Registration No :

Total Number of Pages: 02

Course: B.Tech Sub Code: RED7E001

7<sup>th</sup> Semester Regular/Back Examination: 2022-23 SUBJECT: Entrepreneurship Development

BRANCH(S): AERO,AUTO,BIOMED,BIOTECH,CHEM,CIVIL,CSE,CSIT,ECE,EEE,EIE, ELECTRICAL,ENV,ETC,IT,MANUTECH,MECH,METTA,MINERAL,MINING,MME,PE,PLASTIC,PT

Time: 3 Hour Max Marks: 100 Q.Code: L006

Answer Question No.1 (Part-1) which is compulsory, any eight from Part-II and any two from Part-III.

The figures in the right hand margin indicate marks.

## Part-I

Q1 Answer the following questions:

(2 x 10)

- a) What is the role of DIC in entrepreneurship development?
- b) What is Break Even Analysis?
- c) What is LLP?
- d) Who is a Drone Entrepreneur?
- e) What is motivation?
- f) How does advertising help an entrepreneur?
- g) Name two private sources of debt finance.
- h) What is motivation?
- i) What is a cash flow statement?
- j) Write 4 ways to control air pollution.

## Part-II

Q2

Only Focused-Short Answer Type Questions- (Answer Any Eight out of  $(6 \times 8)$  Twelve)

- a) What are the uses of provisional registration certificate?
- b) What is a start-up? Illustrate making of a start-up.
- c) Why are small businesses important for India's economic growth? Explain with examples.
- d) Distinguish between entrepreneur and intrapreneur.
- e) Explain various laws regulating SSIs.
- f) What kind of labour issues can an entrepreneur face? How can those be solved?
- g) Explain the steps involved in an entrepreneurial process.
- h) What is ancillary industry? Give examples.
- i) What are the various skills needed to be an entrepreneur? Explain.
- j) What is the importance of entrepreneurial environment in the growth and sustenance of enterprises?
- k) What do you understand by bankability of a business project? Elucidate.
- Write a short essay on "factors to be considered for selecting a location for a business".

## Part-III

## Only Long Answer Type Questions (Answer Any Two out of Four)

Q3	Prepare a sample Business Plan. Enumerate your key considerations while preparing the plan.	(16)
Q4	What are the major causes of failure of an MSME? Explain with examples.	(16)
Q5	Write Short Notes on: a) Seed Capital b) Project feasibility study c) Environmental Pollution, hazards and solutions.	(16)
Q6	Elucidate the traits and skills needed to become an entrepreneur. Do you think a formal training is must for an entrepreneur? Justify.	(16)