

Lê Hoàng Nhất (Mr.)

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Penultimate year Bachelor of Business Administration student at **top European university**, University of Leuven, with **great distinction GPA**

Resilient leader and **entrepreneur** with **diverse capacities**, **excellent research and analysis skills** and two-year **multifunctional work experience** in the **world's second biggest NGO**, AIESEC

EDUCATION

University of Leuven (KU Leuven)

09/2016 - 06/2019 (expected) | Brussels, Belgium

- Bachelor of Business Administration

- GPA: 82.04/100

- Other: Summa cum laude (great distinction).

Foreign Trade University

09/2015 - 08/2016 | Ha Noi, Viet Nam

- Bachelor of Economics

- GPA: 3.74/4

- Other: Faculty of Economics' scholarships for students with outstanding performance.

WORK EXPERIENCE

Unnamed beverage startup project

Team leader

01/2018 - present | Brussels, Belgium

- Distant working: planned and led a team of three in Hanoi, Vietnam to carry out a market research on the market of bubble tea in Ha Noi, in order to analyze opportunities and risks to initiate a business.

- Market research: worked with the team to build a research plan and timeline; set research goals; made necessary assumptions; specified approaches and methods (qualitative interview and observation) and triangulation (quantitative survey); assisted in data collection; keep track of work progresses.

- Data analysis: collaborated with the team to code and categorize qualitative data; analyzed more than 60 numerical data variables from approximately 300 samples; instructed the team on confidence intervals and statistical hypothesis testing.

AIESEC in Campus Brussels

President

05/2017 - 01/2018 | Brussels, Belgium

- Leadership: led the local organization of 30+ people.

- Planning and management: managed and coached the Executive Board of four members; led the planning process and kept track of operations; assured synergy and alignment among all departments and activities

- Critical thinking: recreated the organization's compendium and created a first-ever operational guidebook which was adopted by the whole organization and served as references to the Belgian AIESEC network.

- Account management: managed two business accounts and signed two contracts of EUR 1500 each.

Vice President of Finance and Legality

05/2017 - 01/2018 | Brussels, Belgium

- Financial management: managed asset of EUR 10000+; planned and kept track of incomes and expenses.

- Business analysis: monitored insights collected from other departments to track performance; evaluated other departments' plans; collaborated with the marketing department to survey customers; assured cost-savings; resulted in a broke-even and full repayment of EUR 2500+ debt carried forward from previous term.

- Accounting and audit: kept track of all transactions by comparing bank accounts, invoices and receipts, and internal financial tracker; booked all transactions; prepared documentation and reported to national office.

- Risk management: foresaw possible risks, estimated their likelihood and consequence, collaborated with the executive board to prepare preventive and corrective actions; eliminated a default of EUR 1500.

EXTRA-CURRICULAR ACTIVITIES

Blogging

10/2017 - present | Brussels, Belgium

- Collect news and information on environmental issues

- Design visual materials and write dual-language contents to raise awareness of and create calls to action for approximately 1400 friends and followers on said issues; stipulate on average 42 engagements per blog post.

- The blog can be found at: <http://bit.ly/MMLHN>

LANGUAGES

VIETNAMESE – native

ENGLISH – full professional proficiency

CHINESE (traditional) – limited working proficiency

FRENCH – limited working proficiency

DUTCH – elementary proficiency

ACHIEVEMENTS

Intel 66th International Science and Engineering fair – **THIRD PRIZE** from the American Psychological Associations.

Vietnam Intel Science and Engineering fair 2015 – **FIRST PRIZE** from the Vietnamese Ministry of Education and Training.