**Team File**



**Explanations on prices**

**Decisions 01 and 02**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Decisions** | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| Weekend last-minute price room/night | € 80 | 80 | 80 | 80 | 80 |
| Weekend rack rate price room/night | € 100 | 99 | 98 | 97 | 96 |

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**Decisions 03 and 04**

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| **Decisions** | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| Weekday last-minute price room/night | € 100 | D11 | E11 | F11 | G11 |
| Weekday rack rate price room/night | € 140 | D12 | E12 | F12 | G12 |

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**Decisions 05 and 06**

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| **Decisions** | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| Banqueting price standard/person/day | € 25 | D14 | E14 | F14 | G14 |
| Banqueting price premium/person/day | € 30 | D15 | E15 | F15 | G15 |

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**Explanations on other expenses**

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| **Decision** | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| Marketing expenses | n/a | D18 | E18 | F18 | G18 |

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**Decision 08**

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| **Decision** | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| Extra staff rewarding expenses | n/a | D19 | E19 | F19 | G19 |

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**Decision 09**

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| --- | --- | --- | --- | --- | --- |
| Decision | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| New investments in this year | n/a |  |  |  | n/a |
|  |  |  |  |  |  |
| **Decisions on extra depreciations:** |
| Resulting extra depreciations of year 1 | n/a |  | 0 | 0 | 0 |
| Resulting extra depreciations of year 2 | n/a | n/a | 0 | 0 | 0 |
| Resulting extra depreciations of year 3 | n/a | n/a | n/a | 0 | 0 |
| Resulting extra depreciations of year 4 | n/a | n/a | n/a | n/a | 0 |
| **Total of extra depreciation costs in this year (= filled out in teamsheet)** | **0** | D20 | E20 | F20 | G20 |

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**Decision 10**

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| --- | --- | --- | --- | --- | --- |
| **Decision** | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| Environmental responsibility | n/a | D21 | E21 | F21 | G21 |

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**Decision 11**

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| --- | --- | --- | --- | --- | --- |
| **Decision** | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| Additional maintenance expenses | n/a | D22 | E22 | F22 | G22 |

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**Decision 12**

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| --- | --- | --- | --- | --- | --- |
| **Decision** | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| Market research expenses | n/a | D23 | E23 | F23 | G23 |

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**Decision 13**

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| **Decision** | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| Other expenses | n/a | D24 | E24 | F24 | G24 |

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**Extra information for your coach**

**Decision 14**

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| **Decision** | **Prologue** | **Your team**  **Year 1** | **Your team**  **Year 2** | **Your team**  **Year 3** | **Your team**  **Year 4** |
|
| Ready | n/a | D27 | E27 | F27 | G27 |

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