRECTION

**FUNCTION OF DIRECTION** 

### INTRODUCTION:

Directing means giving instructions, guiding, councelling, motivating and leading the staff in an organization.

It helps to create a work environment that allows employees to efficiently perform their duties.

## Directing also involves:

- > Telling people what is to be done and explaining how to do it .
- > Issuing instructions and orders to subordinates .
- > Inspiring them to contribute towards the achievement of objectives .
- > Supervising their activities .
- > Providing leadership and motivation .

### IMPORTANCE OF DIRECTING:

- It guides and helps the subordinates to complete the given task properly and as per schedule.
- It helps in maintaining discipline and rewarding those who do well.
- Different people perform different activities in an organization.
- It acts as a means of motivation as manager makes use of motivational techniques to improve the performance of subordinates.
- It involves leadership that essentially helps in creating appropriate work environment and build up team spirit.

### BASIC PRINCIPLE OF EFFECTIVE DIRECTION:

- > Harmony of objectives
- ➤ Unity a command
- > Effective communication
- ➤ Unity of direction
- ➤ Direct supervision

### PRINCIPLE OF DIRECTION:

Harmony of objective

Direction should bring harmony between the individual and organizational objectives

Unity a command

implies that each subordinate should receive orders and be accountable to only the superior.

Effective communication

the process of exchanging ideas, thoughts, and opinions so that the message is received and understood with clarity and purpose.

Unity of direction

all activities with the same objective must be directed by one boss, manager, or leader and must use one plan.

Direct supervisor

a person who monitors and regulates employees' daily performance of assigned tasks.

### ELEMENTS OF DIRECTION:

**MOTIVATION SUPERVISION ELEMENTS** COMMUNICATION **LEADERSHIP** 

### Four elements of directing are:

- **SUPERVISION:** Act of watching and directing work and workers.
- ➤ MOTIVATION: means inspiring, stimulating or encouraging the subordinates with zeal to work.
- LEADERSHIP: guide and influences the work of subordinates in desired direction
- **COMMUNICATION:** A mutual exchange of facts, ideas, opinions, or emotions between two or more people.

# THANK YOU