







Huseyin Davulcu

Export Sales Representative
Export Operations Executive

About Me

Born in Denizli in 1998 and holding a degree in International Trade and Finance, I have dedicated my early career to mastering the intricacies of the global textile market. With a focus on export sales and promotional textiles, I bridge the gap between technical product knowledge and strategic client acquisition. My presence at international exhibitions has further refined my capacity for face-to-face negotiations and formal presentations. I am committed to continuous professional development and aim to contribute to a forward-thinking organization through proactive, results-driven management.

Contact

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 Denizli, Turkiye
 In: @huseyinda

Skills

- Export Operations Management
- Marketing - Sales
- B2B Sales
- CRM
- Excel and Other Office Programs
- Canias, Mikro, EDS (ERP)

Language

- Turkish
- English C1
(Fluent)
- German A2
(Formerly B2 level in 2017)
- Spanish A2
(Basic knowledge)

Education

● **DENIZLI LİSESİ**
(2013-2016)

● **AFYON KOCATEPE UNIVERSITY**
(2016-2021)

B.A in International Trade and Finance
GPA : 3.10 - 82/100



Experience

● **İKİLER OTOMOTİV FİLTRE İTH. İH.**
EXPORT OPERATION EXECUTIVES
(08.2025 - STILL WORKING)

- Expert in streamlining international trade operations with a comprehensive command of Incoterms 2020 and customs declaration procedures. I specialize in the meticulous management of export/import documentation and end-to-end logistical coordination, focusing on mitigating operational risks and ensuring seamless supply chain execution.

● **GORENLER TEXTİLE**
EXPORTS SALES REPRESENTATIVE
(08.23 - 08.25)

- I used to be responsible for customers from England, Spain, Belgium, the Netherlands, Italy, and Finland. I attended the PSI Fair in Germany.

EXPORTS SALES REPRESENTATIVE ASISTANT
(09.22 - 08.23)


- I supported my representative with shipping documents, recorded customer requests in the system, and followed up on sample processes. Prepared proforma invoices, consignment note, followed-up orders via ERP (Canias), communicated with foreign clients, and coordinated with production and logistics teams.

Military Duty

- Completed

References


Kayteks Örme Giyim Sanayi Ve Ticaret A.Ş

 Cihan Kurşunlu (HR) :
0532 590 54 28

Görenler Etiket Pazarlama San.Tic LTD

 Ertuğrul Türkmen
(Export Manager) :
0533 594 51 43

Görenler Etiket Pazarlama San.Tic LTD

 Yasir Arabacı
(Team Leader) :
0506 637 03 67

Interests

- Reading
- Learning new languages
- Snowboard
- Travelling

Driving Licence

- B Class

Experience

● **KAYTEKS ÖRME GİYİM SANAYİ (12.2021- 05.2022)**

EXPORT OPERATION EXECUTIVES

- I communicated customer requests to the production team.
- I gained experience in customer service, knitted fabrics.
- Handled complex tasks and gained hands-on experience

Certificates

- Rusya'da E-Ticaret Pazarı (2021)
- İleri Girişimcilik Sertifikası (2019)
- University Canada West IBD Webinars (2019)
- Geleneksel Girişimcilik Sertifikası (2018)
- German B2 - British Culture (2017)
- German A1-A2- B1-B2 (IIENSTITU)

Soft Skills

- Creativity
- MS Office Knowledge
- Strategic Planning and Coordination
- Communication
- Analytic Thinking