


Sprint 3 Deliverables

Sprint	Functional Requirement (Epic)	User Story Number	User Story /Task	Story Points	Priority	Team Member
Sprint -3	Web Development	USN – 7	As a programmer I should create website for the user	3	High	Hari Haran J, Kishore Shiyam J, Rohinth R, Vishwa S
Sprint –3	Access the Website	USN – 8	As a user, I can register, login to Access my Sales Data Analytics Dashboard	3	High	Hari Haran J, Kishore Shiyam J, Rohinth R, Vishwa S


Web Development:

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WELCOME TO SKYSALES

Activate **your data** & **to drive** Sales growth

Find out how you can leverage your sales data to deliver actionable insights that will drive your business forward.



GLOBAL SALES DATA ANALYTICS DASHBOARD

Filters: Year [2023], Location [Greater Accra], Product Category [Electronics], Order Type [New], Order Status [New], Rating [5].

Key Metrics: Total Revenue \$106M, Total Orders 113K, Avg. Order Value 45, Total Active Products 10, Avg. Star Rating 3.9K.

Top 3 Most Ordered Products: Apple iPhone 13 Pro Max, Samsung Galaxy S22 Ultra, Google Pixel 6 Pro.

Top 3 Most Ordered Product Categories: Mobile Phones, Laptops, Tablets.

Top 3 Most Ordered Product by Sub-Category: iPhone 13 Pro Max, Samsung Galaxy S22 Ultra, Google Pixel 6 Pro.

Total Customers by Region: Greater Accra, Ashanti, Western.

Revenue by Product: Apple iPhone 13 Pro Max, Samsung Galaxy S22 Ultra, Google Pixel 6 Pro.

Revenue by Location: Greater Accra, Ashanti, Western.



Forecast sales performance

Make informed decisions from your sales data and in turn manage your cash-flow, workforce and resources. Predict sales revenue, and plan for future growth.



Data Preparation & Management

Use our data preparation and management service and Get your raw data cleansed, transformed, and enriched, for easier and better analysis.



Visualize sales data

Helps you understand your business data better, which will enable you to plan or modify your business operations. Track the business growth trend, identify areas that need more focus.



Mobility

Access and interact with the reports and dashboards from phone, laptop, PC and tablet

Your Data, And Get Deep Actionable Insights.



If your business was a rock band, sales would be the lead singer. All eyes are on sales and revenue performance, and a strong (or weak) performance can become a potent rallying force for your entire team. Monitoring sales analytics in the form of sales metrics helps increase your performance, optimize sales activities, and improve accountability. Your sales team has a wide range of activities to focus on and operate in a fast-paced environment. A well-defined sales analytics strategy provides your team with focus and clarity so they can concentrate on doing what they do best.

Sales Performance without SKYSALES 65%

Sales Performance with SKYSALES 95%

See What SKYSALES Offers & What We Provide



Personalize your Dashboard

Customize your
dashboard as per your
needs with different KPIs.





Why **SKYSALES** ?

Evaluate the trends or patterns in data and forecast accurately

Use customer data to personalize individual experiences

Measure the effectiveness of your marketing/sales campaigns

Join the dots between your customers and the numbers

Inform your strategy team with data-driven insights

Track your product categories and individual products over time

Ready To Start? Feel Free To Send Us A Message.

Talk to one of our representative to see how SKYSALES can help your business leverage sales data analytics.

For any enquiry, Call Us:



7010639736

Send Message

Sign in

SIGN IN

Hello, User!

Enter your details and Let's get
connected with Us

SIGN UP