



Task 3

Sales Rep

Sales Rep	Rep.Sales (Sum)
A. Chukwu	550
A. Oni	550
M. Sule	350
P. Michaels	550
S. Sunday	550

Rep.Sales (Sum)

Task 4

Supplier

Supplier	Received Inventory...
Astra Zeneca	5,000,000
Novartis	2,500,000
Pfizer	2,500,000
Sanofi	2,500,000

Received Inventory...

Task 5

Warehouse Locations

Warehouse Locations	Inventory Stock (Su...)
Amuwo	60,000
Apapa	40,000
Calabar	10,000
Ikeja	50,000
In Transit	10,000
Kaduna	40,000
Kano	40,000
Port Harcourt	30,000

Inventory Stock (Su...)

Task 6

Measures

● Target ● Actual

Product	Target	Actual
Afintor	100	100
Brinerdin	100	100
Coartem	100	100
Codiovan	100	100
Femara	100	100
Galvusmet	100	100
Lescol HG	100	100
Ritalin	100	100
Tegretol	100	100
Zidien	100	100

Task 7

M.Sales (Sum)

Month	M.Sales (Sum)
April	180
December	140
January	160
June	190
May	180
October	140

Month

Task 8

Measures

● Received Inventory ● Actual x 1000

Month	Received Inventory	Actual x 1000
April	100	100
December	100	100
January	100	100
June	100	100
May	100	100
October	100	100