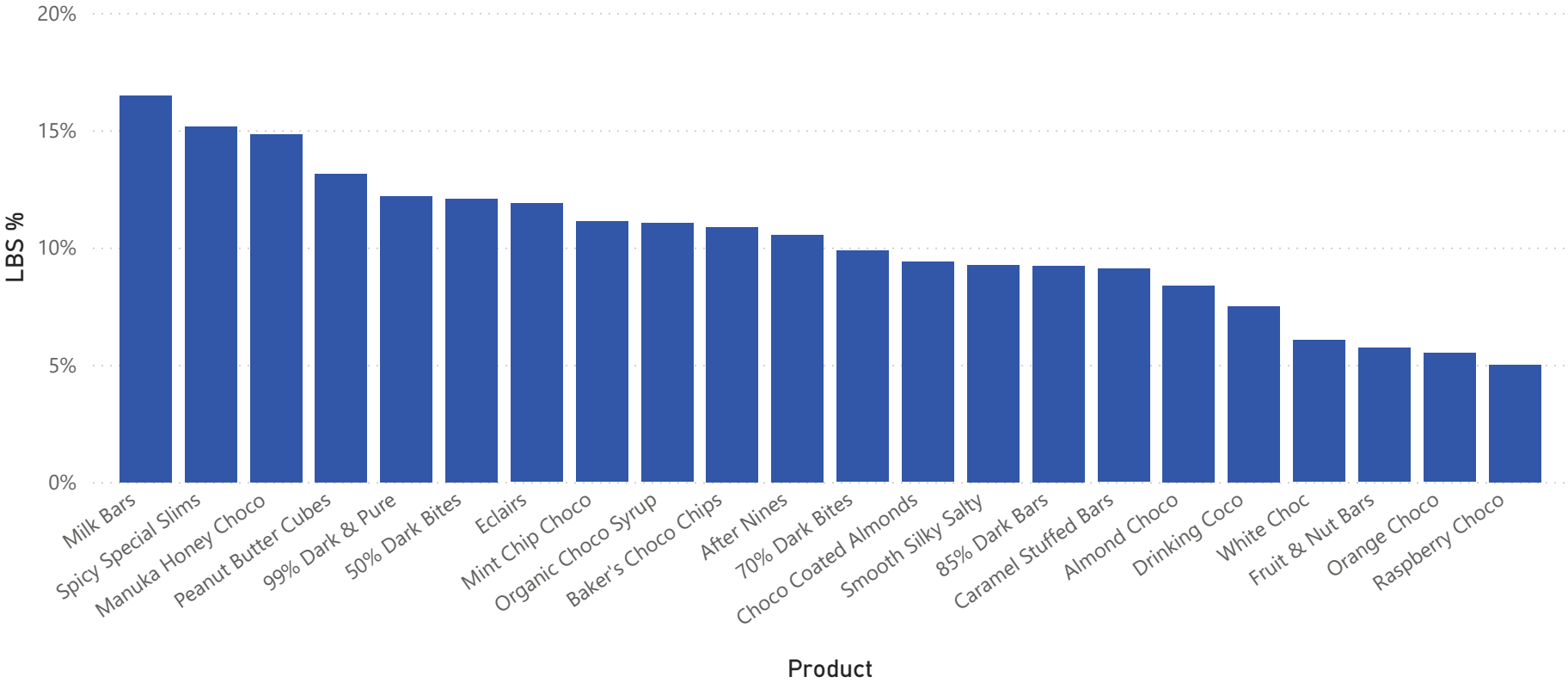
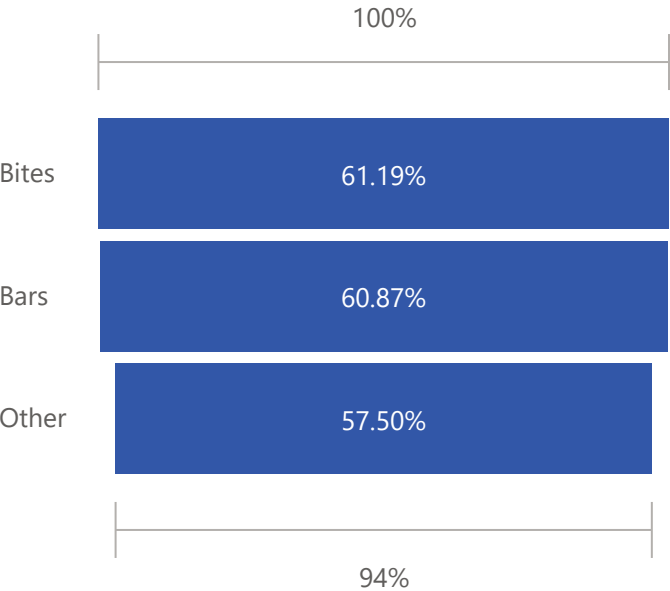


LBS % by Product



Profit % by Category



\$20,524,070.3	\$13,518,440.9	\$34,042,511.3
Total Profit	Total Cost	Total Sales
6113	2077844	60.29%
Total Shipments	Total Boxes	Profit %
624	10.21%	
LBS Count	LBS %	

Start of Month ▲	Total Sales	Total Sales(Prev Month)	MoM Sales Changes %
Wednesday, February 01, 2023	\$2,271,726.0		
Wednesday, March 01, 2023	\$2,769,475.5	\$2,271,726	21.9%
Saturday, April 01, 2023	\$2,395,138.5	\$2,769,476	-13.5%
Monday, May 01, 2023	\$2,797,044.8	\$2,395,139	16.8%
Thursday, June 01, 2023	\$2,543,715.0	\$2,797,045	-9.1%
Saturday, July 01, 2023	\$2,599,719.8	\$2,543,715	2.2%
Tuesday, August 01, 2023	\$2,591,705.3	\$2,599,720	-0.3%
Friday, September 01, 2023	\$2,649,667.5	\$2,591,705	2.2%
Sunday, October 01, 2023	\$2,845,233.0	\$2,649,668	7.4%
Wednesday, November 01, 2023	\$2,279,049.8	\$2,845,233	-19.9%
Friday, December 01, 2023	\$2,938,828.5	\$2,279,050	28.9%
Monday, January 01, 2024	\$2,833,089.8	\$2,938,829	-3.6%
Thursday, February 01, 2024	\$2,528,118.0	\$2,833,090	-10.8%
Total	\$34,042,511.3		

Category

Bars

Bites

Other

Geo

Aust...

Can...

India

simply  
CHOCOLATE

Total Sales  
\$34.0M



Total Cost \$13.5M

Total Profit  
\$20.5M



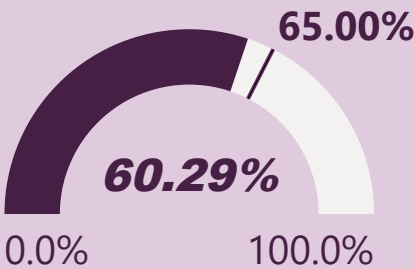
Profit % 60.29%

Total Shipments  
6K



LBS Count 624

Profit %



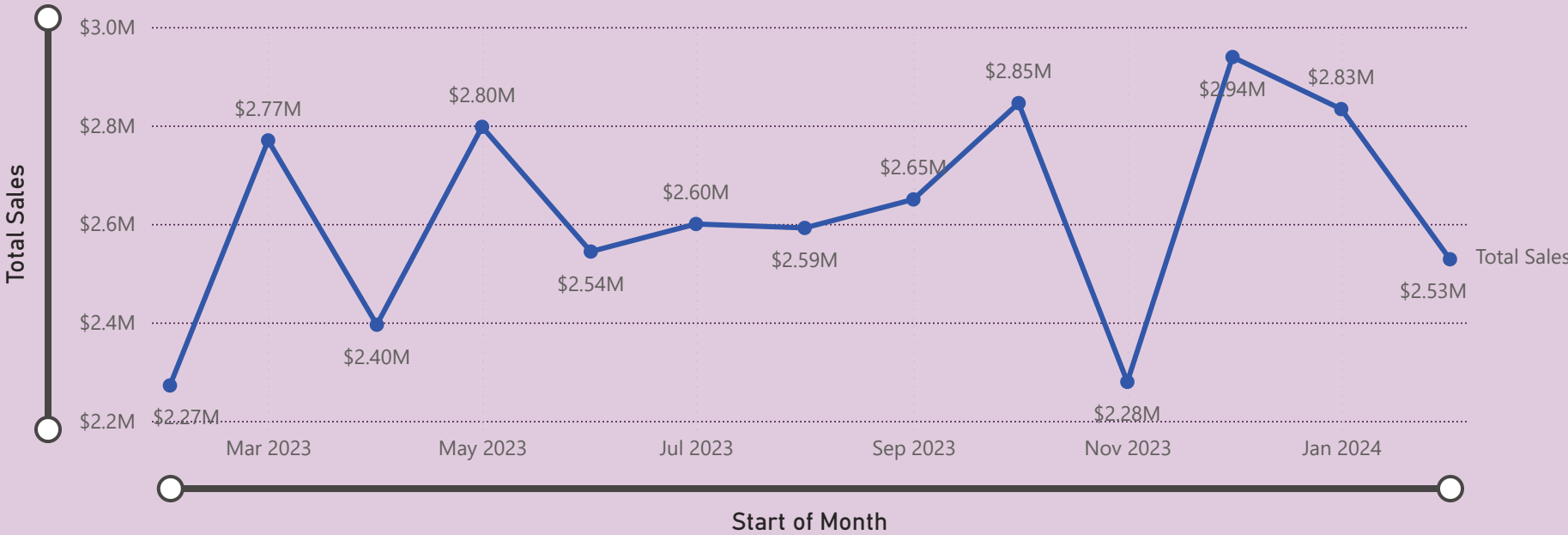
Total Sales

Total Cost

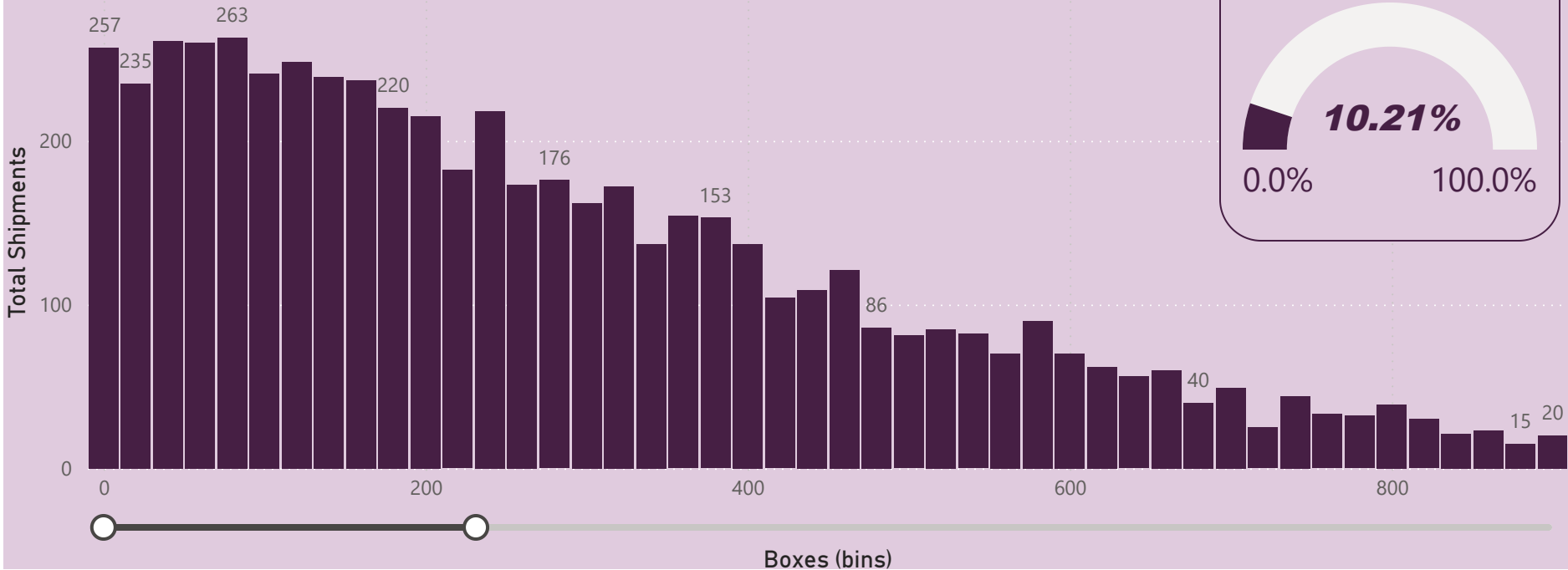
Total Profit

Total...

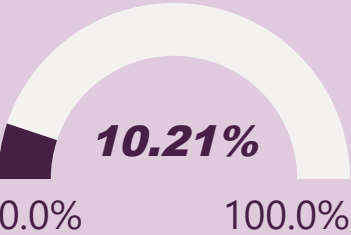
Profit %



Total Shipments by Boxes (bins)



LBS %



Sales Person Info













Picture	Sales person	Sales	Profit	Profit %	LBS %	
	Dennison Crosswaite	\$1,337.2K	\$782,535.7	58.52%	10.36%	
	Oby Sorrel	\$1,399.7K	\$803,285.3	57.39%	9.20%	
	Brien Boise	\$1,307.1K	\$814,998.8	62.35%	9.62%	✓
	Mallorie Waber	\$1,265.6K	\$738,898.2	58.38%	12.86%	
	Wilone O'Kielt	\$1,341.2K	\$800,266.2	59.67%	13.64%	
	Curtice Advani	\$1,386.7K	\$835,606.7	60.26%	8.98%	✓
	Barr Faughny	\$1,334.3K	\$792,158.7	59.37%	10.04%	
	Van Tuxwell	\$1,376.5K	\$889,938.3	64.65%	8.87%	✓
	Roddy Speechley	\$1,329.9K	\$806,881.1	60.67%	8.64%	✓
	Beverie Moffet	\$1,345.7K	\$722,645.4	53.70%	10.08%	✗
	Ches Bonnell	\$1,219.3K	\$654,064.7	53.64%	6.58%	✗
	Gunar Cockshoot	\$1,382.4K	\$860,283.6	62.23%	10.74%	✓
	Kaine Padly	\$1,380.4K	\$844,962.3	61.21%	10.93%	✓
	Kaine Padly	\$1,380.4K	\$844,962.3	61.21%	10.93%	✓
Total		\$34,042.5K	\$20,524,070.3	60.29%	10.21%	2

Person Icon



Products  
Icon



Picture	Sales person	Total Sales	Total Profit	Profit %	LBS %	Profit Target Indicator
	Andria Kimpton	\$1,254,487.5	\$717,522.2	57.20%	8.79%	
	Barr Faughny	\$1,334,268.0	\$792,158.7	59.37%	10.04%	
	Beverie Moffet	\$1,345,673.3	\$722,645.4	53.70%	10.08%	✗
	Brien Boise	\$1,307,101.5	\$814,998.8	62.35%	9.62%	✓
	Camilla Castle	\$1,398,226.5	\$853,801.7	61.06%	11.89%	✓
	Ches Bonnell	\$1,219,331.3	\$654,064.7	53.64%	6.58%	✗
	Curtice Advani	\$1,386,668.3	\$835,606.7	60.26%	8.98%	✓
	Dennison Crosswaite	\$1,337,233.5	\$782,535.7	58.52%	10.36%	
	Dotty Strutley	\$1,423,993.5	\$892,575.8	62.68%	12.08%	✓
	Gigi Bohling	\$1,365,106.5	\$858,416.1	62.88%	9.88%	✓
	Gunar Cockshoot	\$1,382,373.0	\$860,283.6	62.23%	10.74%	✓
	Husein Augar	\$1,473,072.8	\$926,895.4	62.92%	13.28%	✓
	Jan Morforth	\$1,372,491.0	\$788,685.1	57.46%	10.76%	
	Jehu Rudeforth	\$1,388,151.0	\$853,162.9	61.46%	7.26%	✓
	Kaine Padly	\$1,380,399.8	\$844,962.3	61.21%	10.93%	✓
	Karlen McCaffrey	\$1,311,799.5	\$752,433.8	57.36%	9.24%	
	Kelci Walkden	\$1,517,602.5	\$988,319.7	65.12%	10.53%	✓
	Madelene Upcott	\$1,303,575.8	\$702,767.8	53.91%	9.68%	✗
Total		\$34,042,511.3	\$20,524,070.3	60.29%	10.21%	2



Geo	Total Sales	Total Cost
Australia	\$5,703,536.3	\$2,144,92
Canada	\$5,725,894.5	\$2,371,91
India	\$5,648,465.3	\$2,180,47
New Zealand	\$5,875,218.0	\$2,258,01
Total	\$34,042,511.3	\$13,518,44