



Table of contents

01 Background

Do sustainability and degens mix?

03
Talent Acquisition

Identifying and converting top degen talent to participate in the accelerator

02Accelerator

A 6-month accelerator for Algorand-enabled companies

04 Budget

Budgeting the accelerator









Only 6% of degens in America worry about blockchain sustainability

— Forbes Poll





After Verra pulled out from blockchain, the market has drastically opened up for new players.

Algorand can fill this new gap perfectly.





KlimaDAO & Toucan





The largest sustainability DAO, with a \$1B token market cap at its peak.







Toucan has had \$4B in carbon trading volume















Objective:

Enrich Algorand ecosystem in sustainability sector

Key Results:

Accelerate 5 degen-founded sustainability businesses with \$35k injection each, and possible \$500k follow on.

Initiatives:

6-month accelerator programme in Algorand Europe Accelerator model

Talent Acquisition Campaign



Objective

Generate top of the funnel for applicants to accelerator programme

Key Results

25 highly pre-qualified leads converted to applicants

Initiatives

Multi-channel cold outreach campaign







		Campaign Details
	Timeline	3 months
	Target	Founders and potential founders of sustainability businesses on the blockchain.
	Lead Gen	 sustainability tracks on hackathons business listings sustainability-related events communication channels of Discord and Telegram communities
	Conversion	Cold outreach campaign using B2B salesforce techniques
	Messaging and CTA	Applying to accelerator programme for mentorship and incubation grant
	Multi-channel Outreach	Twitter, Telegram, Discord, LinkedIn







Applied: 25

Responded: 50

Leads Contacted: 100





Target Funnel Shape: Admissions





Accepted: 5

Offers Made: 7

Business and Tech Interviews Completed: 18

Applied: 25





Accelerator Partnerships

Hello Tractor

Africa's tractor sharing economy

Boston Uni

Works on Hello Tractor

GCH

Global Carbon Holding is a key carbon player

GaiaChain

Biodiversity conservation and ecosystem restoration

IUCN

International Union for Conservation of Nature

ClimateTrade

Transparency on the carbon offset projects

Budget: \$215k Ops: \$38k

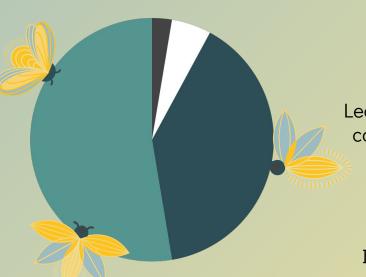
Cash Injections: \$175k



Project management and misc

\$15k **Mentoring**

Paying mentors



\$1k Outreach

Leadgen and running the cold outreach campaign

Admissions

Interview and HR costs



Read the full campaign set up in the markdown file provided on git.

