RESUME

Nguyen Manh Cuong, PMP

Apply for Project Manager or Delivery Manager position

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Date of birth: 14 Mar 1986
Status: Maried

PROFILE

I have 9 years working in Software Industry and 7 years as a Project Manager for implementing Distribution Management System (DMS) for FMCG company like Unilever, P&G, Pepsi, URC and some company in Myanmar such as IBTC, Pahtama Group

I'm PMP certified and experienced with CMMI, ITIL, ISO 20000, and Agile Scrum.

For Process, I involved deeply on building company process such as build KPI system, Internal Control System, 3P Salary, Company Project Management Framework, Build Internal SLA & RACI across departments, Lead project to build MS Project Server system to manage project porfolio for company.

For Technical, I have 1 year as Developer for Window Application & 2 year for Web Application, developed integration with SAP system using Window Service/Web Service & XML. I managed project using Mobile running in Window Mobile, Android, IOS. Currently I'm managing projects runing Acumatica Cloud ERP & SAP B1 Web version, Mobile app running in Android tablet for Salesman to take order, Web Application to trake Salesman activity & location in Digital Map, technology including: ASP.Net MVC, Dev Express, Google API, Bootstrap, Leafletjs, NodeJS, MATLAP. Integration with other ERP system using Web Service, Json, REST API, SAP B1 Integration Framework.

For Operation, with my current as ASEAN Delivery Manager, I need to take care oversee market including build partnership with Local Partner, Pre-Sales, recruit & build local team for implement project oversea. Coordinate & Allocate resource across projects base on priority & financial cash flow. Perform task of Head of Delivery since he left the company.

For Planning, I join Monthly Operation Review (MOR) meeting with CEO & Head of Dept to review company operation & action plan. Joint SO&P meeting for Sales Pipeline review therefore provide Project Delivery Resource & Budget planning for Delivery Department.

EMPLOYMENT

DMSpro JSC. (Cloud based Distribution Management Solution)

Dec 2015 ~present	ASEAN Delivery Manager
	Manage multiple project & resource related. Building infrastructure & resource for implementing project at local ASEAN countries such as Myanmar. Make sure company can deliverer product with the best quality and in a timely manner to our customers. Improve working process to maximize

employee effort while still satisfy customer expectation on quality, time & scope

Jun 2017
~present

Project Manager
Project DMS, for URC Vietnam
Customize and Implement Distribution Management System (DMS) for URC VN. The solution is based on **SAP B1**, Mobile Sales and Digital Map and will be implemented for URC HO, 150 Distributors and its Sales Team. DMS system is integrated with current SAP ECC system.

Apr 2017
~present

Project Member
Project Internal Control System Project, for DMSpro
Build Internal Control System for company. Build KPI for employee. Implement ERP (SAP B1). Build 3P salary system. Apply ISO 27001

Apr 2017
~present

Project Manager
Project MEGA (including 8 sub-projects)
Centralized managed 5 DMS projects that running **SAP B1** package to utilize resource for customers such as: URC VN, Lien A, Karofi, GreenVet, Dac Hung Trade, Mayora VN, Pahtama Group Myanmar and Man Vodka

Nov 2016
~present

Project Manager
Project LA DMS, for Lien A Mousse Co., Ltd.
Customize and Implement Distribution Management System (DMS) for Lien A Mousse Co., Ltd. The solution is based on **SAP B1**, Mobile Sales and Digital Map and will be implemented for Lien A HO and its Sales Team to manage around 800 Dealer across Vietnam. DMS system is integrated with current Axapta ERP.

Dec 2016
~present

Project Manager
Project Pahtama DMS, for PAHTAMA Group Myanmar (FMCG)
Customize and Implement Distribution Management System (DMS) for Pahtama Group Myanmar (top 4 Distribution company in Myanmar). The solution is based on **SAP B1**, Mobile Sales and Digital Map.

Nov 2016
~present

Project Manager
Project Dac Hung SFA, P&G Vietnam (FMCG)
Customize and Implement Distribution Management System (DMS) for Dac Hung Trading Vietnam (P&D Distributor). The solution is based on **SAP B1**, Mobile Sales and Digital Map.

Apr 2015
Oct-16

Project Manager
Project BDF DMS, for Beiersdorf Vietnam (FMCG)
Customize and Implement Distribution Management System (DMS) for Beiersdorf Vietnam (Nivea). The solution is based on **Acumatica ERP**. The system is now running for over 100 Distributors of Beiersdorf Vietnam.

Dec 2015
Oct-16

Project Manager
Project SCG DMS, for SCG Thailand (Building Material)
Customize and Implement Distribution Management System (DMS) for SCG Trading Vietnam.
System including Management of Sales Order, Purchase Order, Warehouse, Inventory, Trade Promotion, Loyalty & Display program, Salesman tracking on Digital Map, Mobile Sales. The system running for SCG Head Office and all of its Distributors
Our DMS solution is based on **Acumatica ERP**.

Dec 2015
Nov-16

Project Manager
Project PM Framework

Build standard Project Management Framework for DMSpro company base on CMMI & PMP
The frame define the working process across all departments such as Production, Quality Control & Delivery.

FPT Software.

Dec 2014 Nov 2015
Project Manager
Project IBTC DMS, for IBTC Group, Myanmar (FMCG)
Customize and Implement Distribution Management System (DMS) for IBTC Company Myanmar. The system will be implemented at HO and 9 Branch Office of IBTC in Myanmar. Coordinate team size more than 30 person including BA, Product Development, Test Team, L1, L2, L3 Support and Implementation Team to deliver the project successfully

Sep 2015 ~ Dec 2015
Project Manager
Project KMS, for FPT Software, Vietnam
Building Knowledge Management System (KMS) for GSC Unit – FPT Software.

Sep 2014 ~Aug 2015
Project Member
Project AMS, for FPT Corporation, Vietnam
The objective of the project is to build an Application Management Service (AMS) for FSOFT follow ITIL Standard get ISO 20000 certification. My duty is to create and review process document and make sure it can apply to daily operation of the company

Nov 2012 ~Dec 2015
Project Manager, Service Delivery Manager
Project Pepsi DMS, for Suntory Pepsico, Vietnam (FMCG)
R&D a Distribution Management System (DMS) Product and Implement DMS Solution for PepsiCo Vietnam. The system is now running at HO and more than 200 distributors all over Vietnam. Coordinate team size more than 30 person including BA, Product Development, Test Team, and Implementation Team to deliver the project successfully. In Maintenance phase, as a Service Delivery Manager, I responsible for the quality of service that FPT provide to customer follow agreed KPI/SLA.

Mar 2012 ~Oct 2012
Project Manager
Project VL DMS, for Viet Lien Company, Vietnam
Implement Distribution Management System (DMS) for Viet Lien Co., Ltd. Distribute Panasonic battery and Coleman the outdoor. Responsible for the success of the project

Jan 2011 ~mar 2012
Project Manager
Project CCS Support, for Unilever Region
- Provide Application Support Service for 6 countries of Unilever Regional running Cabinet Control System (CCS)
- Manage Change Request, Hot Fix development and quality of service within committed SLA/KPI using Remedy Ticket System
- Communicate and coordinate for regional change in the application
- Onsite UK to perform server migration task

Sep 2009 ~dec 2010
Software Engineer
Project CCS, for Unilever Region
- Develop system to manage Cabinet movement for Unilever Ice-cream business at Regional level. Country implemented: Vietnam, Thailand, Indonesia, Philippine, Singapore, Indochina
- Develop interfaces and perform integration test with SAP. Develop and test business website.
- Deploy Package on Customer Data Center at UK. Support SIT, UAT, and pilot rollout product.
- Key achievements: C#, ASP.NET, Dotnet Nude, Ibatic, Window Service, Web Service, WCF, SQL Server 2008, Window Server 2008. International collaboration in English

Thinh Phat Software JSC.

Feb 2009 *~sep 2009*	**Software Engineer** Project TopPos, Goldmem – The Garden Mall, Saigon Paragon, Coop-Mart, Vietnam • Develop POS, Backend System for Commercial Center (The Garden Mall, Saigon Paragon), and Supermarket. CRM for COOP Mart to manage its loyalty customer, VIP • Key achievements: UI designs, C# Win Form, SQL Server 2008.

EDUCATION

Oct 2005 *~Feb 2009*	**tafeSA (South Australia)** Diploma of Information Technology (graduated with distinction) Major: Software Development

TECHNICAL EXPERTISE

- **Languages**: DOT.NET(C#, VB.NET, *ASP.NET, Winform, Window Mobile 6.1*), JAVA (*J2EE, JSP, Servlet, EJB*), ANSI C, XML, HTML, UML.
- **Operating Systems**: Windows XP/7/8, Window Server
- **Concept:** IT Project Management, Data Structure, OOAD, System Analysis and Design, Disaster Recovery, Configuration Management, Software Quality, Software Testing, Application Support

- **Methodology:** CMMI, RUP, Agile, PMI
- **Tools:** *MS Project 2013*, *Project Server 2016*, *Redmine, JIRA*, Confluence, Visual Studio 2008-2010, SQL Server 2008 R2, Smart SVN, Eclipse, NetBeans, JBuilder, Rational Rose, Rational ClearCase, DreamWeaver, CodeSmith, TRAC
- **Technology**: Dot Net 2.0, 3.5, 4.0, Silverlight, Linq to SQL, Entity Framework, iBatic, Microsoft Enterprise Library, IIS 6/7, WCF, Window Service, Web Service, SSAS, T-SQL, SQL Reporting Service, Pivot table reporting, *SAP B1, Acumatica Cloud ERP*

SUMARY OF QUALIFICATION

- Good knowledge of POS, Back-end system.
- Deep knowledge and experience Distribution Management System (DMS), Asset Management
- Fluently in English.
- Onsite experience in the UK, Singapore Indonesia, Myanmar
- *Certified PMF, 40hrs of PMP training*
- Practice Agile Scrum, ITIL, ISO 20k, CMMI Dev & Svc

- Strong interpersonal communications. Team work and leadership.
- Ability to work collaboratively with oversea teams and commitment to achieving corporate goals.
- Ability to learn challenging concepts quickly and motivation to succeed in the industry.
- Problem solving skills, proactive, eager to learn
- Able to work independently.

ACTIVITIES, AWARDS & CERTIFICATE

Internal Fsoft Trainer	• Training Mock Project, Advance SQL for more than 100 fresher during 2012-2013. • Training & coaching new PMs.
Training activity & certificate	• PMF - Jun 2012. • PMBOK training course - Oct 2012. • Agile Workshop and Professional Scrum Master – 2013. • Introduction to CMMI v1.3 – 2013. • Interpersonal Skill – 2013. • Leadership Training Program - 2015 • Change Management Training Program - 2015 • Customer Service Training Program - 2015 • PMP Exam Preparation Course – 2015 • **PMP Certified- PMP #1844210**

Key achievements

- Fsoft Best trainer of the year 2012
- Fsoft Best Performance S1-2011
- Fsoft Best Performance S1-2010
- DMSpro Best Projects 2016 (SCG project & Dac Hung project)