

# Sales Summary Report

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Report Type: Sales Summary

## Overall Summary

Metric	Value
Total Revenue	\$17,274,485.67
Total Quantity	101,021.00
Transaction Count	176
Average Quantity	573.98

## Monthly Sales Trends

Month	Revenue	Quantity	Transactions
2023-10	\$1,803,739.04	5,898	10
2023-11	\$85,457.96	1,476	5
2023-12	\$271,791.56	3,663	6
2024-01	\$660,591.72	4,494	9
2024-02	\$613,755.80	5,285	8
2024-03	\$1,337,614.05	3,876	8
2024-04	\$1,445,151.40	5,247	7
2024-05	\$272,587.56	3,504	6
2024-06	\$450,909.17	4,330	9
2024-07	\$976,148.97	3,334	5
2024-08	\$543,661.42	3,694	8
2024-09	\$1,745,145.14	3,867	8

## Top 10 Customers

Customer	Revenue	Quantity
68f40feba7f4ddac94cbab5d	\$3,036,203.94	6,998
68f223cba2a7a8c0bacaf103	\$2,528,482.74	12,302
68f40e06af149842280c2a60	\$2,196,846.73	10,444
68f40dc3af149842280c2a5f	\$1,942,892.71	12,230
68f40c2e3ba93a56927f0638	\$1,839,966.38	7,016
68f223cba2a7a8c0bacaf108	\$1,611,138.22	10,170
68f223cba2a7a8c0bacaf106	\$1,387,103.49	11,260
68f223cba2a7a8c0bacaf104	\$978,897.24	8,678
68f223cba2a7a8c0bacaf107	\$920,390.44	8,570
68f223cba2a7a8c0bacaf105	\$832,563.78	13,353

## Top 10 Products

Product	Quantity	Revenue
Roasted Garlic 12x12 OZ	12,315	\$707,514.67
hok	12,033	\$10,691,720.90
Chopped Garlic 12x16 OZ	10,957	\$530,234.68
Peeled Garlic 12x1 LB Garland	10,791	\$555,294.64
Cilantro Paste 20 LB Bag	9,577	\$402,533.68
Mixed Herbs 24x8 OZ	9,451	\$604,723.93
Minced Garlic 6x32 OZ	9,153	\$501,486.17
Ginger Paste 30 LB Bucket	7,636	\$638,669.79
Garlic Puree 40 LB Bag	7,451	\$528,624.16
Peeled Garlic 12x3 LB Garland	7,232	\$674,285.54