



10th June 2019

To Whom It May Concern:

I am writing in reference to Aryaman Taparia, who undertook an internship with Willowood Crop Sciences Pvt. Ltd. in the month of May 2019.

Willowood Crop Sciences is a Willowood Group company which is a vertically integrated manufacturer of crop protection chemicals since 1992 employing close to 600 people with a customer base in over 40 countries.

Aryaman took on the role of a Market Research Intern in our Product Development team. His work involved understanding the markets where we currently operate and sell to and doing Gap analysis to help us decide the crops that we are weak on in order to introduce products to fill existing gaps.

We gave him our East African market to do this task on. Using the information our customers provided to him, he first identified crops which we were not supplying them products for and then used an industry database to find out existing products and registrations in those markets to determine how much scope there was for our company to compete in various crop segments.

Aryaman has shown to be diligent in his work, completing his tasks with a positive, inquisitive attitude. He has shown his ability to gather and extrapolate data in a meaningful way so as to help the company make a decision on new products with greater clarity.

Throughout his period of employment, Aryaman displayed sincerity and zeal to learn. It was impressive to note his persistent approach to seeking answers at this early age.

It was a pleasure to have him with us and we wish him success in all his future endeavours.

Yours Sincerely,



Hitesh Bagri  
Director

## **WILLOWOOD CROP SCIENCES PVT. LTD.**

Corporate Office: 406 - 409, 4th Floor, Salcon Aurum, District Centre, Jasola, New Delhi-110025, India  
Tel.: +91 11 45686868 Email : wcspl@willowood.com CIN : U74999WB2011PTC166751

Registered Office: Madgul Lounge, 4th Floor, Flat-41,23, Chetla Central Road, Kolkata, West Bengal-700027 Tel.: +91 33 24489045/46/47