Nandini Upadhayay

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Profile

Ambitious and results-driven commerce graduate with a passion for learning, leadership, and problem solving. Seeking a summer internship opportunity where I can leverage my analytical skills, enthusiasm for learning, and commitment to contributing to company's efficiency & success. Eager to apply my academic knowledge and gain hands-on experience in a dynamic & real-world environment.

Education

PGDM, ISBR Business school currently pursuing PGDM in Finance	2024 – 2026 Bangalore
B.com, Mount Carmel College 7.7 CGPA	2020 – 2023 Bangalore
NITTE International school 12th - 90%	2019 – 2020 Bangalore
NITTE International school 10th - 71.6%	2017 – 2018 Bangalore

Professional Experience

key Account Executive, SNOWOLT Refrigeration

07/2023 - 03/2024 | Gurugram

- Managed key client accounts, ensuring seamless services and support
- Developed and maintained relationships with stakeholders to drive sales

ট্টি Internship Experience

live lake (education courses), Sales and marketing Intern

02/2022 – 03/2022 | Delhi

Generated leads and managed potential customer and followed up on financial closures and maintained sales records

My Captain, Digital marketing intern

04/2021 - 06/2021 | Bangalore

Created targeted marketing strategies to engage customers and developed and maintained customer database

Projects

AISSCE Marketing project, (class XII)

01/2020

- Conducted competitive analysis for the product designed
- The report included product branding, logo, label, pricing, which also included SWOT of the product designed

AISSCE Accounting project, (class 12)

01/2020

Leadership experience

Programme Ambassador, ISBR

07/2024

- Act as a bridge between students and the program office, facilitating communication and support
- Gaining insights into organizational hierarchy and information flow

Head of security mount Carmel college fest

03/2023

- Led event security, ensuring a safe and incident free experience
- Recruited and managed 150-200 volunteers, counted safety checks and coordinated with local authorities

Oxfam Equality club champion, *NITTE international school* 08/2019 Associated with young leadership and active citizenship and was declared as EQUALITY CHAMPION

COVID - 19 VOLUNTEER GROUP

Led volunteer group during the second wave of COVID -19 for blood banks and Plasma donation drives



MS Excel — Amateur

Power BI — Beginner

SOFT SKILLS

- Communication
- Planning & strategy
- Analytical thinking
- Creative thinking

CERTIFICATION

- Master Microsoft Office 365 and Power (Pursuing)
- Discounted Cash Flow Modeling -Coursera Project Network (pursuing)