

# Dealings Application SYSTEM REQUEST & FEASIBILITY ANALYSIS

## System Request

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| <b>Dealings Project</b><br>(project that facilitates interaction between different professionals and clients)              |  |
| <i>project sponser</i>   | <i>E-commerce Company.</i>   |
| <i>Business Need</i>   | <p><b>This project was created to:</b></p> <ul style="list-style-type: none"><li>1- facilitate communication between different professions (doctors, engineers, electricians, plumbers, barbers, hairdressers.....etc.) and customers who are located in different places and find it difficult to reach the owners of these professions easily.</li><li>2- Increase job opportunities for different professions.</li><li>3- Professionals can be contacted at any time or when necessary.</li><li>4- reduce unemployment.</li></ul> |
| <i>Business Requirements</i>   | <ul style="list-style-type: none"><li>1- This application can be used using both Android and IOS systems.</li><li>2- This application is used for ease of communication between the customer and the users (professionals).</li><li>3- Create an account on the application for professionals with monthly subscriptions.</li><li>4- Entering experience or certificates for professionals and evaluating them.</li><li>5- Organizing appointments and the appropriate time for each client.</li></ul>                               |
| <i>Business Value</i>  | <p>We expect that the App (Dealings) will increase job opportunities for people with professions, which will increase their income and increase the application's revenues even more.</p> <p>Conservative estimates of tangible value to the App include the following:</p> <ul style="list-style-type: none"><li>• 6,800,000 \$ in increasing sales.</li><li>• 794,000 \$ in Downloading the App.</li><li>• 533,250 \$ in visiting the website.</li></ul>   |
| <i>Special Issues or Constraints</i>   | <ul style="list-style-type: none"><li>1- Finish this project within a period not exceeding one year.</li><li>2- The professionals involved in the application should be highly experienced.</li><li>3- If a customer complains about the profession, the program will automatically send alerts to him, and if the complaints increase again, he will be removed from the application.</li></ul>   |
| <p><b>Created By:</b></p> <ul style="list-style-type: none"><li>• Doaa Ahmed Gharib</li><li>• Doaa Atef Muhammed</li></ul> |  |

## *Technical Feasibility*

- *Familiarity with Application:*

- *Marketing Department has expertise in advertising, marketing and business management.*
- *Right now, there are many sites that offer this service to connect consumers and professionals, so we're going to have a problem with that, and to overcome that, we're going to add a lot of advantages.*

- *Familiarity with Technology:*

- *The IT department has good knowledge of the website used in this system and the databases and IOS App, but not enough knowledge of the Android App, and we'll still use another company for that.*

- *Project Size:*

- *The project requires a team of about 15 people.*
- *Money is required to subscribe through App.*
- *The project will take a year because it will perform many functions.*

- *Compatibility:*

*Compatibility is good enough to be able to integrate the system with its old currency, and we can also develop this system in the future if we want to.*

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# Economic Feasibility “Cost–Benefit analysis”

| Benefits                                      | Year 0                | Year 1            | Year 2    | Year 3      | Year 4      | Year 5      | Total       |
|---|-----------------------|-------------------|-----------|-------------|-------------|-------------|-------------|
| Increased Sales                               |                       | \$100,000         | \$700,000 | \$1,000,000 | \$2,000,000 | \$3,000,000 | \$6,800,000 |
| Times Of Download The App                     |                       | \$30,000          | \$90,000  | \$110,000   | \$136,000   | \$428,000   | \$794,000   |
| Times Of Visiting The Website                 |                       | \$15,000          | \$29,000  | \$85,000    | \$168,250   | \$236,000   | \$533,250   |
| <b>Total Benefits</b>                         |                       | \$145,000         | \$819,000 | \$1,195,000 | \$2,304,250 | \$3,664,000 | \$8,127,250 |
| <b>PV Total Benefits</b>                      |                       | \$131,818         | \$744,545 | \$1,086,364 | \$2,094,773 | \$3,330,909 | \$7,388,409 |
| <b>Development Costs</b>                      |                       |                   |           |             |             |             |             |
| Android Developer                             | \$50,000              | 0                 | 0         | 0           | 0           | 0           | \$50,000    |
| IOS Developer                                 | \$50,000              | 0                 | 0         | 0           | 0           | 0           | \$50,000    |
| Web Developer                                 | \$60,000              | 0                 | 0         | 0           | 0           | 0           | \$60,000    |
| Android Device                                | \$1,200               | 0                 | 0         | 0           | 0           | 0           | \$1,200     |
| Iphone Device                                 | \$1,200               | 0                 | 0         | 0           | 0           | 0           | \$1,200     |
| 4 laptops Devices @ \$1500                    | \$6,000               | 0                 | 0         | 0           | 0           | 0           | \$6,000     |
| Sotfware Licenses                             | \$800                 | 0                 | 0         | 0           | 0           | 0           | \$800       |
| Server Software                               | \$6,000               | 0                 | 0         | 0           | 0           | 0           | \$6,000     |
| Database Storage                              | \$3,351               | 0                 | 0         | 0           | 0           | 0           | \$3,351     |
| Backup Storage                                | \$120                 | 0                 | 0         | 0           | 0           | 0           | \$120       |
| <b>Total Development Costs</b>                | \$178,671             | 0                 | 0         | 0           | 0           | 0           | \$178,671   |
| <b>Operational Costs</b>                      |                       |                   |           |             |             |             |             |
| Hardware                                      |                       | \$500             | \$500     | \$500       | \$500       | \$500       | \$2,500     |
| Software                                      |                       | \$9,471           | \$9,471   | \$9,471     | \$9,471     | \$9,471     | \$2,500     |
| <b>Total Operational Costs</b>                |                       | \$9,971           | \$9,971   | \$9,971     | \$9,971     | \$9,971     | \$49,855    |
| <b>Total Costs</b>                            | \$178,671             | \$9,971           | \$9,971   | \$9,971     | \$9,971     | \$9,971     | \$228,526   |
| <b>Net Benefits</b>                           |                       |                   |           |             |             |             |             |
| <b>( Total Benefits - Total Costs )</b>       | <b>(\$178,671.00)</b> | \$135,029         | \$809,029 | \$1,185,029 | \$2,294,279 | \$3,654,029 | \$7,898,724 |
| <b>Cumulative Net Cash Flow</b>               | <b>(\$178,671.00)</b> | <b>(\$43,642)</b> | \$765,387 | \$1,950,416 | \$4,244,695 | \$7,898,724 |             |
| <b>Return on Investment ( ROI )</b>           | 34.56378705 %         |                   |           |             |             |             |             |
| <b>Break-Even Point ( BEP )</b>               | 1.053943678 Years     |                   |           |             |             |             |             |
| <b>PV Total Costs</b>                         | \$178,671             | \$9,064.55        | \$8,240.5 | \$7,491.36  | \$6,810.33  | \$6,191.21  | \$216,469   |
| <b>NPV</b>                                    |                       |                   |           |             |             |             |             |
| <b>( PV Total Benefits - PV Total Costs )</b> | \$7,171,940           |                   |           |             |             |             |             |

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