

1. 餐饮企业的部分客户的消费行为

1.1 读入数据

In []:

```
1 # 读入数据
2 Data <- read.csv("C:/Users/bff/Desktop/me-ppt/consumption_data.csv", header = TRUE)[, 2:4]
3 km <- kmeans(Data, center = 3) #使用k均值方法聚类
4 print(km)
5 km$size / sum(km$size)
```

In []:

```
1 km$centers# R:最近一次消费时间间隔; F, 消费频率; M消费总金额
```

In []:

```
1 ## 数据分组
2 aaa <- data.frame(Data, km$cluster)
3 Data1 <- Data[which(aaa$km.cluster == 1), ]
4 Data2 <- Data[which(aaa$km.cluster == 2), ]
5 Data3 <- Data[which(aaa$km.cluster == 3), ]
```

In []:

```
1 # 客户分群“1”的概率密度函数图
2 par(mfrow = c(1, 3))
3 plot(density(Data1[, 1]), col = "red", main = "R")
4 plot(density(Data1[, 2]), col = "red", main = "F")
5 plot(density(Data1[, 3]), col = "red", main = "M")
```

In []:

```
1 # 客户分群“2”的概率密度函数图
2 par(mfrow = c(1, 3))
3 plot(density(Data2[, 1]), col="red", main = "R")
4 plot(density(Data2[, 2]), col="red", main = "F")
5 plot(density(Data2[, 3]), col="red", main = "M")
```

In []:

```
1 # 客户分群“3”的概率密度函数图
2 par(mfrow = c(1, 3))
3 plot(density(Data3[, 1]), col="red", main = "R")
4 plot(density(Data3[, 2]), col="red", main = "F")
5 plot(density(Data3[, 3]), col="red", main = "M")
6
```

2. 基于基站定位数据的商圈分析

2.1 读取数据及树图

In []:

```
1 #读取数据并得到谱系聚类图
2 Data <- read.csv("C:/Users/bff/Desktop/me-ppt/standardized.csv", header = FALSE)
3 # colnames(Data) <- c("x1", "x2", "x3", "x4")
4 attach(Data)
5 dist <- dist(Data, method = 'euclidean')
6 hcl <- hclust(dist, "ward.D2")
7 plot(hcl, hang = -1)
8 detach(Data)
```

从上述结果可看出分为三类较合适

2.2 层次聚类算法

In []:

```
1 Data <- read.csv("C:/Users/bff/Desktop/me-ppt/standardized.csv", header = FALSE)
2 attach(Data)
3 dist <- dist(Data, method = 'euclidean')
4 hcl <- hclust(dist, "ward.D2")
5 plot(hcl)
6 # 分成三类
7 rel <- rect.hclust(hcl, k = 3)
8
9 a <- rel[[2]]
10 b <- rel[[3]]
11 c <- rel[[1]]
```

In []:

```
1 library(ggplot2)
2 # 商圈类别1
3 matrix <- Data[a,]
4 d <- dim(matrix)
5 y <- as.numeric(t(matrix))
6 row <- factor(rep(1:d[1], each = d[2]))
7 x <- rep(1:d[2], times = d[1])
8 data <- data.frame(y = y, x = x, row = row)
9 ggplot(data = data, aes(x = x, y = y, group = row)) + geom_line() +
10   scale_x_continuous(breaks = c(1, 2, 3, 4),
11     labels = c("工作日人均停留时间", "凌晨人均停留时间",
12       "周末人均停留时间", "日均人流量")) +
13   labs(title = "商圈类别1", x = "", y = "")
```

图形语法中至少包括了如下几个图形部件：

数据(data) 映射(mapping) 几何对象(geom) 统计变换(stats) 标度(scale) 坐标系(coord) 分面(facet) 这些组件之间是通过“+”，以图层(layer)的方式来粘合构图的，所以图层是ggplot2中一个重要的概念。

In []:

```
1 # 商圈类别2
2 matrix <- Data[b, ]
3 d <- dim(matrix)
4 y <- as.numeric(t(matrix))
5 row <- factor(rep(1:d[1], each = d[2]))
6 x <- rep(1:d[2], times = d[1])
7 data <- data.frame(y = y, x = x, row = row)
8 ggplot(data = data, aes(x = x, y = y, group = row)) + geom_line() +
9   scale_x_continuous(breaks = c(1, 2, 3, 4),
10     labels = c("工作日人均停留时间", "凌晨人均停留时间",
11       "周末人均停留时间", "日均人流量")) +
12   labs(title="商圈类别2", x="", y="")
```

In []:

```
1 # 商圈类别3
2 matrix <- Data[c, ]
3 d <- dim(matrix)
4 y <- as.numeric(t(matrix))
5 row <- factor(rep(1:d[1], each = d[2]))
6 x <- rep(1:d[2], times = d[1])
7 data <- data.frame(y = y, x = x, row = row)
8 ggplot(data = data, aes(x = x, y = y, group = row)) + geom_line() +
9   scale_x_continuous(breaks = c(1, 2, 3, 4),
10     labels = c("工作日人均停留时间", "凌晨人均停留时间",
11       "周末人均停留时间", "日均人流量")) +
12   labs(title = "商圈类别3", x = "", y = "")
```

In []:

```
1
```