

Document an existing experience

Narrow your focus to a specific scenario or process within an existing product or service. In the **Steps** row, document the step-by-step process someone typically experiences, then add detail to each of the other rows.

	Entice	Enter	Engage	Exit	Extend
<div><div>SCENARIO</div><div>Browsing, booking, attending, and taking a local city tour</div></div>	<div></div> <div>How does someone initially become aware of this process?</div>	<div></div> <div>What do people experience as they begin the process?</div>	<div></div> <div>In the core moments in the process, what happens?</div>	<div></div> <div>What do people typically experience as the process finishes?</div>	<div></div> <div>What happens after the experience is over?</div>
<div><div>Steps</div><div>What does the person (or group) typically experience?</div></div>	<div><div>Most of the hospital have details of plasma donor</div><div>A receiver can check the available plasma donor in our website or app</div><div>A receiver sees available plasma donor for their dates, city, and number of people</div></div>	<div><div>After deciding to donate plasma, they click the donate button</div><div>One day before the doctor sends a reminder email to donor. The email emphasizes where and when to meet doctor for plasma donation.</div></div>	<div><div>Using their own means of transportation, the customer makes their way to the hospital location at the scheduled time.</div><div>Donor meet the doctor</div><div>The doctor brings the donor around the area, explaining the process</div><div>Donating plasma in the given time of location</div></div>	<div><div>After the donation of plasma the customer intends to rest as they have given plasma</div><div>One hour after the donor donate, an email and in-app notification prompt the donor for a review</div><div>The donor writes a review and gives the hospital a star-rating out of 5</div></div>	<div><div>Share the experience with others and tell them to do so</div><div>The completed donor "past experiences" area of a donor profile with a few details of donation</div></div>
<div><div>Interactions</div><div>What interactions do they have at each step along the way?</div><div><div>People: Who do they see or talk to?</div><div>Places: Where are they?</div><div>Things: What digital touchpoints or physical objects would they use?</div></div></div>	<div><div>From social media from people and traditional advertisements</div><div>Plasma donor booking section of the website, iOS app, or Android app</div><div>Plasma receiver section of the website, iOS app, or Android app</div></div>	<div><div>Verification of donor overlay within the website, iOS app, or Android app</div><div>donor email (software like Outlook or website like Gmail)</div></div>	<div><div>Through the mobile phones, PC and websites</div><div>The locations of hospital and Direct interactions with the doctor.</div></div>	<div><div>Use of the mails after donating</div><div>"Leave a review" modal window within the profile on the website, iOS app, or Android app</div></div>	<div><div>Reviewing them with the social media platform and in the feedback section</div><div>If other donor interact with this past donor, they will know the process</div></div>
<div><div>Goals & motivations</div><div>At each step, what is a person's primary goal or motivation? ("Help me..." or "Help me avoid...")</div></div>	<div><div>Help receiver to get donor</div><div>Help donor to know plasma donation process</div><div>Help donor avoid seeing donation for the wrong dates, locations, or people</div></div>	<div><div>To let other people know the eligibility to donate plasma</div><div>Help receiver to get matching plasma donor</div></div>	<div><div>To let them know the demand of plasma</div><div>Help donor and receiver to feel happy and welcome</div><div>Help donor to donate often</div></div>	<div><div>Help donor leave the hospital with good feelings</div><div>They feel that they save the lives of people</div></div>	<div><div>To be able have the customer satisfaction scored</div></div>
<div><div>Positive moments</div><div>What steps does a typical person find enjoyable, productive, fun, motivating, delightful, or exciting?</div></div>	<div><div>get the overview very easily</div></div>	<div><div>To feel happy that they may able to donate</div></div>	<div><div>Can contact helpline in order to know the full details of what's actually going on</div></div>	<div><div>To be able to save a life makes the customer feel at ease</div></div>	<div><div>To let other people know the good things about donating plasma</div></div>
<div><div>Negative moments</div><div>What steps does a typical person find frustrating, confusing, angering, costly, or time-consuming?</div></div>	<div><div>To not know anything about donating in the first place and trying to donate makes it quite difficult for the user</div></div>	<div><div>Need to file more authentications as it's related to a life of a person</div></div>	<div><div>As it asks for more data it may make the user to be afraid if the data can be hijacked</div></div>	<div><div>After donating the user may have the fear of side effects from donating</div></div>	<div><div>More follow up notification after donating</div></div>
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<div>Areas of opportunity</div> <div>How might we make each step better? What ideas do we have? What have others suggested?</div>	<div>advertise it in social media</div>	<div>Easy account creation process for the customers to browse through the application</div>	<div>To be able to notify the recipient if the donor has unfortunate situations which makes them unable to donate plasma</div>	<div>To have proper customer service options</div>	<div>To have feedback section in order to know what the customer actually feels</div>
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