

Document an existing experience Narrow your focus to a specific scenario or process within an existing product or service. In the **Steps** row, document the step-by-step p ocess someone As you add steps to the typically experiences, then add detail to each of the other rows. experience, move each these "Five Es" the left or right  $\rightarrow$ depending on the scenario you are documenting. **Entice** Exit Extend Enter Engage How does someone What do people What happens after the What do people In the core moments typically experience initially become aware experience is over? experience as they in the process, what of this process? as the process finishes? begin the process? happens? SCENARIO Browsing, booking, attending, and rating a local city tour One day before the Share the Steps One hour after the The donor The completed After deciding to The doctor doctor sent a reminder email to donor. The email A receiver can After the donation Most of the hospital What does the person (or group) Donating donor donate, an rites a review experiance donor "past donate plasma, they brings the donor of plasma the check the available Donor meet experiences" area of a donor profile typically experience? donor for thei email and in- app have details of and gives the plasma in the with others click the donate plasma donor in our website or app around the area, customer intends dates, city, and number of the doctor their way to the hospital location at given time of and when to meet button explaining the notification with a few details of donation and tell them hospital a stardoctor for plasma to rest as they process location prompt the donor the scheduled time rating out of 5 to do so donation. have given plasma Interactions "Leave a review" Reviewing them If other donor What interactions do they have at modal window From social Use of the each step along the way? Plasma donor with the social interact with The locations donor email within the profile Verification of Through the mails after media from of hospital and booking section of the website. donor overlay media platform this past donor, (software like mobile phones, on the website, ■ People: Who do they see or talk to? people and Direct within the website. iOS app, or website, iOS Outlook or donating PC and they will know and in the iOS app, Places: Where are they? traditional iOS app, or interactions app, or Android website like Android app websites the process feedback section or Android app Android app ■ Things: What digital touchpoints or advertisements app with the doctor. Gmail) physical objects would they use? Help donor To be able Goals & motivations They feel that To let other Help donor Help receiver To let them Help donor avoid seeing have the At each step, what is a person's people kmow they save the know the and receiver to get Help receiver to get Help donor to donation for the primary goal or motivation? Help donor to the eligibility hospital with demand of to feel happy customer donor know plasma wrong dates, matching lives of ("Help me..." or "Help me avoid...") donate often to donate good donation process locations, or plasma and welcome satisfaction people plasma donor plasma people feelings scored Positive moments Can contact To feel happy To be able to What steps does a typical person To let other helpline in order get the overview that they may find enjoyable, productive, fun. save a life people know to know the full very easily motivating, delightful, or exciting? able to donate details of whats makes the the good things actually goin on about donating customer feel plasma at ease **Negative moments** To not know anything Need to file As its asks for More follow After donating more data it may What steps does a typical person about donating in the first more up the user may find frustrating, confusing, angering, make the user to authentications place and trying to be afraid if the costly, or time-consuming? have the fear notification as its related to donate makes it quite data can be a life of a of side effects after difficult for the user hijacked person from donating donating To be able to notify To have Areas of opportunity To have Easy account the recipient if the feedback How might we make each step advertise it in proper donor has creation section in order better? What ideas do we have? social media unfortunate customer process for the to know what What have others suggested?

situations which

makes them unable

to donate plasma

the customer

actually feels

srevice

options

customers to

browse through

the application