

# HUGO SOLORIO JR.

## PROFESSIONAL SUMMARY

*A collaborative, results-driven, inspirational leader with a diverse set of experiences across Retail Merchandising, Brand Management, and Sales Operations. Areas of expertise include project planning with the ability to execute the details, negotiations, building relationships, influencing and inspiring others. Astute analyst and strategic thinker with proven vision, resourcefulness, and the ability to articulate, present, and close deals.*

## SKILLS

- Strong Communicator
- Innovative
- Python (Pandas)
- Curious
- Excel/Google Sheets
- Data analytics

## WORK HISTORY

### **ASSOCIATE PLANNER/QUALITY ADMIN** 05/2022 to 04/2023

**Machine Sciences Corporation**, Tualatin, OR

- Reviewed and coordinated preparation of traffic studies, design review reports, historical review evaluations, biological studies, shadow studies, archaeological reports, drainage and soils studies in conjunction with the environmental review for development projects.
- Developed expert knowledge in new ERP program, designed and delivered training sessions, and developed ISO procedures.
- Managed inventory levels to ensure department reaches plan parameters such as Weeks Of Supply, Turn, Gross Margin and Return on Investment goals.
- Implemented and maintained spreadsheets tracking a variety of metrics in order to analyze data to identify behavioral trends.

### **SHIFT SUPERVISOR** 11/2021 to 02/2022

**Starbucks**, Hillsboro, OR

- Conducted routine inspections to check quality and compliance with established specifications.
- Developed job assignments to my team, planned production schedules and strengthened organization of task flows.
- Managed inventory and ordered supplies to keep location well stocked with necessary supplies.
- Maintained clean and well-organized production areas to avoid violations or unnecessary work delays due to hazards or inefficient layouts.

### **VISUAL MERCHANDISER** 11/2018 to 10/2021

**Nike Company Store**, Beaverton, OR

- Maintained complete library of marketplace data, forecast sales, and profits using computer programs, planned budgets, optimized sales volume and designated product areas profitability, controlled stock levels according to the forecast of the season.

- Partner with Nike WHQ to deliver new merchandise to Nike subsidiaries (Converse, Jordan) to which we served to share standard methodologies, develop relationships and work together to serve world class performance product to our consumers.
- Participate in walk-throughs with regional and market directors to discuss product moves and decisions utilizing multi-seasonal tools, product journeys and ensure accuracy.

**REAL ESTATE ADMINISTRATIVE ASSISTANT** 06/2014 to 11/2018

**H & I Consulting** , Portland, OR

- Performed comparative market analysis on bank owned properties, completed 10-15 broker pricing opinions on a daily basis
- Communications liaison between sellers, buyers, title companies, mortgage brokers, property appraisers, building inspectors and home owner associations.
- Collaborated with landlords and development companies to build out office and retail spaces

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**EDUCATION**

**University of Oregon**, Eugene, OR

**University of Oregon Boot Camp**, Software Developer, Expected in 01/2024

**Sheldon High School**, Eugene, OR

**High School Diploma**, 06/2018

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**CERTIFICATIONS**

Data Analysis with Python: Inform a Business Decision

Grab Data Fast with Vertical and Horizontal LOOKUP

Coding for Beginners: An Easy Introduction