AMR ELNAHAS

CEO - COO

Work Experience

Chief Operating Office

Digital Force Co. | August 2020 To Present

Responsible for ensuring that the Board of Directors and its members are aware of and fulfills their governance responsibilities, conduct Board business effectively and efficiently. Lead the development of the company's short- and long-term strategy. Act as CCO in terms of managing a sales team and also, Act as CTO in terms of managing technical tasks "Development, DBAs and Functional Consulting"

Chief Operating Office

I-System Co. | January 2012 To July 2020

Responsible for ensuring that the Board of Directors and its members are aware of and fulfills their governance responsibilities, conduct Board business effectively and efficiently. Lead the development of the company's short-and long-term strategy. Play the role of decisionmaking involves high-level decisions about policy and strategy. Create and implement the company or organization's vision and mission. Sets the annual objectives and goals of the company. Drives change within the organization. Presides over the organization's day-to-day operations.



Professional Summary

A proven track record of outstanding success in managing the business operation of both of Digital Force & I-Systems Companies since January, 2012 "Establishment Date" till this moment. I have a niche experience in different aspects of Information Technology including but not limited to Web Applications Development, ERP Implementation such as Oracle Fusion & Oracle EBS and Mega Projects Management. I have the needed flexibility to work as line manager (sales/development/implementation support).

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PHONE NUMBER: (+2) 0100070300

ERP Operational Manager

Globe Telecom Co. | January 2005 To December 2011

Responsible for managing and selling Oracle Applications Consulting Services in addition to the other company products and services in Egypt and the Arabic Region.

Sales Manager

Networks Valley Co. | June 2000 To December 2004

Responsible for marketing and selling the Consulting Services of Oracle Applications in Egypt and the Arabic Region.

Regional Marketing Manager

SAKHR Software Co. | July 1999 To June 2000

Responsible for marketing and selling all SAKHR Corporate Solutions in Egypt, Libya and Sudan.

Sales Sector Manager

Asset Technology Group. | December 1995 To July 1999

Selling Enterprise Content

Management System in Oil & Gas,

Construction and Publishing sectors.

Pre Sales Support

FUJITSU Siemens "ICL Egypt" | August 1994 To November 1995

Support Services, Design, coding, and implementing the tailored RETAIL Applications (Front & Pack Office System).

Functional Consultant

DMS Co. | June 1992 To August 1994 Support Services, AS/400 Administration activities, BPCS Implementation especially in Planning, Manufacturing and Inventory modules.

Competencies

- Management Leadership Skills
- Strategy Management
- Analytical Thinking
- Problem Solving
- Performance Management
- Communication Skills
- Project Management
- Coordination & Negotiation Skills
- Risk Management
- Change Management
- Business Transformation
- People Management & Team
 Building

Technical Skills

- ✓ Oracle Fusion & Oracle EBS
- ✓ PHP 8 & Laravel 9
- ✓ SQL & PL SQL
- ✓ REST APIS & SOAP APIS
- ✓ JavaScript, JQUERY, AJAX & JSON
- ✓ HTML, CSS, SAAS, BOOTSTRAP,
 MEDIA QUERY, SCSS & Tailwind CSS
- ✓ OOP, MVC & Design Patterns
- ✓ C & C++
- ✓ Agile SCRUM

ACADEMIC HISTORY

ZAGAZIG UNIVERSITY

Faculty Of Engineering | May 1992

Bachelor's degree/higher diploma,
Communication GPA: Excellent
ATM Based Networks Modeling &
Analysis Using the OPNET Simulation
Package.

Professional Certificates

- September 2000, Arab Academy,
 Cairo, Egypt Bachelor's
 degree/higher diploma,
 Communication GPA: Excellent.
 ATM Based Networks Modeling &
 Analysis Using the OPNET
 Simulation Package.
- June 1995, NCC, Manchester,
 United Kingdom
 Certification/diploma, Very Good
 Systems Analysis and Design

Technical Skills...cont

- ✓ Oracle 11g, 12c & 19c
- ✓ GIT & GIT HUB
- ✓ Core Java & Hibernate

Sample Of Projects

- Manage team of 6 Oracle Functional
 Consultants to Implement Oracle EBS at
 Alex fertilizers.
- ✓ Manage team of 4 Oracle Functional
 Consultants to implement Oracle EBS at
 Cairo Poultry "KOKI".
- ✓ Manage team of 4 Oracle Functional
 Consultants to implement Oracle Fusion at Americana Group.
- Manage team of 6 Developers for developing an end-to-end ServiceNOW FRP.
- Manage team of 6 Developers for developing a complete SMART HR System.
- Manage team for developing an Asset
 Tagging & Tracking Web/Mobile
 Applications.
- Manage a project of design, installation, setup and configuration of Big Data
 Network + 280 IP Cameras.