

### PHAM QUANG HUNG

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Address: No. 270, Trinh Dinh Trong Street, Phu Trung Ward,

Tan Phu District, Ho Chi Minh City, Viet Nam

Email: hungphhm@gmail.com

### **PERSONAL PROFILE**

Gender : Male

Birthday : 03/12/1998

Marital status : Single

Nationality : Vietnamese

### **EXPECTED JOB**

Level : Data Analyst

Expected Salary : 500 – 1.000 USD

Job type : Full-time

Industry : Data Science, IT, Economics

Location : Ho Chi Minh City

### **OBJECTIVES**

Looking for a position where I can use my analytical and logical skills to gain knowledge which can be used to make critical decisions. Working hard to understand myself better while building a career in a professional environment and contribute my best abilities to a group or enterprise or organization. In addition, I want to improve management skill as well as leadership & teamwork skill.

# **ACADEMIC QUALIFICATIONS AND SKILLS**

QUALIFICATIONS AND SKILLS	DETAILS
EDUCATION	Bachelor – University of Economics Ho
Highest Degree Level: Bachelor	Chi Minh City
	. Degree: Bachelor of Science, Major in
	International Business.
	. Field of study: Business Administration and
	Management, General.
LANGUAGES	. SQL & SQL Server, Python
	. Fluency in academic English – 7.0 IELTS
	. Scored 905 in TOEIC national examination
SKILLS	. Proficiency in Tableau
	. Proficiency in MS Office (Power BI, Word, Excel,
	Power Point)
	. IC3 GS4 certification issued in July 22 <sup>nd</sup> , 2020
	. Resourceful of internet solutions
	. Basic on Adobe Illustrator, Photoshop, Video
	Maker
	- Others:
	. Research, Analytical skills
	. Excellent in Communications skills
	. Leadership and Teamwork
	. Presentation skill
	. Time management skill, high Intensity
	. Ability to develop process and procedures
	. Analytical, negotiation and problem-solving skill
	. Motivate and retain under line well
	. Recruitment, training and coaching skill

## **EXPERIENCE**

COMPANY	JOB DETAILS
CBRE	. Approaching, increasing new data base for Office and Retail.
	. Researching a market.
	. Constantly promoted sales and communicated with customers.
CBRE Vietnam Co., Ltd	. Reach out to customer leads through calling on phone.
From: January 2021 – May 2021	. Communicate with the Landlord to gain vacancy update for colleague & client.
Position in charge:  Office Leasing Support - Intern	. Reviewing Contract/ Lease Agreement & support providing necessary documents for legal approvals.
	. Actively contact & arrange site inspection with Tenant & Landlord.
	. Cooperating and assisting colleagues to obtain the goals.
	. Booking & Organizing Events.
Dai Thanh Hung Company	. Constantly promoted sales and communicated with customers.
From: October 2019 – October 2020	. Performing cost-benefit analyses of existing and potential customers.
Position in charge: Sale Staff	. Maintaining positive business relationships to ensure future sales.
	. Taking and improving everyday through feedback.
	. Developing Customer Services.



### **Travel & Multimedia Production**

**From**: July 2019 – October 2019

### Position in charge:

Marketing Assistant

- . Maintaining and organising the company's website.
- . Assigned to brands development through writing posts on Facebook page.
- . Coordinating with the graphic designer to implement efficient promotional activities.
- . Participating in sale campaigns.
- . Planning and recommendation for Head of Marketing new strategy for all customers.
- . Key projects:
- + Zoc Zoc Coffee & Tea,
- + Ha Thu Dental Clinic,
- + Am Thuc Co Ba Binh Duong,
- + Nier Fine Wines

### **ADDITIONAL INFORMATION**

# Able to work independently as well as in team, quickly adapt myself to new environment. Dynamic and enthusiastic to work, good at problem solving. Able to work under tight schedules and high pressure. Open — mind, dynamic, conduct work smart not only work hard, enterprising and ambitious, learn from failures.

### REFERENCE CHECK

- Mrs. Nguyen Nguyen: +84 903 835 551 (Director of Office Services of CBRE Vietnam)
- Mr. Pham Huu Duc: +84 903 708 646 (CEO and Founder of Dai Thanh Hung Company)