Projecting state and local taxes & transfers

CBO produces a quarterly forecast of state and local government purchases, which we use directly to estimate fiscal impact at that level of government. We currently do not have a robust method of forecasting taxes and transfers at the state and local level. This document begins to explore some possible methods.

One possibility would be to rely on CBO's forecasts of state and local purchases and back out an estimate for tax revenues and transfer outlays. State and local purchases and taxes are closely related. Figure 1 plots y/y growth in state and local tax revenues (all sources) against state and local purchases (net of federal transfers). Clearly tax revenues are a leading indicator for state and local purchases.

Results from a regression of the change in tax revenues on leads of state and local purchases are reported in Table 1. The reason we regress time t revenues on leads of purchases (and not purchases on lags of revenues) is that we're interested in using forecasts of purchases to forecast revenues, although the revenues tend to lead purchases in the realized time series. Levels are in billions of dollars, seasonally adjusted at annual rates. All levels are REAL unless otherwise stated. Thus the coefficients on purchases can be interpreted as the 1B dollar impact on revenues from a \$1B increase in purchases. The same is true for other level-on-level regression coefficient estimates throughout this document. All data are annual, and cover the 1970-2018 sample.

Figure 1. State and local revenues and purchases

Table 1: Regression results of revenues and transfers on leading purchases

		Dependent	variable:			
	Rev	$venues_t$	Trans	$sfers_t$		
	Growth	Level	Growth	Level		
	(1)	(2)	(3)	(4)		
$Purchases_t$	-0.089	0.277	-0.043	0.182*		
	(0.148)	(0.261)	(0.293)	(0.100)		
$Purchases_{t+1}$	0.467**	0.170	-0.036	-0.099		
·	(0.185)	(0.485)	(0.367)	(0.185)		
$Purchases_{t+2}$	0.326*	0.680	0.075	0.054		
·	(0.186)	(0.486)	(0.369)	(0.185)		
$Purchases_{t+3}$	-0.011	-0.593**	0.045	-0.047		
·	(0.157)	(0.257)	(0.312)	(0.098)		
t		12.252***		3.575***		
		(2.368)		(0.904)		
Constant	1.037*	145.505***	3.320***	0.097		
	(0.524)	(38.392)	(1.038)	(14.654)		
Observations	42	46	42	46		
\mathbb{R}^2	0.463	0.989	0.006	0.970		
Adjusted R ²	0.405	0.988	-0.102	0.966		
Note:	*p<0.1; **p<0.05; ***p<0.01					

Despite the seemingly strong visible correlation between revenues and purchases, the regression results don't suggest that purchases will provide a precise forecast of tax collections. Next, we consider another potential

predictor of taxes and transfers: house prices. Table 2 reports regression results for total revenues and transfers on current and lagged values of these variables. The house price index used is the Case-Shiller national average index.

Table 2 reports the regression results for total tax revenues and transfers (net of federal Medicaid grants) on lags 1, 2, and 3 (years) of the house price variable. The level-on-level regressions are house price index levels on nominal revenues, such that a coefficient reflects the \$1B increase in revenues associated with a percentage increase in the level of house prices relative to their January 2000 level (i.e. Jan 2000 = 100). Longer lags have significant predictive power for revenues (in levels) and transfers (in levels), indicating that current house prices may be used to forecast revenues at the projection horizons we compute for the FIM forecasts.

Table 2: Regression results of revenues and transfers on house prices

		Dependen	t variable:		
	Reve	$enues_t$	$Transfers_t$		
	Growth	Levels	Growth	Levels	
	(1)	(2)	(3)	(4)	
HPX_t	0.368***	0.716	0.018	1.258	
	(0.092)	(0.820)	(0.245)	(0.861)	
HPX_{t-1}	0.035	2.456**	-0.126	-1.390	
V 1	(0.103)	(1.089)	(0.276)	(1.143)	
HPX_{t-3}	-0.138**	-1.586**	0.161	0.883	
ι 3	(0.067)	(0.691)	(0.179)	(0.725)	
HPX_{t-5}	0.187***	0.513	-0.042	-0.319	
	(0.056)	(0.426)	(0.150)	(0.448)	
t		20.873***		13.645***	
		(1.701)		(1.786)	
Constant	0.929*	244.095***	4.565***	-95.070***	
	(0.464)	(12.340)	(1.239)	(12.958)	
Observations	38	39	38	39	
\mathbb{R}^2	0.606	0.996	0.031	0.985	
Adjusted R ²	0.559	0.996	-0.086	0.983	
Note:		*p<	(0.1; **p<0.0	05; ***p<0.01	

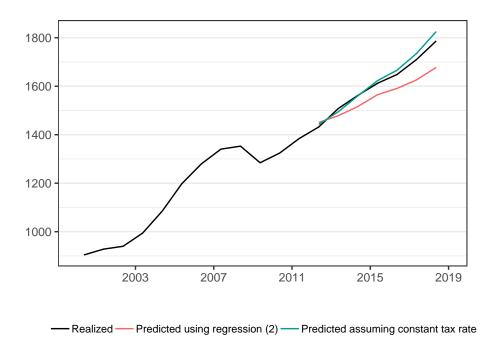
Regressions of tax revenues on GDP components

Table 3 reports results for regressions of total state and local tax revenues on current and two lagged values of GDP, personal consumption expenditures, and personal income. Note the coefficient estimates for the current values in levels are approximately state and local taxes as a share of each component (8 percent, 13 percent, and 10 percent, respectively). This implies that the projections we would construct using these regression estimates may not significantly improve upon just assuming that the state and local tax rate is constant and extrapolating its level forwards. We compare the two methods in Figure 4, which plots realized state and local tax revenues up through 2014 against projections for 2015-2018 as an example. The first projection method assumes the state and local tax rate (τ/Y) is constant and grows with (realized) GDP (Y). The second projection method takes predicted values from the regression of revenues on GDP and two of its lags, plus a time trend, estimated using the sample up through 2014.

Table 3: Regression results of revenues on GDP, consumption (PCE), and personal income (YP)

			Dependent	variable:		
			Rever			
	Growth	Levels	Growth	Levels	Growth	Levels
	(1)	(2)	(3)	(4)	(5)	(6)
t		-6.811^{***} (2.238)		-0.449 (2.199)		1.878 (3.027)
GDP_t	1.030*** (0.144)	0.102*** (0.020)				
GDP_{t-1}	0.002 (0.149)	0.019 (0.032)				
GDP_{t-2}	-0.213 (0.138)	-0.009 (0.020)				
PCE_t			1.235*** (0.192)	0.123*** (0.044)		
PCE_{t-1}			0.048 (0.228)	0.056 (0.076)		
PCE_{t-2}			-0.278 (0.178)	-0.053 (0.043)		
YP_t					0.913*** (0.182)	0.101*** (0.031)
YP_{t-1}					-0.065 (0.185)	0.002 (0.046)
YP_{t-2}					-0.191 (0.174)	-0.006 (0.030)
Constant	0.391 (0.600)	-81.192^{***} (26.829)	-0.313 (0.635)	64.845*** (21.371)	0.816 (0.829)	48.183 (33.474)
Observations R ² Adjusted R ²	43 0.605 0.575	47 0.996 0.996	43 0.638 0.610	47 0.995 0.995	43 0.427 0.383	47 0.991 0.991

Figure 3. State and local tax revenues projected assuming τ/Y is constant and using regression (2) above Out-of-sample projection period is 2012-2018



Finally, the tables below show regression results for each of the four main components of taxes at the state and local level (corporate, payroll, production and import taxes, and income taxes) on a selection of regressors (GDP, PCE, house prices). We're excluding purchases for now. All regressions are of levels on levels, with a linear time trend variable included.

Table 4: Regression results of revenues on GDP

		Dependent variable:					
	gsrpt_use Personal Income	gsrpri_use Production,Import	gsrcp_use Corporate	gsrs_use Payroll			
	(1)	(2)	(3)	(4)			
t	0.809 (0.901)	-8.246^{***} (1.766)	0.153 (0.484)	0.474 (0.362)			
GDP_t	0.023*** (0.008)	0.070*** (0.016)	0.008^* (0.004)	0.001 (0.003)			
GDP_{t-1}	0.034** (0.013)	-0.016 (0.025)	$0.001 \\ (0.007)$	0.0002 (0.005)			
GDP_{t-2}	-0.036*** (0.008)	0.037** (0.016)	-0.008^* (0.004)	-0.002 (0.003)			
Constant	-34.138^{***} (10.804)	-73.570^{***} (21.161)	18.828*** (5.798)	7.688* (4.345)			
Observations R^2 Adjusted R^2	47 0.992 0.991	47 0.996 0.995	47 0.776 0.755	47 0.633 0.598			

*p<0.1; **p<0.05; ***p<0.01

Horse Race Regressions Horse Race Regressions

Table 5: Regression results of revenues on PCE $\,$

		Dependent variable:						
	$Revenues_t$ Personal Income	gsrpri_use Production,Import	gsrcp_use Corporate	gsrs_use Payroll				
	(1)	(2)	(3)	(4)				
t	2.649*** (0.821)	-4.036** (1.498)	0.369 (0.442)	0.569* (0.307)				
PCE_t	0.023 (0.017)	0.095*** (0.030)	0.007 (0.009)	-0.002 (0.006)				
PCE_{t-1}	0.071** (0.028)	-0.023 (0.052)	$0.004 \\ (0.015)$	$0.005 \\ (0.011)$				
PCE_{t-2}	-0.074^{***} (0.016)	0.035 (0.030)	-0.010 (0.009)	-0.004 (0.006)				
Constant	-0.483 (7.974)	34.098** (14.560)	22.935*** (4.291)	8.294*** (2.986)				
Observations R^2 Adjusted R^2	47 0.991 0.990	47 0.996 0.995	47 0.743 0.718	47 0.636 0.602				

Table 6: Regression results of revenues on PCE

		Dependent variable	le:	
	$Revenues_t$ Personal Income	gsrpri_use Production,Import	gsrcp_use Corporate	gsrs_use Payroll
	(1)	(2)	(3)	(4)
t	7.703*** (0.829)	14.150*** (0.798)	-0.555^* (0.303)	0.266 (0.257)
HPX_{t-1}	0.783*** (0.230)	2.058*** (0.221)	0.428*** (0.084)	$0.066 \\ (0.071)$
HPX_{t-3}	-0.853^{***} (0.295)	-0.730^{**} (0.284)	-0.393^{***} (0.108)	0.010 (0.091)
HPX_{t-5}	0.023 (0.232)	0.361 (0.223)	0.252*** (0.085)	-0.070 (0.072)
Constant	27.913*** (6.658)	175.014*** (6.407)	31.675*** (2.430)	7.340*** (2.063)
Observations R^2 Adjusted R^2	39 0.983 0.981	39 0.998 0.998	39 0.769 0.741	39 0.518 0.462

Table 7: Horse-race regression results of revenues on HPX, GDP, PCE and leading purchases

	Dependent variable:						
	gstx_use Total	gsrpt_use Personal Income	gsrpri_use Production,Import	gsrcp_use Corporate	gsrs_use Payroll		
	(1)	(2)	(3)	(4)	(5)		
t	7.520** (2.781)	-1.797 (1.532)	6.874*** (1.294)	-0.414 (0.900)	2.856*** (0.527)		
HPX_{t-1}	2.932*** (0.395)	0.871*** (0.218)	1.599*** (0.184)	0.391*** (0.128)	0.070 (0.075)		
HPX_{t-3}	-0.879^{**} (0.355)	-0.196 (0.196)	-0.359^{**} (0.165)	-0.190 (0.115)	-0.134^* (0.067)		
HPX_{t-5}	1.063*** (0.364)	0.474** (0.201)	0.517*** (0.169)	0.188 (0.118)	-0.116 (0.069)		
GDP_t	0.121*** (0.026)	0.058*** (0.014)	0.051*** (0.012)	0.017^* (0.008)	-0.005 (0.005)		
GDP_{t-1}	0.032 (0.030)	0.024 (0.017)	0.010 (0.014)	0.003 (0.010)	-0.004 (0.006)		
GDP_{t-2}	-0.006 (0.025)	0.015 (0.014)	-0.008 (0.012)	-0.013 (0.008)	0.001 (0.005)		
C_t	-0.017 (0.046)	-0.071^{***} (0.025)	0.041* (0.021)	$0.004 \\ (0.015)$	$0.009 \\ (0.009)$		
C_{t-1}	-0.071 (0.071)	-0.021 (0.039)	-0.048 (0.033)	-0.026 (0.023)	0.023^* (0.013)		
C_{t-2}	-0.078 (0.056)	-0.098*** (0.031)	-0.001 (0.026)	$0.018 \\ (0.018)$	0.002 (0.011)		
YP_t	-0.037^{**} (0.018)	0.021** (0.010)	-0.039^{***} (0.008)	-0.007 (0.006)	-0.013^{***} (0.003)		
YP_{t-1}	0.019 (0.023)	0.024* (0.013)	0.002 (0.011)	$0.003 \\ (0.007)$	-0.010^{**} (0.004)		
YP_{t-2}	$0.020 \\ (0.025)$	0.019 (0.014)	0.009 (0.012)	-0.003 (0.008)	-0.004 (0.005)		
Constant	47.722 (33.413)	-110.776^{***} (18.408)	95.178*** (15.543)	28.424** (10.809)	34.896*** (6.334)		
Observations R^2 Adjusted R^2	39 0.999 0.999	39 0.997 0.996	39 1.000 1.000	39 0.905 0.856	39 0.906 0.857		

Table 8: Horse-race regression results of revenues on HPX, GDP, PCE and leading purchases

	Dependent variable:						
	gstx_use Total	gsrpt_use Personal Income	gsrpri_use Production,Import	gsrcp_use Corporate	gsrs_use Payroll		
	(1)	(2)	(3)	(4)	(5)		
t	7.520** (2.781)	-1.797 (1.532)	6.874*** (1.294)	-0.414 (0.900)	2.856*** (0.527)		
HPX_{t-1}	2.932*** (0.395)	0.871*** (0.218)	1.599*** (0.184)	0.391*** (0.128)	0.070 (0.075)		
HPX_{t-3}	-0.879^{**} (0.355)	-0.196 (0.196)	-0.359^{**} (0.165)	-0.190 (0.115)	-0.134^* (0.067)		
HPX_{t-5}	1.063*** (0.364)	0.474** (0.201)	0.517*** (0.169)	0.188 (0.118)	-0.116 (0.069)		
GDP_t	0.121*** (0.026)	0.058*** (0.014)	0.051*** (0.012)	0.017^* (0.008)	-0.005 (0.005)		
GDP_{t-1}	0.032 (0.030)	0.024 (0.017)	0.010 (0.014)	0.003 (0.010)	-0.004 (0.006)		
GDP_{t-2}	-0.006 (0.025)	0.015 (0.014)	-0.008 (0.012)	-0.013 (0.008)	0.001 (0.005)		
C_t	-0.017 (0.046)	-0.071^{***} (0.025)	0.041* (0.021)	$0.004 \\ (0.015)$	$0.009 \\ (0.009)$		
C_{t-1}	-0.071 (0.071)	-0.021 (0.039)	-0.048 (0.033)	-0.026 (0.023)	0.023^* (0.013)		
C_{t-2}	-0.078 (0.056)	-0.098*** (0.031)	-0.001 (0.026)	$0.018 \\ (0.018)$	0.002 (0.011)		
YP_t	-0.037^{**} (0.018)	0.021** (0.010)	-0.039^{***} (0.008)	-0.007 (0.006)	-0.013^{***} (0.003)		
YP_{t-1}	0.019 (0.023)	0.024* (0.013)	0.002 (0.011)	$0.003 \\ (0.007)$	-0.010^{**} (0.004)		
YP_{t-2}	$0.020 \\ (0.025)$	0.019 (0.014)	0.009 (0.012)	-0.003 (0.008)	-0.004 (0.005)		
Constant	47.722 (33.413)	-110.776^{***} (18.408)	95.178*** (15.543)	28.424** (10.809)	34.896*** (6.334)		
Observations R^2 Adjusted R^2	39 0.999 0.999	39 0.997 0.996	39 1.000 1.000	39 0.905 0.856	39 0.906 0.857		

Table 9: Horse-race regression results of revenues on HPX, GDP, PCE and leading purchases

		L	Dependent variable:		
	gstx_use Total	gsrpt_use Personal Income	gsrpri_use Production,Import	gsrcp_use Corporate	gsrs_use Payroll
	(1)	(2)	(3)	(4)	(5)
t	$ \begin{array}{c} 1.754 \\ (3.063) \end{array} $	-0.853 (1.918)	2.114 (1.985)	-1.166 (0.715)	1.658** (0.656)
HPX_{t-1}	1.820*** (0.331)	0.442** (0.207)	0.955*** (0.215)	0.262*** (0.077)	0.161** (0.071)
HPX_{t-3}	0.083 (0.356)	-0.176 (0.223)	0.349 (0.230)	0.087 (0.083)	-0.177^{**} (0.076)
GDP_t	0.161*** (0.036)	0.047** (0.023)	0.085*** (0.023)	0.029*** (0.008)	-0.00000 (0.008)
GDP_{t-1}	-0.010 (0.038)	0.054** (0.024)	-0.041 (0.025)	-0.005 (0.009)	-0.017^{**} (0.008)
C_t	-0.082 (0.061)	-0.006 (0.038)	-0.037 (0.039)	-0.032^{**} (0.014)	-0.008 (0.013)
C_{t-1}	-0.033 (0.067)	-0.094** (0.042)	0.035 (0.043)	$0.005 \\ (0.016)$	0.021 (0.014)
$Purchases_t$	-0.088 (0.152)	-0.005 (0.095)	-0.020 (0.098)	-0.096** (0.035)	0.033 (0.032)
$Purchases_{t+1}$	0.033 (0.147)	-0.065 (0.092)	$0.019 \\ (0.095)$	0.070^* (0.034)	$0.009 \\ (0.032)$
$Purchases_{t+2}$	-12.742 (41.202)	-94.784^{***} (25.799)	51.252* (26.698)	6.894 (9.620)	23.896** (8.820)
Observations R^2 Adjusted R^2	40 0.998 0.998	40 0.991 0.988	40 0.999 0.998	40 0.867 0.828	40 0.696 0.605

Table 10: Horse-race regression results of revenues on HPX, GDP, PCE and leading purchases

		I	Dependent variable:		
	gstx_use Total	gsrpt_use Personal Income	gsrpri_use Production,Import	gsrcp_use Corporate	gsrs_use Payroll
	(1)	(2)	(3)	(4)	(5)
t	$4.358 \\ (2.980)$	-0.758 (1.506)	3.935** (1.698)	-0.458 (0.857)	1.639*** (0.408)
HPX_{t-1}	1.661*** (0.311)	0.542^{***} (0.157)	0.767*** (0.177)	0.220** (0.089)	0.133*** (0.043)
HPX_{t-3}	-0.536^* (0.303)	-0.256 (0.153)	0.001 (0.173)	-0.115 (0.087)	-0.166^{***} (0.042)
GDP_t	0.171*** (0.031)	0.070*** (0.016)	0.077*** (0.018)	0.022** (0.009)	0.002 (0.004)
C_t	-0.077^* (0.043)	-0.120^{***} (0.022)	0.037 (0.024)	-0.012 (0.012)	0.019*** (0.006)
YP_t	-0.048* (0.027)	0.045*** (0.014)	-0.060^{***} (0.015)	-0.011 (0.008)	-0.022^{***} (0.004)
$Purchases_{t+3}$	-0.113^* (0.057)	$0.006 \\ (0.029)$	-0.094^{***} (0.032)	-0.020 (0.016)	-0.005 (0.008)
Constant	6.547 (39.295)	-99.339*** (19.863)	68.715*** (22.392)	13.088 (11.300)	24.083*** (5.382)
Observations R^2 Adjusted R^2	38 0.998 0.998	38 0.993 0.991	38 0.999 0.998	38 0.786 0.736	38 0.869 0.839