

**Project On**  
**CAR RESALE VALUE PREDICTION**  
**Powered By IBM**

Submitted by

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**PROJECT ID PNT2022TMID00068**

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## 1.1 INTRODUCTION

This project “Car Resale Value Prediction” aims to build a model to predict used cars' reasonable prices based on multiple aspects, including vehicle mileage, year of manufacturing, fuel consumption, transmission, road tax, fuel type, and engine size. This model can benefit sellers, buyers, and car manufacturers in the used cars market. Upon completion, it can output a relatively accurate price prediction based on the information that users input. The model building process involves machine learning and data science. The dataset used was scraped from listings of used cars. Various regression methods, including linear regression, polynomial regression, support vector regression, decision tree regression, and random forest regression, were applied in the research to achieve the highest accuracy. Before the actual start of model-building, this project visualised the data to understand the dataset better. The dataset was divided and modified to fit the regression, thus ensuring the performance of the regression.

## 1.1 Project Overview

A car price prediction has been a high interest research area, as it requires noticeable effort and knowledge of the field expert. Considerable number of distinct attributes are examined for the reliable and accurate prediction. To build a model for predicting the price of used cars, the applied three machine learning techniques are random forest, KN-N and linear regression algorithm. Respective performances of different algorithms were then compared to find one that best suits the available data set. This ability to capture data, analyse it and use it to personalise a shopping experience or implement is the future of retail.

### Parameters involved :

Car\_name;Year;Selling\_Price;Present\_Price;Kms\_Driven;Fuel\_type; Seller\_type;Transmission;Owner and so on.

## **1.2 Purpose**

Car resale value prediction helps the user to predict the sale value of the car depending upon various features like kilo-metres driven, fuel type, etc. This resale value prediction system is made for general purpose to just predict the amount that can be roughly acquired by the user. The most essential elements for forecast are brand and model, period use of vehicle, mileage of vehicle, gear type and fuel type utilised in the vehicle just as fuel utilisation per mile profoundly influences cost of a vehicle because of continuous changes in the cost of a fuel. In view of the differing highlights and factors, and furthermore with the assistance of master information the vehicle value forecast has been done precisely.

## **2. LITERATURE SURVEY**

### **2.1 Existing problem**

The problem is defined as the optimised way to estimate insurance cost based on the manufacturer with some additional costs incurred by the Government in the form of taxes. As the existing methods for estimating the cost takes a lot of time and energy and due to the increased price of new cars and the inability of customers to buy new cars due to the lack of funds, used cars sales are on a global increase.

The prices of new cars in the industry is fixed by the So, customers buying a new car can be assured of the money they invest to be worthy. There is a need for a used car price prediction system to effectively determine the worthiness of the car using a variety of features. Even though there are websites that offer this service, their prediction method may not be the best. Besides, different models and systems may contribute to predicting power for a used car's actual market value. It is important to know their actual market value while both buying and selling.

## 2.2 References

At present, under the guidance of the new generation of information technology, the rapid accumulation of data, the continuous improvement of computing power, the continuous optimization of algorithm models, and the rapid rise of multi-scene applications have made profound changes in the development environment of Machine Learning.

**[1] Kanwal Noor, 2017, Vehicle Price Prediction System using Machine Learning Techniques International Journal of Computer Applications. Volume 167 - Number 9**

**[2] Mariana Lusitania et al, (2009). Support vector regression analysis for price prediction in a vehicle leasing application [3] Richardson, M. S. (2009). Determinants of used vehicle resale value.**

**[3] Listiani, M. (2009). Support vector regression analysis for price prediction in a car leasing application (Doctoral dissertation, Master thesis, TU Hamburg-Harburg).**

**[4] T. D. Phan, "Housing Price Prediction Using Machine Learning Algorithms: The Case of Melbourne City Australia", *2018 International Conference on Machine Learning and Data Engineering (iCMLDE)*, pp. 35-42, 2018.**

**[5] K. Samruddhi and R. Ashok Kumar, "Used Car Price Prediction using K-Nearest Neighbor Based Model", *International Journal of Innovative Research in Applied Sciences and Engineering*, vol. 4, no. 3, pp. 686-689, 2020.**

[6]O. Celik and U. O. Osmanoglu, "Prediction of The Prices of Second-Hand Cars", *Avrupa Bilim ve Teknoloji Dergisi*, no. 16, pp. 77-83, Aug. 2019.

### *2.3 Problem statement definition*





### 3. IDEATION& PROPOSED SOLUTION

#### 3.1 Empathy Map Canvas



## **3.2     *Ideation & Brainstorming***

### **STEP 1:**

- o Prediction using Car image.
- o By using the exterior and interior image of the car.
- o The value will be predicted based on the appearance of the car.If there anydamage or n numbers scratches the car resale value will be quite affected.
- o By using neural network value of the car can be predicted.
- o Neural network algorithm is developed by considering the human brain thattakes a set of units as input and transfers results to a predefined output.

### **STEP 2:**

- o The main objective of this project is to predict the Prices of used cars,compare the prices and also estimate the lifespan of a particular car.
- o Insurance, Company claims,etc.
- o regression Algorithm is used to predict the value.
- o Regression model based on k-nearest neighbour machine learningalgorithm was used to predict the price of a car.

### **STEP 3:**

- o Prediction using engine car condition.
- o User should upload engine sound in the format of audio file.
- o By using Convolutional Neural Networks methodology price can be predicted.
- o CNNs for Machine Learning on sound data by spectrogram approach that just converts each song (or song segment) into a spectrogram: a two dimensional matrix

### **STEP 4:**

- o Economic Conditions.
- o Kilo-metres Covered.
- o Its mileage (the number of kilometres it has run) and its horsepower
- o Car prediction using XGBoost algorithm accurate results will be monitored.
- o XGBoost as a regression model gave the best MSLE and RMSE values.

**Breakdown**

10 We should try to use the feature to solve the problem in your problem statement.

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## Harrish Ebi Francis

Use Large amount of high quality dataset

Verify Insights from previous models

Various vehicular conditions

Increasing efficiency by various approach

## INIAYAN

The Proposed model should achieve high accuracy

Using Machine learning to collect data on all the features of a car can more accurately predict the value of car

This method works well if you have a common car with a common set of features.

The nature of machine learning is to train on past data to predict unseen data

## Kapil ram kanna

It will be easy by using machine learning

Scattered plot chart is used for better understanding

Data cleaning and wrangling methods also used

User interface is used for user and display the price of a car according to user's input

## Jayachandran

Using Regression Algorithm

Using Time Series analysis and projection

By Finding the Car Engine Condition

Using Flask and heroku Application

**Group ideas**

See how the strategy works in other scenarios and/or related models in your group. Before that, try to make a small model or a simple one to test it. If it works, then try to make it up to the next level using more data.

10 We should try to use the feature to solve the problem in your problem statement.

## Grouping based on the dataset

Use Large amount of high quality dataset

Data cleaning and wrangling methods also used

Verify Insights from previous models

## Grouping based on model

Scattered plot chart is used for better understanding

Using Regression Algorithm

Using Time Series analysis and projection

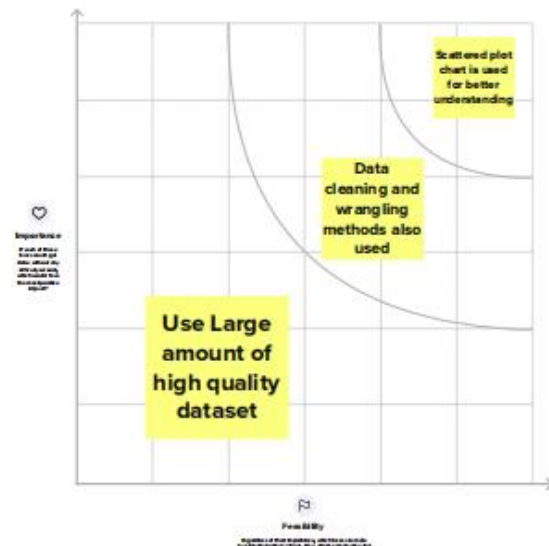
Using Flask and heroku Application

**4**

**Finalize**

Now we should all focus on the same page about what's happened in the meeting. Now we should all focus on the same page about what's happened in the meeting. Now we should all focus on the same page about what's happened in the meeting.

10 We should try to use the feature to solve the problem in your problem statement.



### ***3.3 Propsed Solution***

<b>S. No</b>	<b>Parameter</b>	<b>Description</b>
1.	Problem Statement (Problem to be solved)	To develop a webpage to predict the resale value of a car
2.	Idea / Solution description	To train the system with the dataset using a regression model
3.	Novelty / Uniqueness	By using the optimal regression model to predict the value in a less amount to time and predict its value
4.	Social Impact / Customer Satisfaction	The customer can get an idea about the resale value of their car .to have an idea whether to sell their vehicle or not based on their financial condition
5.	Business Model (Revenue Model)	The web based application has a friendly UI for the customer to enter their vehicles detail and the system predicts the value within few seconds
6.	Scalability of the Solution	The solution given by the trained system is efficient and is nearly accurate value of the vehicle.

### 3.3 Proposed Solution fit

Define CS, fit into CC	<b>1. CUSTOMER SEGMENT(S)</b> Who is your customer? i.e. The daily people who use credit card and internet banking.	<b>6. CUSTOMER CONSTRAINTS</b> What constraints prevent your customers from taking action or limit their choices? i.e. they can use cash instead of card transactions.	<b>5. AVAILABLE SOLUTIONS</b> Which solutions are available to the customers when they face the problem? or need to get the job done? What have they tried in the past? What pros & cons do these solutions have? i.e. the cash transaction is one of the	Explore AS, differential
	<b>2. JOBS-TO-BE-DONE / PROBLEMS</b> Which jobs-to-be-done (or problems) do you address for your customers? There could be more than one; explore different sides. To analyse the data set and predict the fraudulent percentage.	<b>9. PROBLEM ROOT CAUSE</b> What is the real reason that this problem exists? What is the back story behind the need to do this job? The growth of the nation is one of the root cause for this problem. The transactions that are made increase the risk of the problem	<b>7. BEHAVIOUR</b> What does your customer do to address the problem and get the job done? i.e. directly related: the customer should start spending cash instead	
Focus on J&P, tap into BE, understand RC	<b>3. TRIGGERS</b> What triggers customers to act? i.e. The offers and other external factors that influence the people who daily use internet.	<b>10. YOUR SOLUTION</b> If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality. Using machine learning and deep learning the prediction rate is examined and the percentage determines the value and it also implemented in real life too.	<b>8. CHANNELS of BEHAVIOUR</b> <b>8.1 ONLINE</b> What kind of actions do customers take online? By filing a query to the respected company. <b>8.2 OFFLINE</b> What kind of actions do customers take offline? Report the problem to the higher officials and taking step forward.	Focus on J&P, tap into BE, understand RC
	<b>4. EMOTIONS: BEFORE / AFTER</b> How do customers feel when they face a problem or a job and afterwards? the customer will be in a confused state and he/she will be into an non stable state and angry.			

## **4 REQUIREMENT ANALYSIS**

### **4.1. Functional Requirement**

The functional Requirements of this projects involves the better understanding of Pre-processing, Application designing using HTML & CSS

IBM Watson Cloud. IBM Watson provides the services such as Database, deployment etc. Hardware requirements Operating system- Windows 7,8,10

Software Requirements

- Python
- Pycharm
- PIP 2.7
- Jupyter Notebook
- Chrome

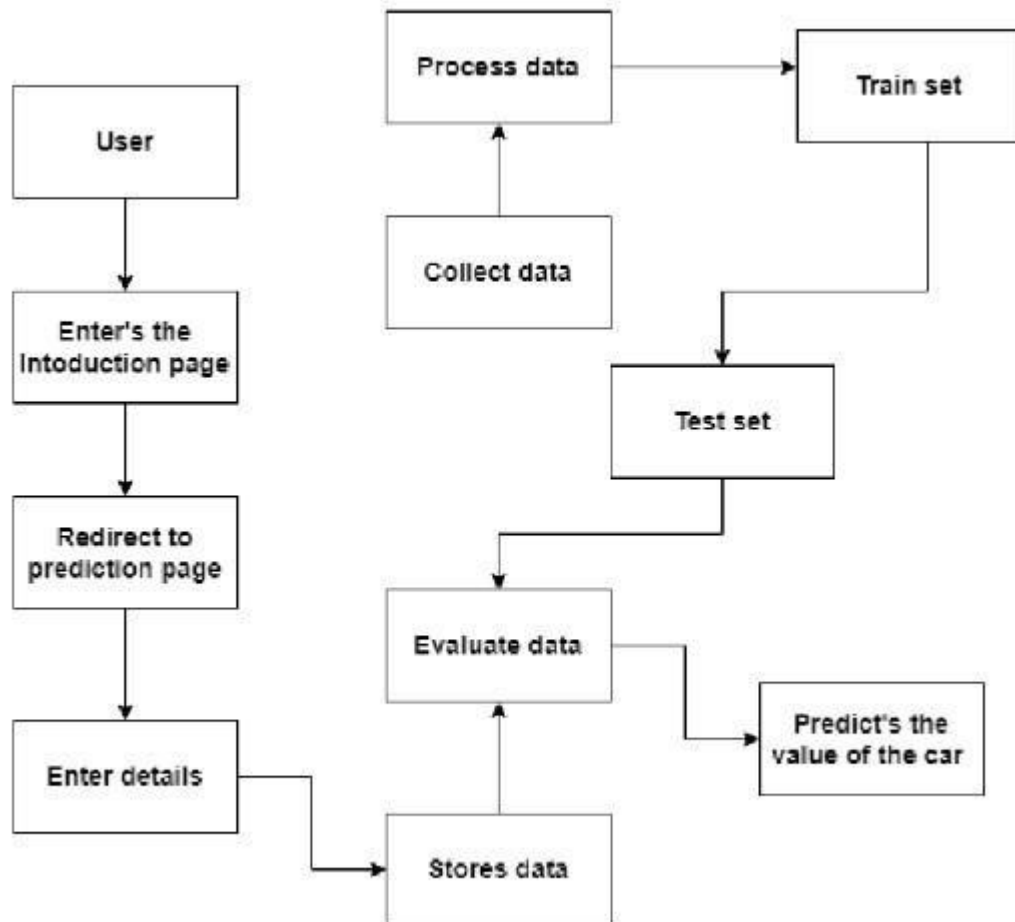
### **4.2.Non Functional Requirement**

The Non - Functional Requirements of this project are,

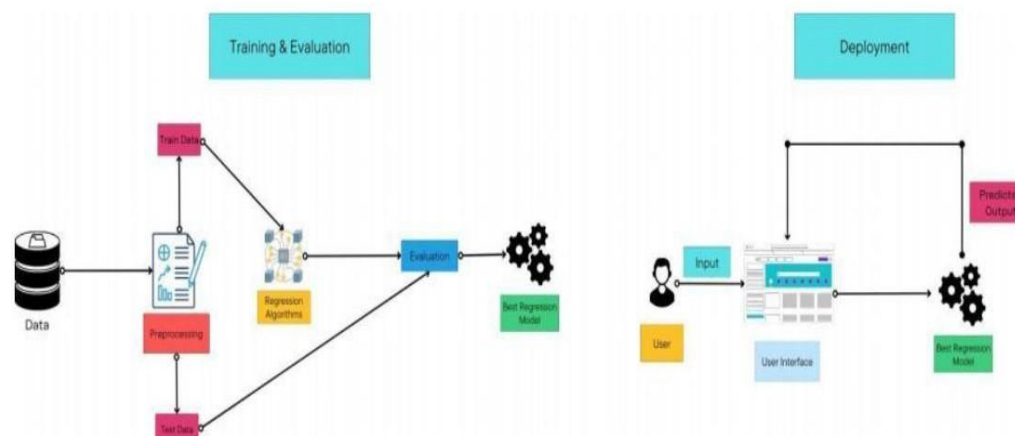
- Highly accurate Image Predictive model
- better user responsive web application
- Cloud database for storing the informations

## 5. PROJECT DESIGN

### 5.1 Data Flow Diagrams



### 5.2 Solution & Technical Architecture





## 5.3 User Stories

Sprint	Functional Requirement (Epic)	User Story Number	User Story / Task	Story Points	Priority	Team Members
Sprint-1	Registration	USN-1	As a user, I can register for the application by entering my email, password, and confirming my password.	5	High	Harrish Ebi Francis.P
Sprint-1		USN-2	As a user, I will receive confirmation email once I have registered for the application	5	High	Kapil Ram Kanna.M
Sprint-1	Login	USN-3	As a user, I can log into the application by entering email & password	10	High	Jayachandran.A
Sprint-2	Input Necessary Details	USN-4	As a user, I can give Input Details to Predict Car Resale Value	15	High	Iniavan.S
Sprint-2	Data Pre-Processing	USN-5	Transform raw data into suitable format for prediction.	5	High	Jayachandran.A
Sprint-3	Prediction of Car Resale Value	USN-6	As a user, I can Predict Car Resale using, Applied Data Science model.	15	High	Iniavan.S
Sprint-3		USN-7	As a user, I can get accurate prediction of Car Resale	5	Medium	Kapil Ram Kanna.M
Sprint-4	Review	USN-8	As a user, I can give feedback of the application.	20	High	Harrish Ebi Francis.P

## 6. PROJECT PLANNING

### 6.1 Sprint Planning and Estimation

Sprint	Total Story Points	Duration	SprintStartDate	Sprint End Date(Planned)	Story PointsCompleted (as on Planned End Date)	Sprint Release Date(Actual)
Sprint-1	20	6 Days	24 Oct 2022	29 Oct 2022	20	29 Oct 2022
Sprint-2	20	6 Days	31 Oct 2022	05 Nov 2022	20	05 Nov 2022
Sprint-3	20	6 Days	07 Nov 2022	12 Nov 2022	20	12 Nov 2022
Sprint-4	20	6 Days	14 Nov 2022	19 Nov 2022	20	19 Nov 2022

### 6.2Sprint Delivery Schedule

- Pre -requisites
- Import Required libraries
- Collect Data Set
- Pre the process the data
- Choose the Appropriate Model
- Train the model on IBM
- Integrate with Flask endpoint
- Index..html
- Registration form.html
- Flask application
- App.py

## 7. CODING & SOLUTION

### 7.1 Feature 1

#### Import Libraries

```
In [1]: import pandas as pd
import numpy as np
import matplotlib as plt
from sklearn.preprocessing import LabelEncoder
from sklearn.model_selection import train_test_split
from sklearn.metrics import mean_absolute_error, mean_squared_error, r2_score
import pickle
from lightgbm import LGBMRegressor
```

#### Import Dataset

```
In [2]: df=pd.read_csv("Dataset.csv", header=0, sep=',', encoding='Latin1',)
```

#### Read Dataset

```
In [3]: df.head()
```

Out[3]:

	dateCrawled	name	seller	offerType	price	abtest	vehicleType	yearOfRegistration	gearbox	powerPS	model	kilometer	month
0	2016-03-24 11:52:17	Golf_3_1.6	privat	Angebot	480	test	NaN	1993	manuell	0	golf	150000	
1	2016-03-24 10:58:45	A5_Sportback_2.7_Tdi	privat	Angebot	18300	test	coupe	2011	manuell	190	NaN	125000	
2	2016-03-14 12:52:21	Jeep_Grand_Cherokee_"Overland"	privat	Angebot	9800	test	suv	2004	automatik	163	grand	125000	

## 7.2 Feature 2

```
# Import Libraries
import pandas as pd
import numpy as np
from flask import Flask, render_template, Response, request
import pickle
from sklearn.preprocessing import LabelEncoder

app = Flask(__name__)#initiate flask app

def load_model(file='model.sav'):#load the saved model
    return pickle.load(open(file, 'rb'))

@app.route('/')
def index():#main page
    return render_template('car.html')

@app.route('/predict_page')
def predict_page():#predicting page
    return render_template('value.html')

@app.route('/predict', methods=['GET','POST'])
def predict():
    reg_year = int(request.args.get('regyear'))
    powerps = float(request.args.get('powerps'))
    kms= float(request.args.get('kms'))
    reg_month = int(request.args.get('regmonth'))

    gearbox = request.args.get('geartype')
    damage = request.args.get('damage')
    model = request.args.get('model')
    brand = request.args.get('brand')
    fuel_type = request.args.get('fuelType')
    veh_type = request.args.get('vehicletype')

    new_row = {'yearOfReg':reg_year, 'powerPS':powerps,
'kilometer':kms,
              'monthOfRegistration':reg_month, 'gearbox':gearbox,
              'notRepairedDamage':damage,
              'model':model, 'brand':brand, 'fuelType':fuel_type,
              'vehicletype':veh_type}

    print(new_row)

    new_df = pd.DataFrame(columns=['vehicletype','yearOfReg','gearbox',
    'powerPS','model','kilometer','monthOfRegistration','fuelType',
```

```

        'brand', 'notRepairedDamage'])
new_df = new_df.append(new_row, ignore_index=True) labels =
['gearbox', 'notRepairedDamage', 'model', 'brand', 'fuelType', 'vehicletype']

mapper = {}

for i in labels:
    mapper[i] = LabelEncoder()
    mapper[i].classes = np.load(str('classes'+i+'.npy'),
allow_pickle=True)
    transform = mapper[i].fit_transform(new_df[i])
    new_df.loc[:, i+'_labels'] = pd.Series(transform,
index=new_df.index)
    labeled =
new_df[['yearOfReg', 'powerPS', 'kilometer', 'monthOfRegistration'] +
[x+'_labels' for x in labels]]

X = labeled.values.tolist()
print('\n\n', X)
predict = reg_model.predict(X)

#predict = predictions['predictions'][0]['values'][0][0]
print("Final prediction :", predict)

return render_template('predict.html', predict=predict)

if __name__ == '__main__':
    reg_model = load_model()#load the saved model
    app.run(debug=True)

```

## 8. TESTING

### 8.1. Test Cases

1. User Login and Registration test
2. Database Update test
3. Prediction test

### 8.2. User Acceptance Testing

## CAR RESALE VALUE PREDICTION

welcome to our webpage

Check price



### Accurate Resale Value of Your Car

Registration year :

2011

Registration Month :

3

Power of car in PS:

190

Kilometers that car have driven :

70000

Gear type :

☒ Manual ☐ Automatic ☐ Not declared

Your car is repaired or damaged :

☐ Yes ☒ No ☐ Not declared

Model Type :

Navara

Power of car in PS:

190

Kilometers that car have driven :

70000

Gear type :

☒ Manual ☐ Automatic ☐ Not declared

Your car is repaired or damaged :

☐ Yes ☒ No ☐ Not declared

Model Type :

Navara

Brand :

Nissan

Fuel Type :

Diesel

Vehicle type:

SUV

Submit

The login web page is tested with the invalid user information to check the invalid login testing into the webpage.

---

The Predicted Car Resale Value is

₹[16984.07610861]

**Estimated Car resale value is 16984.07610861**



## 9.PERFORMANCE

### 9.1 Performance metrics

```
{'mae': 1325.112086905962,  
'mse': 9577053.62710202,  
'rmse': 3094.6815065692977,  
'rmsle': 8.03744027403009,  
'r2': 0.8661221626879432,  
'adj-r2 score': 0.8661152969113608}
```

The model is tested with the various damaged car images which is not used during the training and validation of the model which also shows that the model works with the accuracy of about 98% in the overall performance

## **10. ADVANTAGES AND DISADVANTAGES**

- To develop an efficient and effective model which predicts the price of a used car according to the user's inputs and achieve good accuracy.

### **CONS:**

- Less effective

## **11.CONCLUSION**

The increased prices of new cars and the financial incapability of the customers to buy them, Used Car sales are on a global increase. Therefore, there is an urgent need for a Used Car Price Prediction system which effectively determines the worthiness of the car using a variety of features. The proposed system will help to determine the accurate price of used car price prediction.

## **12. FUTURE SCOPE**

In future this machine learning model may bind with various websites which can provide real time data for price prediction. Also we may add large historical data of car price which can help to improve accuracy of the machine learning model. We can build an android app as a user interface for interacting with users. For better performance, we plan to judiciously design deep learning network structures, use adaptive learning rates and train on clusters of data rather than the whole dataset.

**Video Demo:**<https://youtu.be/t0FxpQn4p0c>

**Github Repo:**<https://github.com/IBM-EPBL/IBM-Project-11072-1659259610>

## 13. APPENDIX

**App.py**

```
# Import  
Libraries  
import  
pandas as pd  
import numpy  
as np  
from flask import Flask, render_template,  
Response, request  
import pickle  
from sklearn.preprocessing import LabelEncoder
```

```
app = Flask(__name__)#initiate flask app
```

```
def load_model(file='model.sav'):#load  
    the saved model  
    return  
    pickle.load(open(file, 'rb'))
```

```
@app.route('/')
```

```
def index():#main page
```

```
    return render_template('car.html')
```

```
@app.route('/predict_page')
```

```
def predict_page():#predicting page
```

```
return render_template('value.html')
```

```
@app.route('/predict',  
methods=['GET','POST'])def  
predict():
```

```
    reg_year =  
    int(request.args.get('regyear'))  
    powerps =  
    float(request.args.get('powerps'))  
    kms=  
    float(request.args.get('kms'))  
    reg_month =  
    int(request.args.get('regmonth'))
```

```
    gearbox =  
    request.args.get('geartype')  
    damage =  
    request.args.get('damage')  
    model =  
    request.args.get('model')  
    brand =  
    request.args.get('brand')  
    fuel_type =  
    request.args.get('fuelType')  
    veh_type = request.args.get('vehicletype')
```

```
new_row = {'yearOfReg':reg_year, 'powerPS':powerps, 'kilometer':kms,  
           'monthOfRegistration':reg_month,  
           'gearbox':gearbox,  
           'notRepairedDamage':damage,  
           'model':model, 'brand':brand,  
           'fuelType':fuel_type,  
           'vehicletype':veh_type}
```

```
print(new_row)
```

```
new_df =  
    pd.DataFrame(columns=['vehicletype','year  
        OfReg','gearbox',  
        'powerPS','model','kilometer','monthOfRegi  
        stration','fuelType',  
        'brand','notRepairedDamage'])  
new_df = new_df.append(new_row, ignore_index=True)
```

```
labels =  
['gearbox','notRepairedDamage','model','brand','fuelTy  
pe','vehicletype'] mapper = {}
```

```

for i in labels:

    mapper[i] = LabelEncoder()

    mapper[i].classes =
    np.load(str('classes'+i+'.npy'),
    allow_pickle=True)transform =
    mapper[i].fit_transform(new_df[i])
    new_df.loc[:,i+'_labels'] = pd.Series(transform,
    index=new_df.index)
    labeled =
new_df[['yearOfReg','powerPS','kilometer','monthOfRegistr
ation'] + [x+'_labels' for x in labels]]

X =
labeled.values.toli
st()print('\n\n', X)
predict = reg_model.predict(X)

#predict =
predictions['predictions'][0]['values']
[0][0]print("Final
prediction :",predict)

return render_template('predict.html',predict=predict)

if __name__=='__main__':

    reg_model = load_model()#load
    the saved model
    app.run(debug=True)

```