



Identify strong T&EM	<div><div>3. TRIGGERS</div><div>TR</div><div>What triggers customers to act?</div><div>When they thinks of a easy and quick way to know the results of their eligibility and also when students know that their friends are also using this application ,they will get triggered.</div></div>	<div><div>10. YOUR SOLUTION</div><div>SL</div><div>If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality. If you are working on a new business proposition, then keep it blank until you fill in the canvas and come up with a solution that fits within customer limitations, solves a problem and matches customer behaviour.</div><div>Develop an application that uses only limited data and also requires only limited access from the user ,that application also needs to provide data security to the user. For this we use Data science along with Machine Learning for accuracy of prediction.</div></div>	<div><div>8.CHANNELS of BEHAVIOUR</div><div>CH</div><div><div>8.1 ONLINE</div><div>What kind of actions do customers take online?</div><div>Open the application and provide the details needed and press submit and calculate` button</div></div><div><div>8.2 OFFLINE</div><div>What kind of actions do customers take offline?</div><div>Visit the college to know their eligibility, or ask a well known person about the university that they are willing to apply for their eligibility.</div></div></div>	
	<div><div>4. EMOTIONS: BEFORE / AFTER</div><div>EM</div><div>How do customers feel when they face a problem or a job and afterwards?</div><div>They feel` lost, insecure > confident, anxious , not aware of what to do next..</div></div>			