



# Huseyin Davulcu

Export Sales Representative  
Export Operations Executive

## About Me

Born in Denizli in 1998 and holding a degree in International Trade and Finance, I have dedicated my early career to mastering the intricacies of the global textile market. With a focus on export sales and promotional textiles, I bridge the gap between technical product knowledge and strategic client acquisition. My presence at international exhibitions has further refined my capacity for face-to-face negotiations and formal presentations. I am committed to continuous professional development and aim to contribute to a forward-thinking organization through proactive, results-driven management.

## Contact

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- ✉️ h\_1936@hotmail.com
- 📍 Denizli, Turkiye
- 🔗 in: @huseyinda

## Skills

- Export Operations Management
- Marketing - Sales
- B2B Sales
- CRM
- Excel and Other Office Programs
- Canias, Mikro, EDS (ERP)

## Language

- Turkish
- English C1  
( Fluent )
  - German A2
- ( Formerly B2 level in 2017 )
  - Spanish A2
- ( Basic knowledge )

## Education

- **DENIZLI LİSESİ**  
**(2013-2016)**
- **AFYON KOCATEPE UNIVERSITY**  
**(2016-2021)**

B.A in International Trade and Finance  
GPA : 3.10 – 82/100

## Experience

- **IKILER OTOMOTIV FİLTRE İTH. İH.**  
**EXPORT OPERATION EXECUTIVES**  
**(08.2025 – STILL WORKING)**

- Expert in streamlining international trade operations with a comprehensive command of Incoterms 2020 and customs declaration procedures. I specialize in the meticulous management of export/import documentation and end-to-end logistical coordination, focusing on mitigating operational risks and ensuring seamless supply chain execution.

## GORENLER TEXTILE

**EXPORTS SALES REPRESENTATIVE**  
**(08.23 – 08.25)**

- I used to responsible for customers from England, Spain, Belgium, the Netherlands, Italy, and Finland. I attended the PSI Fair in Germany.

**EXPORTS SALES REPRESENTATIVE ASSISTANT**  
**(09.22 – 08.23)**

- I supported my representative with shipping documents, recorded customer requests in the system, and followed up on sample processes. Prepared proforma invoices, consignment note, followed-up orders via ERP (Canias), communicated with foreign clients, and coordinated with production and logistics teams.

## Military Duty

- Completed

## References

**Kayteks Örme Giyim  
Sanayi Ve Ticaret A.Ş**  
 Cihan Kurşunlu (HR) :  
0532 590 54 28

**Görenler Etiket  
Pazarlama San.Tic LTD**  
 Ertuğrul Türkmen  
(Export Manager) :  
0533 594 51 43

**Görenler Etiket  
Pazarlama San.Tic LTD**  
 Yasir Arabacı  
(Team Leader) :  
0506 637 03 67

## Interests

- Reading
- Learning new languages
- Snowboard
- Travelling

## Driving Licence

- B Class

## Experience

### KAYTEKS ÖRME GİYİM SANAYİ (12.2021- 05.2022)

#### EXPORT OPERATION EXECUTIVES

- I communicated customer requests to the production team.
- I gained experience in customer service, knitted fabrics.
- Handled complex tasks and gained hands-on experience

## Certificates

- Rusya'da E-Ticaret Pazarı (2021)
- İleri Girişimcilik Sertifikası (2019)
- University Canada West IBD Webinars (2019)
- Geleneksel Girişimcilik Sertifikası (2018)
- German B2 - British Culture (2017)
- German A1-A2- B1-B2 (IIENSTITU)

## Soft Skills

- Creativity
- MS Office Knowledge
- Strategic Planning and Coordination
- Communication
- Analytic Thinking