

# Yücel Arda DEMİRCİ

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Ankara , TURKEY

I am a dedicated and driven student pursuing a degree in Management Information Systems with a passion for IT and a strong desire to excel in the field. With a diverse range of experiences in cybersecurity, IT sales and marketing, network and project management, I am equipped with a well-rounded skill set that I am eager to apply in the world of technology.

## KEY COMPETENCIES

Linux (Debian)  
Server  
Cybersecurity  
Leadership

Network Infrastructure  
Virtualization  
Python  
Adaptation

Information Technologies  
Communication  
Project Management  
Interpersonal Skills

## PROFESSIONAL EXPERIENCE

### Bilişim Academy

Jul 2022 - Aug 2022

#### Ethical Hacking Instructor

#### Promoted from Information Technologies Intern

#### Accomplishments:

- Developed and delivered engaging lectures to a diverse group of over 50 sector professionals, including computer engineers, IT workers, and software developers.
- Topics covered in the lectures included basic networking, foundations of penetration testing, logging, and SOC (Security Operations Center) tools.
- Provided guidance and assistance to students with their personal cyber security projects, fostering their growth and development.
- Contributed to the growth and success of the company's online presence, facilitating effective knowledge sharing and learning experiences for students. Developed and delivered engaging lectures to a diverse group of over 50 sector professionals, including computer engineers, IT workers, and software developers. Topics covered in the lectures included basic networking, foundations of penetration testing, logging, and SOC (Security Operations Center) tools.
- Provided guidance and assistance to students with their personal cyber security projects, fostering their growth and development. Contributed to the growth and success of the company's online presence, facilitating effective knowledge sharing and learning experiences for students.

### Bilişim Academy

Aug 2021 - Sep 2021 | Jun 2022 - Jul 2022

#### Network Intern ---> IT Intern

Started as a Voluntary Intern in Network Operations then promoted to IT Intern for second year.

#### Accomplishments in the first year:

- Joined the company as a Network intern, contributing to various projects and gaining valuable experience.
- Collaborated with a team to successfully establish a cutting-edge cyber security lab for "Ostim Technical University" within the first two months of employment.
- Played a crucial role in server orchestration, configuring and deploying vulnerable machines, and setting up lab PCs to ensure optimal functionality.
- Demonstrated proficiency in managing virtual machines using Proxmox, contributing to the setup and maintenance of virtual environments.
- Deepened my expertise in Linux systems through hands-on experience, actively enhancing my skills and knowledge in this domain

## **Accomplishments in the second year:**

- Joined the company as an IT Intern, receiving comprehensive training in various aspects of information technologies.
  - Obtained a CyberOps certificate from Cisco, validating expertise in cyber security practices.
  - Played a crucial role in developing and documenting cyber security procedures for the company, along with two additional projects.
  - Demonstrated exceptional performance, leading to a promotion to Ethical Hacking Instructor.
  - Managed the company's website and Moodle system, overseeing registrations, lecture uploads, and assisting with the creation of helpful documents.
  - Led a team of fellow interns in the reconstruction of a collection of previously recorded lectures, streamlining accessibility and enhancing the overall user experience.
  - Collaborated with the team to develop and implement improvements to the website and Moodle system, contributing to enhanced efficiency and user satisfaction.
  - Actively engaged in troubleshooting and providing technical support to users, ensuring smooth navigation and utilization of the platforms.
  - Demonstrated strong leadership skills in coordinating the team's efforts, fostering a collaborative and productive working environment.
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## **EDUCATION**

### **Ankara Yildirim Beyazit University**

BS in Management Information System | GPA 3.50

2022 - Present

### **Kırıkkale University**

BS in Electric - Electronic Engineering | Dropped Out

2020 - 2022

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## **PROJECTS & CLUBS & VOLUNTEERING**

### **Schneider Global Student Experience | Sales & Marketing**

- Participated in the Schneider Electric Global Student Experience program, focusing on the Sales & Marketing department.
- Acquired in-depth knowledge of logistics and marketing tactics, gaining a comprehensive understanding of their application in the industry.
- Learned how to create and execute effective sales campaigns, utilizing strategic approaches to maximize impact and reach.
- Led the development of a fully-fledged e-mobility project, leveraging Schneider Electric's EcoStruxure.
- Crafted a compelling campaign highlighting the integration of electric power for EVs, incorporating case studies of similar start-ups.
- Successfully marketed the campaign, resulting in its acceptance and recognition with a success certificate from the company.

### **Google Developer Students Club AYBU | Board Member**

- Successfully coordinated a series of impactful events for the organization.
- Played a pivotal role as a founding member in establishing and cultivating a thriving community.
- Developed and executed over five projects that received commendation and official acceptance from the Turkish Ministry of Youth and Sports.

## **Kırıkkale University R&D Community | KUTAT Electronics and Flight Program Leader**

- Led two teams, including the Flight Program Team and the Electronic Subsystem Team, for a model satellite competition during my studies in Electronics Engineering.
- Collaborated with team members to design and develop the flight program for the model satellite, ensuring precise and efficient operation.
- Coordinated the efforts of the Electronic Subsystem Team, overseeing the design and implementation of electronic components and systems for the satellite.
- Facilitated effective communication and collaboration among team members, ensuring seamless integration of the flight program and electronic subsystems.
- Managed project timelines, resources, and deliverables, ensuring the teams met their goals and deadlines.
- Provided guidance and support to team members, fostering a collaborative and productive working environment.
- Successfully delivered a fully functional model satellite, showcasing the team's technical expertise and problem-solving skills.
- Presented the project to a panel of judges, effectively communicating the design concepts, implementation strategies, and achievements of the teams.
- Demonstrated leadership skills in guiding the teams through the competition, encouraging innovation and continuous improvement.

## **Jelly Jam Game Jam | General Project Manager**

- Played a key role as the project manager for a notable game jam event.
- Facilitated effective communication and collaboration among over 18 participating schools.
- Assigned roles and responsibilities to team members, aiming for a harmonious and efficient workflow.
- Developed sponsorship documents and engaged with sponsors to secure valuable partnerships.
- Worked on the software based needs of the event such as the website , registration system etc..

## **Aspire Leaders Program | Aspire Institute**

- The Aspire Leaders Program is a fully funded leadership development program for first-generation college students and recent graduates from low-income backgrounds. It was originally launched as the Crossroads Emerging Leaders Program (CELP) in 2014 by the Mittal South Asia Institute at Harvard University and is now an independent non-profit. The program is connected to Harvard through its faculty, mentors, and advisors, as well as its curriculum and values.
- Successfully completed first and second grade assessments.

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## **NOTABLE CERTIFICATIONS**

### **Cyberops Associate by CISCO**

### **Introduction To Cybersecurity by CISCO**

### **Cyber Security Specialist by Fatih Sultan Mehmet University**

### **Google Professional Project Manager 3/6 | Provided and Financially Aided by Google**

Foundations of Project Management 1/6

Project Initiation : Starting a Successful Project 2/6

Project Planning : Putting It All Together 3/6

Note : Currently enrolled in the fourth course and on track to complete the rest of them

### **İş Bankası Pro School IT Class by Toptalent and İş Bankası**

### **NSE 1 , 2 by FORTINET**

### **Schneider Global Student Experience by Schneider Electric | Sales & Marketing**

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