Partnership Development Manager (NOC 0124) Job

Employer Name: CableIT Inc.

SpiderID: 12467193

Location: Stoney Creek, Ontario

Date Posted: 4/28/2022

Wage: 91,910

Category: Information Technology

Job Code:

Hiring Position: Partnership Development Manager (NOC 0124)  
  
Business Address and Work Location: 230 Montreal Circle, Stoney Creek, Ontario, Canada L8E 0C6   
  
Working Hours: 35 hours/Week; Full-time  
  
Wage:91,910 /year; 50.5 /hour   
  
Benefits: Extended Health Care  
  
Planned Start Date: As soon as possible  
  
Term of Employment: Permanent  
  
Language of work: English  
  
   
  
Responsibilities:  
  
Plan, organize, direct, control and evaluate the operations of establishments that provide services to business such as management consulting, market research, personnel and payroll services, contact centre services and security services  
  
Establish distribution networks for products and services, initiate market research studies and analyze their findings, assist in product development, and direct and evaluate the marketing strategies of establishments.  
  
Develop action plans, provide expertise in response to client needs, and support and advise project teams  
  
Provide directions and advisesments in the development and implementation of service quality assessment strategies  
  
Plan, administer and control budgets for client projects, contracts, equipment and supplies  
  
Represent the company within various economic and social organizations  
  
Assist with administrative or technical problems  
  
Hire, train and supervise staff.  
  
Apply via: aly@cableit.ca   
  
(Both Cover letter and Resume are required）

Education Requirements:  
  
Bachelor's Degree in Business Management/Administration or in a related field with a specialization in sales or marketing  
  
Work Experience Requirements:  
  
2+ years' experience in partnership development management, marketing, or sales are required  
  
Work Remotely: NO  
  
Language Required: Fluent in communicating in English.

Start Date: As soon as possible  
  
  
Position Type: Full-Time Permanent  
  
  
Years of Experience Required: 2  
  
  
Education Required: Bachelors  
  
  
Overnight Travel:   
  
  
Vacation Time:

CableIT is the partner of choice for many of the worlds leading enterprises, SMEs and technology challengers. We help businesses elevate their value through custom IT solutions and services.

Contact Name: CableIT Inc.

Employer

Company: CableIT Inc.

Stoney Creek

Ontario

L8E 0C6

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 and provide direction to apply within the ad.