

# TOEIC®

## TEST 1



CD 3 • Pistes 1 à 81

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### General Directions

This test is designed to measure your English language ability. The test is divided into two sections: Listening and Reading.

You must mark all of your answers on the separate answer sheet. For each question, you should select the best answer from the answer choices given. Then, on your answer sheet, you should find the number of the question and fill in the space that corresponds to the letter of the answer that you have selected. If you decide to change an answer, completely erase your old answer and then mark your new answer.

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## READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

### PART 5

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. Ms. Iwata handed out copies of the agenda that ----- had printed for the meeting.  
(A) hers  
(B) her  
(C) she  
(D) herself
102. The food ----- for the conference must be sent to the caterer by Friday at 5:00 P.M.  
(A) order  
(B) group  
(C) profit  
(D) lesson
103. The product review says that the Cozy Days space heater is ----- to warm up than similar products.  
(A) slowest  
(B) slower  
(C) slowed  
(D) slowing
104. Employees from San Jose International will arrive in Alajuela tomorrow for ----- first training session.  
(A) they  
(B) their  
(C) them  
(D) theirs
105. To apply for a driving permit, you must ----- two forms of identification.  
(A) meet  
(B) work  
(C) show  
(D) ride
106. Sales of Seviana Cosmetics have ----- improved since the new marketing campaign began last quarter.  
(A) steady  
(B) steadily  
(C) steadiest  
(D) steadied
107. Most applicants to Shim Accounting Services have completed a ----- internship at the company headquarters.  
(A) clear  
(B) present  
(C) taken  
(D) paid
108. Each Beehive Crafts Supply customer may redeem ----- coupon per visit.  
(A) alone  
(B) one  
(C) first  
(D) once

109. Dietrich Dentistry asks patients to provide 24-hour notice to cancel a scheduled -----.
- (A) appointment  
(B) involvement  
(C) requirement  
(D) investment
110. The building inspection has been postponed until next week ----- that the electrical work can be completed.
- (A) also  
(B) when  
(C) than  
(D) so
111. Mr. Carson ----- all the arrangements for the company retreat next month.
- (A) having made  
(B) to make  
(C) making  
(D) will make
112. The cafeteria in Morris Hall offers ----- breakfast and lunch for Arai and Ramos associates.
- (A) complimentary  
(B) accountable  
(C) replaced  
(D) secured
113. Visitors to Kensington Corporation must obtain guest passes ----- the security office prior to entering the facility.
- (A) upon  
(B) from  
(C) toward  
(D) between
114. Tachibana Pharmaceuticals' new method of ----- chemical solutions will increase efficiency in the laboratory.
- (A) combine  
(B) combinations  
(C) combining  
(D) combines
115. Lexino Publisher's dictionary database allows users to search for entries in ----- languages.
- (A) multiplied  
(B) multiplying  
(C) multiples  
(D) multiple
116. No one is permitted on the factory floor ----- proper safety gear.
- (A) following  
(B) regarding  
(C) unless  
(D) without
117. Heidt Used Appliance Store guarantees that your purchase will arrive in working -----.
- (A) condition  
(B) conditional  
(C) conditionally  
(D) conditioned
118. ----- Ms. Park appreciated the job offer from Seon Advisory Group, she declined the opportunity because she would have to relocate.
- (A) Now that  
(B) Only if  
(C) While  
(D) Whether
119. The convention center is located on Market Street, directly ----- Glenview Shopping Center.
- (A) opposite  
(B) among  
(C) apart  
(D) nearby
120. ----- a small festival celebrating the town's heritage, the Clarytown Celebration has become one of the biggest annual events in the area.
- (A) Origin  
(B) Originate  
(C) Originated  
(D) Originally
121. ----- of the management team include improving productivity and reducing annual expenditures.
- (A) Priority  
(B) Prioritizing  
(C) Priorities  
(D) Prioritized

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- 122.** ----- employees affected by changes to Linerex Corporation's health plan should watch the online presentation.
- (A) Every  
(B) Much  
(C) Those  
(D) Which
- 123.** Senior human resources personnel need to ----- at least two training events this year to be eligible for a bonus.
- (A) have hosted  
(B) be hosted  
(C) have been hosted  
(D) hosting
- 124.** Aomori Agriculture Solutions specializes in increasing crop yields ----- the development of better farming techniques.
- (A) because  
(B) through  
(C) previous  
(D) although
- 125.** Chae Media, Inc., plans to ----- the renovation of its publishing house in Seoul.
- (A) send away for  
(B) move forward with  
(C) take back from  
(D) watch out for
- 126.** The marketing team at Bescura Cars has created a series of ----- humorous commercials, designed to appeal to younger consumers.
- (A) economically  
(B) exactly  
(C) deliberately  
(D) patiently
- 127.** Programmers at Ulrich-Ahn Company are responsible for ensuring that software conforms to the ----- system standards.
- (A) establish  
(B) established  
(C) establishing  
(D) establishes
- 128.** Pour the cake batter into the pan and shake gently if the batter is ----- distributed.
- (A) unevenly  
(B) undeniably  
(C) unwillingly  
(D) unknowingly
- 129.** Geneto Technology uses three ----- of laboratory accuracy to ensure consistent results.
- (A) indicators  
(B) indicate  
(C) indicating  
(D) indicated
- 130.** The financial figures released by Tsai and Wu International ----- only to expenses from the month of July.
- (A) organize  
(B) ponder  
(C) correspond  
(D) subscribe

**PART 6**

**Directions:** Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices for each question are given below the text. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 131-134 refer to the following advertisement.

There is no better time to visit beautiful Nova Scotia, and Nova Scotia Tours can help! With over 25 years in business, we know how to plan ----- tailored to our clients' specifications. You and your **131.** family can enjoy everything from our Gaelic fiddle music and Ukrainian heritage festivals to the fresh, salty air and delicious seafood. For adventure seekers, there are many activities ----- you busy. ----- . Or, ----- you prefer, relax and dine at any of our world-class restaurants. **132.** **133.** **134.** But don't wait. Call us today at 902-555-0166!

- 131.** (A) garments  
(B) deliveries  
(C) conferences  
(D) vacations

- 132.** (A) to keep  
(B) keep  
(C) having kept  
(D) would keep

- 133.** (A) Book now to reserve your hotel.  
(B) Speak with our representatives Monday through Friday.  
(C) Try whale watching, kayaking, or cycling.  
(D) Choose from over hundreds of locations.

- 134.** (A) if  
(B) moreover  
(C) despite  
(D) both

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Questions 135-138 refer to the following article.

### New Head at Balmer Industries

Balmer Industries, one of the ----- pharmaceutical companies in Switzerland, yesterday announced **135.** the appointment of Li Xia Qiao as its newest CEO. The announcement ----- nearly two months **136.** after Edon Durian, the current head of Balmer, made public that he will retire at the end of the year. ----- . Qiao is well-known in the industry for successfully heading several small **137.** pharmaceutical companies. The job at Balmer will be the first position she has held at the helm of an international firm of this size. Qiao, ----- currently resides in Basel, begins working in Zurich **138.** on 28 November.

135. (A) leading  
(B) determined  
(C) hopeful  
(D) mutual

138. (A) whose  
(B) her  
(C) who  
(D) herself

136. (A) come  
(B) comes  
(C) will come  
(D) will have come

137. (A) The company is currently interviewing for  
the position.  
(B) A new CEO will be announced in  
November.  
(C) Balmer then plans to move its  
headquarters to Basel.  
(D) Durian has led the company for seven  
years.

Questions 139-142 refer to the following notice.

Are you an amateur athlete looking for a -----? Get ready for the premier competition of the year. **139.** Test your abilities at the Johannesburg Metropolitan Meet of Champions, ----- athletes from **140.** Randburg, Roodepoort, and Sandton will have a chance to represent their hometowns and compete for prizes in a variety of sports. The meet will take place in Roodepoort on 30 March. ----- . To register, visit jmmchampions.co.za. ----- athletes are not eligible to participate in the **141.** competitions but may register as volunteers for the event. **142.**

- 139.** (A) trainer  
(B) scholarship  
(C) teammate  
(D) challenge
- 140.** (A) with  
(B) yet  
(C) where  
(D) along

- 141.** (A) Tickets are available at all locations.  
(B) It is open to athletes 15 years or older.  
(C) Winners will be announced then.  
(D) Training is scheduled for the next day.
- 142.** (A) Profession  
(B) Professional  
(C) Professions  
(D) Professionally

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Questions 143-146 refer to the following e-mail.

To: Claudia Espino  
From: Yumiko Fujihara  
Date: June 2  
Re: Tokyo Showcase Request

Dear Ms. Espino,

Mr. Miyashita, the owner of The Miyashita Gallery of Kyoto, was pleased to display your work as part of the May Modern Artists Celebration. He was ----- impressed with your stunning collection of oil paintings of everyday life in Madrid. He now hopes to present these pieces at his other gallery in Tokyo in September. Are they available for ----- and sale? ----- Please inform us if you are interested and, -----, we can arrange a meeting to discuss compensation and further details. -----

Respectfully yours,

Yumiko Fujihara  
Administrative Assistant  
The Miyashita Gallery

143. (A) particular  
(B) particularity  
(C) particularize  
(D) particularly

144. (A) repair  
(B) analysis  
(C) exhibition  
(D) treatment

145. (A) Any work that does not sell would be returned to you in October.  
(B) We can restore the art to its original condition.  
(C) The gallery specializes in sculptures of all kinds.  
(D) You will receive a discount on any piece you buy.

146. (A) even if  
(B) if so  
(C) so long as  
(D) in case

**PART 7**

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following directory.

## Welcome to Moon Bay Department Store

Please use this temporary directory to navigate our store while it is under renovation. We are expanding Level 2, which previously held our shoe department, in order to build a food court for our valued customers.

### Level 1

Electronics and Technology  
Home Furnishings

### Level 2

Closed for Renovations until June 4

### Level 3

Children's Clothing  
Athletic Equipment

### Level 4

Women's Clothing  
Men's Clothing  
Shoes

**147.** Why is the store under renovation?

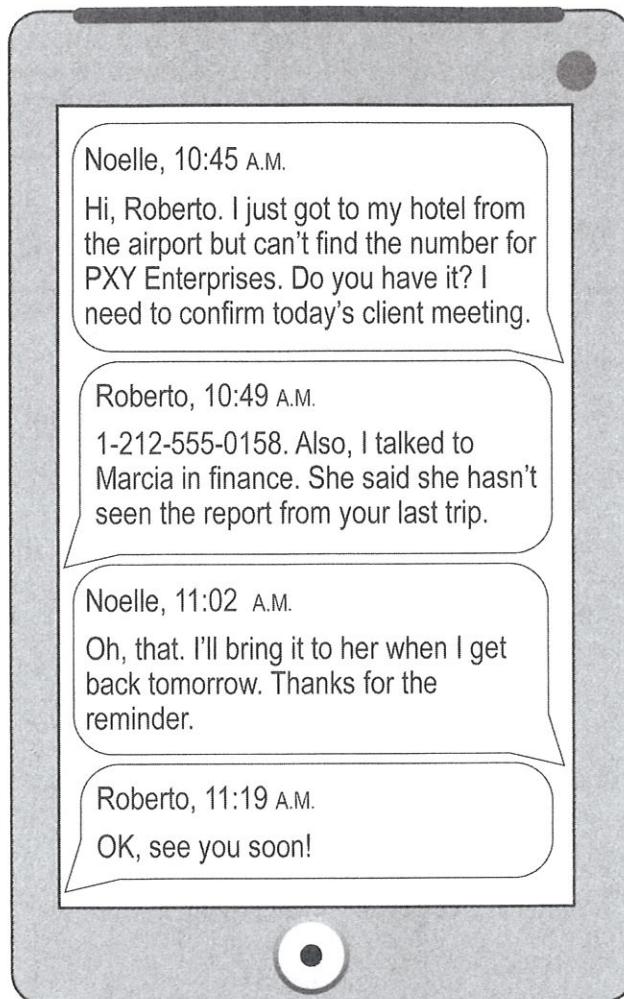
- (A) To reorganize a clothing department
- (B) To expand a shoe department
- (C) To create an eating area
- (D) To add extra dressing rooms

**148.** Where are exercise machines most likely located?

- (A) On Level 1
- (B) On Level 2
- (C) On Level 3
- (D) On Level 4

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**Questions 149-150 refer to the following chain of text messages.**



**149. Who is Roberto?**

- (A) A co-worker of Noelle's
- (B) A financial consultant
- (C) An employee of PXY Enterprises
- (D) A travel agent

**150. At 10:49 A.M., what does Roberto most likely mean when he writes, "she hasn't seen the report from your last trip"?**

- (A) Marcia has been out of the office.
- (B) The report got lost.
- (C) Marcia will finish the report.
- (D) The report is late.

Questions 151-152 refer to the following notice.

## Connor's

2005 Great Hill Rd.  
Edmonton, AB, T5J 1N7  
780-555-0199  
[www.connors.ca](http://www.connors.ca)

You're invited!

### Customer Appreciation Night

Wednesday, 11 October  
6:00 P.M. – 9:00 P.M.

Our computer specialists will demonstrate the latest computer tablets, digital cameras, and phones. They'll explain how to operate various devices and provide tips on how to choose the right computer for your home or business.

Receive 20% off all paper and pens and 10% off all copy orders on 11 October only.

## Connor's

*Offering the best in office supplies and equipment for 25 years*

151. What is the purpose of the notice?

- (A) To introduce a Web site
- (B) To extend an invitation
- (C) To advertise a new computer
- (D) To promote a new copying service

152. What is available for a discount on October 11?

- (A) Computer tablets
- (B) Telephones
- (C) Digital cameras
- (D) Copy orders

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**Questions 153-154 refer to the following advertisement.**

## Delights Crepe Palace

993 Weston St., Portland, Maine 14104

Phone: 207-555-0116

delightscrepepalace.com

### Hours:

Monday-Friday 11 A.M.-8 P.M.    Saturday 10 A.M.-9 P.M.    Sunday noon-5 P.M.



All our crepes are filled with delicious fruit and served hot with dessert toppings. If you have never tried these thin, sweet French pancakes, you're in for a treat!

Visit our central downtown location, easily accessible from the train station. Give us a call or go to our Web site to place an order for pickup. Delivery is not available.

### Crepes:

Small \$5    Medium \$8    Large \$10

Fillings: Strawberries, Blueberries, Mangoes, Bananas

Toppings: Chocolate, Fudge, Whipped Cream, Marshmallows

(The first topping is free. Additional toppings are \$.50 each.)

**153. What is indicated about the restaurant?**

- (A) It charges a fee for delivery.
- (B) It has a convenient location.
- (C) It is closed on weekends.
- (D) It recently opened a new location.

**154. What is stated about the crepes?**

- (A) They come in different sizes.
- (B) They cost \$.50 each.
- (C) They are filled with chocolate.
- (D) They are served cold.

Questions 155–157 refer to the following advertisement.

## ARTISTICS, INC., GRAND OPENING!

Artistics, Inc., is proud to announce that our store has reopened at a new location, 2416 Whalley Avenue. We will continue to specialize in business cards, flyers, posters, menus, catalogs, and other promotional materials. In addition, our bigger space now allows us to offer the services of an expanded team of graphic designers who can work with you to conceptualize and design your product in order to achieve maximum visual appeal.

We invite you to visit our store and take a look at hundreds of sample cards, mailers, and brochures, all of which can be customized for your specific products or services. If you make a purchase of \$200 or more in printing services in the month of April, you will receive a complimentary 100-count box of business cards (a \$25 value).

**Artistics, Inc.**  
2416 Whalley Avenue  
Cairns 4870  
Telephone 617 4041 6565

155. What type of business is Artistics, Inc.?
- (A) A printing company
  - (B) An art gallery
  - (C) A Web site design firm
  - (D) An employment agency
156. What is indicated about Artistics, Inc.?
- (A) It now has multiple locations.
  - (B) It has hired additional staff.
  - (C) It is expanding its online services.
  - (D) It is open seven days a week.
157. What is offered with a purchase of \$200 or more?
- (A) Free shipping
  - (B) A set of business cards
  - (C) A \$25 gift card
  - (D) A box of brochures

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Questions 158-160 refer to the following survey.

## Savix Professional Workshop Series

### Feedback Form

Workshop # 4 : Strategies for Effective Meetings

Attendee name : Monica Montero

Please select up to three factors that were most important in your decision to attend this workshop.

- |                           |     |                    |     |
|---------------------------|-----|--------------------|-----|
| Facilitators of workshop  | [ ] | Cost               | [x] |
| Date and time of workshop | [ ] | Length of workshop | [ ] |
| Workshop topic            | [x] | Other _____        | [ ] |

Please indicate whether or not you agree with the following statements.

	Yes	No
The facilitators presented information in a compelling manner.	[x]	[ ]
The facilitators seemed knowledgeable about the topic.	[x]	[ ]
The facilitators proceeded at a good pace.	[ ]	[x]
The knowledge and skills I gained will be useful at my job.	[x]	[ ]
I would consider attending other workshops offered by these facilitators.	[x]	[ ]
I would recommend this workshop to my colleagues.	[x]	[ ]

Please indicate other comments and suggestions below.

While the material presented was helpful, I felt that one day was not enough time to thoroughly cover the presenters' topics. Also, I would be interested in a future workshop that addresses time management.

158. What is indicated about the workshop?
- (A) It was the fourth in a series.
  - (B) It was expensive.
  - (C) It was crowded.
  - (D) It was held in Ms. Montero's office.
159. What is suggested about Ms. Montero?
- (A) She is an employee at Savatrix Professional Workshops.
  - (B) She has signed up for another workshop.
  - (C) She was familiar with the presenters before attending the event.
  - (D) She wants to have meetings that are more productive.
160. What did Ms. Montero believe needed improvement?
- (A) The workshop location
  - (B) The workshop materials
  - (C) The length of the workshop
  - (D) The cost of the workshop

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**Questions 161-163 refer to the following e-mail.**

To:	All Employees
From:	Su Kyung Cho <skcho@greatcars.co.nz>
Subject:	Annual outing
Date:	1 December

I wanted to let everyone know that management has decided to postpone our annual company hiking trip, which is usually held in December. As all of you know, that is the busiest time of year for our car rental agency, and every year it is difficult to fit the trip into our schedule. The new date is 23 January. This should be more convenient for anyone who wants to go.

If you would like to help plan the trip, please call Sandra Logan in Human Resources at extension 45. She needs help coordinating meals for the day. She has already confirmed that we will be hiking the Tongariro Alpine Crossing up to the Emerald Lakes.

Su Kyung

**161. What is the purpose of the e-mail?**

- (A) To schedule a meeting
- (B) To make hotel reservations
- (C) To explain a car rental policy
- (D) To announce a change in plans

**162. What will occur in December?**

- (A) An increase in business
- (B) A sales meeting
- (C) An employee award ceremony
- (D) A company hiking trip

**163. According to the e-mail, why should people contact Ms. Logan?**

- (A) To rent a car
- (B) To schedule an interview
- (C) To help make food arrangements
- (D) To select a vacation destination

Questions 164–167 refer to the following online chat.

**Mark Slater**

Slater, Mark, 10:22 A.M. Does anybody want to get some lunch at the noodle shop across the street?

Davis, Sara, 10:23 A.M. I'm in.

Yu, Peter, 10:25 A.M. Me too.

Briggs, Francesca, 10:25 A.M. Sorry, I have to stay to finish my presentation for our meeting this afternoon. Could somebody bring me something?

Slater, Mark, 10:26 A.M. Sure, Francesca. We'll get your usual. What are you going to present?

Briggs, Francesca, 10:28 A.M. I'm going to review how to log in to the new computer system. Mr. Cooke also wants me to make sure everybody understands the new technology policies.

Yu, Peter, 10:29 A.M. Do you need help with that?

Briggs, Francesca, 10:31 A.M. I might. Are you good at formatting artwork for a slide show?

Yu, Peter, 10:33 A.M. I can come over to your desk in an hour and help you.

Briggs, Francesca, 10:34 A.M. That would be great.

Davis, Sara, 10:36 A.M. Will you include a demonstration in your presentation? I always find that helpful.

Briggs, Francesca, 10:37 A.M. Yes, but I need to find a volunteer who hasn't logged in yet for the demonstration.

Slater, Mark, 10:38 A.M. I haven't logged in yet. You can use me as your example.

Briggs, Francesca, 10:40 A.M. Perfect. I'll walk you through the steps during the meeting.

**SEND**

- 164.** At 10:23 A.M., what does Ms. Davis most likely mean when she writes, "I'm in"?
- She is in the office.
  - She will go to the noodle shop.
  - She will attend the meeting.
  - She is logged on to a computer system.
- 165.** What is indicated about the presentation?
- It will take place over lunch.
  - It will be given by Mr. Yu.
  - It will last about an hour.
  - It will include graphics.
- 166.** What is suggested about Mr. Cooke?
- He is giving a demonstration.
  - He is a new employee.
  - He is Ms. Briggs's supervisor.
  - He is setting up a new account.
- 167.** Who will use the new computer system for the first time during the meeting?
- Mr. Slater
  - Ms. Davis
  - Mr. Yu
  - Ms. Briggs

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Questions 168-171 refer to the following memo.

**MEMO**

From: Daniel Horge, Manager  
To: All employees  
Date: June 1  
Re: Staffing

Nancy Wollowitz, the front desk receptionist, will be taking a two-week vacation from June 7 to June 21. — [1] —. A temporary worker has been hired from a placement agency to fill in for her during this time. — [2] —. He will take over most of her usual duties, including answering the phone, scheduling hair appointments, and checking clients in and out of the facility. Please introduce yourself to Mr. Sans and make yourself available should he have any questions. — [3] —.

Additionally, please make sure that you submit your time sheet by June 5. Ms. Wollowitz will send in payroll information before she leaves, so your pay will be deposited into your account on the normal payday of June 14. This is important because Mr. Sans will not be trained to use our payroll software. — [4] —.

If you have questions regarding this matter, please contact Ms. Wollowitz before June 7 or me after that date, and we will be happy to help you.

168. Where do the recipients of the memo most likely work?

(A) At a job-placement agency  
(B) At an accounting firm  
(C) At a hair salon  
(D) At a doctor's office

169. What is indicated about Ms. Wollowitz?

(A) She is retiring.  
(B) She found a new job.  
(C) She is taking some time off.  
(D) She is Mr. Horge's supervisor.

170. By when should employees submit their hours?

(A) June 1  
(B) June 5  
(C) June 7  
(D) June 14

171. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?

"His name is Michael Sans."

(A) [1]  
(B) [2]  
(C) [3]  
(D) [4]

Questions 172–175 refer to the following article.

## Valuables Found on Beach

September 20—A gold ring valued at \$1,200 was found during storm cleanup at Avondale Beach on Saturday morning. This was only one of many objects retrieved from the sand over the weekend by the Kirkland Sanitation Department. — [1] —. In preparation for Friday's fireworks show, municipal cleaning crews combed the beach on Saturday and Sunday to remove debris washed up by Thursday night's storm.

Crew member Liam O'Donnell, who has worked every storm cleanup for the last five years, said, “You wouldn't believe some of the things we find. Last year I pulled a vacuum cleaner out of the sand. But it's really common to find things like umbrellas, jewelry, coins, and even bicycles. — [2] —. These are things that beachgoers often forget or lose at the beach. When there's a storm, they all come to the surface, and we find them.” — [3] —.

All valuables found by city cleaning crews are taken to the Kirkland Community Center. — [4] —. During that time, anyone who has lost an item can look for it at the community center. Any valuables that are not claimed are sold at the annual community auction, which benefits the city library and parks.

172. What is the purpose of the article?
- (A) To report the weather
  - (B) To describe a cleanup effort
  - (C) To advertise jewelry
  - (D) To announce an annual auction
173. What is suggested about Mr. O'Donnell?
- (A) He works for the city.
  - (B) He owns a gold ring.
  - (C) He was hired last month.
  - (D) He lost an item at the beach.
174. What is stated about Avondale Beach?
- (A) It rents umbrellas to beachgoers.
  - (B) It has a network of biking trails.
  - (C) It was closed for 90 days.
  - (D) It will host a fireworks show.
175. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?  
“They are kept here for up to 90 days.”
- (A) [1]
  - (B) [2]
  - (C) [3]
  - (D) [4]

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Questions 176-180 refer to the following e-mail and letter.

**\*E-mail\***

To: Sasikala Sharma  
From: Zachary Bauers  
Subject: This season  
Date: 20 July

Dear Sasikala:

Thank you for giving me the great news. I'm glad to know we have so many subscribers returning for another season and that we also have an increase in new subscribers. Our advertising must be working!

In answer to your question, we still haven't yet made a decision about the final show. I'm hoping plans to produce *After the Sun* will work out. It is an expensive production, and the budget is still an issue. If we can't afford to do it, we'll have to mail the tickets for the first four shows to subscribers in August as planned. Then we can send the tickets for the final show in September, after it has been chosen. I'll let you know by the end of next week whether we have decided to go ahead with *After the Sun*.

Zachary

**Belmont Community Theatre**  

---



12 August

Mr. Jake Harbaugh  
14 Snyder Court, #4  
Winnipeg R2C 0H9

Dear Mr. Harbaugh:

Thank you for subscribing to the upcoming Belmont Community Theatre season! On behalf of the theatre, I want to welcome you. We are always pleased to have new subscribers, and I am certain you will be delighted with the upcoming season. Please find enclosed the tickets for the five plays for this season.

Play descriptions, performer biographies, and a complete schedule can be found on our Web site. If you have any questions, please contact the box office at 204-555-0142.

Subscribers enjoy exclusive benefits, including ticket exchanges, which can be made by phone, mail, or in person at the box office. Please be aware that programs and schedules are subject to change.

Sincerely,

*Sasikala Sharma*  
Patron Services Director  
Belmont Community Theatre

176. What is Mr. Bauers pleased about?
- (A) There will be an increased number of plays produced this season.
  - (B) There are more season subscribers this year.
  - (C) A positive review appeared in the local news.
  - (D) The new advertising campaign is being launched.
177. Why is Mr. Bauers concerned?
- (A) Some tickets were lost in the mail.
  - (B) A budget meeting was rescheduled.
  - (C) A play might cost too much to produce.
  - (D) Play rehearsals are behind schedule.
178. Why did Ms. Sharma send the letter to Mr. Harbaugh?
- (A) To confirm a schedule
  - (B) To thank him for his subscription
  - (C) To let him know about some changes
  - (D) To give him news about a new play
179. What is suggested about the Belmont Community Theatre's upcoming season?
- (A) The fifth play will be *After the Sun*.
  - (B) It will last longer than previous seasons.
  - (C) There are new subscriber benefits.
  - (D) The ticket prices have increased.
180. According to the letter, what can subscribers do on the Web site?
- (A) Exchange their tickets
  - (B) Select their seats
  - (C) Read about actors
  - (D) Contact the box office

Go on to the next page ➤

Questions 181-185 refer to the following invoice and e-mail.

## Restaurflex Supply

**Client Name:** The Gramerty

**Client Address:** 793 Pemberton Ave., Millersburg, NY 12505

**Date:** May 18

Item Number	Description	Quantity	Unit Price	Total
RX1652	Blue paper napkins with white trim, 25 cm x 25 cm	3,000	\$0.10	\$300.00
RX1993	Blue paper place mats, 38 cm x 25 cm	3,000	\$0.50	\$1,500.00
RX2028	Plastic cups with lids, 1 liter, blue	500	\$0.30	\$150.00
RX1800	Food-grade plastic bags in blue with color logo, 10 cm x 20 cm x 45 cm	3,000	\$0.30	\$900.00
				<b>Total</b> \$2,850.00

If you have any questions, please contact your sales representative, Amine Guettera, at [aguettera@restaurflexsupply.com](mailto:aguettera@restaurflexsupply.com).

<b>To:</b>	aguettera@restaurflexsupply.com
<b>From:</b>	chitanmistry@thegramerty.com
<b>Subject:</b>	Invoice
<b>Date:</b>	May 22

Dear Mr. Guettera,

Congratulations on your new position and thank you for sending the invoice for the products I ordered. When I spoke with Emilia Katzenbach, my previous contact at Restaurflex, she offered a discount on item RX1800, bringing the unit cost from 30 cents to 20 cents each. I understand that your prices have increased, but The Gramerty is a longtime customer. Could you please speak to her to confirm this and then send us an updated invoice?

In addition, customers who ordered from our take-away menu have complained that the plastic lids on their containers did not close securely, and their soup leaked out. We never had this problem before our most recent order last December. I would like to return the remainder of this item, RX2333, and be reimbursed accordingly. Could you recommend a suitable replacement?

Thank you,

Chitan Mistry  
General Manager, The Gramerty

181. What most likely is The Gramerty?
- (A) A party-supply company
  - (B) A bank
  - (C) A restaurant
  - (D) A retail shop
182. What is the same for each product on the invoice?
- (A) The size
  - (B) The color
  - (C) The logo
  - (D) The quantity
183. What product does Mr. Mistry expect to be discounted?
- (A) Napkins
  - (B) Place mats
  - (C) Disposable cups
  - (D) Plastic bags
184. Who is Ms. Katzenbach?
- (A) Mr. Mistry's supervisor
  - (B) The manager of The Gramerty
  - (C) A longtime customer of The Gramerty
  - (D) A salesperson at Restaurflex Supply
185. What is NOT suggested by the e-mail?
- (A) Mr. Mistry has ordered from Restaurflex Supply previously.
  - (B) Mr. Mistry has worked with Mr. Guettera many times.
  - (C) Restaurflex Supply has recently raised its prices.
  - (D) The Gramerty has received complaints from customers.

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Questions 186-190 refer to the following instructions, letter, and text message.

## Instructions for San Aldo University Press Authors

San Aldo University Press is pleased to be publishing your forthcoming book. Carefully follow these instructions for preparing and submitting your manuscript. Failure to do so may result in book production delays or increased production fees.



- The text file of your manuscript should include all content from the title page to the list of references.
- If applicable, save and supply digital artwork, tables, and charts as individual files.
- If applicable, obtain signed permissions for digital artwork; permission forms can be obtained from [www.saupress.sau.edu/author](http://www.saupress.sau.edu/author).
- Review the author checklist, downloadable from [www.saupress.sau.edu/author](http://www.saupress.sau.edu/author).

Please e-mail all these documents directly to your San Aldo University Press editor.

San Aldo University Press  
130 Oceanside Way  
San Aldo, California 95523  
[saupress.sau.edu](mailto:saupress.sau.edu)

January 12

Kwon Tae-Hwan  
16 Yeonsan 4(sa)-dong  
Yeonje-gu, Busan  
South Korea

Dear Dr. Kwon,

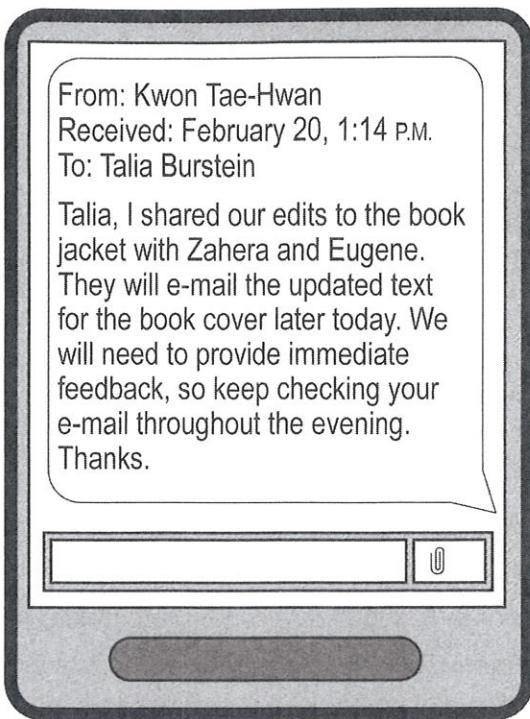
Your coauthor just e-mailed the remainder of your permission forms to me, and I now have all materials needed to begin the production phase for *The Economics of Simple Living*. A production schedule is enclosed; we are still on track for a July release. Please review and make note of important dates that require action from you and your coauthor. In the meantime, should you have any editorial questions, please contact me, as usual.

I look forward to your visit at the end of August, when we will have the kickoff of your promotional tour at San Aldo University's bookstore.

Best regards,

*Zahera Sadik*

Zahera Sadik  
Editor, Economics & Political Science  
650-555-0179 ext. 11  
[zahera@saupress.sau.edu](mailto:zahera@saupress.sau.edu)



186. According to the instructions, what must authors do?
- (A) Approve an editorial schedule
  - (B) Complete a checklist review
  - (C) Submit their final manuscript over the Internet
  - (D) Include all tables and charts in one file
187. What is true about *The Economics of Simple Living*?
- (A) It includes artwork.
  - (B) It is available in an electronic version.
  - (C) Its cost of production was high.
  - (D) Its publication was delayed.
188. According to the letter, what will happen in August?
- (A) A bookstore will offer a discount.
  - (B) A book will be published.
  - (C) Ms. Sadik will contact Dr. Kwon.
  - (D) Dr. Kwon will travel to California.
189. Who most likely is Ms. Burstein?
- (A) Dr. Kwon's coauthor
  - (B) Dr. Kwon's editor
  - (C) Ms. Sadik's manager
  - (D) Ms. Sadik's assistant
190. In the text message, the word "keep" in paragraph 1, line 6, is closest in meaning to
- (A) consider
  - (B) withhold
  - (C) continue
  - (D) reserve

Go on to the next page ➤

Questions 191-195 refer to the following schedule and e-mails.

Bridgewater Spring Festival Weekend Activities	
<b>Saturday 18 May</b> <b>12:00 P.M. Pizza Cook-Off</b> —competitors will choose the ingredients to create the best pizza, and attendees will act as judges! Win one free cheese pizza each month for the remainder of the year. \$5 entry fee. Sponsor: Bridgewater Pizzeria Venue: Bridgewater Pizzeria <b>2:00 P.M. to 5:00 P.M. Spring Garden Tour</b> —visit some of the most beautiful home gardens in the city. Bridgewater's best home gardener will be awarded a \$50.00 cash prize. Sponsor: Bridgewater Parks Commission Venue: See Garden Tour map	<b>Sunday 19 May</b> <b>9:30 A.M. Walk for Health</b> —complete the 5-mile walk around Swan Creek Park to receive a free two-week gym membership worth \$30. All participants will receive a free "Get Fit!" T-shirt. Sponsor: Treager's Gym Venue: Swan Creek Park north entrance <b>4:00 P.M. University String Quartet</b> —enjoy the music of Haydn, Mozart, and Schubert in this performance featuring first violinist Jemiah Weisz. \$10 entrance fee. Sponsor: Bridgewater University Venue: University Concert Hall

<b>From:</b>	Leeann Allen <leeann.allen@bridgewaterparks.org>
<b>To:</b>	Angela Russo <arusso@tqmail.net>
<b>Date:</b>	May 15
<b>Subject:</b>	Weekend festival

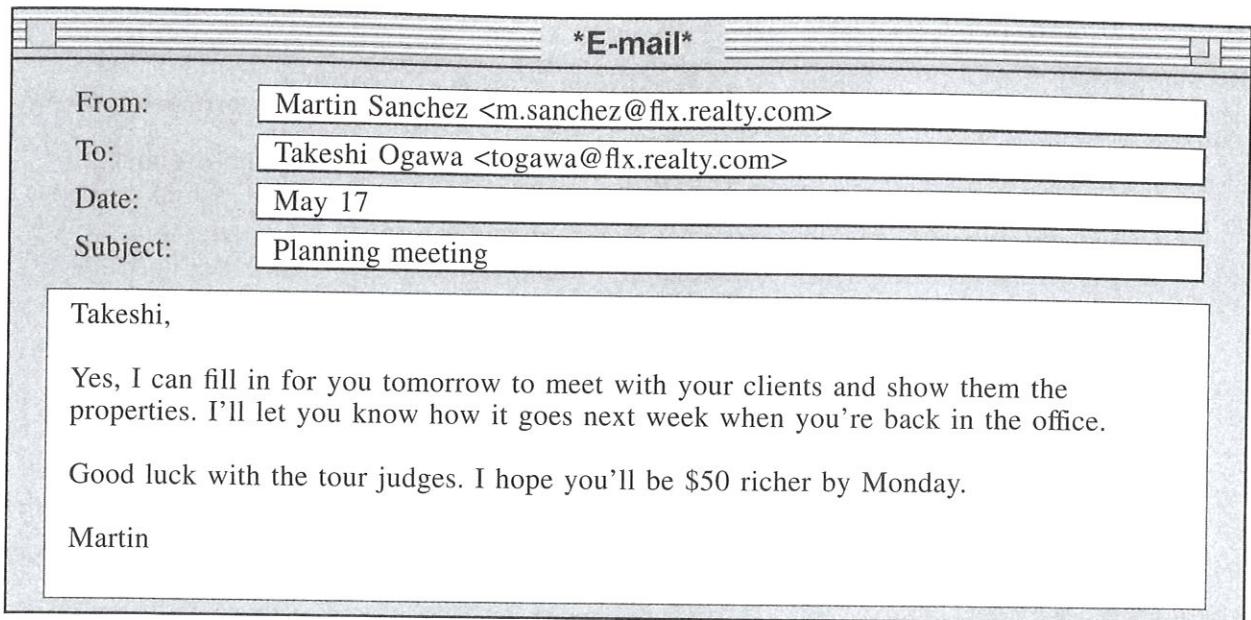
Hello Angela,

Since rain is likely on Sunday, I would like to move Matt Treager's event, which will take place outdoors, to Saturday and move yours to Sunday at noon.

We will update the festival Web site and send out an e-mail to notify festivalgoers of this schedule change. We will also post notices on the message boards in the park. Let me know if this works for you.

Yours,

Leeann Allen, festival organizing committee



191. What is stated about the University String Quartet performance?  
(A) It requires an admission fee to attend.  
(B) It will be delayed because of the weather.  
(C) It was moved to a different venue.  
(D) It will end at 5:00 P.M.
192. What is the purpose of the first e-mail?  
(A) To advise festivalgoers that it will rain  
(B) To provide feedback on a Web site  
(C) To request a change to a schedule  
(D) To announce an upcoming festival
193. In the first e-mail, the word "notices" in paragraph 2, line 2 is closest in meaning to  
(A) ideas  
(B) reviews  
(C) evaluations  
(D) announcements
194. Who most likely will participate in a festival activity on Sunday afternoon?  
(A) Ms. Allen  
(B) Ms. Russo  
(C) Mr. Treager  
(D) Mr. Sanchez
195. Why is Mr. Ogawa most likely unable to meet with his clients?  
(A) He is one of the festival organizers.  
(B) He is performing in a music concert.  
(C) He is a judge for a cooking competition.  
(D) He is competing in a festival event.

Go on to the next page ➞

**Questions 196-200** refer to the following article, e-mail, and floor plan.

### Metro Area Business Watch - October

The grand opening of the Ocean Crest Mall in Marlow Bay is scheduled for next spring, and available spaces are filling rapidly. Once the mall opens, business is expected to take off just as quickly. While the Ocean Crest Mall is not the only such establishment in Marlow Bay, it will be the first to open directly onto the boardwalk. The mall will include boutiques, specialty stores, and a variety of food vendors.

The mall management is hoping to attract business owners from outside Marlow Bay. According to rental manager Barbara Lancer, a number of the businesses that have rented space are new to the area.

"This was by design," she explained. "The Marlow Bay City Council offered the mall owners a tax incentive if we are able to bring new businesses to Marlow Bay. We're still a little short of our goal to have 75% of our spaces rented to nonlocal businesses. We are offering reduced rental prices on new leases for out-of-town businesses."

Applications from business owners looking to lease retail and restaurant space will be accepted until the December 15 deadline. Interested business owners are encouraged to contact Lancer by e-mail at blancer@oceancrestmall.com.

<b>From:</b>	Tracy Fernandez <tfernandez@kmail.com>
<b>To:</b>	Barbara Lancer <blancer@oceancrestmall.com>
<b>Date:</b>	October 9
<b>Subject:</b>	Available space

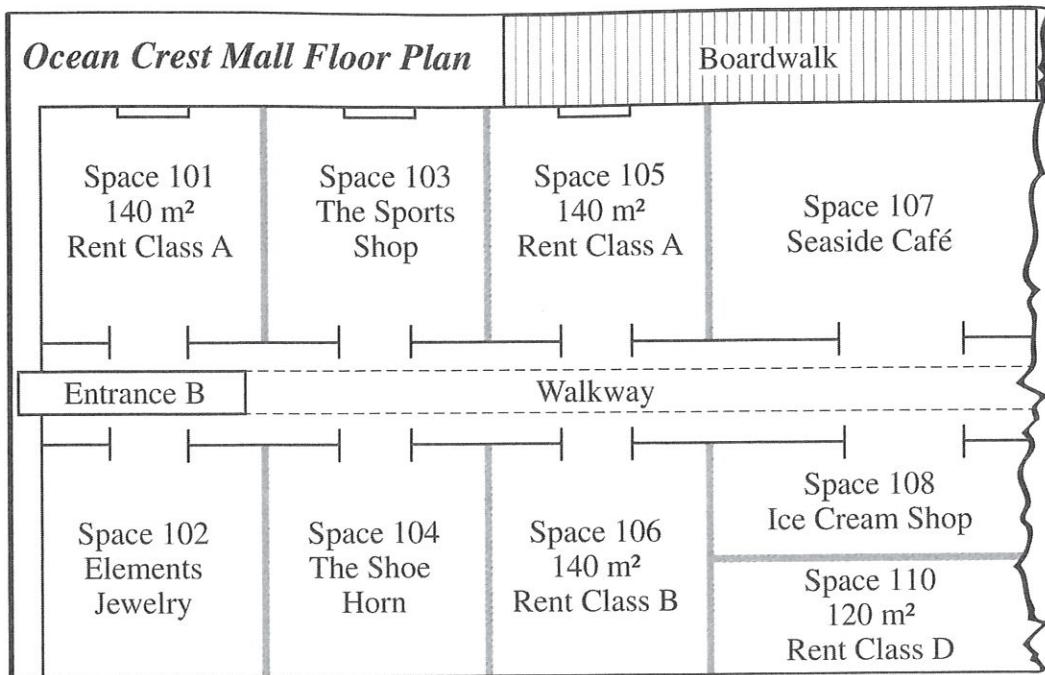
Dear Ms. Lancer,

I am a friend of Eric Raye, owner of The Shoe Horn, and he suggested that I contact you about a rental space in the Ocean Crest Mall. He told me about a great benefit that he received that is available to business owners like me. I own Edge Fashion and sell contemporary women's apparel. I have two retail locations in the nearby city of Hazelton, and I am considering expanding to Marlow Bay. If possible, I would like to be near my friend's store, but I do not want a space that is beside a restaurant or food service. A space on the boardwalk side that overlooks the beach would be ideal.

Could you please send me a map of the mall showing any available spaces that might meet my needs? Also, could you provide information about the size of each space and rental fees?

Thank you in advance,

Tracy Fernandez



196. What is the purpose of the article?
- To explain why the opening of a new mall has been postponed
  - To announce plans to build a new mall
  - To review the stores and restaurants in a new mall
  - To encourage business owners to rent space in a new mall
197. In the article, the phrase “take off” in paragraph 1, line 5, is closest in meaning to
- remove
  - discount
  - increase quickly
  - leave suddenly
198. What is stated about the Ocean Crest Mall?
- It will be the only mall in Marlow Bay.
  - It will have direct access to the boardwalk.
  - It will include 75 retail spaces to rent.
  - It will open for business on December 15.
199. What is indicated about Mr. Raye?
- He is a friend of Ms. Lancer.
  - His business was the first to open.
  - He is paying a reduced rental rate.
  - His store opens onto the beach.
200. What space will Ms. Fernandez most likely be interested in renting?
- Space 101
  - Space 105
  - Space 106
  - Space 110

**Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.**