Humma Noshine

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Github: https://github.com/HummaNosh
Portfolio: https://hummanosh.github.io/A-Developers-Portfolio/
Birmingham B8, United Kingdom

An enthusiastic full stack software developer with a key interest in managing software operations, problem-solving, designing user-face products and coding challenges. Over 5 years experience in Sales and management, known for strong wit and attention to detail.

TECHNICAL SKILLS

HTML	CSS	Bootstrap	Bulma	Github/Gitlab	Regex	Heroku
Javascript	JQuery	Node.js	Express.js	Moment.js	Third-party APIs	Chart.js
React	AWS/S3	MySQL	NoSQL	Sequelize	MVC	Trello/Kanban

PROJECTS

WEIGHT A MINUTE
(This was a group project and had 4 contributors who shared tasks equally).

The purpose of our business is to allow users to manually enter their exercise/workout information and access it upon request.
Our app is mobile responsive and has features such as an upload function for images using AWS/S3, rendered information in a pie chart to track the amount/type of workout done in a week, and has workout plans already designed.

Github repository: https://github.com/HummaNosh/Weight-A-Minute
Deployed application (via Heroku): https://whispering-caverns-47180.herokuapp.com/

GENERATE YOUR TEAM PROFILE

The purpose of this application is to allow users to create a profile using the command line. This application creates and renders information the user inputs for the employer, using role titles and other user contact information.

Github repository: https://github.com/HummaNosh/Generate-Your-Teams-Profile
Walkthrough video:
https://drive.google.com/file/d/1v669bt8LgSFKJeOTvFzfspuGsb2lTaHT/view

TRACK YOUR EMPLOYEE

The purpose of this application is to allow the user to view, create and update company/employee information using mysql, Schema/Seeds data and Classes.

Github repository: https://github.com/HummaNosh/Track-Your-Employee
Walkthrough video:
https://drive.google.com/file/d/1M9omgh6OTrLHLqoJsvYMLFFXB3DhF5a7/view

DAILY WORK SCHEDULER

The purpose of this project was to create a work scheduler using HTML, CSS, JQuery, Bootstrap and Javascript. In this planner you can save and delete hourly events using local storage. This includes the current date and past, present and future hours are color coded.
Github Repository: https://github.com/HummaNosh/Daily-work-planner
Deployed Link: https://hummanosh.github.io/Daily-work-planner/

PROFESSIONAL EXPERIENCE

GO Low Carbon (2020 – Nov 21)

Business development manager - *Birmingham, United Kingdom*

Job description:

- ❖ *Improve current CRM so it's modeled for both sales and admin*
- ❖ *Create new admin structure, including training modules, recruitment and account management*
- ❖ *Improved customer journey*

Computer Futures (S Three)
Recruitment Consultant (2019) *- Birmingham, United Kingdom*

Job description:

- ❖ *Developed a database of clients and contractors, specific to a market and geographical area*
- ❖ *Increased market understanding and technical knowledge through communication and networking*
- ❖ *Developed attention to detail to attain as much information as possible*

Extra Energy supply LTD
SME Retentions Manager (2017-2018) *- Birmingham, United Kingdom*

Job description:

- ❖ *Took the lead to increase overall customer value, contract lengths and retention rate*
- ❖ *Managed to improved team productivity, training and sales performance, including day to day managerial tasks such as 121s, KPI management etc and recruitment*
- ❖ *Heavily involved in strategic planning, including introducing a new commissions structure*

Extra Energy supply LTD
SME Renewals Senior Sales advisor (2016) *- Birmingham, United Kingdom*
- ❖ *Built key relations with current customers and employees around the business*
- ❖ *Maintained a high level of margin and retention rate*
- ❖ *Involved in improving CRM and other systems used on the team and in the business*

Extra Energy supply LTD
B2B new acquisitions sales agent (2014) - SME Renewals Sales agent (2015)*,*
Birmingham, United Kingdom
- ❖ *Constantly over achieving monthly targets*
- ❖ *Developed immense business/company knowledge*
- ❖ *Built key relations with peers and managers*

ACADEMIC

University of Birmingham 2021-2022   Certificate: Full stack Software Development
Matthew Boulton College 2009-2011   National Diploma in Childcare Level 3
Hodge Hill Girls' School   2009   A-Cs GCSEs

REFERENCES

Available upon request