

## **Funding your business**

QUICKSNAPS - What to look for when funding your business.



**Purpose of funding** 



Having enough funding



**Funding opportunities** 



Right terms



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Things you need to know	Considerations
Purpose of funding	<ul> <li>Depending on where you are in your business lifecycle, will the funding be used to start the business, to support your working capital commitments or to assist with expansion?</li> </ul>
	<ul> <li>Is funding needed for short-term cash flow issues or long-term asset purchases? There are different products that have different advantages and disadvantages that may make it more preferable for short-term needs or long-term needs e.g. credit card vs. line of credit.</li> </ul>
Having enough funding	<ul> <li>Debt is not necessarily a bad thing – it can help start or grow your business.</li> </ul>
	<ul> <li>If you are not able to personally provide funding, there are many different options such as government grants, banks or crowdfunding.</li> </ul>
Funding opportunities	What are the different funding opportunities for your business?
	<ul> <li>What are the advantages and disadvantages of each funding opportunity?</li> </ul>
	<ul> <li>Are you able to meet the commitments of your preferred financing method?</li> </ul>
Right terms	<ul> <li>Do you have enough free cash flow to meet repayments or will the terms of your funding constrain ongoing operations of the business?</li> </ul>
	<ul> <li>Can you renegotiate? Do you have flexibility in the agreed terms and can you negotiate these with the bank if required?</li> </ul>
	<ul> <li>Are you paying down debt too quickly? Could you use this cash more effectively for an alternative purpose?</li> </ul>

## **More information**

- Speak to your accountant or financial advisor to understand the different products and start-up options
  available for your needs, particularly those that are not offered by a bank such as government grants and/or
  crowdfunding
- Speak to your bank to discuss your current banking arrangements and ensure they are suitable for your current operations and any short-term funding requirements
- There is some good further reading here: <a href="https://www.business.qld.gov.au/business/starting/starting-a-business/funding-business">https://www.business.qld.gov.au/business/starting/starting-a-business/funding-business</a>