



## Project Title: Multi Region Sales Analysis Dashboard

A Multinational Consumer Electronics Company headquartered at Dubai has 5 Sales Representatives working across India and 4 regional managers (responsible for region wise Business development), one for each region. The company has customers in all 4 regions of the country- East, West, North, South. All the five Sales representatives in India report to all the regional managers and the regional managers report to the Asia Sales Manager based out of Singapore. Create a Sales Dashboard that will enable the Asia Sales Manager to effectively track the Business in India at a glance.

The Diagram below illustrates the hierarchy in the Sales operations .



The excel document has data generated by the regional sales managers for their respective regions in different sheets. You are expected to analyze the data and create effective visualizations.

<https://drive.google.com/file/d/1fN8B0aEMKU4BOoBnqnFyKbT48C-ovvU0/view?usp=sharing>



The final output shall look something like this. You are expected to improvise and make it more effective.

In order to create the slicers you will need Microsoft Excel 2013 or Higher version installed. Please ensure this for smooth completion of Project.