HUSNAIN RAZA

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Skills

- SQL (MySQL, PostgreSQL)
- Python (Pandas)
- Problem Solving

- Microsoft Power BI
- Excel (VLOOKUP, Pivot Tables)
- Critical Thinking

Projects

FREELANCING ON UPWORK-Data Analysis & Visualization

December 2024

- Established a professional freelancing profile on Upwork to provide data analysis and visualization services
- Created interactive dashboards, including customer retention and sales analysis, using Power BI and Excel
- Showcased strong problem-solving and analytical skills to deliver insights for business improvement

WORLD LAYOFFS ANALYSIS- MYSQL

December 2024

- Conducted an end-to-end analysis of global layoffs trends to uncover key industry and regional patterns
- Cleaned raw data by resolving null values, standardized data formats, and executed SQL queries to analyze trends and extract insights
- Delivered actionable insights on industries most affected by layoffs and identified peak periods, aiding strategic decision-making

DATA PROFESSIONALS SURVEY DASHBOARD- Power BI, DAX, Data Modeling

November 2024

- Developed an interactive Power BI dashboard to analyze survey data from global data professionals, providing key insights into
 job roles, salary trends, and programming language preferences
- Created engaging charts and KPIs for analyzing salary trends, job satisfaction, and industry preferences
- Developed custom DAX calculations for real-time insights into career metrics and data performance

BIKE SALES ANALYSIS USING EXCEL-Pivot tables, Dashboards

October 2024

- Applied data cleaning strategies, handling missing values, duplicates, and inconsistent formats to ensure data integrity.
- Created dynamic Pivot Tables to summarize key metrics and derive actionable insights
- Developed interactive **dashboards** using Excel's features, including slicers, charts, and conditional formatting, to visualize trends and performance

Work Experience

BUSINESS DEVELOPMENT EXECUTIVE- BIG

June 2021 - May 2023

- Achieved a 25% increase in lead conversion by implementing data-driven strategies and personalized client outreach,
 contributing to a 15% growth in overall revenue within one year
- Analyzed sales and customer data to uncover trends, providing actionable insights that improved business growth

Education

BACHELOR'S IN INFORMATION TECHNOLOGY - Bahauddin Zakariya University, Multan

Major subjects: Database Management, Programming, System Analysis, and Networking

Oct 2020

Certifications

POWER BI JOB SIMULATION – PwC (Forage)

Issued: November 2024 | Certification Link: https://lnkd.in/d9aisubN

MICROSOFT POWER BI MASTERCLASS – Udemy

Issued: October 2024 | Certification Link: http://surl.li/erevke