1. CUSTOMER SEGMENTS	6. CUSTOMER CONSTRAINTS CC	5. AVAILABLE SOLUTIONS
Both used car sellers and buyers	Unavailability in good product, lack of technology/ network usage, device availability.	In the past User cannot find the value of used car buy their own without prior knowledge about cars. •A person who don't know much about the car can also make predictions for used cars easily.
2. JOBS-TO-BE-DONE / PROBLEMS	**9. PROBLEM ROOT CAUSE**	**7. BEHAVIOUR**
There could be more than one; carefully verify various parameters in different field	The price predicted by the dealers Broker for used car is not trustful. • users can predict the correct Valuation the car remotely without human intervention like car dealers. • User can eliminate biased valuation predicted by the dealer.	• Directly related: fifind the right resale value • Indirectly associated: customers spend free time on giving details about car
3. TRIGGERS	**10. OUR SOLUTION**	**8. CHANNELS of BEHAVIOUR**
users can predict the correct valuation of the car by their own like olx,cars24 and other car resale value prediction websites by using model,year,owner,etc	To predict the resale value of car based on the car detail and car status using random forest regressor in the web application	customer should predict the worth of the car byusing different parameters given by the owner. • User Should confirm the details provided about the vehicle in RTO online. • user can decide by seeing the exterior and interiorcondition of the car. • User can test the performance of the car and to buyit up in a affordable price based on its condition
4. EMOTIONS: BEFORE / AFTER		**8.2 OFFLINE**

Happy, Satisfied, in gaining knowledge - use it in your resale strategy & sale.		Car's current status