

**EVALUATION GUIDELINES - Written examination****EXC 21211  
International Commercial Law****Department of Law and Governance****Start date:** 23.11.2018 Time 09:00**Finish date:** 23.11.2018 Time 12:00

For more information about formalities, see examination paper.

## **Part 1**

1. More complex business structures and more cross border M & A transactions. More focus on consumers' interests.
2. Only a short outline is required.
3. Again; Only a brief explanation is required.
4. I.a.: Price, quantum/numbers, quality, delivery time and place, transport, insurance risk, payment procedures,
5. Risk, transport, insurance, etc.

## **Part II**

1. Yes
2. The discussion of this issue should be made based on the definition of force majeure in CISG. There are two issues to be discussed: (1) Is it a force majeure situation, and (2) If so, may the force majeure serve as a basis for cancellation.
3. Question 2 and 3 are interrelated.
4. The main issue here is if this type of consequential loss is included in seller's liability.
5. No, a written agreement is required.