## Addendum 1: Sponsoring Broker-Sponsored Licensee Agreement

Licensee shall receive 40% commission on lease leads provided by Hudson Burnham Real Estate, with an increase on a sliding scale according to milestones set with brokerage.

Licensee shall receive 60% commission on their own lease leads.

Licensee shall receive 50% commission on sales leads provided by Hudson Burnham Real Estate, with an increase on a sliding scale according to milestones set with brokerage.

Licensee shall receive 70% commission on their own sales leads.

These percentages may be adjusted according to what Sponsor Broker and Licensee negotiate for that particular deal.

