

#### Welcome to this session:

# Search Engine Optimization (SEO)

The session will start shortly...

Questions? Drop them in the chat. We'll have dedicated moderators answering questions.





### What is Safeguarding?

Safeguarding refers to actions and measures aimed at protecting the human rights of adults, particularly vulnerable individuals, from abuse, neglect, and harm.

To report a safeguarding concern reach out to us via email: safeguarding@hyperiondev.com



#### Live Lecture Housekeeping:

 The use of disrespectful language is prohibited in the questions, this is a supportive, learning environment for all - please engage accordingly.

- No question is daft or silly ask them!
- For all non-academic questions, please submit a query:

www.hyperiondev.com/support

- To report a safeguarding concern reach out to us via email:
  - safeguarding@hyperiondev.com
- If you are hearing impaired, please kindly use your computer's function through Google chrome to enable captions.





- a. To make websites look more visually appealing
- b. To help websites rank higher in search engine results
- c. To make websites load faster on all devices
- d. To ensure websites can only be accessed by search engines







- a. Building backlinks from other websites
- b. Adding keywords to your page title and headings
- c. Sharing your website on social media
- d. Encouraging customer reviews on Google



#### **Learning Outcomes**

- SEO (Search Engine Optimization) is the practice of optimising your website to rank higher in search engine results
- SEO helps websites become visible to users based on their search terms and not through paid ads
- Good SEO allows for organic search results which are results that have not been boosted through paid ads.





- Ensures that you're website is visible on search engines, this boosts the organic traffic to your website.
- It improves the user experience (UX) by ensuring your website is well structured, loads quickly and provides relevant content to the user.
- Good SEO practices ensure that the website is more accessible and mobile user friendly





- Keywords: specific words or phrases that users type into a search engine when looking for information
- Organic Search: unpaid results that appear on a search engine results page
- **SERP**(Search engine Results Page): the pages that search engines display in response to a user's query.





- Backlinks: Links from other websites that point to your site
- Meta Tags: Snippets of code that provide information about a website page to search engines.
- Crawling and indexing: The process used by search engines to discover new content and store it
- Algorithm: A complex set of rules and calculations that search engines use to rank web pages.





## Developing and Implementing SEO Strategy

- Keyword research
- On-page SEO
- Off-page SEO
- Local SEO
- Technical SEO





- Keyword research helps you identify which terms people are searching for that are relevant to your website, products or services
- Tools like <u>Google Keyword Planner</u> and <u>Ubersugget</u> allow you to discover keyword ideas, analyze search volumes and understand how competitive a keyword is.





- Long-tail keywords are more specific phrases (eg, 'best programming books for beginners') that may have lower search volumes but higher conversion potential while short-tail keywords (eg., 'programming books') are more general and highly competitive
- Focus on a mix of both short-tail and long tail keywords to ensure you're capturing a wide audience while attracting high target traffic



#### **On-page SEO**

- On-page SEO involves optimizing web pages to rank higher and attract more relevant traffic. This include elements like page titles, meta descriptions and headings
- Page titles are crucial because they appear as the clickable headline in search results. They should be descriptive, include the main keyword and be under 60 characters to ensure they're fully displayed in search results
- Meta descriptions give a brief overview of the page content and should encourage users to click. While they don't directly affect rankings, a compelling meta description can improve your click-through rate





- Images should include alt text, which helps search engines understand the image content and improve accessibility for users with disabilities
- Your website must be mobile-friendly. With most users accessing websites through smartphones, search engines prioritize websites that provide good mobile experiences





- Off-page SEO refers to actions taken outside of your website to improve its ranking, such as building backlinks and social media engagement
- Backlinks are links from other websites to your own. Search engines view backlinks as votes of confidence, signaling that your content is valuable and relevant. Quality backlinks from reputable sources are more impactful than numerous low-quality ones.
- Link-building strategies can include writing guest blog posts, collaborating with influencers, and being featured in industry-specific directories or websites





- Local SEO is the process of optimizing your website to rank for geographically relevant searches, making it especially useful for small businesses with physical locations.
- Adding your business to Google My Business is crucial. It helps your business show up in local search results, including Google Maps, and provides important details like your location, hours, and reviews.





- Encourage customers to leave reviews on platforms like Google and Yelp.
   Positive reviews can improve your visibility and credibility in search results.
- 2. Make sure your business's Name, Address, and Phone number (NAP) are consistent across your website and all online platforms. Inconsistent information can confuse search engines and hurt local rankings





- Technical SEO involves improving the backend aspects of your website to help search engines crawl and index your content more efficiently.
- Website speed is a critical ranking factor. Slow-loading websites can negatively impact user experience and lower your search rankings.
   Tools like Google PageSpeed Insights can help identify areas to improve.
- An XML sitemap is a file that lists all the important pages on your website to help search engines crawl and index your content more efficiently. It's especially important for large websites.





- Having a secure website (HTTPS) is a ranking factor. Search engines prefer sites with SSL certificates, which protect user data and increase trust.
- Fix broken links and redirects. Broken links can frustrate users and lead to higher bounce rates. Proper redirects (301 redirects) help guide search engines and users to the right pages.
- Use canonical tags to prevent duplicate content issues. If the same content is available on multiple pages, the canonical tag tells search engines which version to prioritize in search results.







#### What is a long-tail keyword, and why is it important in seo?

- a. A short phrase that is highly competitive and improves rankings quickly
- b. A specific and detailed keyword phrase that helps attract targeted visitors
- c. A keyword that includes only one word for broader search results
- d. A keyword added to the end of a web page to boost its visibility







- a. To make the website load faster
- b. To provide a description of the image for search engines and visually impaired users
- c. To prevent search engines from indexing the images
- d. To add hidden keyword to improve ranking



### Q & A SECTION

Please use this time to ask any questions relating to the topic, should you have any.



