# Generalized Roy Model

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## Heckman (2008) defines three policy evaluation tasks:

- Evaluating the impact of historical interventions on outcomes including their impact in terms of well-being of the treated and the society at large.
- Forecasting the impact of historical interventions implemented in one environment in other environments, including their impact in terms of well-being.
- Forecasting the impacts of interventions never historically experienced to various environments, including their impact on well-being.

## The Generalized Roy Model

## Potential Outcomes

$$Y_1 = \mu_1(X) + U_1$$
  $C = \mu_D(Z) + U_C$   
 $Y_0 = \mu_0(X) + U_0$ 

$$C = \mu_D(Z) + U_C$$

## Observed Outcomes

#### Choice

$$Y = DY_1 + (1 - D)Y_0$$
  $S = Y_1 - Y_0 - C$ 

$$S = Y_1 - Y_0 - C$$
$$D = I[S > 0]$$

#### **Conventional Notation**

$$Y = \alpha + \beta D + \epsilon$$
,

where

$$\alpha = \mu_0(X)$$
 $\beta = (Y_1 - Y_0) = \mu_1(X) - \mu_0(X) + (U_1 - U_0)$ 
 $\epsilon = U_0$ 

#### **Econometric Problems**

- Evaluation Problem: We only observe an individual in either the treated or untreated state.
- ► **Selection Problem:** Individuals that select into treatment different from those that do not.

## Observed outcome for individual i:

$$Y_i = Y_{0i} + D_i(Y_{1i} - Y_{0i}) = \begin{cases} Y_{1i} & \text{if} \quad D_i = 1 \\ Y_{0i} & \text{if} \quad D_i = 0 \end{cases}$$

#### **Useful Notation**

$$\mu_{S}(X, Z) = (\mu_{1}(X) - \mu_{0}(X)) - \mu_{C}(Z)$$

$$V = U_{C} - (U_{1} - U_{0})$$

$$P(X, Z) = \Pr(D = 1 \mid X, Z) = F_{V}(\mu_{S}(X, Z))$$

$$U_{S} = F_{V}(V)$$

Rewriting Choice Equation

$$D = I[P(X,Z) > U_S]$$

## Individual-specific benefit of treatment:

$$Y_1 - Y_0 = (\mu_1(X) - \mu_0(X)) + (U_1 - U_0)$$

## Sources of Heterogeneity:

- Difference in Observable Characteristics
- Difference in Unobservable Characteristics
  - Uncertainty
  - ▶ Private Information

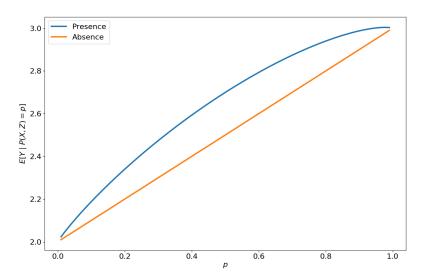
## **Essential Heterogeneity**

**Definition:** Individuals select their treatment status based on gains unobservable by the econometrician. More formally,

$$Y_1 - Y_0/D | X = x.$$

 $\Rightarrow$  consequences for the choice of the estimation strategy

Figure: Conditional Expectation of Observed Outcome



## **Conventional Average Treatment Effects**

$$B^{ATE} = E[Y_1 - Y_0]$$
  
 $B^{TT} = E[Y_1 - Y_0 \mid D = 1]$   
 $B^{TUT} = E[Y_1 - Y_0 \mid D = 0]$ 

⇒ correspond to *extreme* policy alternatives

#### Selection Problem

$$E[Y \mid D=1] - E[Y \mid D=0] = \underbrace{E[Y_1 - Y_0]}_{B^{ATE}}$$

$$+ \underbrace{E[Y_1 - Y_0 \mid D=1] - E[Y_1 - Y_0]}_{\text{Sorting Gain}}$$

$$+ \underbrace{E[Y_0 \mid D=1] - E[Y_0 \mid D=0]}_{\text{Selection Bias}}$$

$$E[Y \mid D = 1] - E[Y \mid D = 0] = \underbrace{E[Y_1 - Y_0 \mid D = 1]}_{B^{TT}} + \underbrace{E[Y_0 \mid D = 1] - E[Y_0 \mid D = 0]}_{\text{Selection Bias}}$$

⇒ the bias depends on the parameter of interest

Figure: Treatment Effects with Essential Heterogeneity

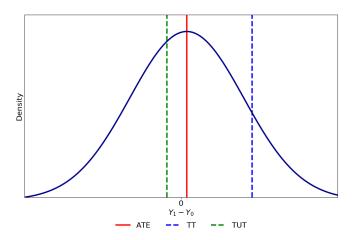
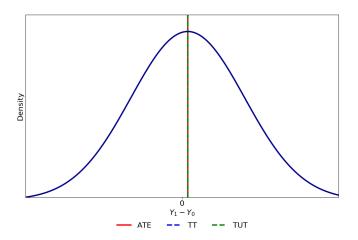


Figure: Treatment Effects without Essential Heterogeneity



## Policy-Relevant Average Treatment Effect

#### **Observed Outcomes**

$$Y_B = D_B Y_1 + (1 - D_B) Y_0$$
  
 $Y_A = D_A Y_1 + (1 - D_A) Y_0$ 

## Effect of Policy

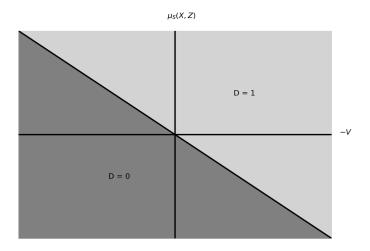
$$B^{PRTE} = \frac{1}{E[D_A] - E[D_B]} (E[Y_A] - E[Y_B])$$

## Marginal Benefit of Treatment

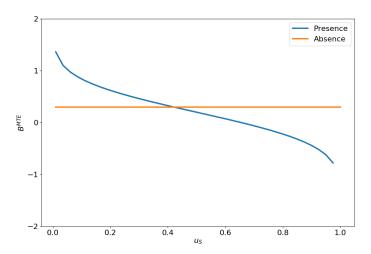
$$B^{MTE}(x, u_S) = E[Y_1 - Y_0 \mid X = x, U_S = u_S]$$

**Intuition:** Mean gross return to treatment for persons at quantile  $u_S$  of the first-stage unobservable V.

Figure: Margin of Indifference



## Figure: Marginal Effect of Treatment



## Effects of Treatment as Weighted Averages

Parameter  $\Delta_j$ , can be written as a weighted average of the  $B^{MTE}(x, u_S)$ 

$$\Delta_j(x) = \int_0^1 B^{MTE}(x, u_S) \omega^j(x, u_S) du_S,$$

where the weights  $\omega^{j}(x, u_{S})$  are specific to parameter j and integrate to one.

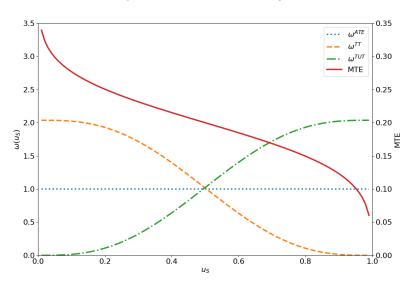
## Weights

$$\omega^{ATE}(x, u_S) = 1$$

$$\omega^{TT}(x, u_S) = \frac{1 - F_{P|X=x}(u_S)}{E[P \mid X = x]}$$

$$\omega^{TUT}(x, u_S) = \frac{F_{P|X=x}(u_S)}{E[1 - P \mid X = x]}$$

Figure: Treatment Effect Weights

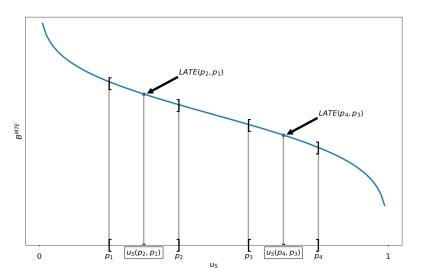


- Local Average Treatment Effect: Average effect for those induced to change treatment because of a change in the instrument.
  - ⇒ instrument-dependent parameter
- ► Marginal Treatment Effect: Average effect for those individuals with a given unobserved desire to receive treatment.
  - ⇒ deep economic parameter

$$B^{LATE} = \frac{E(Y \mid Z = z) - E[Y \mid Z = z']}{P(z) - P(z')}$$

$$B^{LATE}(x, u_S, u_{S'}) = \frac{1}{u_S - u_{S'}} \int_{u_S}^{u_{S'}} B^{MTE}(x, u) du$$

Figure: Local Average Treatment Effect



#### **Distributional Effects of Treatment:**

- Marginal Distribution of Benefits
- Joint Distribution of Potential Outcomes
- Joint Distribution of Benefits and Surplus

Figure: Marginal Distribution of Benefits

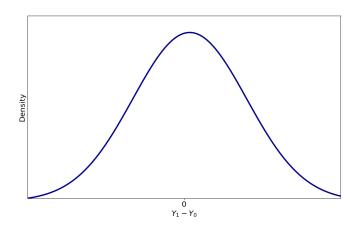


Figure: Joint Distribution of Potential Outcomes

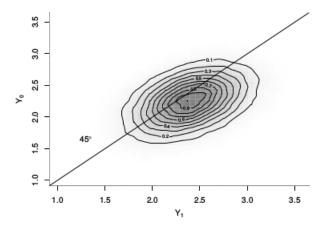
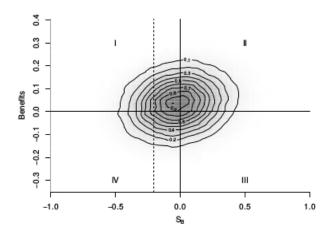
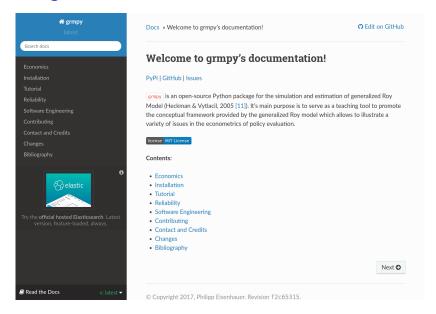


Figure: Joint Distribution of Surplus and Benefits



## Teaching Tool



# **Appendix**

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