

## Ideation Phase


### Brainstorm & Idea Prioritization Template

Date	17 October 2022
Team ID	PNT2022TMID21953
Project Name	GLOBAL SALES DATA ANALYTICS
Maximum Marks	4 Marks

#### Brainstorm & Idea Prioritization Template:

Brainstorming provides a free and open environment that encourages everyone within a team to participate in the creative thinking process that leads to problem solving. Prioritizing volume over value, out-of-the-box ideas are welcome and built upon, and all participants are encouraged to collaborate, helping each other develop a rich amount of creative solutions.

#### Step-1: Team Gathering, Collaboration and Select the Problem Statement



### Brainstorm & idea prioritization

Use this template in your own brainstorming sessions so your team can unleash their imagination and start shaping concepts even if you're not sitting in the same room.

🕒 10 minutes to prepare  
🕒 1 hour to collaborate  
👥 2-8 people recommended

**➔ Before you collaborate**

A little bit of preparation goes a long way with this session. Here's what you need to do to get going.

🕒 10 minutes

---

**A Team gathering**  
Define who should participate in the session and send an invite. Share relevant information or pre-work ahead.

**B Set the goal**  
Think about the problem you'll be focusing on solving in the brainstorming session.

**C Learn how to use the facilitation tools**  
Use the Facilitation Superpowers to run a happy and productive session.

[Open article](#) ➔

**1 Define your problem statement**

What problem are you trying to solve? Frame your problem as a How Might We statement. This will be the focus of your brainstorm.

🕒 5 minutes

---

**PROBLEM**

To improve the sales according to the customer demand and also for improvement of company growth.

**Key rules of brainstorming**

To run a smooth and productive session

- 🕒 Stay in topic.
- 💡 Encourage wild ideas.
- 🕒 Defer judgment.
- 👂 Listen to others.
- 🗣️ Go for volume.
- 👁️ If possible, be visual.

## Step-2: Brainstorm, Idea Listing and Grouping

2

### Brainstorm

Write down any ideas that come to mind that address your problem statement.

🕒 10 minutes

#### TIP

You can select a sticky note and hit the pencil [switch to sketch] icon to start drawing!

### ARUN KUMAR

Customer Insights

Easy navigation and experience with tool

Simple UI

Interactive dashboard

AI based predictions and demand forecasting

### HARI LINGA

Easily accessible helpline and support

Infographics instead of just numbers

Effective Marketing Tools

Coach sellers with behavioral insights

All variables and strength of connections shown graphically in a plot

### GOWTHAM

Individualize selling at scale.

Accelerate revenue with AI

Provide them a list of variable options

Give a meter on reliability of predictions

Custom layout for each endpoint

### HARI VIGNESH

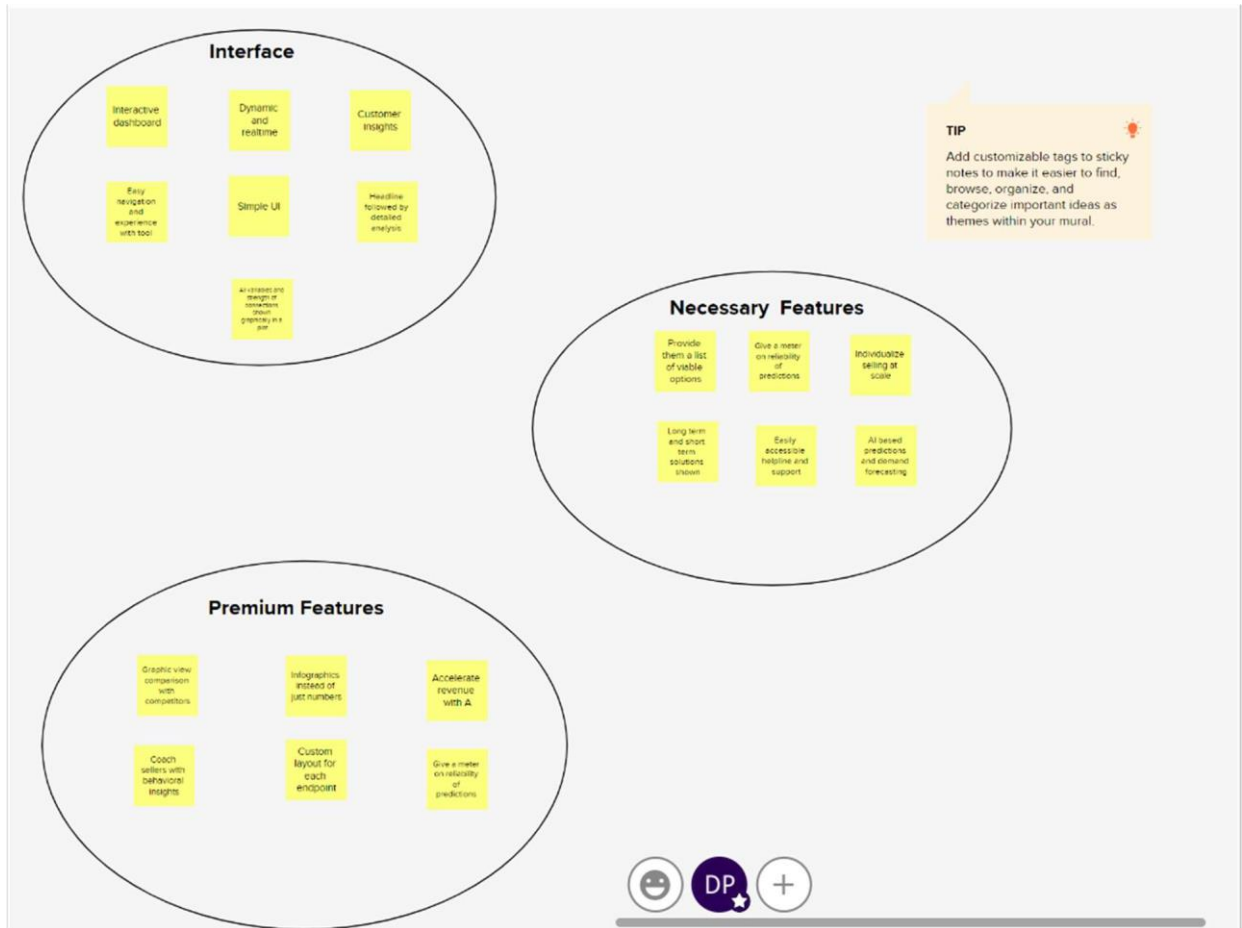
Long term and short term solutions shown

Graphic view comparison with competitors

Dynamic and realtime

Quality assurance and Supply chain efficiency

Headline followed by detailed analysis



### Step-3: Idea Prioritization

